

The background of the image is a vibrant blue with a complex, abstract pattern of overlapping, curved lines that create a sense of depth and movement. The lines are in various shades of blue and purple, creating a dynamic, almost architectural feel. The overall composition is modern and tech-oriented.

# AWS re:Inforce

JULY 26 – 27, 2022 | BOSTON, MA

I A M 3 0 6

# Managing B2B identity at scale: Lessons from AWS and Trend Micro

Suresh Sridharan (he/him)

Product Manager

AWS

@s\_sridharan

Geoff Baskwill (he/him)

Software Architect

Trend Micro

@geoff\_baskwill



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# Agenda

## ★ Introductions

About Trend Micro Cloud One: where we were

About Amazon Cognito and multi-tenant SaaS solutions

Trend Micro Cloud One's journey to Amazon Cognito

Key takeaways and additional resources

# Introductions



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Product Manager, AWS  
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Software Architect, Trend Micro  
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Introductions

★ **About Trend Micro Cloud One: where we were**

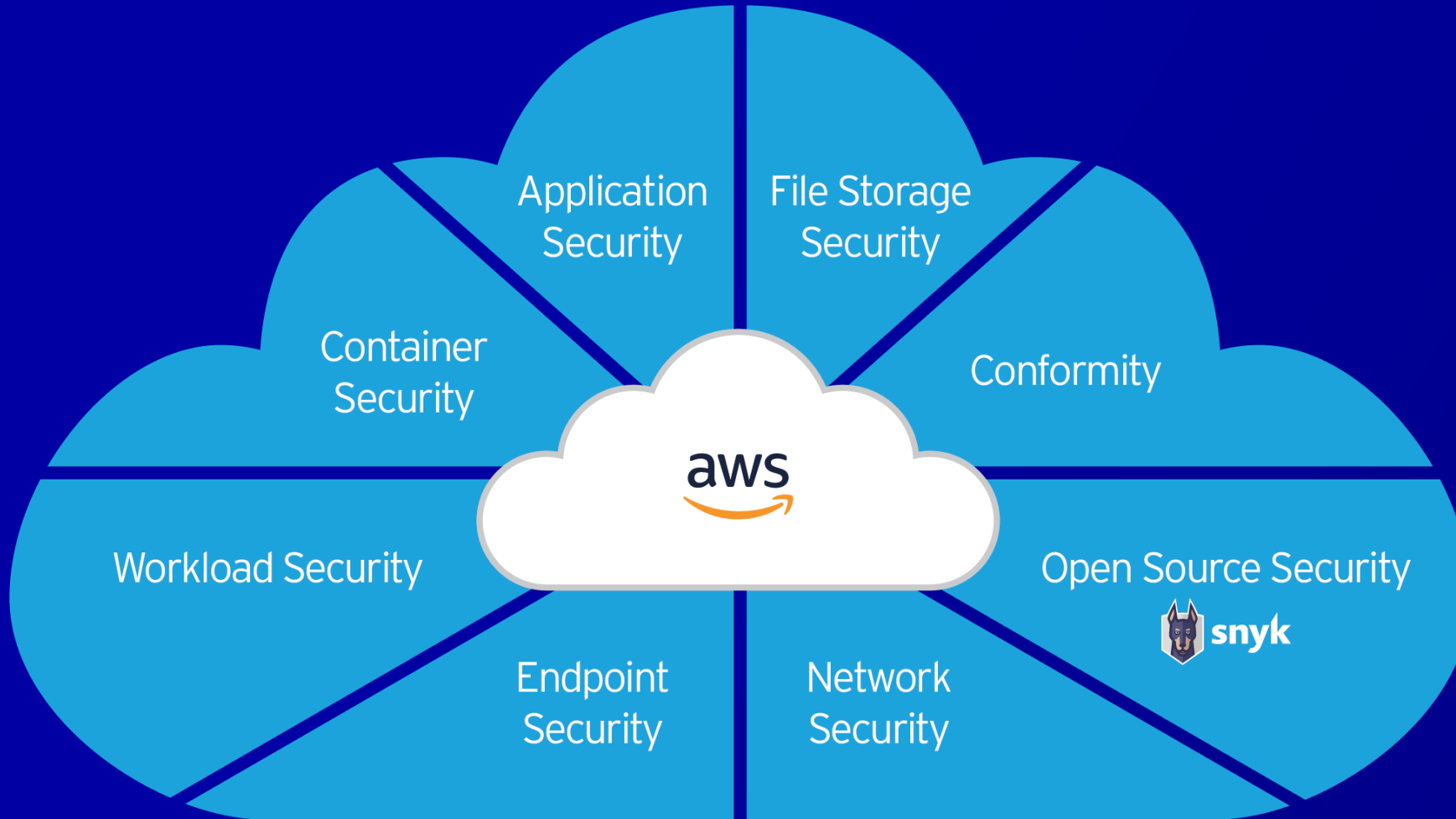
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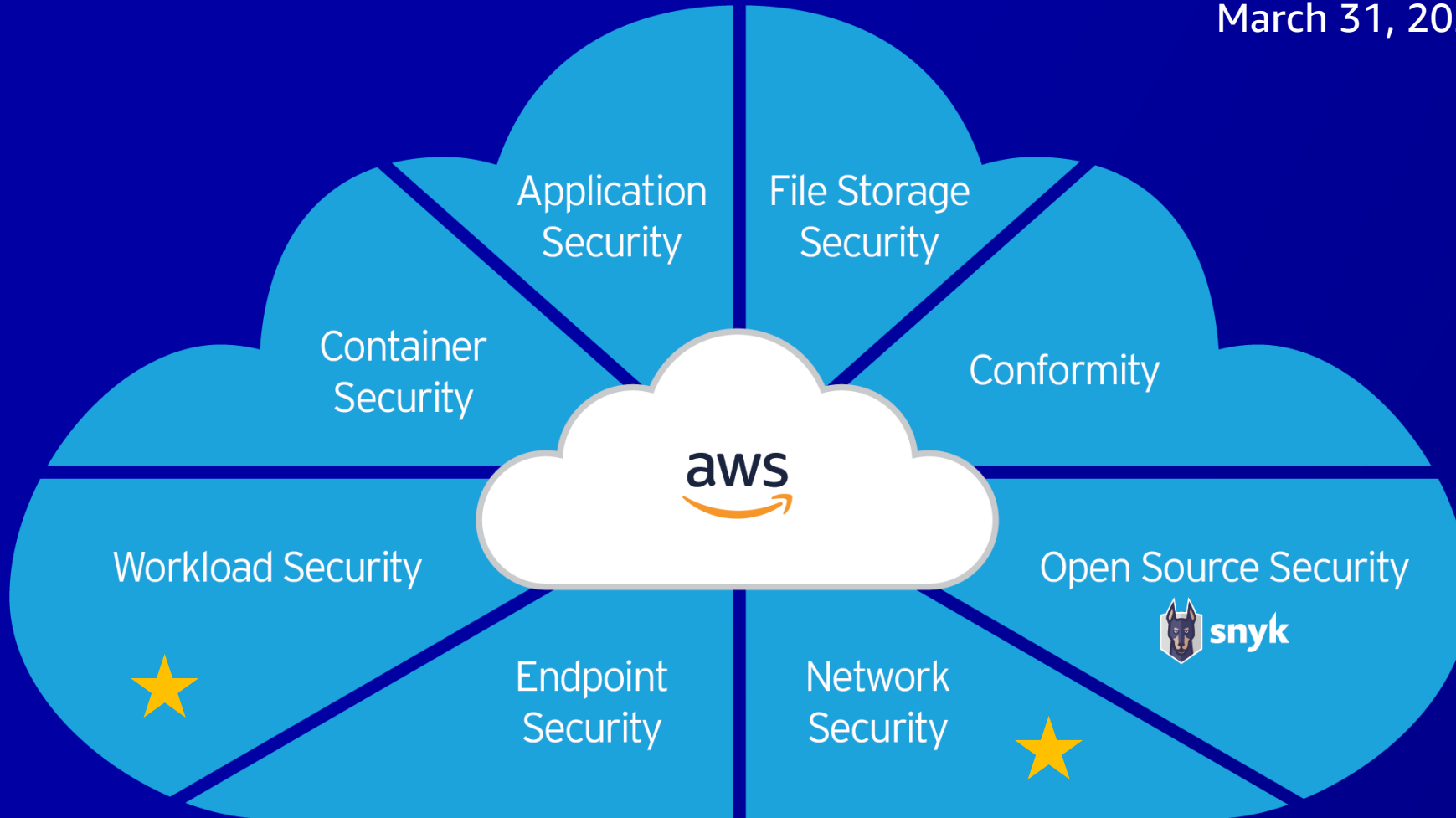


# About Trend Micro Cloud One



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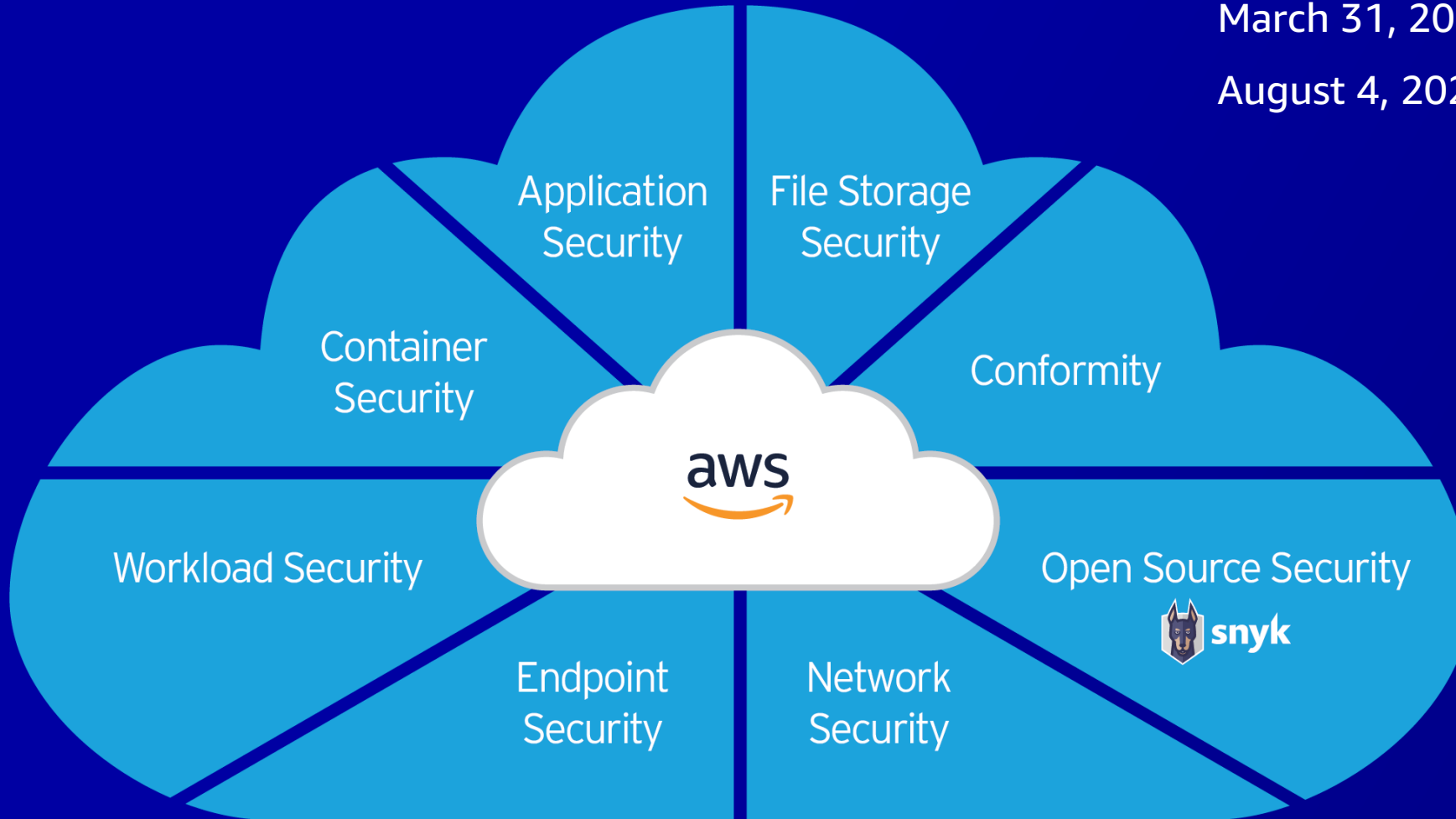
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# About Trend Micro Cloud One

