AWS re:Invent

CON332-S

Extreme infrastructure automation with Wavefront by VMware

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aws

Continuous Cloud Optimization

Speakers

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Kevin McGrath

CTO

spotinst

Company Snapshot

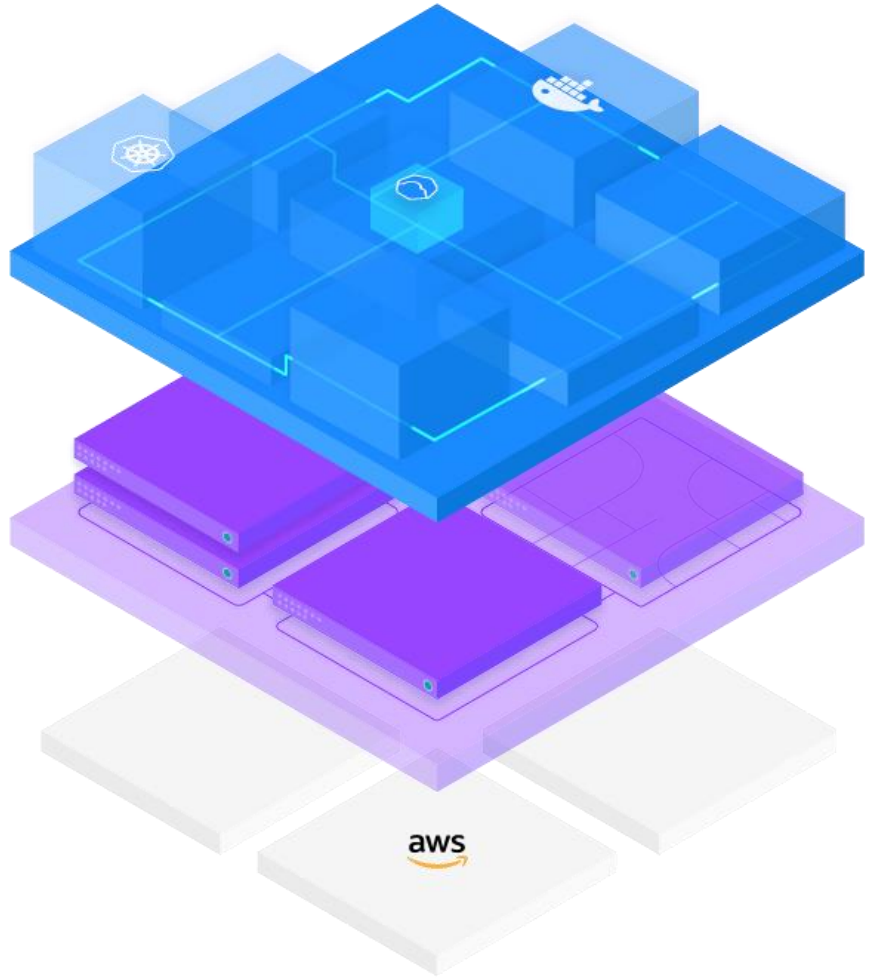
2015
Founded

2017
Raised $17M

2018
Raised $35M

Today
170+ Employees | 4 Offices
1,000+ Customers Worldwide

Spotinst **automates** cloud workloads to improve **performance**, reduce **complexity**, and lower compute infrastructure **costs** by 90%



One Stop Spot for Cloud Optimization

cloud analyzer

Cloud Management and Continuous Optimization
Where Finance and IT succeed.

eco

Continuous Cloud Commitment Management
Intelligent reserved and savings plans lifecycle automation with 75% cost optimization.

ocean

Serverless Containers
Your containers and zero infrastructure management with 90% cost optimization.

elastigroup

Cloud IaaS Optimization
Automate any application workload with 90% cost optimization.

managed instance

Optimized Pricing for Stateful, Single-Instance Workloads
Guaranteed data and IP persistence for your instance with 90% cost optimization.

