
AWS
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NOV. 28 – DEC. 2, 2022 | LAS VEGAS, NV

ENT 206

Prioritizing People:
4 Strategies that Make or Break Migrations and Beyond

Sabina Joseph

Director, Strategic Industries
AWS Training and Certification

5 million
cloud jobs unfilled

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Draup, Cloud Talent Demand and Supply Analysis, 2022
Gartner Inc. Press Release, October 2022 GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All rights reserved.

IMPACT OF CLOUD SKILL GAPS ON BUSINESSES

65%

won't get full value from cloud, data, and automation investments through 2024



20%

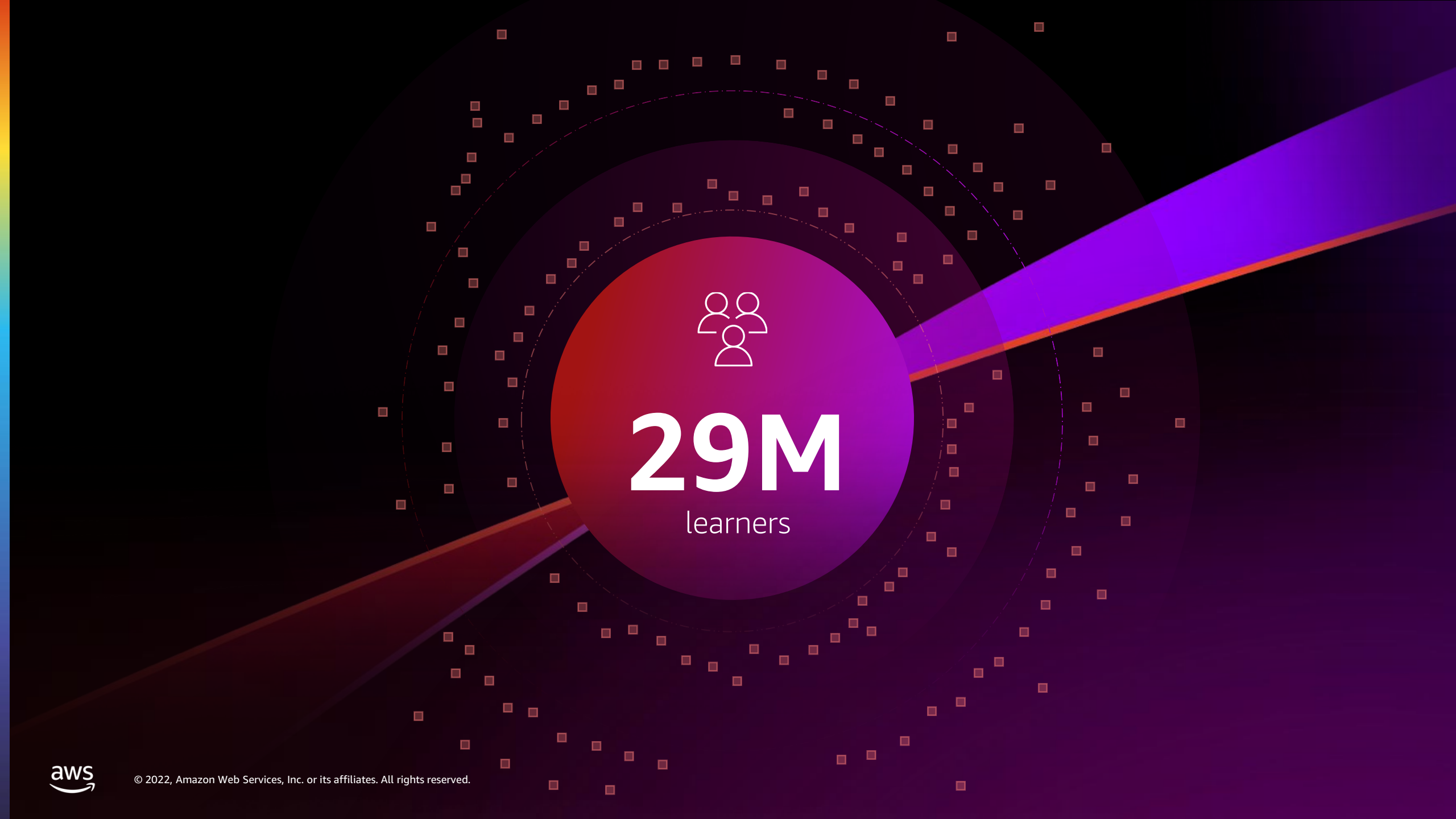
constrained revenue growth opportunities by 2026 if skill gaps not addressed