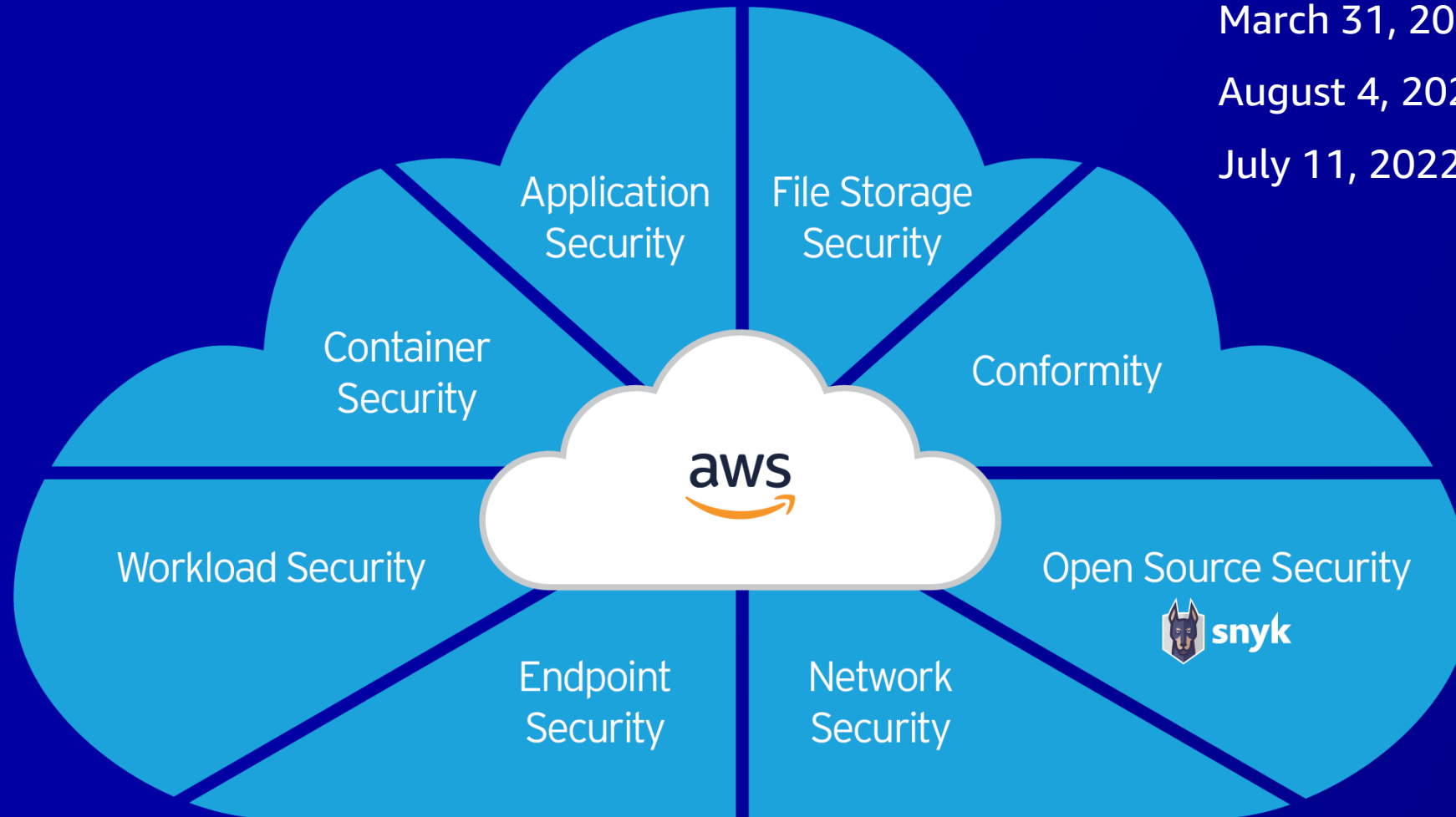
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August 4, 2021: Integrated Amazon Cognito





# About Trend Micro Cloud One



March 31, 2020: Launched with old identity  
August 4, 2021: Integrated Amazon Cognito  
July 11, 2022: Decommissioned old identity

# An opportunity to improve

## Where we were

- Homegrown identity system

## Where we wanted to be

- Partner with an identity provider

# An opportunity to improve

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- Homegrown identity system
- Awkward to switch between tenant accounts
- Separate credentials in each tenant

## Where we wanted to be

- Partner with an identity provider
- Easy account switching
- Consolidated user credentials

# An opportunity to improve

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- Homegrown identity system
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# An opportunity to improve

## Where we were

- Homegrown identity system
- Awkward to switch between tenant accounts
- Separate credentials in each tenant
- Few verified user identities; limited ability for outreach
- Customizable per-tenant user policies

## Where we wanted to be

- Partner with an identity provider
- Easy account switching
- Consolidated user credentials
- Verified contact details for all users
- Simplified self-serve user management

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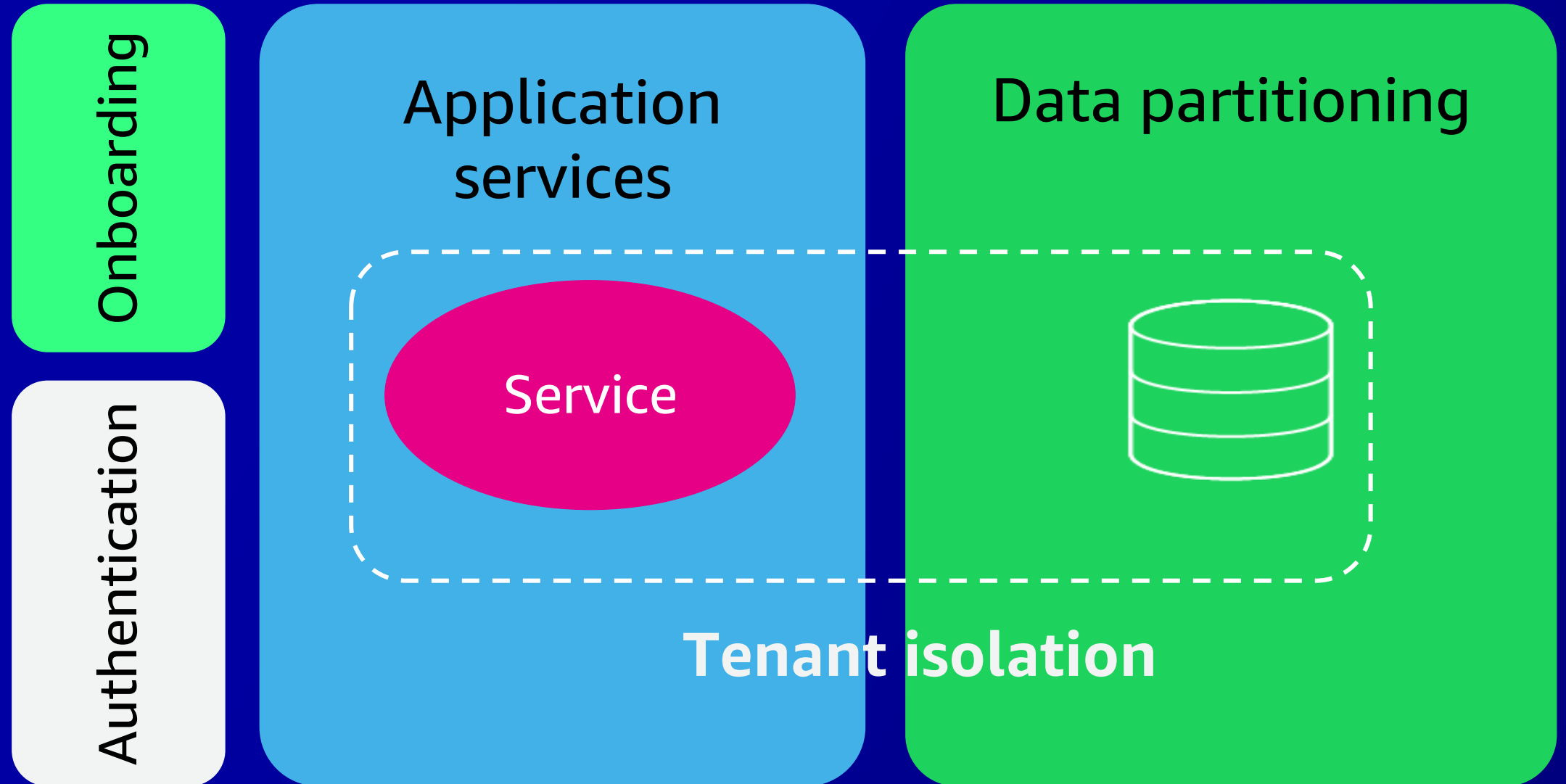
Key takeaways and additional resources



# About Amazon Cognito and multi-tenant SaaS solutions

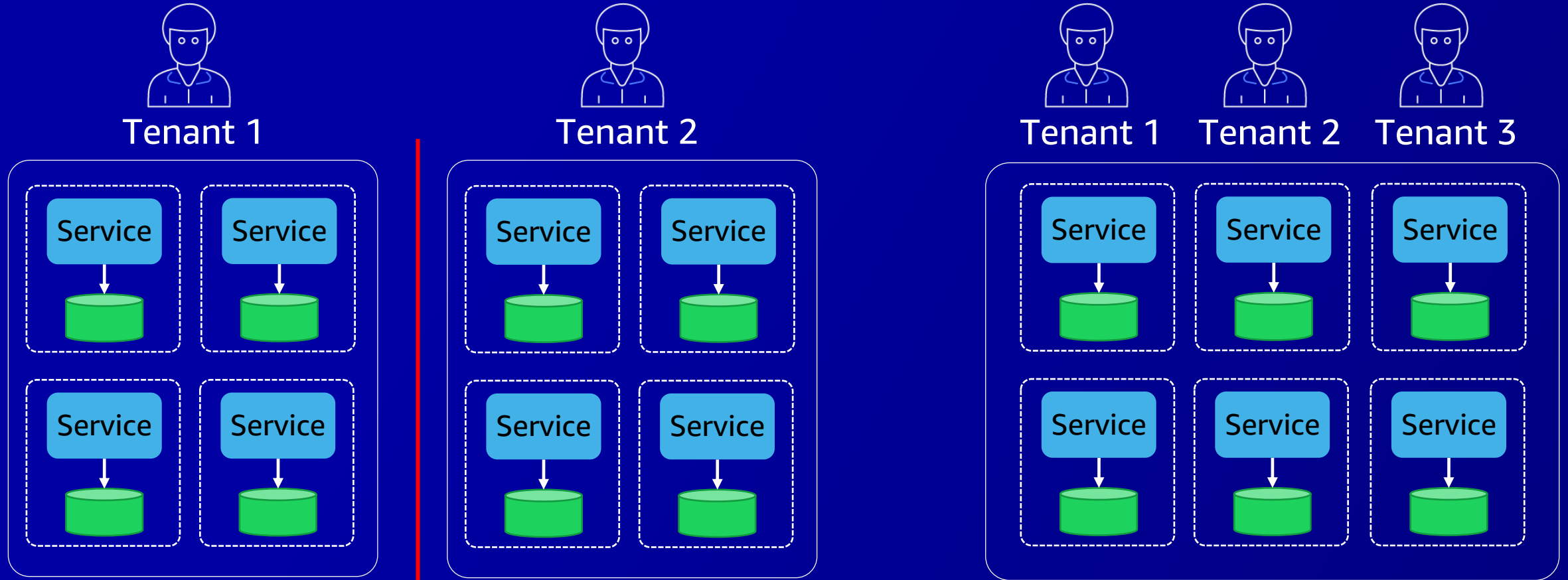


# SaaS basics





# Multiple flavors of isolation



Isolation through siloed infrastructure  
(silo model)