Strength in Numbers

3B+

Cloud Resource Hours/Month

Providing 60%–90% cost reduction

Hundreds of millions of dollars saved yearly

Deployed Worldwide in 50+ Countries Serving Enterprises and SMBs

Spotinst Elastigroup | Cloud IaaS Optimization

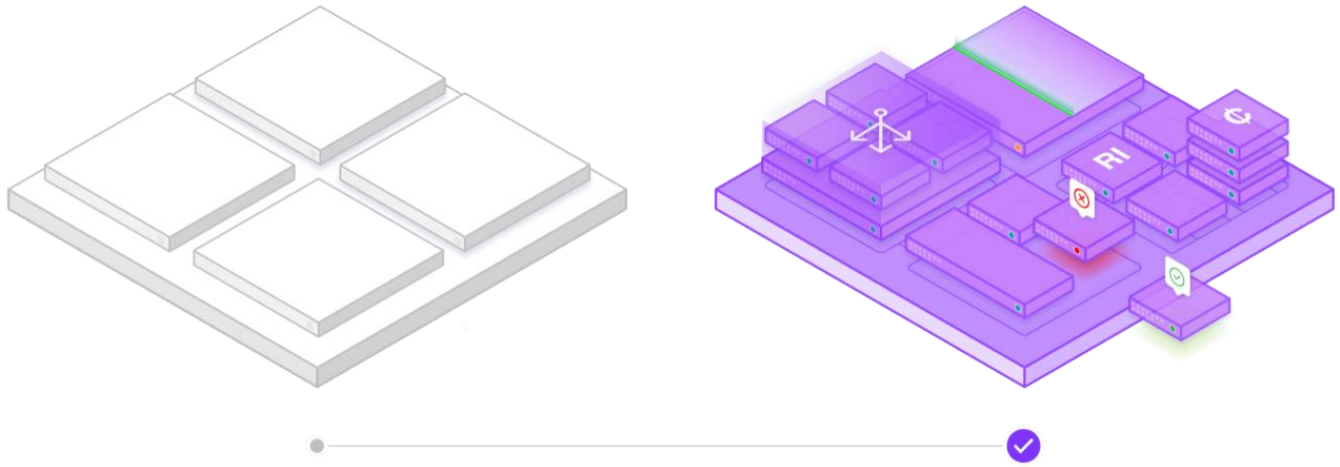
Automate any application workload with up to **90%** cost optimization.

Optimize Costs

Reliably leverage cloud excess capacity to optimize cost and save up to 90% on compute infrastructure.

Simplify Operations

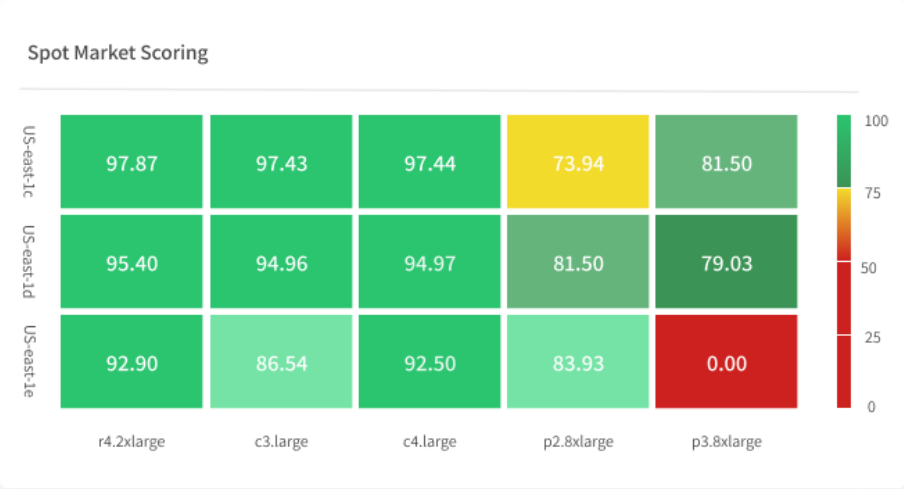
Scale, manage, and accelerate workloads without the complexity and risk of manually managing your infrastructure.



Spotinst Elastigroup

Prediction Is the Key

Elastigroup predicts Spot Instances behavior, capacity trends, pricing, and interruptions rate.