aws

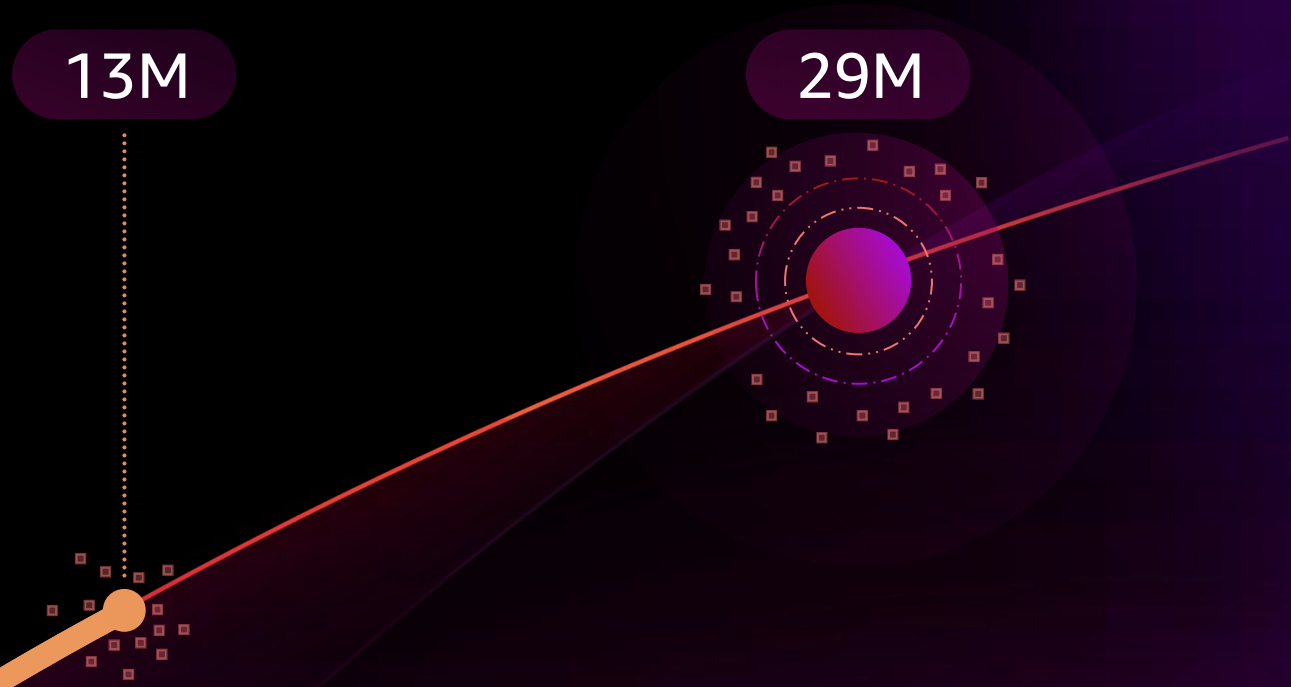
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IDC FutureScape: Worldwide IT Industry 2023 Predictions, Doc #US49563122 , October 2022
IDC FutureScape: Worldwide Digital Business Strategies 2023 Predictions, IDC #CA49743822, October 2022



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Fueling cloud talent around the world.



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4 STRATEGIES THAT MAKE OR BREAK CLOUD SUCCESS

1

2

3

4

4 STRATEGIES THAT MAKE OR BREAK CLOUD SUCCESS

1

Commit to innovation

2

3

4



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ECONOMIC IMPACT OF AWS TRAINING AND CERTIFICATION:

234%

ROI over three years

50%

faster migration

88%

increase in cloud innovation

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Forrester Consulting, The Total Economic Impact (TM) Of AWS Training and Certification, 2022



Assess skill gaps, target investment, accelerate cloud adoption.

AWS Learning Needs Analysis



Suren Pillay

Chief Technology Officer

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absa



Accelerating our ambitious digital strategy required cloud at scale

Cloud Incubator

Teams move through the incubator not just their apps

Scaled learning

More than **4500** staff trained network of **100+** cloud champions

Safety and speed

Increase flow and productivity **while** managing risk and increasing trust.