Isolation through runtime policies  
(pool model)

# Weighing your isolation options

## Silo isolation

### Pros

- Coarse-grained isolation
- Customer acceptance
- Better tool alignment

### Cons

- Deployment
- Cost optimization
- Manageability
- Account limits

## Policy-based isolation

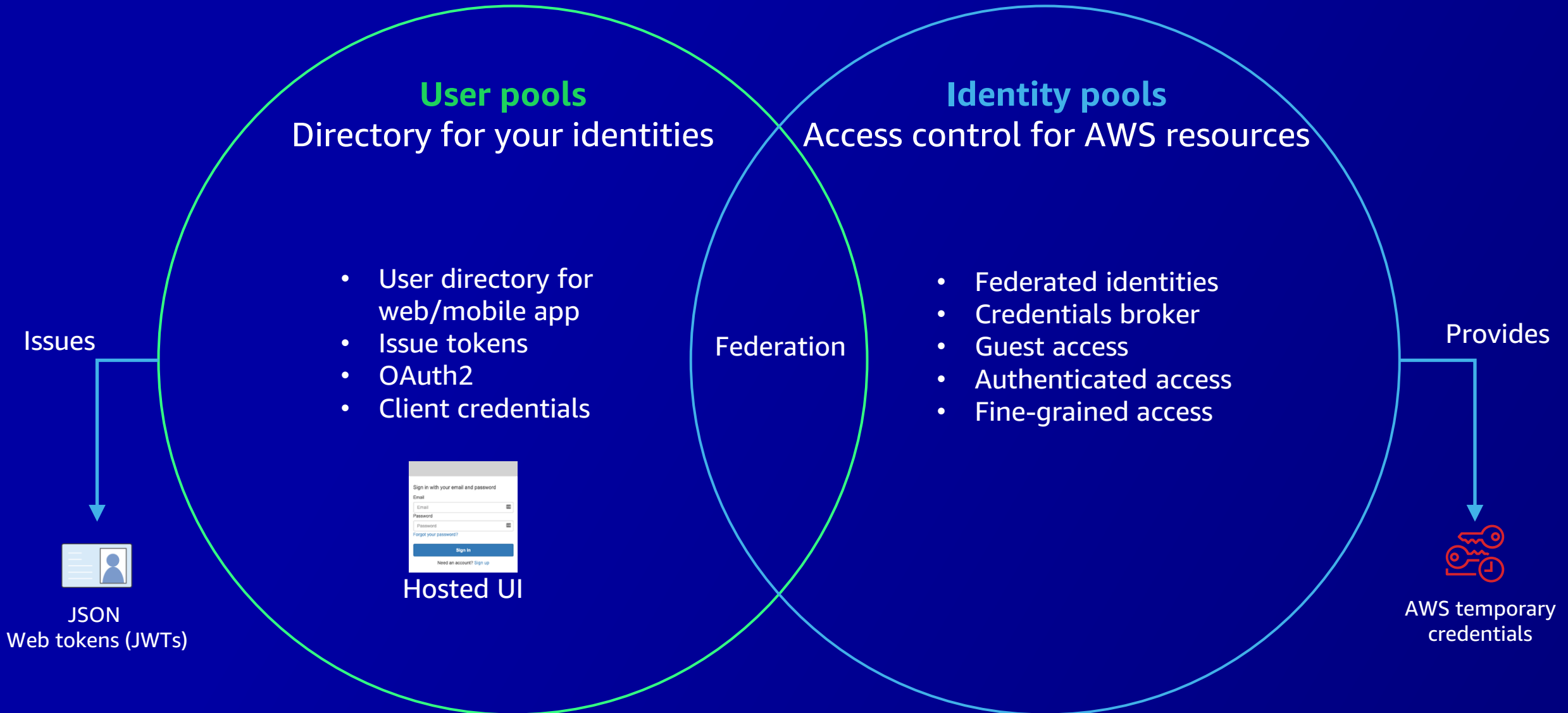
### Pros

- Fine-grained isolation
- Enables resource pooling
- Flexibility

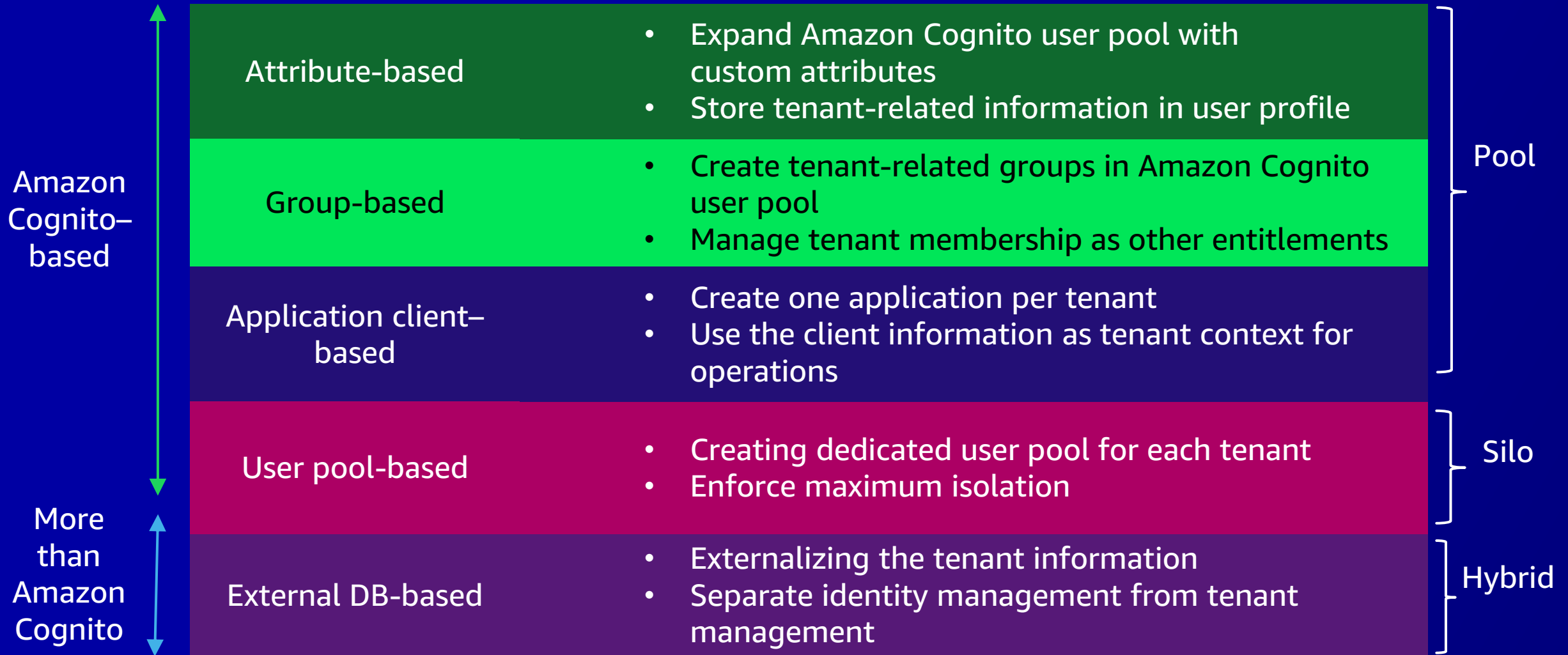
### Cons

- Customer acceptance
- Relies on convention
- Mix of technologies
- Account limits

# Amazon Cognito: Introduction

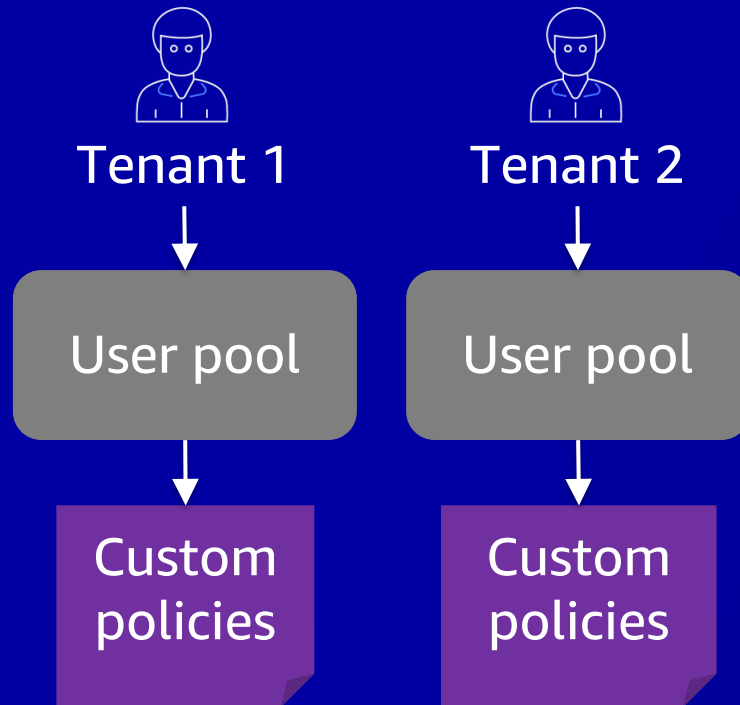


# Approaches to multi-tenancy in Amazon Cognito





# Tenant isolation with Amazon Cognito

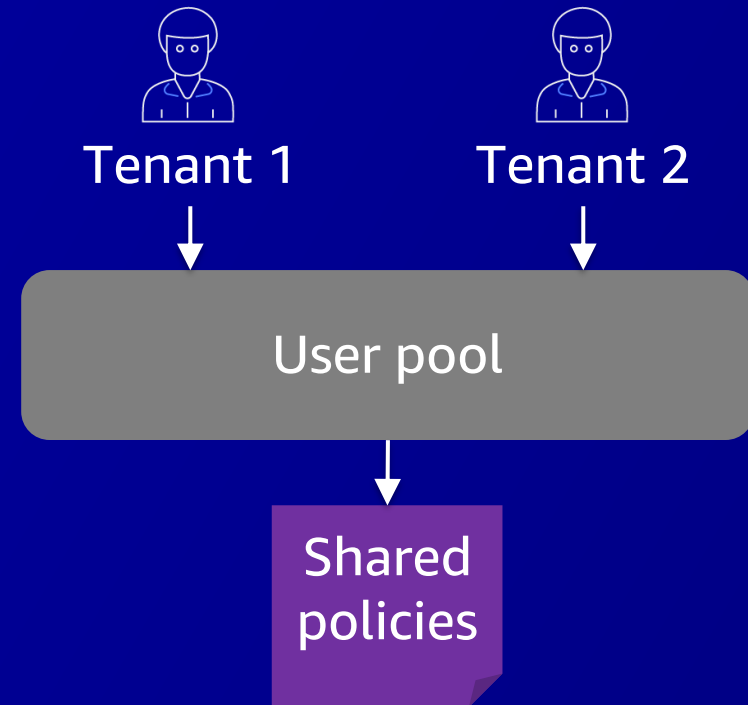


## Pros

- Separate policies
- Better isolation

## Cons

- Mapping required
- Scale
- Atypical OAuth flow



## Pros

- No mapping
- Better OAuth flow
- Scale (maybe)