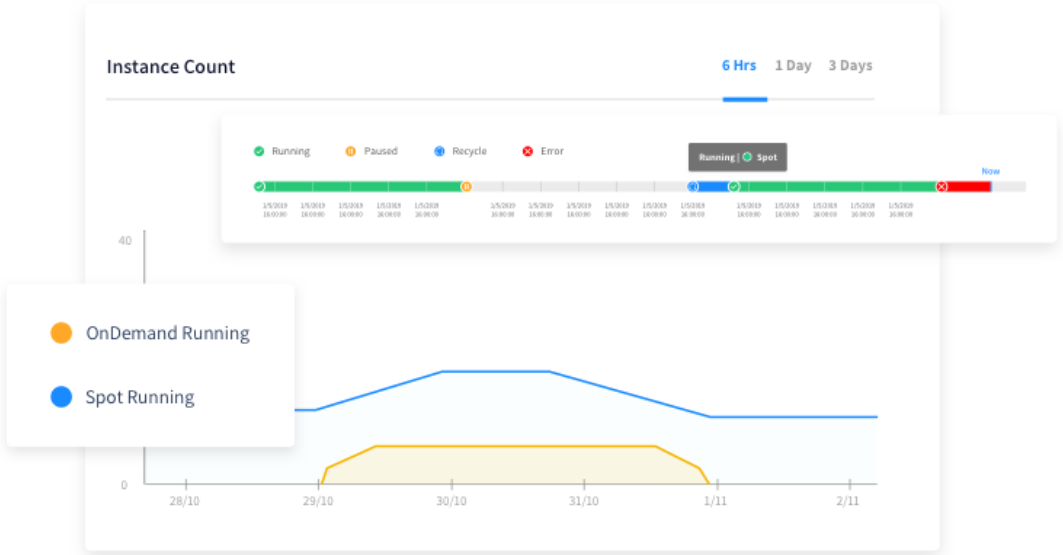
Up to 90% Cost Optimization with SLA

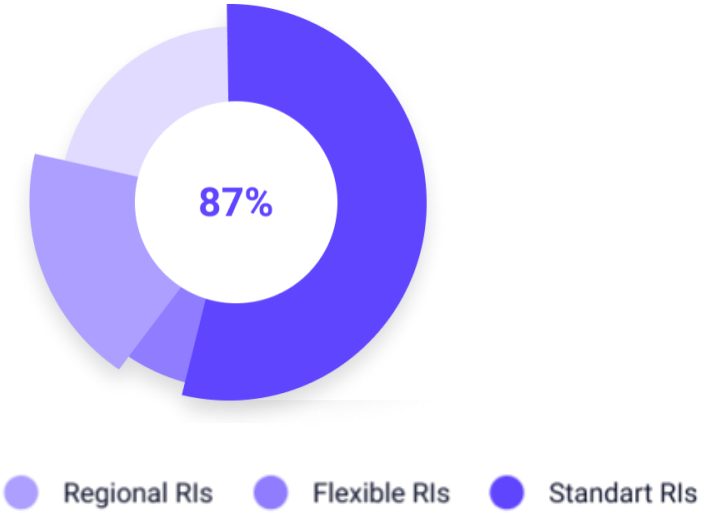
By predicting interruptions and fluctuations, Elastigroup is able to offensively rebalance clusters to prevent interruption.

Spotinst Elastigroup

Utilize Reserved Instances

Prioritize all underutilized reservations across your accounts and apply reservations discount usage prior to launching Spot or On-Demand Instances.





Enterprise-Grade SLA

In the event that Spot Instances aren’t available, Elastigroup will automatically fall back to On-Demand Instances and will revert back to Spot Instances whenever possible, all while persisting your storage, network configuration, and state.

Connects with Your DevOps Tools & Stack

Seamlessly integrates with your existing IaaC (**Infrastructure-as-a-Code**) tools such as Ansible, Terraform, and AWS CloudFormation, so you will be able to apply an end-to-end automated process of your stack.

```
# Configure the Spotinst provider
provider "spotinst" {
   token   = "${var.spotinst_token}"
   account = "${var.spotinst_account}"
}

# Create an Elastigroup
resource "spotinst_elastigroup_aws"
"foo" {
   # ...
}
```