Empower durable teams

Reduce cognitive load and constraints

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Upskill more than **4,500 employees**



Provide an environment for **fast and agile innovation**



Improved cloud proficiency empowers teams to drive business value



Launch **transformative solutions** internally and to clients



Modern, platform-based architecture to underpin our **digital strategy**

Accelerated Digital Transformation

aws

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4 STRATEGIES THAT MAKE OR BREAK CLOUD SUCCESS

1

Commit to innovation

2

Create connection

3

4

WHEN EMPLOYEES TRAIN AND CERTIFY WITH AWS:

84%

accelerate
cloud migrations



90%

better
job satisfaction



87%

less likely to
leave the company



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Enterprise Strategy Group, AWS Training and Certification Helps Learners Thrive in an Increasingly Cloud-First World, 2022


Create
connection
with a
culture of
learning.



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SHARING

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Custom training plans to fit your company's needs

AWS Skills Guild

Sainsbury's

Drive career growth for **1,000+ workers**



Transition employees from traditional teams to cloud roles



Solve challenges with data-focused Cloud Champions

Develop a Learning Culture

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NSW
GOVERNMENT
eHealth

4 STRATEGIES THAT
MAKE OR BREAK CLOUD SUCCESS

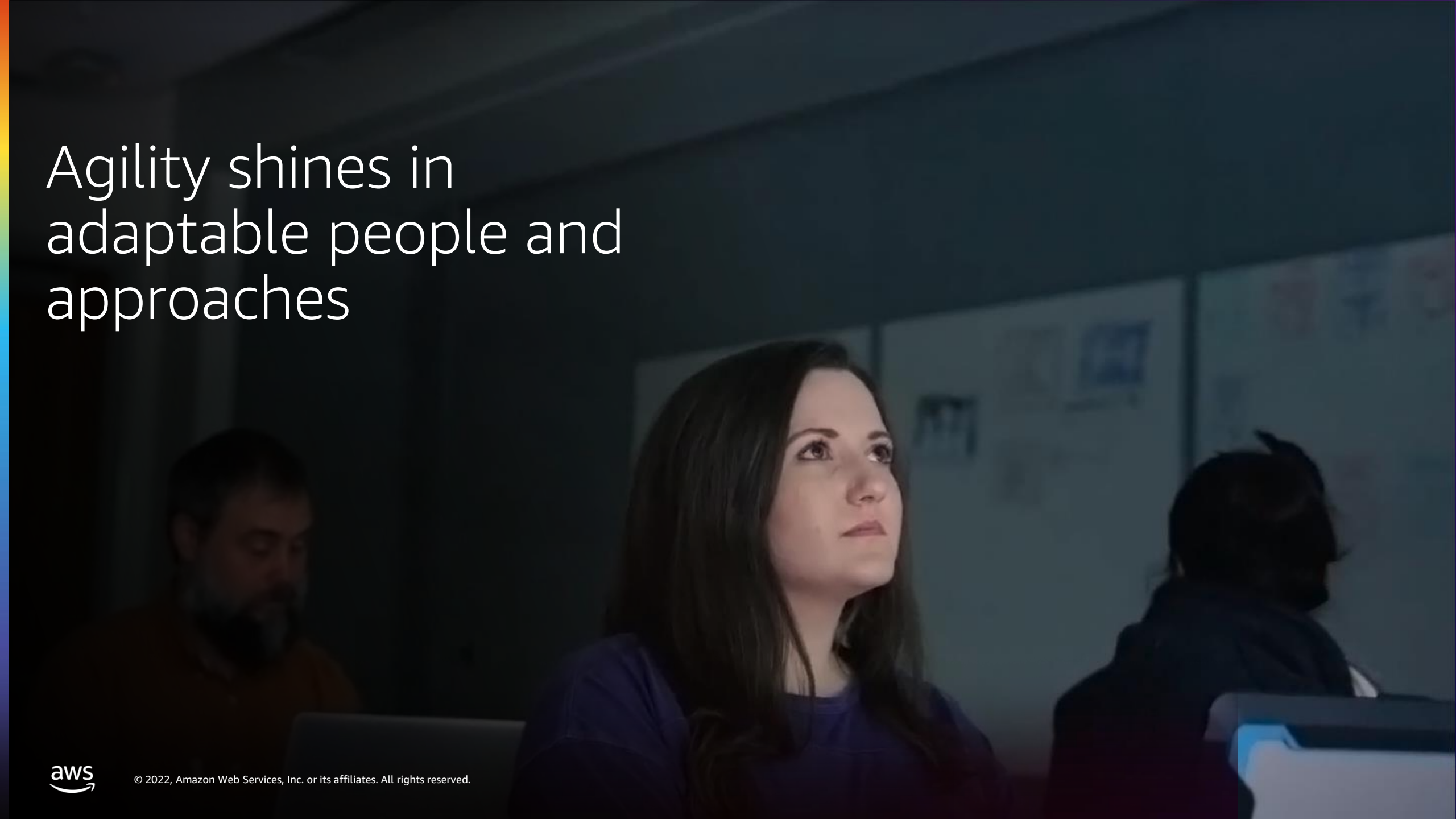
1 **Commit to innovation**

2 **Create connection**

3 **Develop agility**

4

Agility shines in adaptable people and approaches



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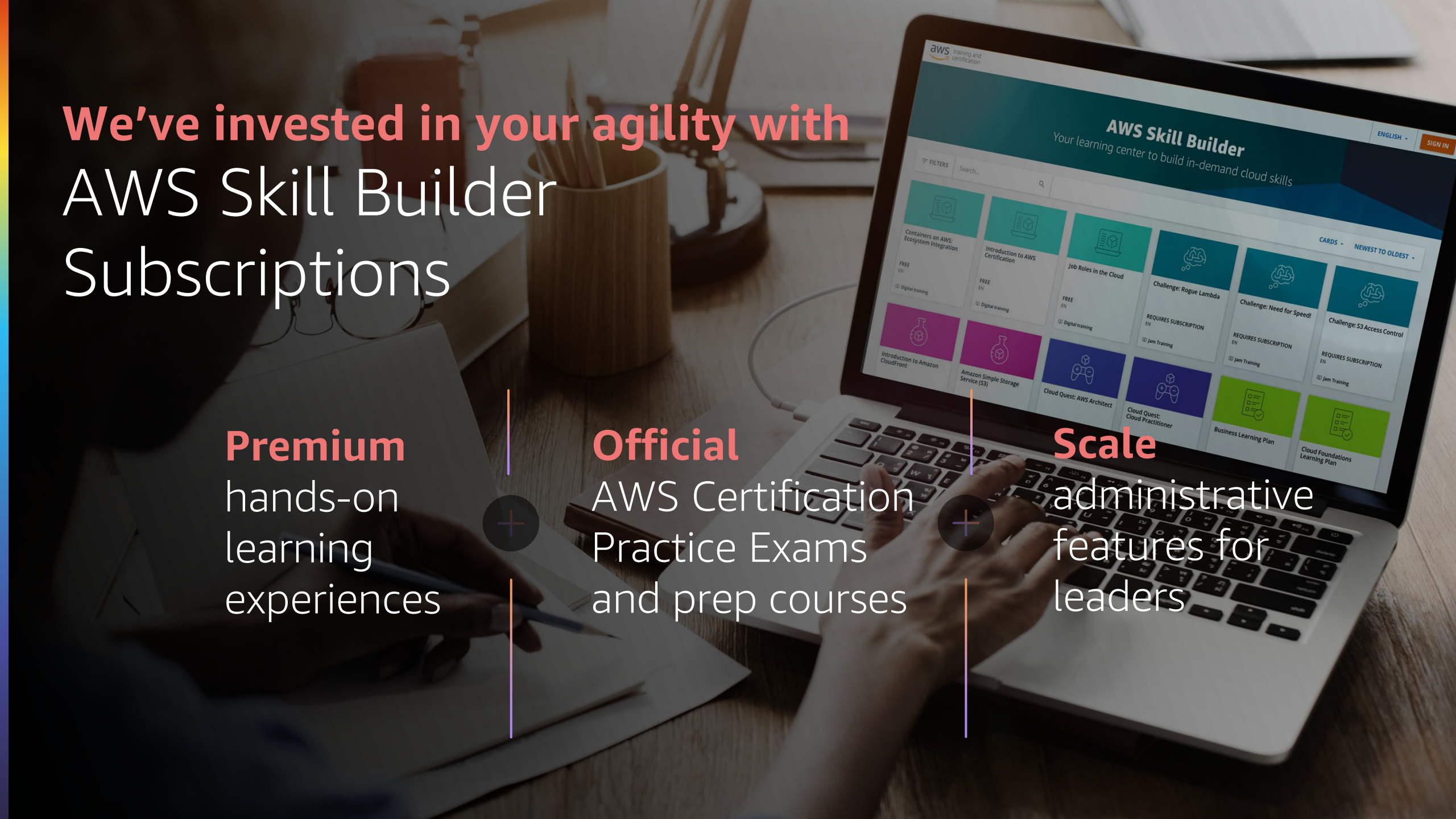
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Premium
hands-on learning experiences