## Cons

- No custom policies
- Isolation story

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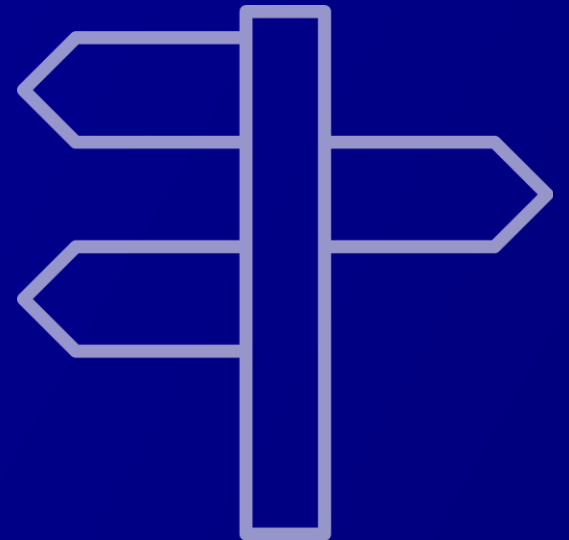


# Trend Micro Cloud One's journey to Amazon Cognito



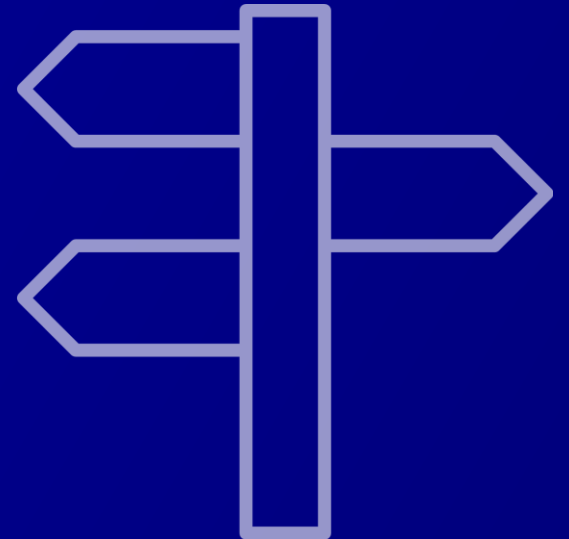
# Decision points before setting out

1. Which identity provider should we use?
2. What multi-tenancy approach should we use?
3. Whose token should we use?





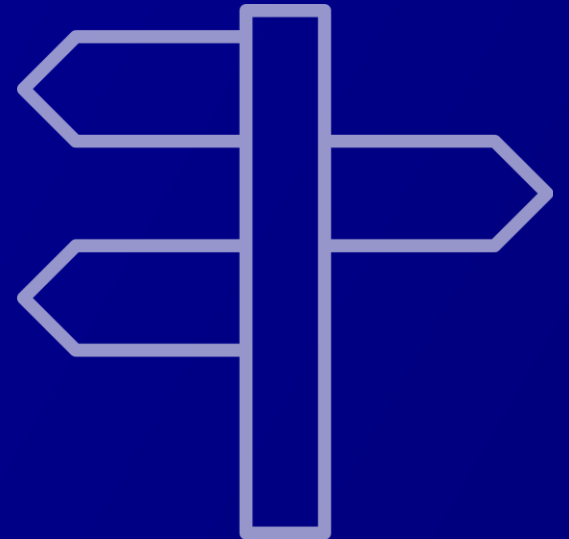
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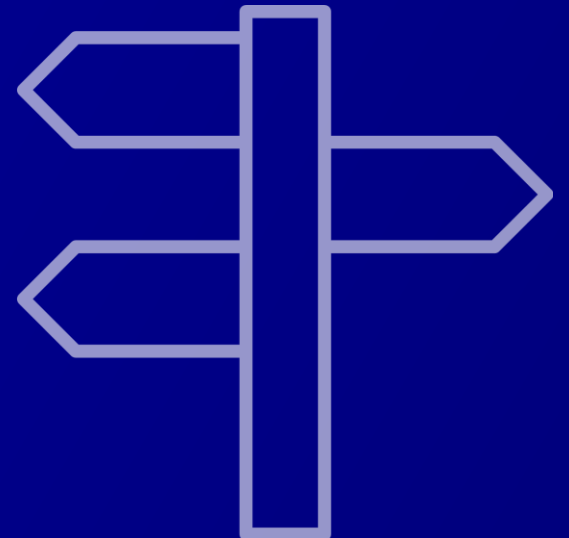
1. Not homegrown



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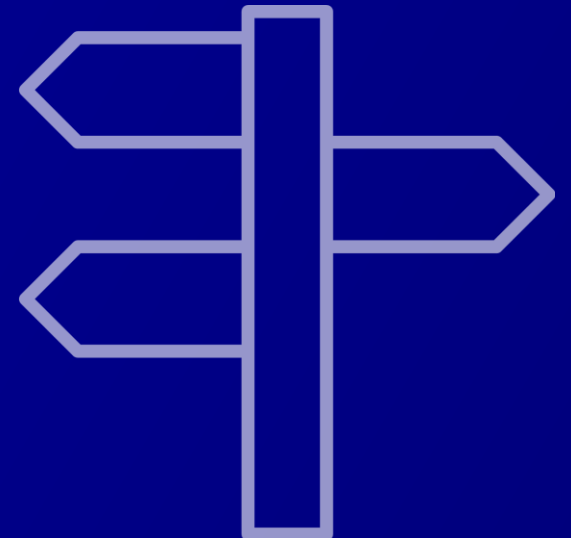
1. Not homegrown
2. Meets our security and compliance needs
  - Data sovereignty/residence, automatic user migration (including MFA), user limits, identity provider limits, user lockout/re-enable, max session duration, token encryption, cookies for browser sessions, password history, customizable sign-up challenges (CAPTCHA), customizable workflow UIs, login on page, sample code, pricing model, estimated cost



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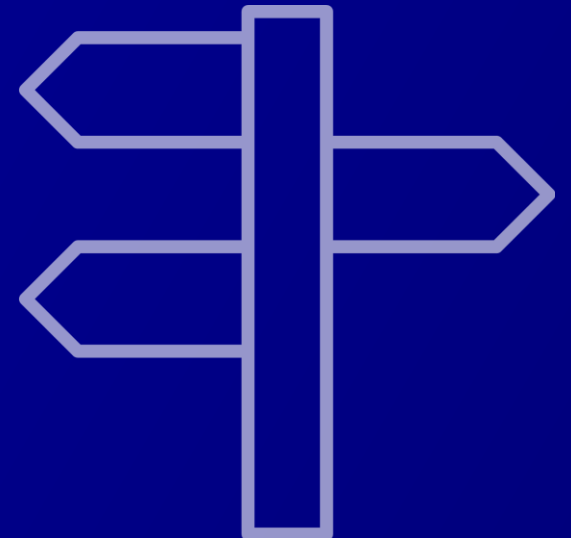
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  - Lead time, infrastructure as code, SLA, high availability, disaster recovery, backup/restore, support, compliance artifacts



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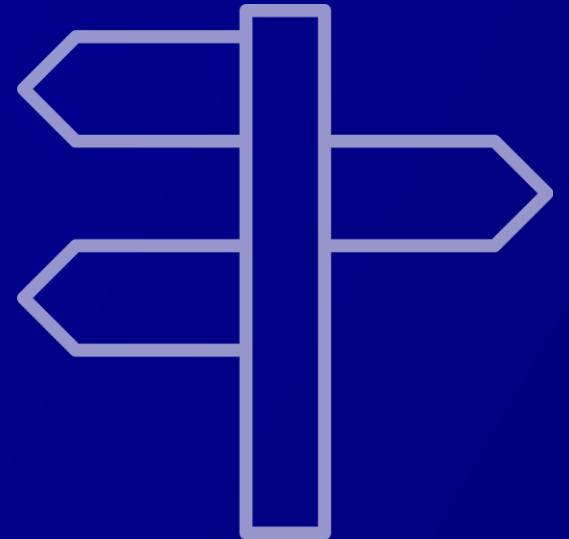
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Spoiler alert: we chose Amazon Cognito



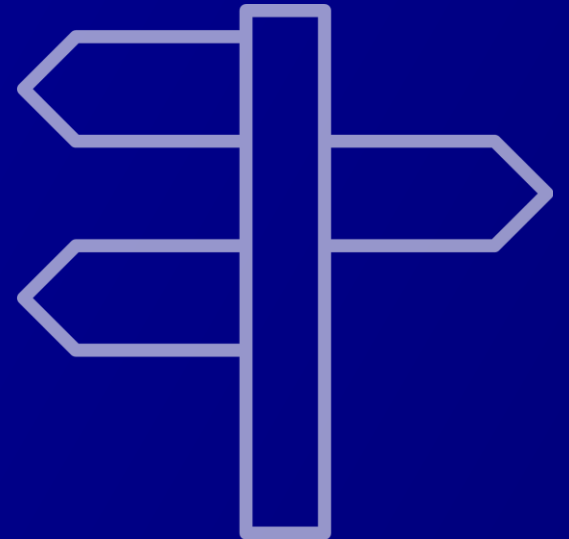
# What multi-tenancy approach should we use?



