A Cloud Guru for Business

TEACHING THE WORLD TO CLOUD

WWW.ACLOUD.GURU/TEAMS
75% of IT teams face a shortage of necessary skills.

REASONS BEHIND THE SKILLS GAP

40% It’s difficult to attract candidates with the right skills.

39% We have not invested enough in training to develop the skills we need.

31% We cannot pay what candidates demand.
CLOUD COMPUTING REQUIRES A NEW SET OF SKILLS

YOU HAVE THE PEOPLE NEEDED TO SUCCEED
62% of IT decision-makers prefer to train existing staff rather than to hire new.

ESTABLISH A COMMON LANGUAGE
Cloud certifications ensure that teams are trained using a consistent knowledge base.

SAVE MONEY, INCREASE INNOVATION
Drive down your cloud operating costs as your teams apply their learnings and take advantage of new features.
THE PROBLEM

To learn new tech you have to pay thousands to send engineers through long, full day trainings.

In-person training is costly and ineffective, as it is difficult to keep current and scale company wide.

With a gap in effective training options, right skilled engineers become difficult to attract and retain.

Technology skills continue to increase in demand, while quickly becoming obsolete.

There is a need for a scalable, affordable, and efficient replacement for traditional training.

OUR APPROACH

A Cloud Guru is known as the industry education leader, because we do things differently.

Our courses are efficient, engaging – we take an explain-it-like-I’m 5 approach, which means your teams will actually watch and retain the lessons – maximizing your ROI.

We move as fast as the pace of innovation in the cloud, updating our content daily to make sure your teams are learning the latest in cloud technologies.

Everything about what we do is hands-on and practical, so that students are ready and have the confidence to innovate in real-world cloud environments.

Now all that you have to do to get your workforce up-to-speed quickly is purchase a license.
You deserve high quality content from industry experts.

Traditional tech training is boring. When you partner with A Cloud Guru, you get what matters most – effective training that makes learning fun.

- AWS Advanced Consulting Partner
- Over 10 million training sessions completed
- 850,000 students trained
- 2,000+ cloud certifications uploaded monthly
- 80 Our NPS score
How we accelerate training at scale

1. **Step 1 Engage**
   - **CONTEXT & COMMUNITY**
     - Establish advocacy amongst leaders, identify change agents, and communicate context to engineering teams

2. **Step 2 Educate**
   - **LEARN & SHARE**
     - Start the Accelerator Program, continue regular messaging, and establish touchpoints for study group check ins

3. **Step 3 Evolve**
   - **ENCOURAGE & EXPLORE**
     - Track skills and usage metrics, gamify the recognition of certifications, and allow space to explore emerging services
Tools to scale your training program

We can appreciate that time is of the essence for busy organizations, so we’ve built tools that make it easier than ever to manage your training at scale.
The easiest way to get your entire team cloud fluent

- **The optimal path** to master AWS fundamentals
- **Intuitive reporting** to track your team’s progress
- **Centralized tracking** of all your AWS certifications

**CUSTOMER SPOTLIGHT**
Using the Accelerator Program, Verizon reached 1,300 AWS certified employees in 7 months.
Quickly get a glimpse of the health of your organization. Watch as your total number of certifications rises, and dig in to see exactly which courses and lessons each team member is completing.
850,000+ STUDENTS TRAINED
**Teams Features**

- **FULL ACCESS**
  All-access-pass to all current and future multi-cloud courses on the school.

- **REPORTING**
  Measure progress towards business objectives at the individual and team levels.

- **ADMIN PORTAL**
  Add, remove, and manage users from a centralized user interface.

- **ACCELERATOR PROGRAM**
  The easiest way to keep your teams on-track to AWS Certification.

- **CONSolidated BILLING**
  Ease procurement and eliminate the hassle of paying multiple accounts.

- **EXCLUSIVE CONTENT**
  Special access to Digital Transformation, Agile, and Enterprise Adoption courses.

- **HANDS-ON LABS**
  Get practical experience using services with guided, step-by-step exercises.

- **ACCELERATOR PROGRAM**
  The easiest way to keep your teams on-track to AWS Certification.

- **EXPERT INSTRUCTORS**
  6 AWS Community Heroes/Microsoft MVP — more than any other training provider.

- **INDUSTRY NEWS**
  5-minute shows keep you up-to-speed with new releases from AWS and Azure.

- **850,000+ MEMBER COMMUNITY**
  Join the community to learn, share knowledge, and build careers.

- **MOBILE**
  Your teams can maximize their time by watching lessons while they’re on-the-go.

- **IN-PERSON WORKSHOPS**
  Immersive full-day masterclasses on serverless technologies.

- **SINGLE SIGN-ON (SSO)**
  Streamline your team’s login experience by using existing authentication credentials.

*Additional cost*
Course Catalogue
May 2019

ACG ORIGINAL SERIES
- AWS This Week
- Azure This Week
- ACG Release Review
- ACG Projects
- The Future of Tech
- ACG Biographies
- ACG Fundamentals

STARTER COURSES
- Introduction to Cloud Computing
- Introduction to Amazon Web Services
- Introduction to Microsoft Azure
- Introduction to Google Cloud Platform

ACG PROJECTS
- AWS
- Azure
- Google Cloud
- The Future of Tech
- ACG Fundamentals

ADDITIONAL CERTIFICATIONS
- Certified System Administrator RHCSA
- Certified CompTIA Linux+ & LPIC-1
- Linux Professional Institute LPIC2
- Chef Basic Fluency Badge

ACG FUNDBLAMENTS
- Introduction to Cloud Computing
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SERVICES
- Application Load Balancer
- AWS AppSync
- AWS CloudFormation
- AWS Advanced CloudFormation
- AWS CodeDeploy
- AWS Cost Control
- AWS DynamoDB
- AWS Lambda
- AWS RDS
- Hands on with Amazon Redshift
- S3 Masterclass

MICROSOFT AZURE
- AZ-102 Microsoft Azure Administrator Certification Transition
- AZ-103 Microsoft Azure Administrator
- AZ-300 Microsoft Azure Architect Technologies
- AZ-301 Microsoft Azure Architect Design
- Getting Started with Azure Foundations
- CI with Azure Web Apps and DevOps VSTS
- Introduction to Azure Cosmos DB

CONTAINERS
- Kubernetes Deep-Dive
- AWS ECS – Scaling Docker
- Docker for DevOps
- Docker Fundamentals

SERVERLESS
- The Complete Serverless Course
- Serverless for Beginners
- Intro to Serverless on Azure
- Create a Serverless Portfolio
- Serverless Framework with GraphQL
- The Serverless Framework — Build a Chatbot

GOOGLE CLOUD PLATFORM
- Introduction to Google Cloud Platform
- Google Certified Associate Cloud Engineer
- Applied Machine Learning with BigQuery on GCP

PROGRAMMING
- Coding for Cloud 101
- Python for Beginners
- Automating AWS with Python
- Essential for Windows Admins on AWS

DIGITAL TRANSFORMATION
- Running Agile at Scale
- Moving Fast with Defined Constraints
- Wardley Mapping
- Starting Your Business Transformation

COMING SOON
- Mastering the AWS Well-Architected Framework
- Introduction to Kubernetes and EKS
- AZ-302 Microsoft Azure Solutions Architect
- GovCloud: Beyond the Buzzwords

Our short video lessons aren’t the same old cloud training — we’re fast, on-target, and engineers like our style. When students enjoy the material, they stay engaged and retain what they’ve learned — maximizing your ROI.
Available on the AWS Marketplace

Search for us on the marketplace or navigate to aws-marketplace.acloud.guru.