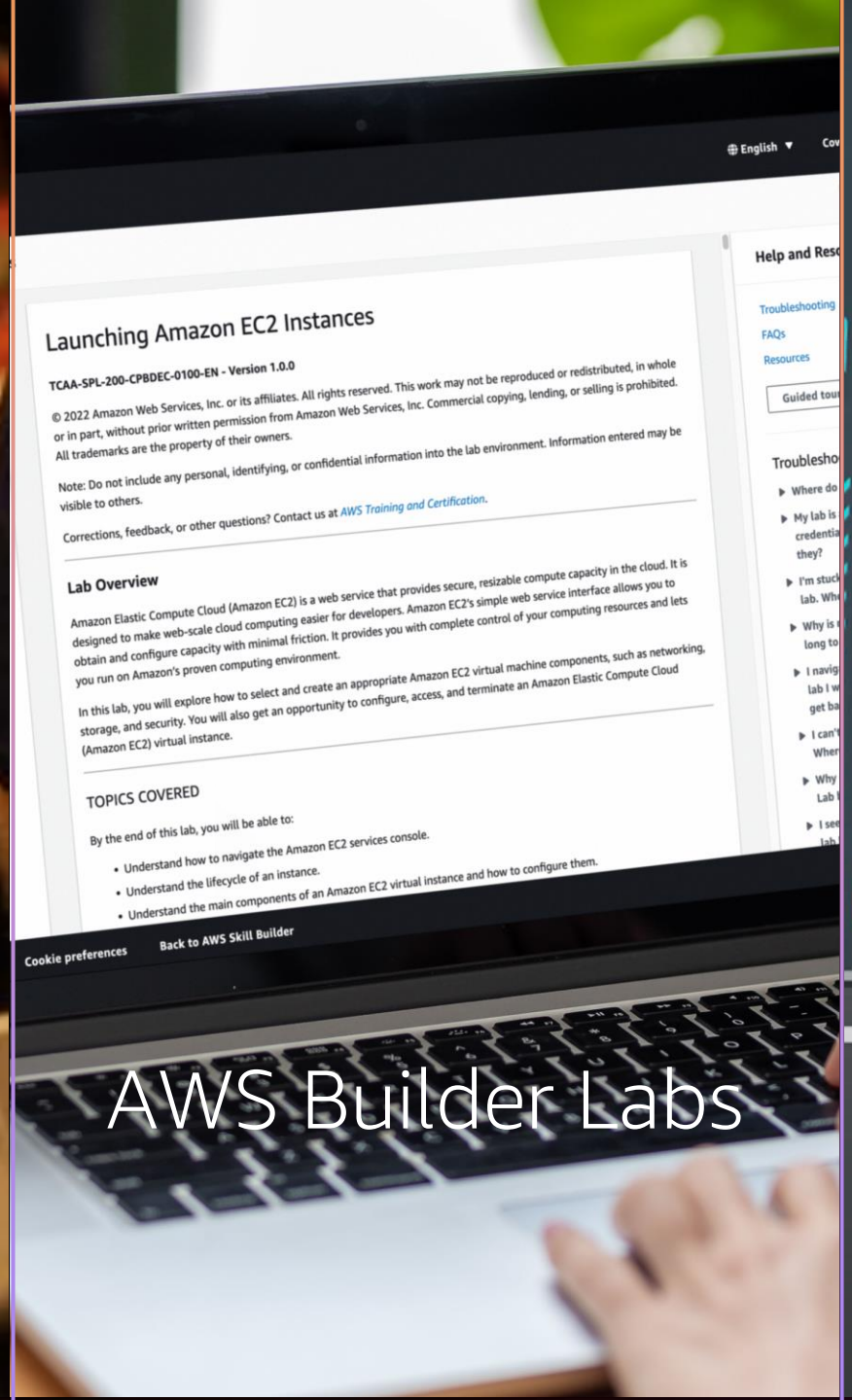
Official
AWS Certification Practice Exams and prep courses