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## CRITERIA

1. 100% self-serve

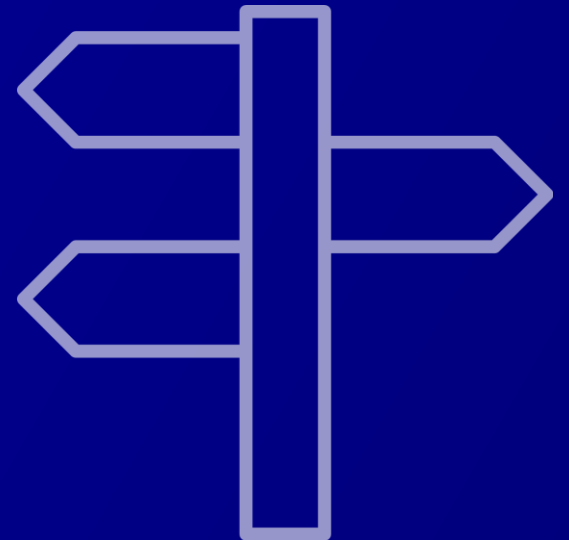




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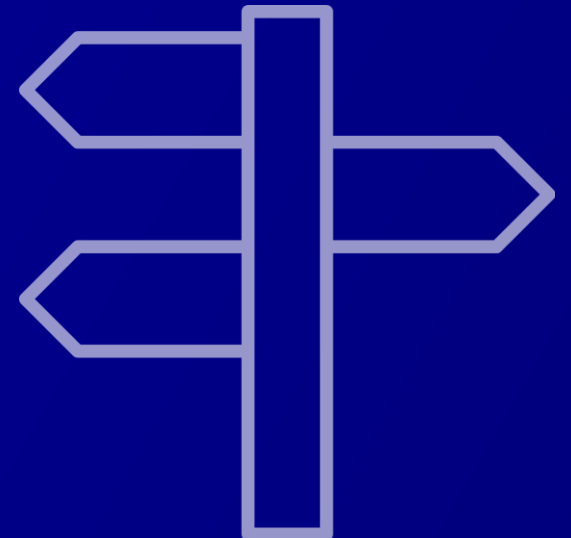
1. 100% self-serve
2. Allow users to sign in once and switch between accounts



# What multi-tenancy approach should we use?

## CRITERIA

1. 100% self-serve
2. Allow users to sign in once and switch between accounts
3. Support tens of thousands of customers, thousands of accounts for each customer, hundreds of users per account

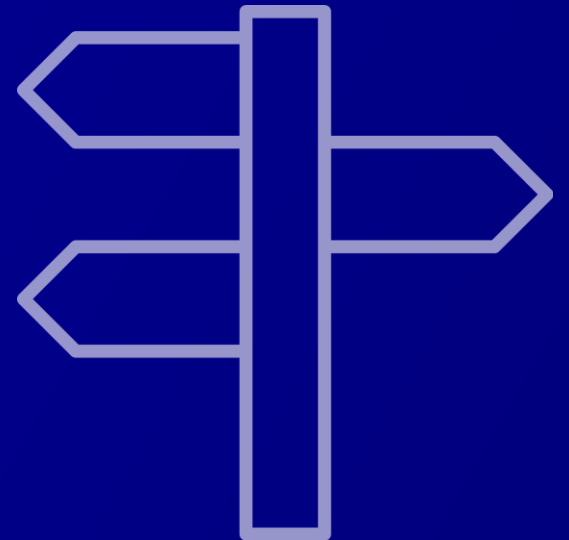


# What multi-tenancy approach should we use?

## CRITERIA

1. 100% self-serve
2. Allow users to sign in once and switch between accounts
3. Support tens of thousands of customers, thousands of accounts for each customer, hundreds of users per account

Our choice: authenticate into a single user pool (and single group), manage multi-tenancy in service

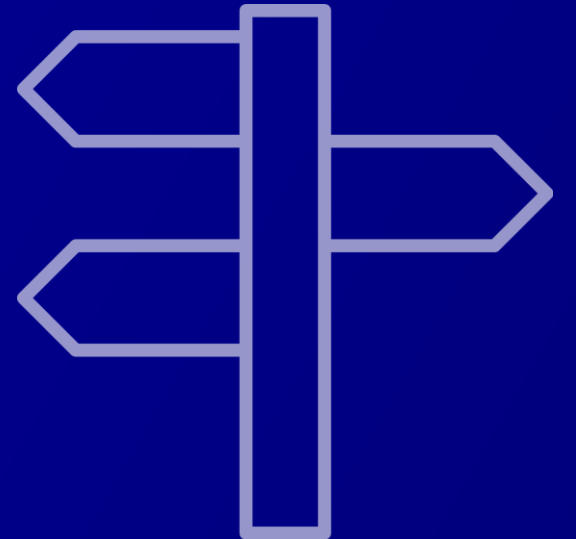


# This is not our data model

## EXAMPLE DATA MODEL

Primary key		Attributes	
Partition key: pk	Sort key: sk		
glb@example.com	012345678901	role	name
		full-access	Geoff
	023456789012	role	name
		read-only	Geoff
suresh@example.com	03456789013	role	name
		full-access	Suresh

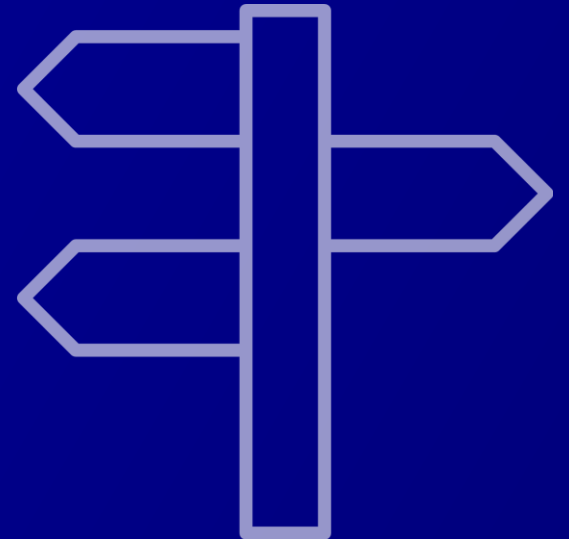
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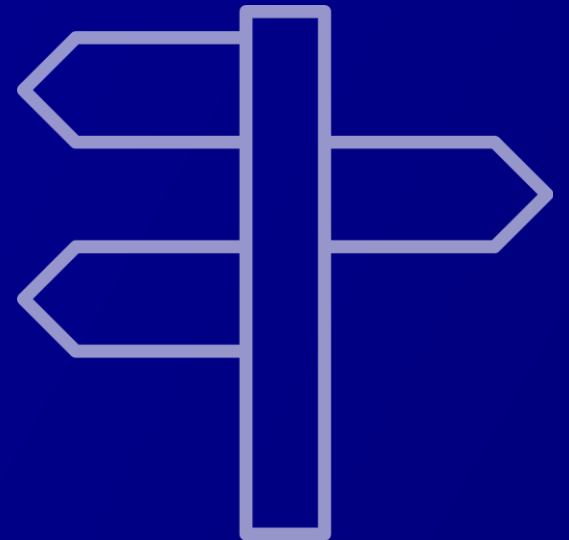
1. Support gradual migration from our preexisting identity system



# Which token should we use?

## CRITERIA

1. Support gradual migration from our preexisting identity system
2. Incorporate chosen account and selected role

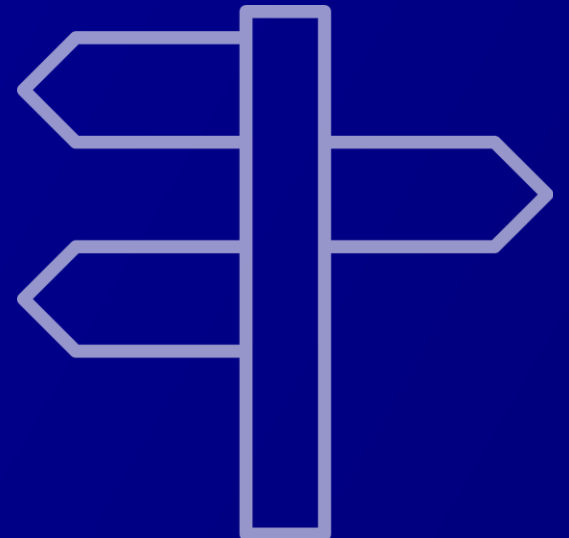




# Which token should we use?

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1. Support gradual migration from our preexisting identity system
2. Incorporate chosen account and selected role
3. Limit the scope of exposure for personally identifiable information

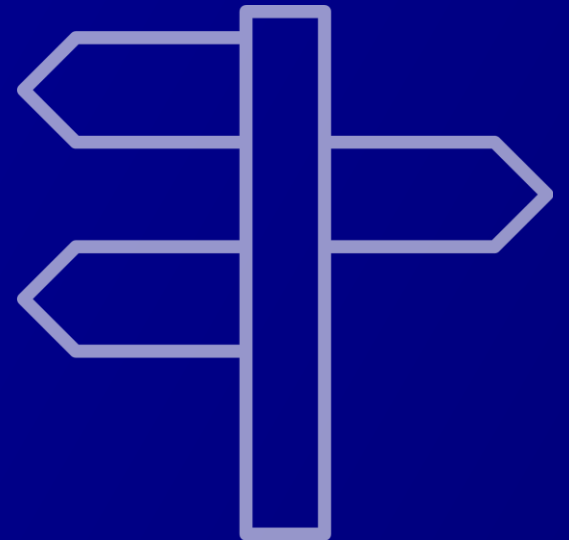


# Which token should we use?

## CRITERIA

1. Support gradual migration from our preexisting identity system
2. Incorporate chosen account and selected role
3. Limit the scope of exposure for personally identifiable information

