
AWS
re:Invent
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MKT305

Easily deploy ISV products on your Amazon EKS clusters

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Agenda

1. Challenges with deploying the end-to-end journey of finding, procuring, then deploying third-party software on Kubernetes clusters
2. Introduction to a new experience from AWS Marketplace on EKS clusters
3. Top features of this feature
4. Benefits of the new solution
5. How to get started

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Customers need to install and manage operational tools to make their clusters production ready



Kubernetes Community

HELM

falco

Grafana

argo

flux

EKS add-ons

kube-proxy

EBS CSI

Monitoring

Networking

Security

Observability

Storage

Cost management

Third-party vendors

kubecost

portworx

HAPROXY

kasten by Veeam

sysdig

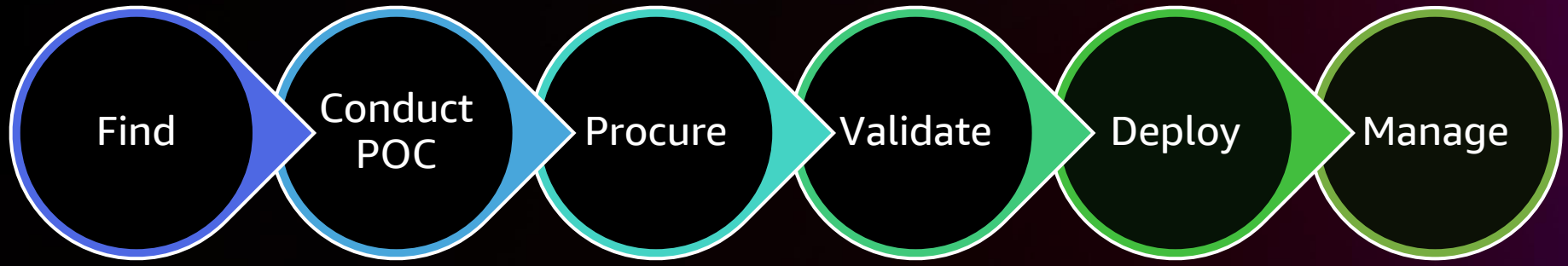
ISOVALENT

What third-party software do you run today?

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Best practices path to running in production



Customers face roadblocks and friction during each step

Which step is the most challenging to you?

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Launching AWS Marketplace for EKS add-ons

AWS expands the Amazon EKS add-on API catalog to include third-party tools from AWS Marketplace



Amazon EKS

+



Now get software curated by AWS and developed by our partners all in one place

Find, select, deploy, and maintain free or paid software from third-party vendors directly on the Amazon EKS console

Deploy third-party add-ons from the Amazon EKS console, or EKS add-ons APIs using eksctl, or infrastructure as code tools like Terraform

Third-party container add-ons images are CVE scanned and validated to launch on EKS clusters

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Save up to 67% of the time needed to find, subscribe to, and deploy third-party add-ons on your EKS clusters

66%

Save time when discovering and evaluating third-party products

75%

Save time when onboarding new third-party vendors

Minutes

To deploy third-party add-ons on your EKS clusters

50%

Save time when managing third-party software

Can you add to these statistics?

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Third-Party Catalog on Amazon EKS powered by AWS Marketplace

Launch partners

kubecost

Teleport

Tetrate Istio Subscription

upbound

What third-party software do you want us to add to the list?

portworx by Pure Storage

DATADOG

Lightrun

Shoreline

RAFAY

SUSE

Kong

paloalto NETWORKS

TRILIO

datree

StormForge

KASTEN by Veeam

PARALUS

sysdig

LACEWORK

new relic

nirmata

nOps

DataStax

AEROSPIKE

HAPROXY

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This is not a complete list. This list of partners is current as of November 29, 2022.

How to get started

- Log in to your Amazon EKS console
- Stop by the AWS Marketplace booth

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Starter questions

ISV

What are the requirements and how do I get started?

Amazon EKS customer (deployment)

What deployment tools are available with this launch?

Amazon EKS customer (procurement)

How can I purchase these add-ons from the AWS Marketplace?

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Thank you!

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