Scale
administrative features for leaders





AWS Jam

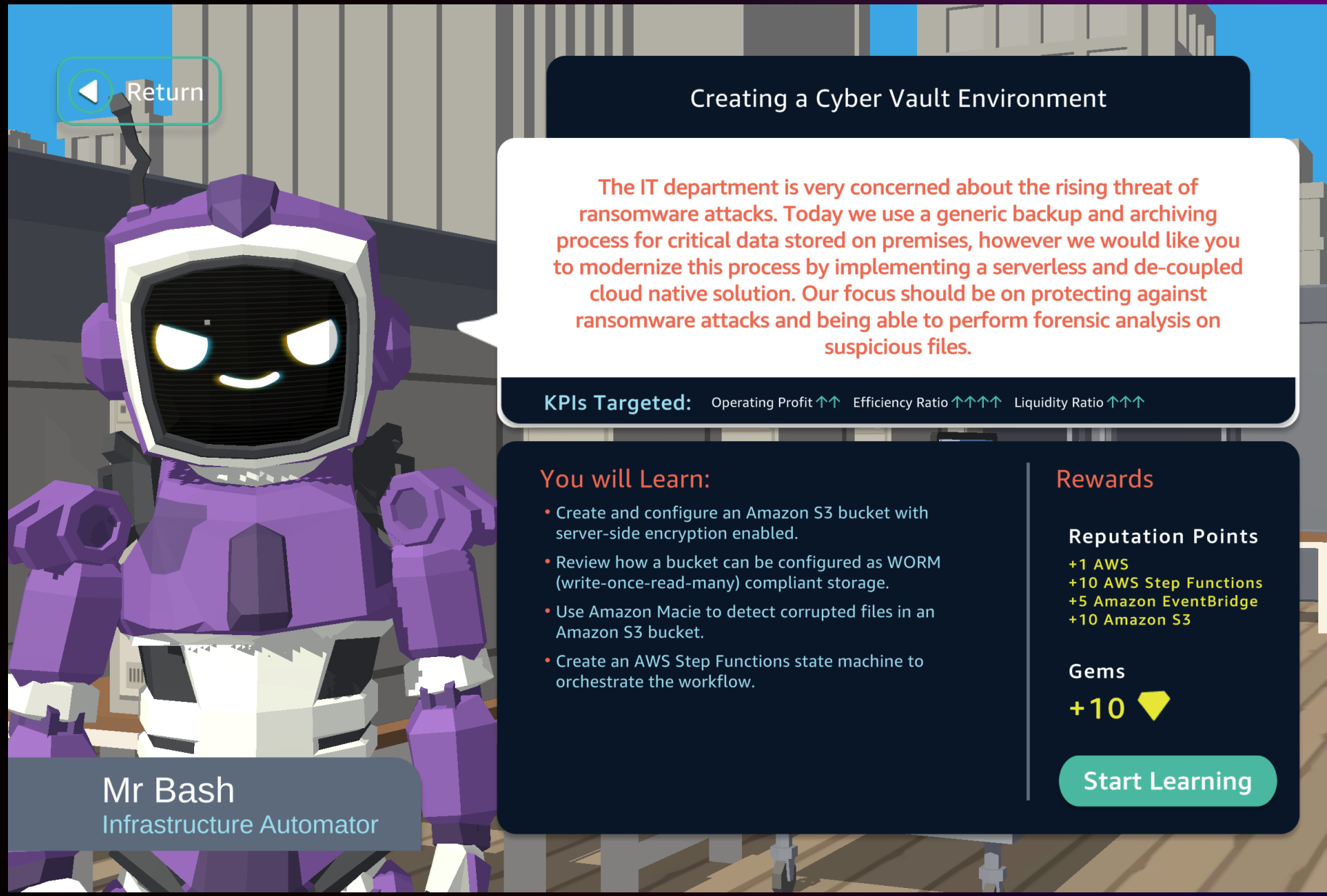


AWS Builder Labs



AWS Cloud Quest

Introducing AWS Industry Quest



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Rona Spiegel

Director of Cloud Governance and Operations

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Provide **“just-in-time”** learning to make teams field-ready faster

Workforce agility supports customer success

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4 STRATEGIES THAT
MAKE OR BREAK CLOUD SUCCESS

1 **Commit to innovation**

2 **Create connection**

3 **Develop agility**

4 **Build resilience**

IMPACT OF HIRING ENTRY-LEVEL CLOUD TALENT

~1/2

time-to-value



92%

report higher revenue



90%

saw positive ROI



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Enterprise Strategy Group, The Talent Stack, 2022

The next generation of cloud talent **from around the world**













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BMO

Moving service for millions of customer to the cloud was a major challenge



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BMO

Gain full-spectrum **access to talent** at every stage



Recruit and train unrepresented communities for entry-level technology roles



Boost cloud proficiency for new and existing employees, enabling a seamless transition of operations

Build a more inclusive, resilient culture

aws

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1

Commit to innovation

2

Create connection

3

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Thank you!