Our choice: issue our own token with selected details

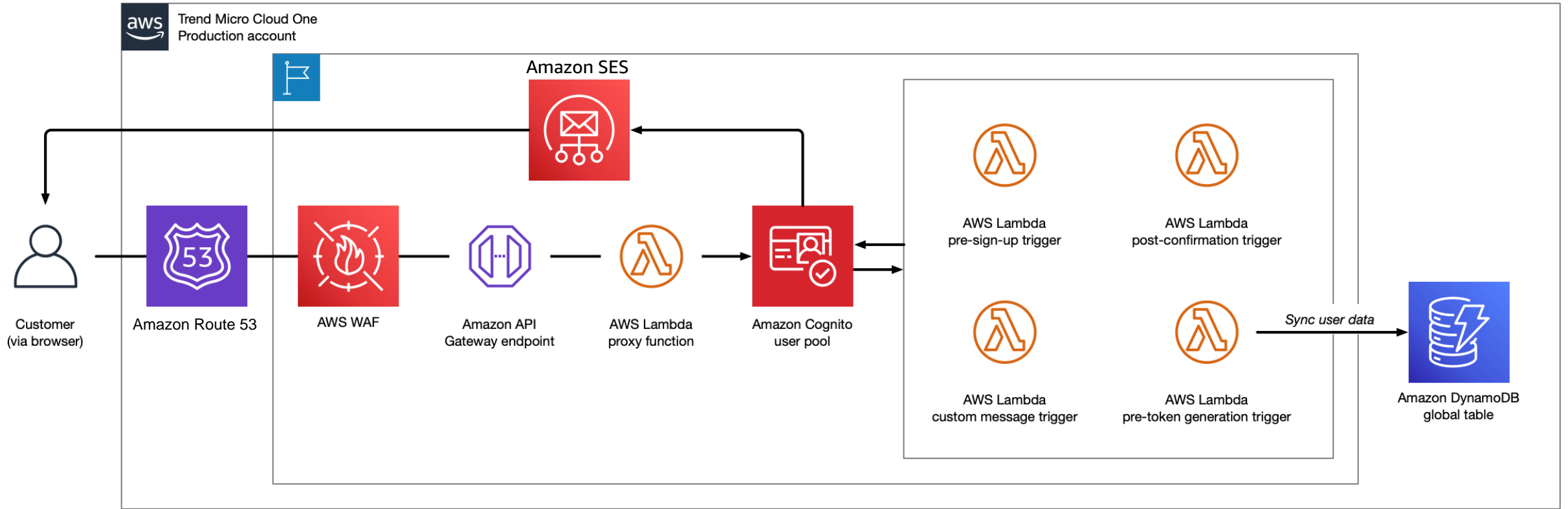


# Architecture



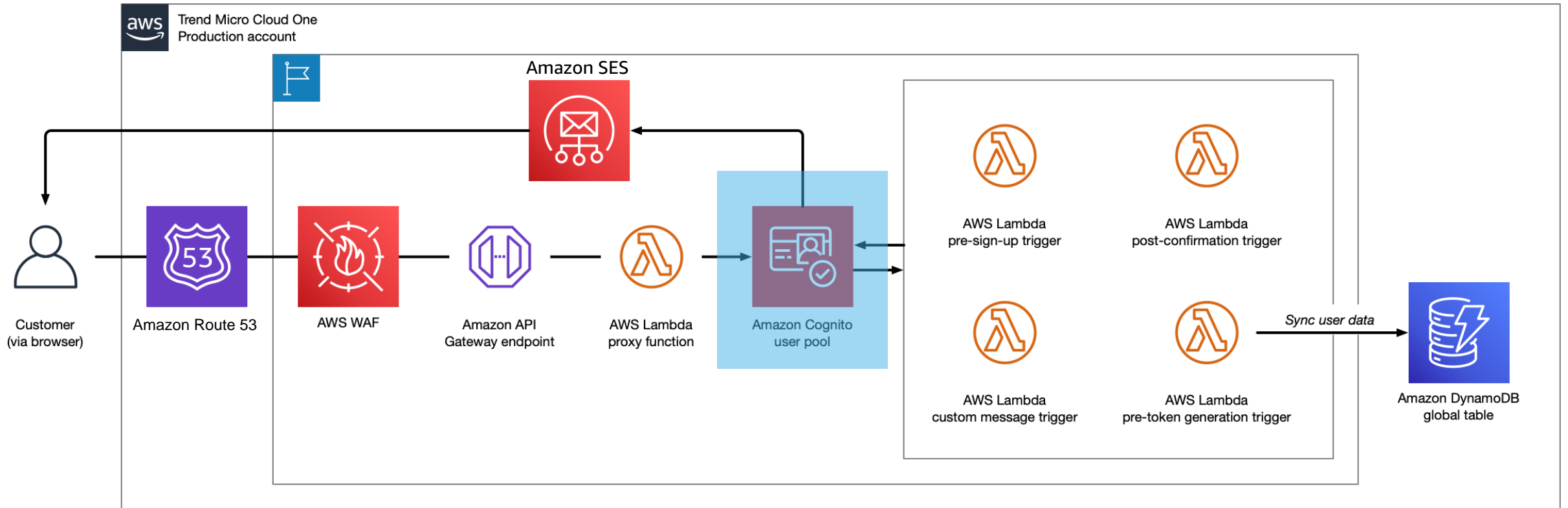
# Trend Micro Cloud One and Amazon Cognito

## STEP 1: SIGN UP AND SIGN IN



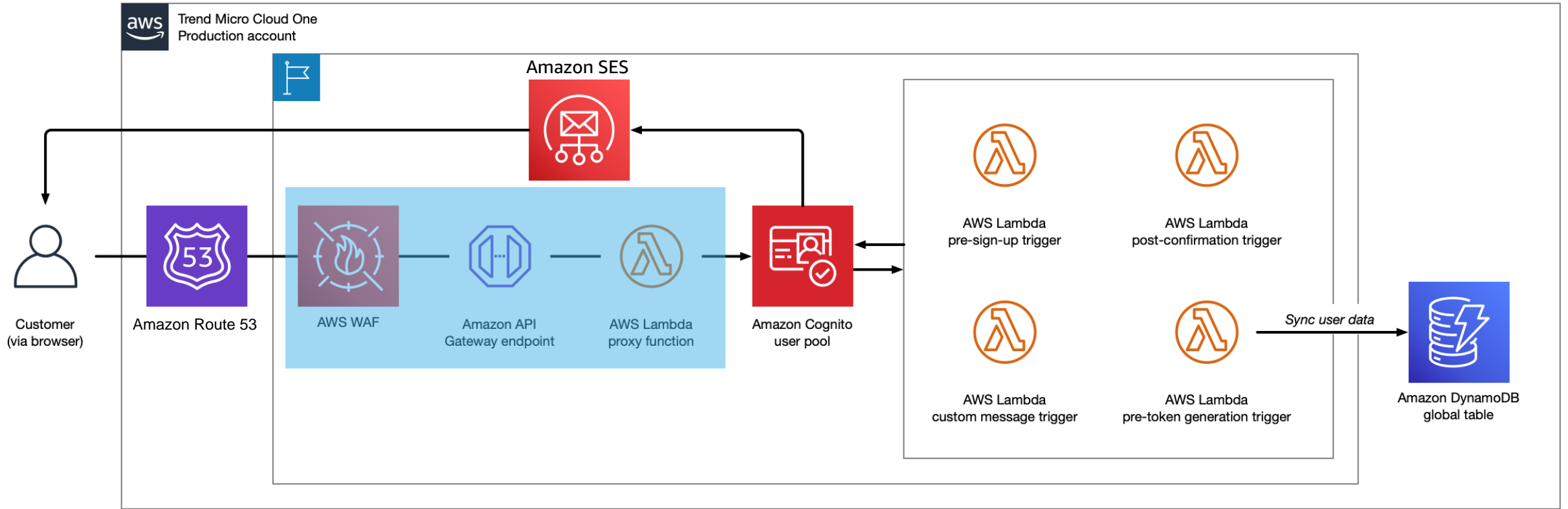
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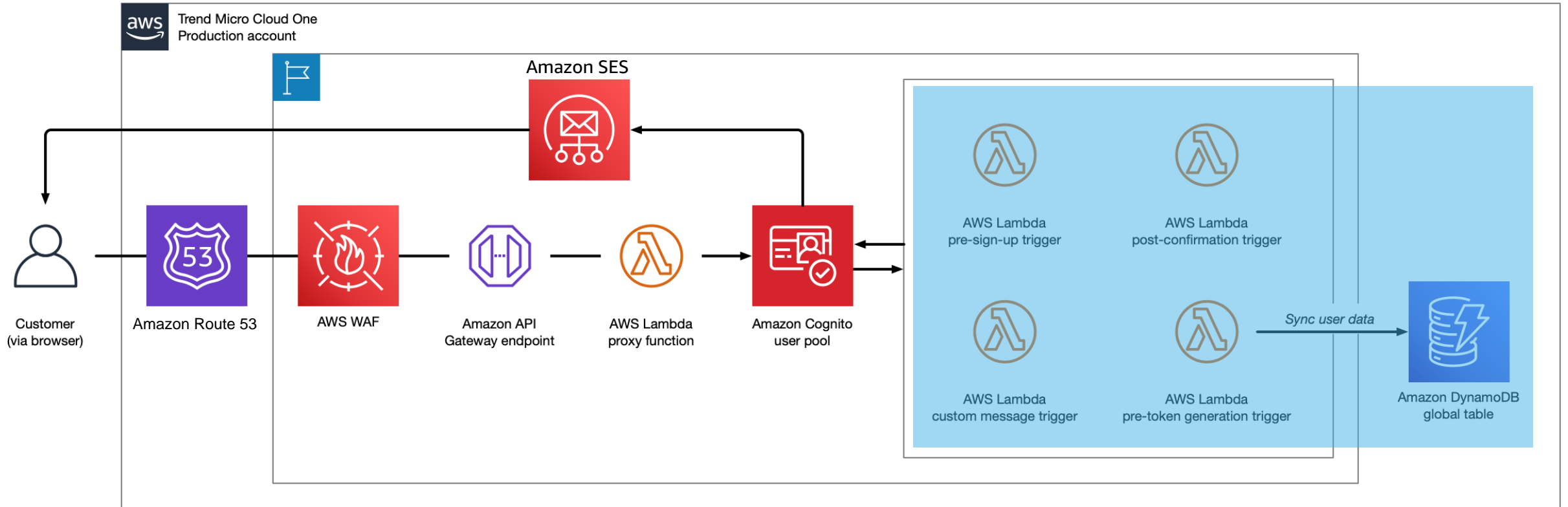
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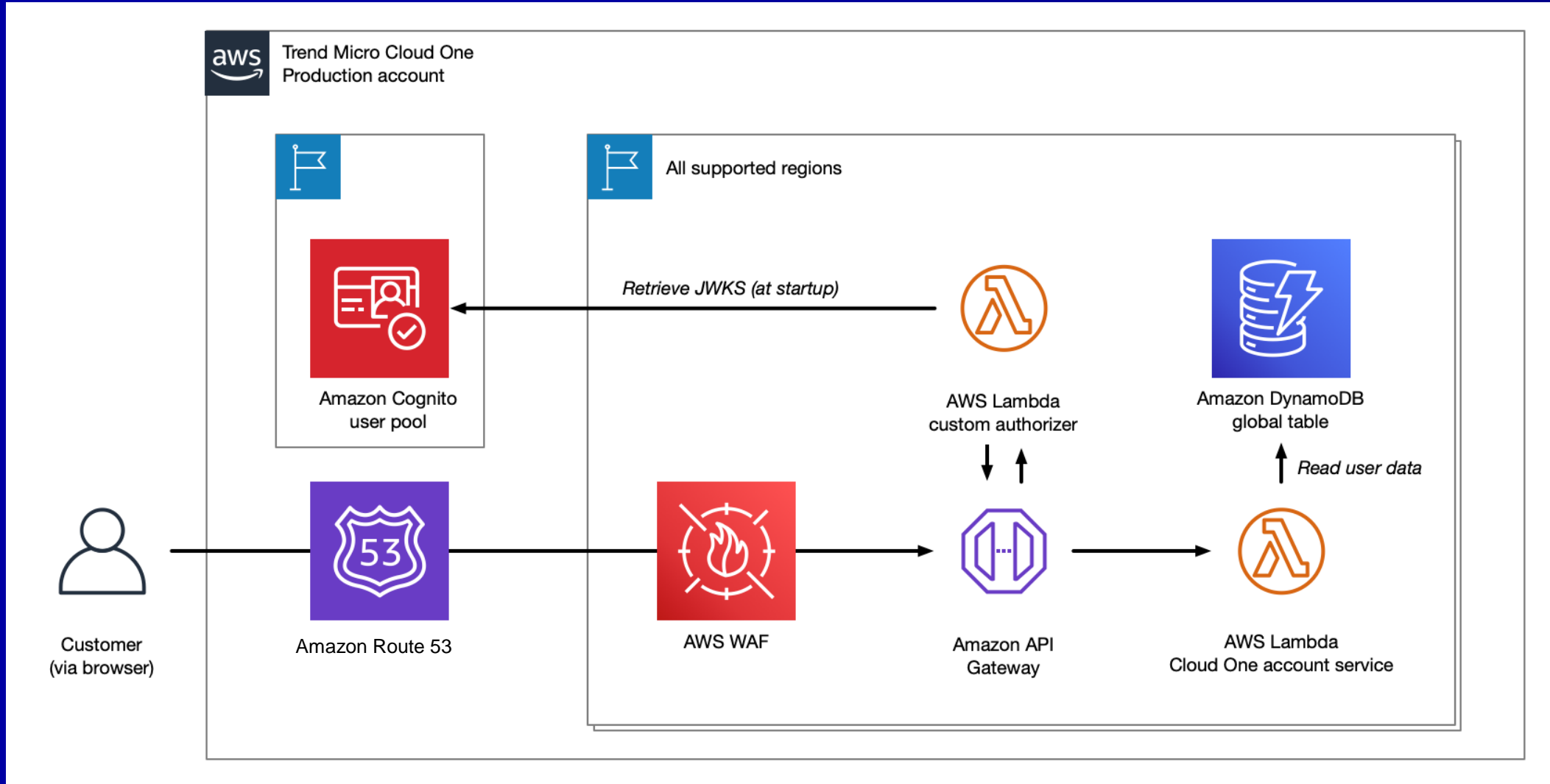
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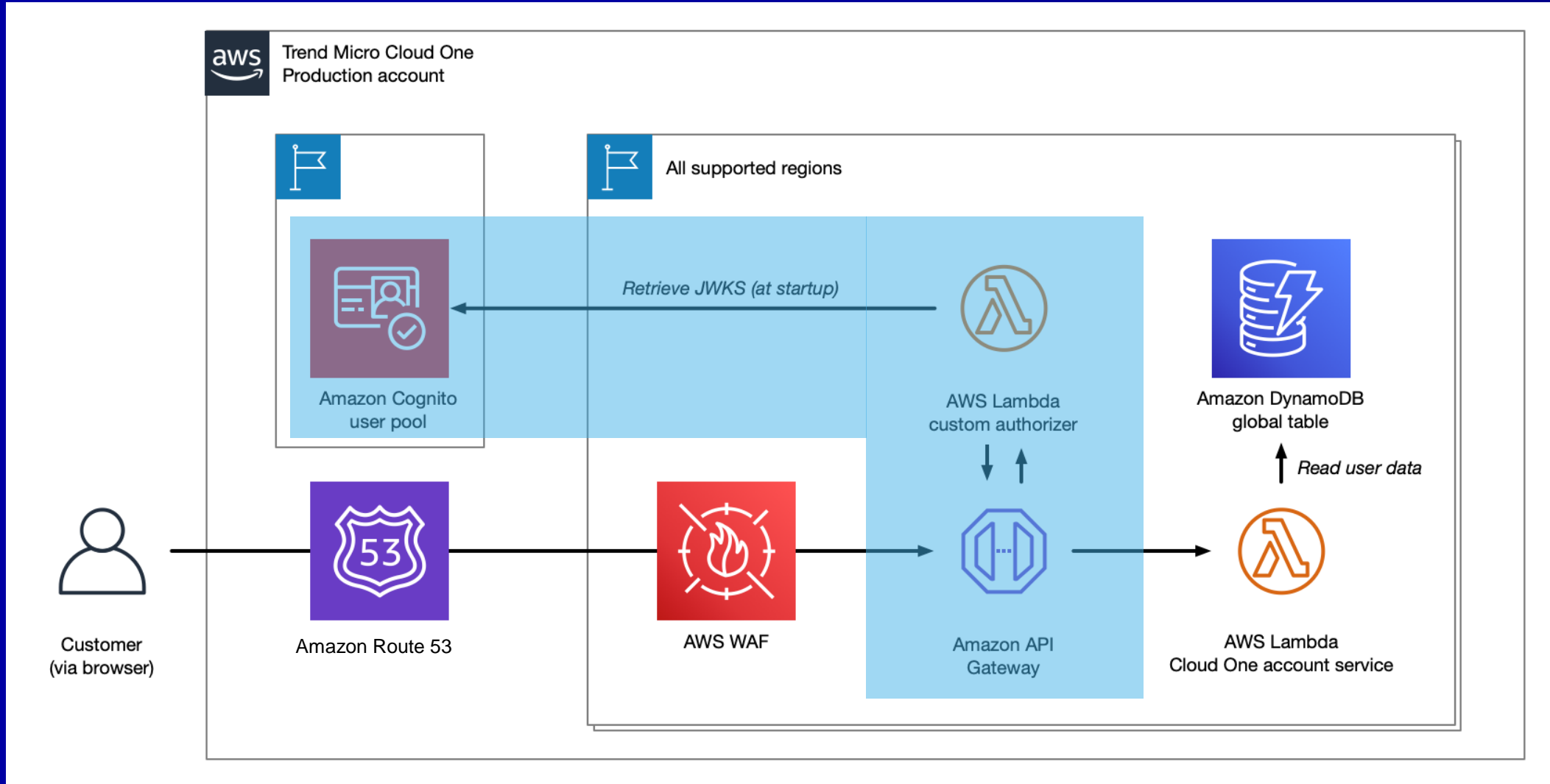
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## STEP 2: ACCOUNT SELECTION AND ACCESS TOKEN GENERATION



