

### Why Cloud Academy?

- A single source of truth for tech skills, showing strengths, weaknesses, and helping to identify skill gaps.
- Hands-on labs and lab challenges that allow teams to train in real AWS environments.
- Fully customizable content and training paths that allow teams to train in custom environments that are unique to their tech stack.
- Pre-hire assessment tools to help you assess job candidates and validate their skills before they get the offer.
- A customer success team to help foster platform adoption, build reporting and dashboards on results, and lead training strategy.
- Access to Cloud Academy's AWS SMEs for 1-to-1 training, fast track programs, and private team sessions.

### Product overview

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Cloud Academy is a tech skills intelligence platform that restores a two-way investment between employer and employee. The unique software-as-a-service provides a single source of truth for tech talent management — from pre-hire and onboarding, to development and retention. Cloud Academy combines content and technology to help organizations overcome skill gaps and tech professionals to learn and advance more efficiently.

### Product features

#### Baseline

When it's time to make a new hire, our skills intelligence platform gives you exactly what you need to know about the true skills of your top candidates.

#### Develop

Cloud Academy offers a combination of:

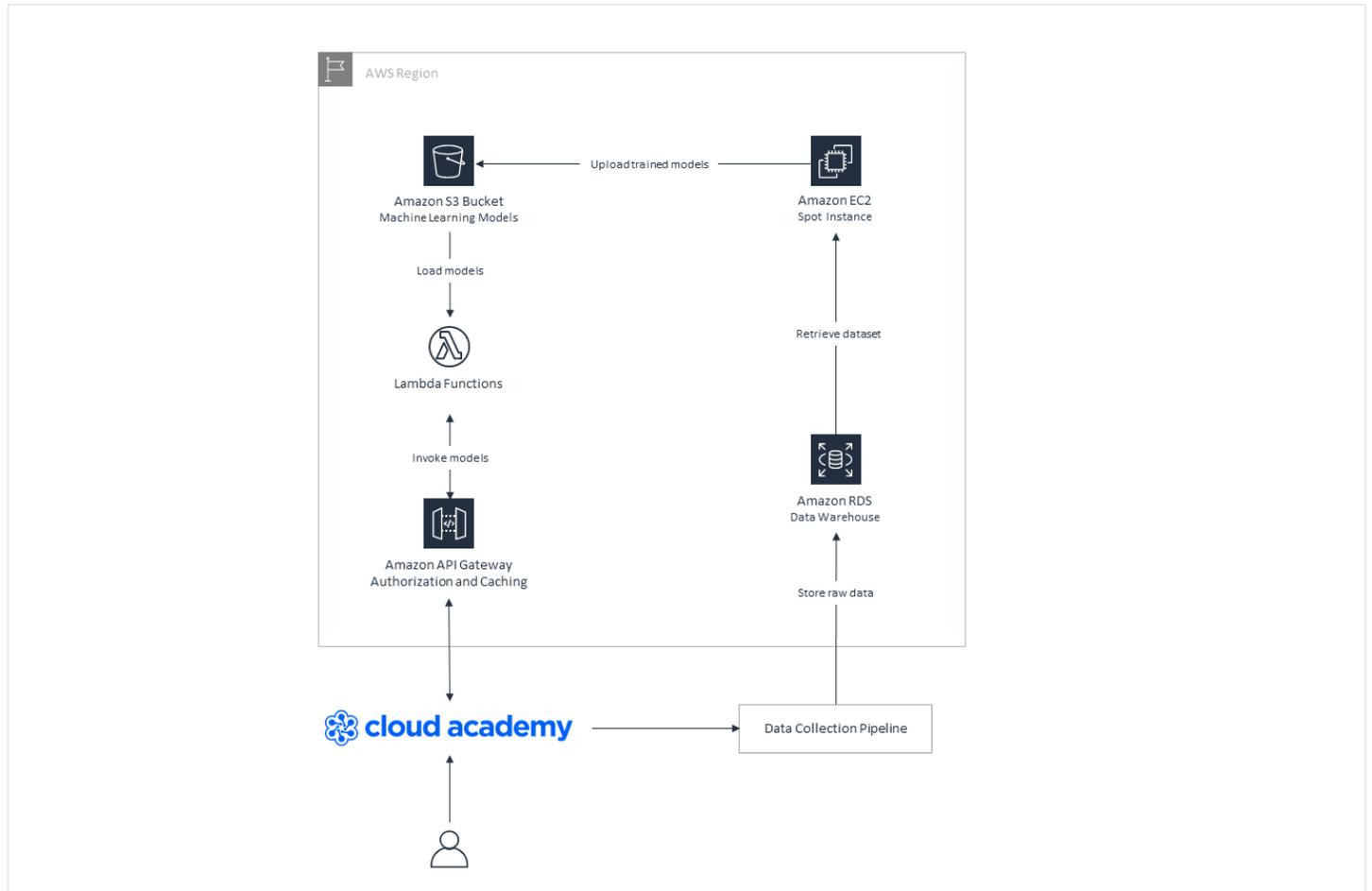
- Up-to-date content
- Hands-on labs, lab challenges, lab playgrounds, and more, that put knowledge into practice in real-world environments that mimic your own
- Fully customizable trainings to help you build your own internal certifications, upload proprietary content, and verify your people are ready to take the next step

#### Validate

The skills intelligence platform from Cloud Academy lets you catalog the skills and development of individuals and teams as they progress.

## How it works

Use **baseline** to build a Skills Database to understand exactly what tech skills and competencies your teams have. Once you have identified areas of need and skill gaps, **develop** your team's skills using our own top-quality content, as well as job role training for specific learning paths and certification requirements. Use detailed reporting and management dashboard tools to **validate** your team's results, showing skill growth and development over time.



## Differentiators

- Cloud Academy prioritizes customization - while we have out-of-the-box training that can be used by anybody, our CS teams help our customers build custom training paths and content that drive contextual learning.
- Cloud Academy is recognized in the industry for our expertise and all-in focus on tech skills - whereas our competition offers training across a variety of subjects (design, yoga, excel, etc.), and doesn't specialize in any one area.
- Cloud Academy is up to date - our well-known instructors and content teams update our library on a weekly basis

## What our customers are saying

“ I feel we have Ferrari-like access to lots of different things — the platform, labs, and instructors — and all that for what I would say is very fair pricing. We really were able to get some of the best training that’s out there in the industry. ”

- Sandy DeFelice, Director of Customer Advisory Support, SAS