

Cloud Strategy by Deloitte

Mapping your path to disruption



Deloitte. aws  competency

Deloitte is an AWS Premier Consulting partner and has achieved AWS Financial Services Competency

Industry Trends

Financial institutions need to better respond to evolving business strategies and market dynamics. Industry priorities are fast-changing and present several challenges for CIOs, including how to build transformational capabilities, accelerate their cloud migration agenda, and reducing technology debt – all while proactively adhering to compliance and regulatory requirements. Taking advantage of the most up-to-date technology trends can help strengthen positioning.

Offering Overview

Our approach emphasizes planned disruption, accelerated execution, and continuous optimization, which enable our customers to rapidly make informed decisions around their cloud direction and start moving towards these objectives as soon as possible. Our Cloud Strategy offering helps customers navigate the end-to-end journey from on-premises to cloud and see the transformational capabilities of cloud for business enablement and competitive advantage.

Strategy & execution

- **Define the cloud vision:** Determine the direction and shape of cloud adoption that will drive business alignment and help realize short and long-term objectives, target state, architecture, and roadmap definition
- **Assess the cloud business case:** Establish the current technology baseline to develop a business case for cloud adoption, pivoting on the financial impact associated with moving to cloud
- **Understand organizational impact:** Review the cloud readiness of as-is IT operating model and set the tone to re-engineer the organization for cloud-centricity
- **Disrupt business models:** Align on how cloud enables new business capabilities and creates opportunities that impact both current and future business models

Sample deliverables & outcomes

- Target-state cloud vision and guiding principles
- Cloud strategy and roadmap
- Interim and target architecture
- Cloud business case (financial benefits and impacts of cloud adoption)
- Cloud governance model
- Cloud transformation and migration program management

Financial Services Partner Offerings

AWS Partner Network (APN) Consulting Partners are professional services firms that help customers design, architect, build, migrate, and manage their workloads and applications on Amazon Web Services (AWS). Accelerate your cloud transformation with Consulting Partners that have attained AWS Financial Services Competency by demonstrating technical proficiency and proven customer success.

[Visit offering on Solution Space](#)

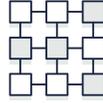
Benefits

Leverage a mapped path of continuous transformation that is as singular as your company and sets the stage for the organization you intend to become.



Acquire new capabilities

Establish democratized cloud-based services to enable enhanced business capabilities



Shift operating models

Align your organizational structure and operating model to support and enable doing business in the cloud



Leverage cloud effectively

Establish and syndicate the required building blocks in a secure and controlled process



Build modern architectures

Design a target-state cloud architecture with the components critical to achieving your cloud objectives

Customer Reference

Customer problem: A global financial services customer needed help to assess application cloud suitability, drive to a unified cloud strategy, and set up an onboarding framework and governance structure to drive cloud adoption

How we solved it: Using Deloitte's Cloud Workbench, a suite of proprietary tools to help accelerate customer journeys to the cloud, we helped identify and classify application patterns, established the cloud business case, and developed a cloud onboarding governance framework to provide a standardized on-ramp to cloud

Value to customer: The customer was able to establish a public cloud strategy with buy-in from the CIO, outline savings and total cost of ownership for application on AWS vs. on-premise, and set up a structured framework to drive governed adoption

About Deloitte

Deloitte's Cloud Engineering focuses on enabling our customers' end-to-end journey from on-premises to cloud, with opportunities in the areas of Cloud Strategy and Op Model Transformation, Cloud Development & Integration, Cloud Migration, and Cloud Infrastructure & Managed Services.

Deloitte on AWS

Deloitte and Amazon Web Services (AWS) work together on a holistic approach to our customers' business transformations. We understand the compliance, governance, data, cyber risk, and regulatory issues that impact their business goals.

Getting started

[Contact AWS and Deloitte](#)



About AWS: For 10 years, Amazon Web Services has been the world's most comprehensive and broadly adopted cloud platform. AWS offers over 100 services for compute, storage, databases, analytics, mobile, Internet of Things (IoT) and enterprise applications from 49 Availability Zones (AZs) across 18 geographic regions in the United States, Canada, Europe, Asia, Australia and South America. AWS services are trusted by more than a million active customers around the world – including the fastest growing startups, largest enterprises, and leading government agencies – to power their infrastructure, make them more agile, and lower costs. To learn more about AWS, visit <http://aws.amazon.com>.

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