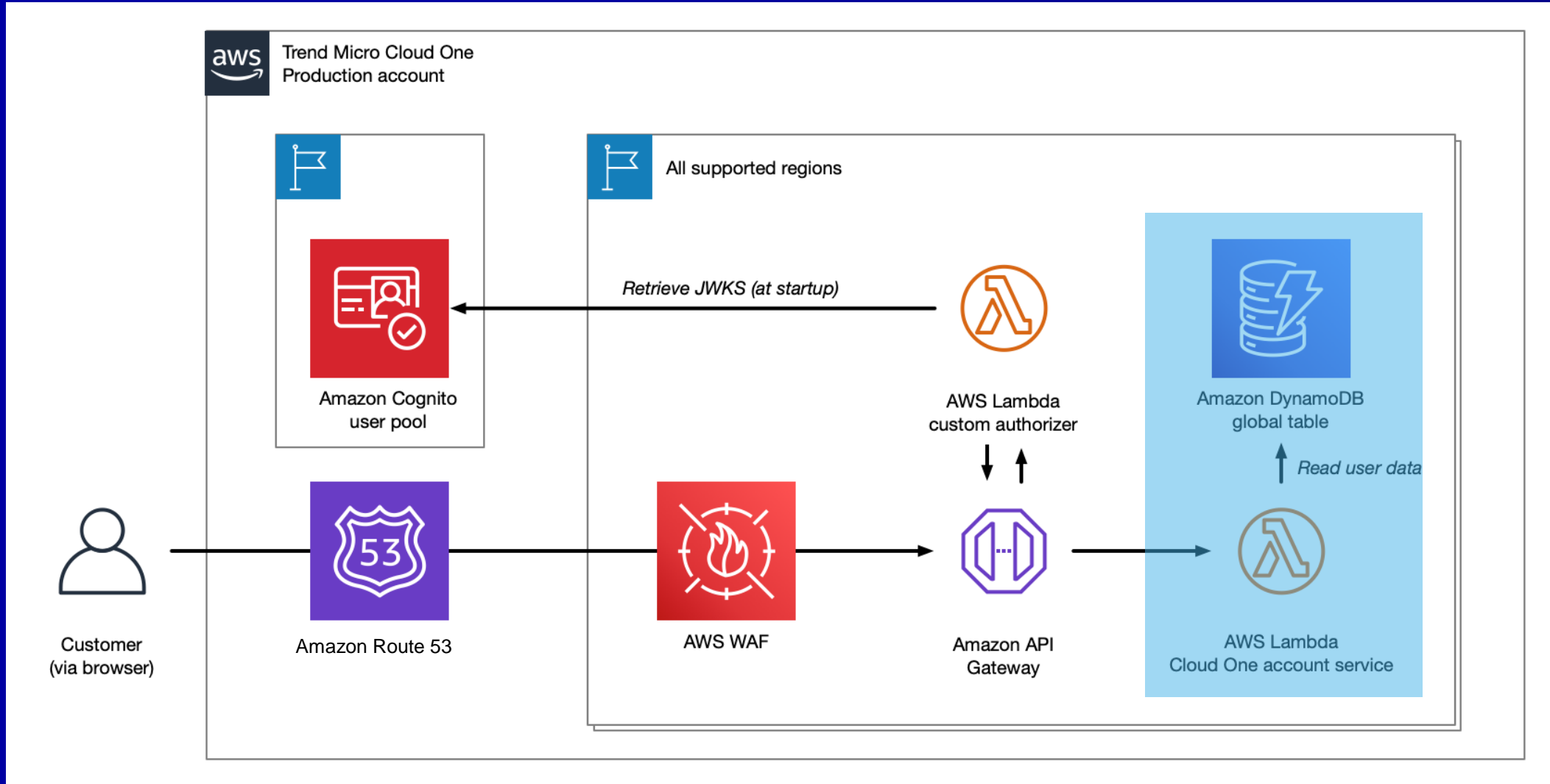
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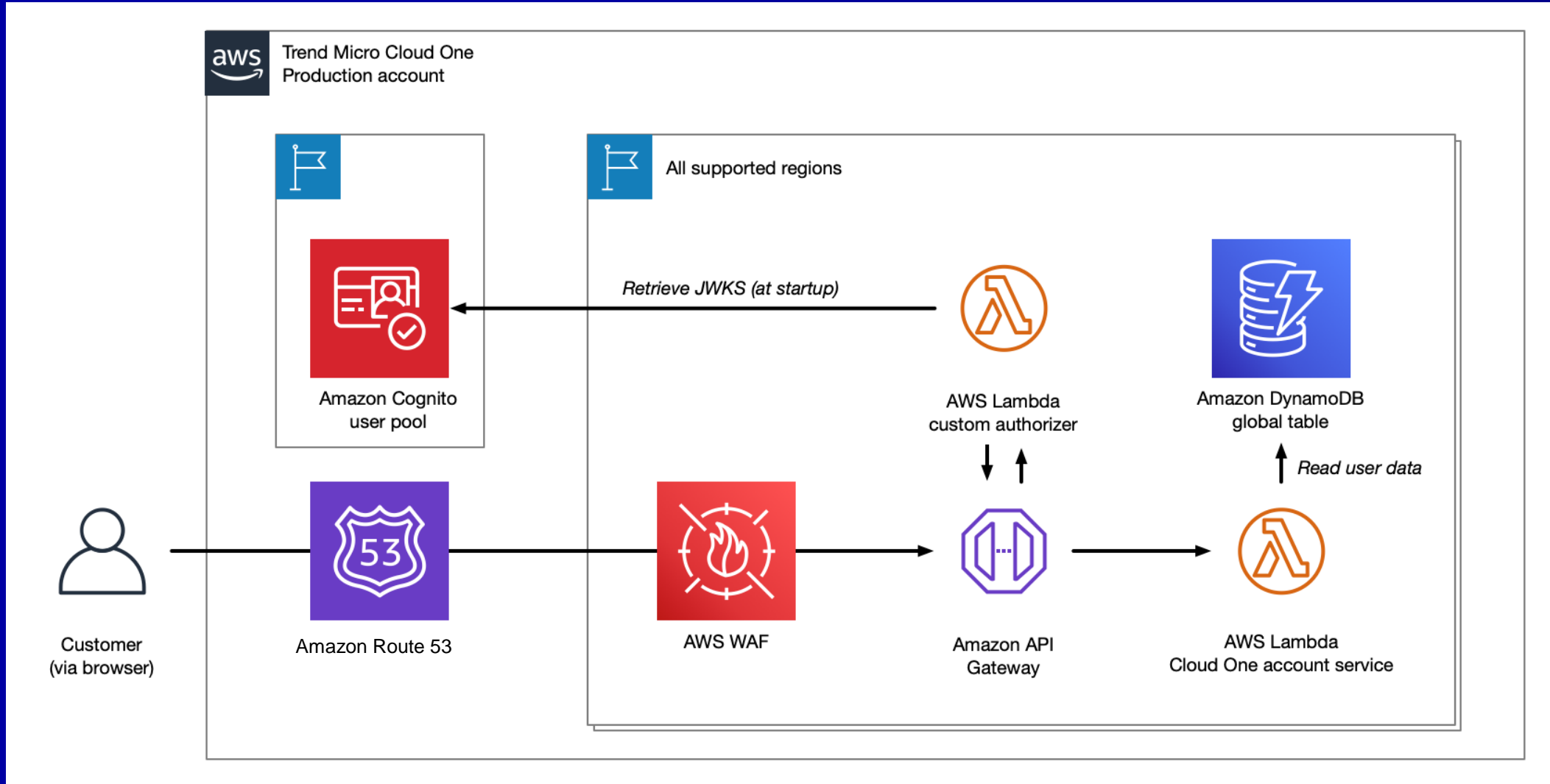
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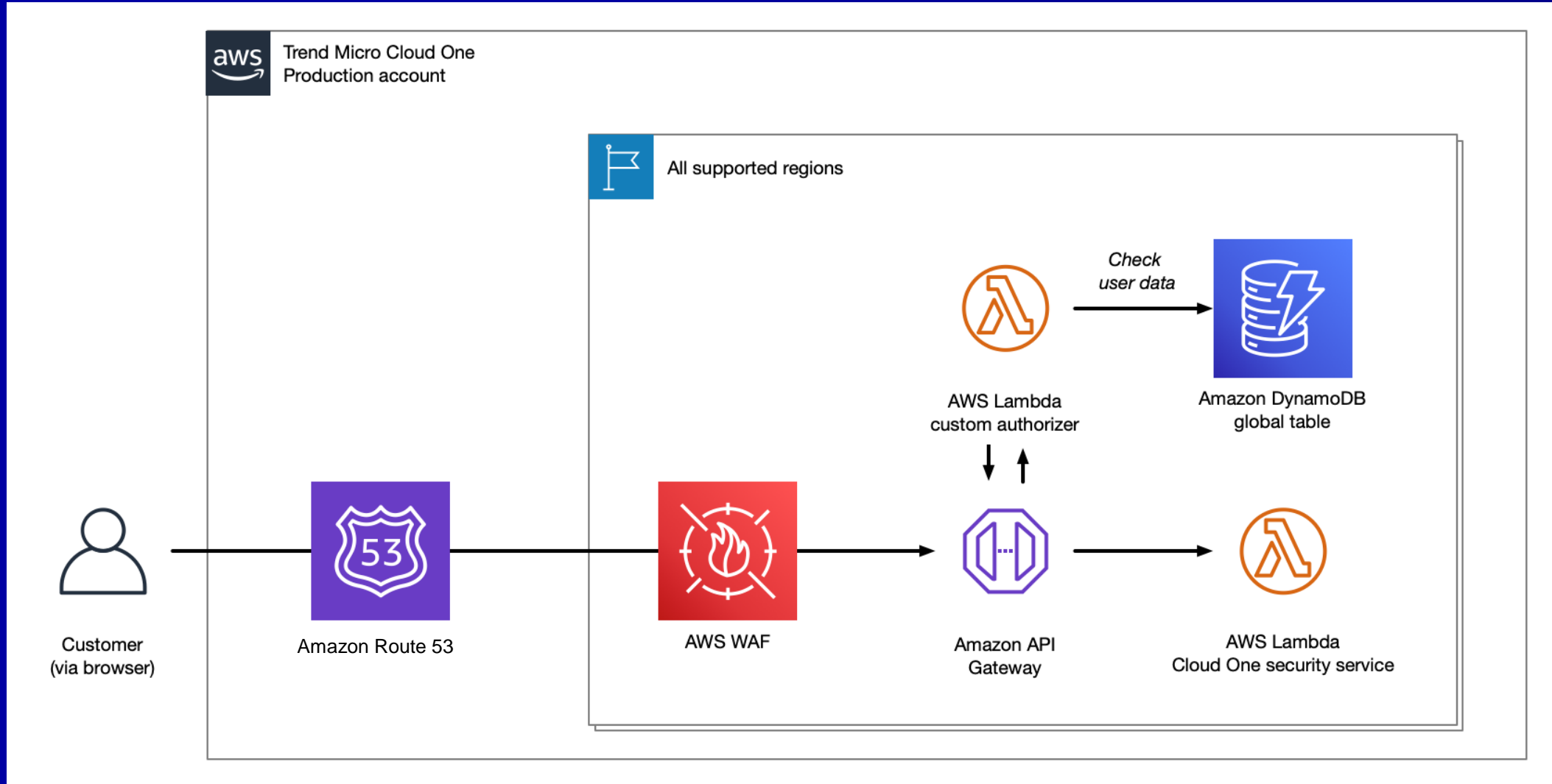
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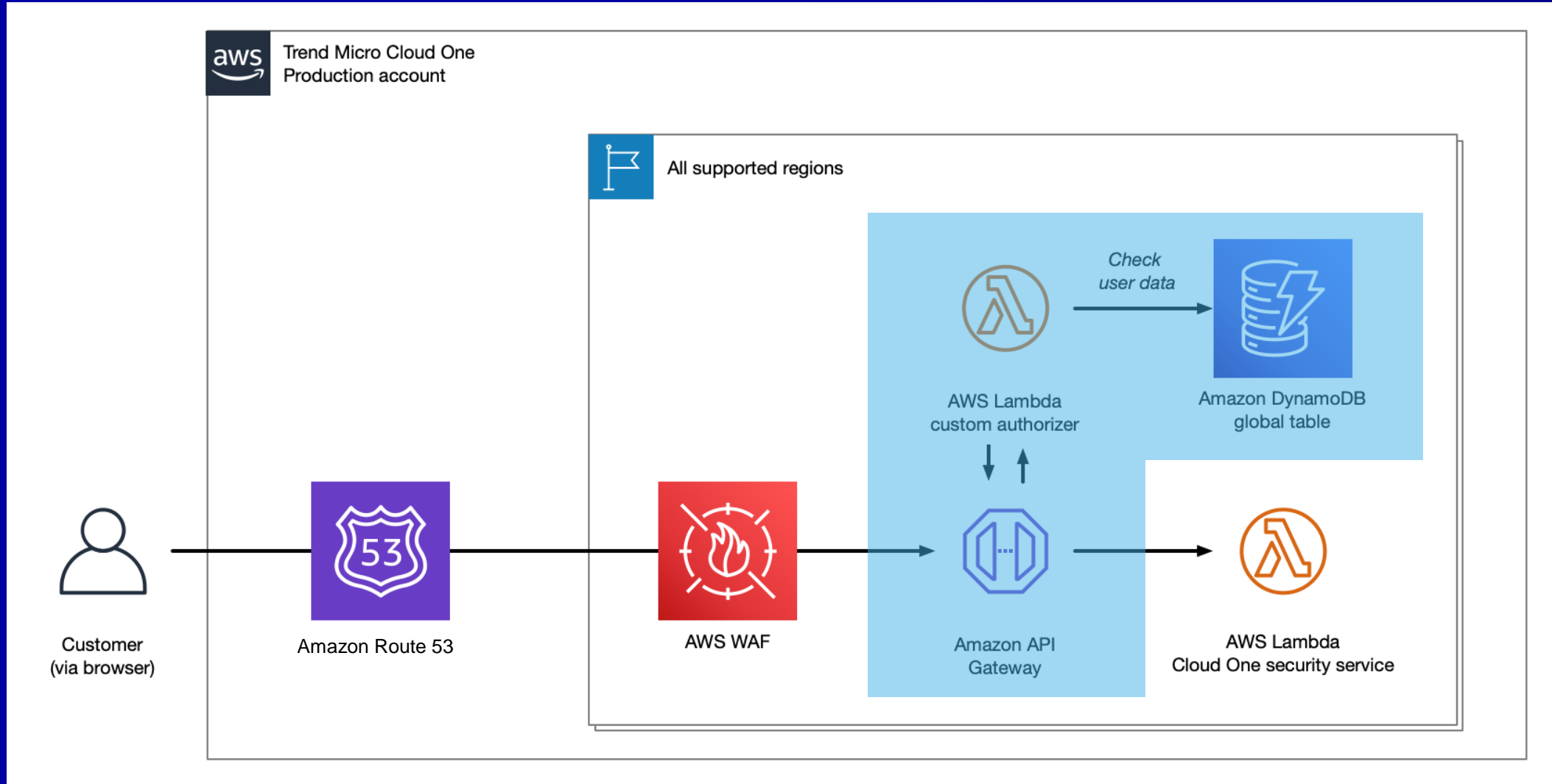
## STEP 3: SERVICE INTERACTIONS





