

Cloud financial management for small and medium businesses

Why Sage?

- **Accelerated Decision Making**

Sage Intacct provides integrated subscription and financial management including accurate quote-to-cash and real-time reporting, making close time 75% faster and enabling quicker and better decisions.

- **Future Proofing Finance**

Purpose built for SaaS, Sage Intacct allows you to run real-time what-if scenario planning to reduce your cash forecast variance by up to 90%, providing enterprise features that enable expedient business growth and the resilience needed for an efficient and flexible finance function.

- **Unlock Efficiency**

Automate finance processes and cut manual tasks, reduce DSO and close financials faster – allowing businesses to transition from being 80% focused on transaction processing to being 80% focused on strategic analysis.

Product overview

Sage Intacct is a leading B2B subscription billing & financial solution for software-as-a-service (SaaS) startups that includes core financials, subscription billing, revenue recognition, cash-flow management, reporting & analytics, SaaS metrics, and budgeting & planning. Sage Intacct on AWS enables businesses to automate more of their finance processes which helps organizations make better decisions fast, increasing customer lifetime value and reducing churn.

Product features

Native SaaS Metrics

Sage Intacct SaaS Metrics dashboard includes real-time data from Salesforce and your financials. Monitor and manage your business health with real-time contracted monthly recurring revenue (CMRR), customer acquisition costs (CAC), churn, customer lifetime value (CLTV), upsells, renewals, and more.

Intelligent GL

Connect your financial and organizational workflows with continuous accounting through our artificial intelligence powered Intelligent GL™ (General Ledger) technology.

Interactive Reporting and Dashboards

Interactively explore your live financial data with pre-built visuals, visual sequencing, and narration. Predictive capabilities allow you to project trends and focus on strategy.

Real-time Budgeting and Planning

Sage Intacct's data connection to our core accounting platform and pre-built functionality delivers a powerful real-time modeling, scenario planning and intuitive user experience.

How it works

The Sage Cloud Services Portal supports your infrastructure requirements for training, consulting, and project management. The Sage Software configuration process uses a simple start command that immediately calls up all the necessary consulting and training systems from any available computer or laptop. The portal is programmed using the AWS SDK for PHP, Amazon Elastic Compute Cloud (Amazon EC2) and Amazon Simple Storage Service (Amazon S3). The portals interface was created using JavaScript, Ajax, and HTML5. Data is stored in a MySQL database.

The image displays two screenshots of the SageCloud Image & Instance Management portal. The top screenshot shows the 'My Instances' tab, which lists server instances with columns for 'Sel', 'Server Instances', 'State', and 'EUR'. A context menu is open over the 'Office Line Evolution 2012' instances, showing options like 'stop instance', 'start RDP client', 'terminate instance', 'rename instance', 'create new image', 'switch instance user', 'add disk volume', and 'scheduler'. The bottom screenshot shows the 'Cloud Drive' tab, which displays a file explorer view of the 'Arjen' account. The file list includes folders like 'Teilnehmer' and 'FileDrop', and various files such as 'AHeck_Innovate_Intro_310.rar' and 'Absichtserklärung zur strategischen Zusammenarbeit 2012 BP.pdf'. An 'Upload' progress bar is visible on the right side of the interface.

Differentiators

- Minimal time spent on training and consulting sessions.
- All instances can be terminated automatically after a training class, which eliminates the generation of unnecessary cost.
- The solution includes Cloud Drive, which allows users and third parties to upload and share their own files with colleagues, customers, and partners. This feature expedites customers' access to material and lightens the workload for Sage Software employees.
- Sage utilizes a multi-tenant structure that gives business partners access to relevant billing information, further reducing the company's administrative overhead.

What customers are saying

Code42 Quadruples Revenue to \$100 Million with Sage Intacct

Challenge

Rapid growth at Code42 left the team feeling vulnerable over the company's internal accounting software. Aware that the QuickBooks solution they were using couldn't scale with the fast-growing complexity and revenue of the business, the team resorted to undertaking painstaking manual work in spreadsheets for multi-entity consolidation and revenue recognition.

Solution

After an evaluation of leading solutions, the Minneapolis-based company selected Sage Intacct in 2013 for its powerful automation, ease of use, robust reporting, and capacity for straightforward integration with complementary solutions. The team decided it was the right, cost-effective tool for where the company was at the time and were impressed by its ability to support revenue growth in the future.

Benefits

- \$100,000 worth of time savings in accounting
- Monthly close time reduced from 15 to seven days
- Multi-entity consolidation cut from three hours to 15 minutes
- New efficiencies and insights support 4x revenue growth



About Code42

Code42 delivers a SaaS solution that rapidly detects and protects against insider threats to data security and intellectual property while speeding incident response.



About Sage

Sage Intacct is an innovation and customer satisfaction leader in cloud financial management. Recognized as a visionary leader by industry analysts, endorsed by the AICPA, and ranked highest in customer satisfaction on G2 and TrustRadius, Sage Intacct enables data-driven CFOs to improve company performance and free up time to be more strategic.

“ Sage Intacct has helped us tremendously as we grew revenue from \$25 million to \$100 million. With Sage Intacct in place, we've got the right tools, the building blocks, and the foundation to get beyond \$100 million. ”

Grant Christianson, Controller, Code42

Data Points

12%

Improved profitability year over year

85%

Reduced overall budgeting and planning time

33%

Accelerated time to finalize budgets