# Trend Micro Cloud One and Amazon Cognito

## STEP 3: SERVICE INTERACTIONS



# Architecture summary



Authenticate  
with  
Amazon Cognito



Exchange Amazon  
Cognito token for  
Cloud One token



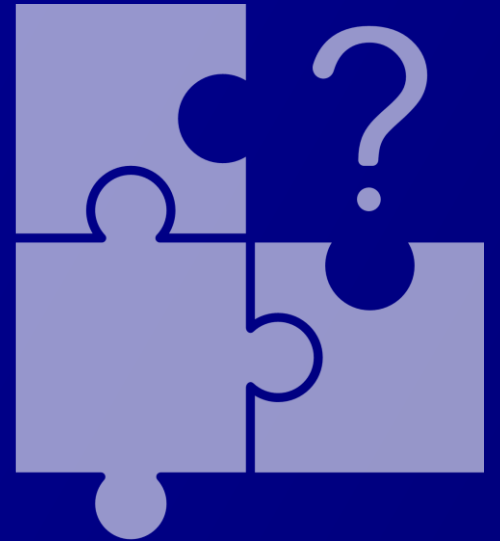
Perform  
authorized  
operations

# Challenges



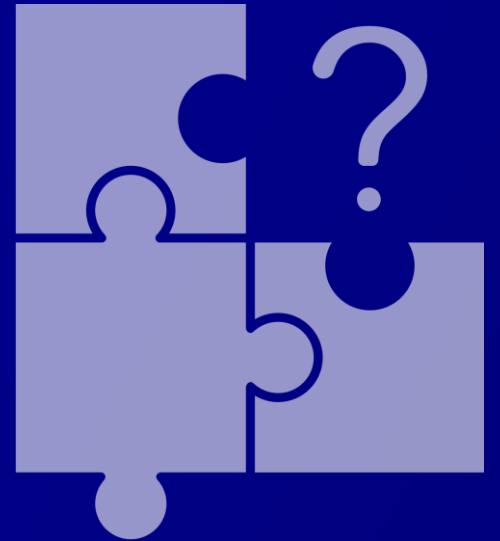
# Some of the challenges we encountered

1. Single user pool = single password policy



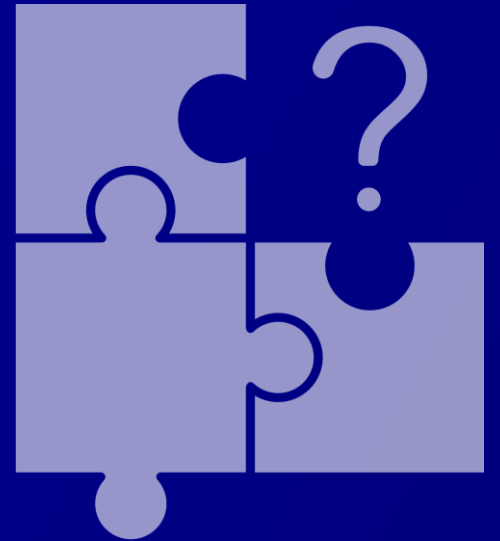
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2. User-visible change = customer pain



# Some of the challenges we encountered

1. Single user pool = single password policy
2. User-visible change = customer pain
3. Identity federation and multi-tenancy = complexity



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★ **Key takeaways and additional resources**



# Key takeaways





# Things to consider

- Are you building entirely new or starting from an existing system?
- Can a single user be in multiple tenants?
- What tenant onboarding model do you want – full self-serve or supported?
- Will tenants need control over password policies?
- How does federated identity/SSO/SAML fit into your multi-tenancy model?

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- 
- Talk to the Amazon Cognito solution architecture team!

# Additional resources



Multi-tenant application best practices

Learn more about different multi-tenancy approaches using Amazon Cognito

<https://go.aws/3B6jhsT>



Enriching Amazon Cognito features with an Amazon API Gateway proxy

Learn how to implement a proxy function to extend Amazon Cognito

<https://go.aws/3Osnvhx>



Trend Micro Cloud One

Secure your cloud infrastructure with clarity and simplicity

<https://bit.ly/3PI5koY>

# Thank you!

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 @geoff\_baskwill