Spotinst Eco | Continuous Reserved Capacity Management

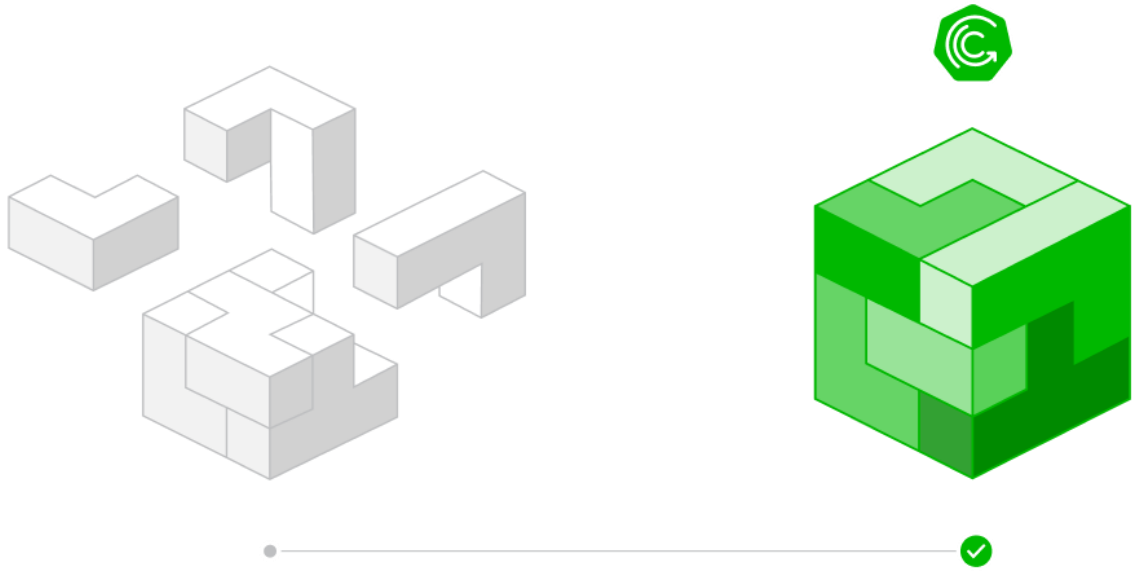
Intelligent RI and savings plans lifecycle automation with 75% cost optimization.

Managed RI Lifecycle

Comprehensive analysis of compute workloads; RI buying and selling in AWS Marketplace is automated to ensure that your workload is running at optimal pricing.

Finance & DevOps Synergy

With full visibility into compute consumption and automation of optimal RI and savings plans strategies, finance and DevOps teams can easily collaborate on managing cloud cost.



Spotinst Eco

No Engineering Effort

Reserved instances (RIs) are a billing construct. Engineers don't have to change anything about the compute or applications they use today. Once enabled, Spotinst Eco will continually track usage as well as build forecasting models to constantly manage the lifecycle.

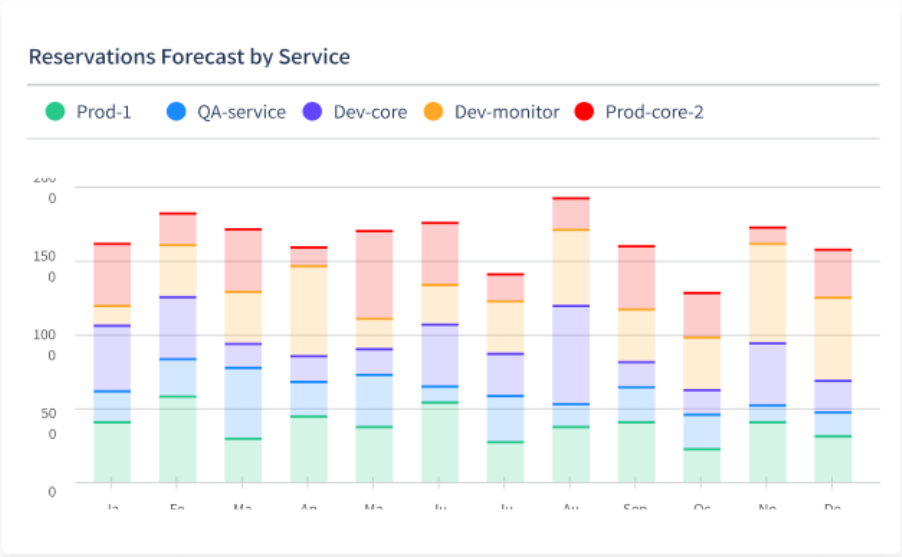
Diversify Commitment

Eco acts as an RIs broker, utilizing the Marketplace and mixing and matching commitment lengths from 2 to 36 months so that utilization will be optimal with as little commitment as possible.

Spotinst Eco

Spotinst RI Marketplace

With hundreds of accounts and hundreds of thousands of RIs under management, Spotinst Eco can quickly match customers who have immediate needs to buy and sell reservations on the Marketplace, acting as a perfect RI broker.



Forecast Powered by Machine Learning

As smart as a human can be, forecasting cloud commitment in an increasingly complicated cloud environment is inefficient, even when using the best reporting tools out there. Eco continually analyzes millions of data points to identify the makeup of your ideal RI fleet.

Spotinst Managed Instances

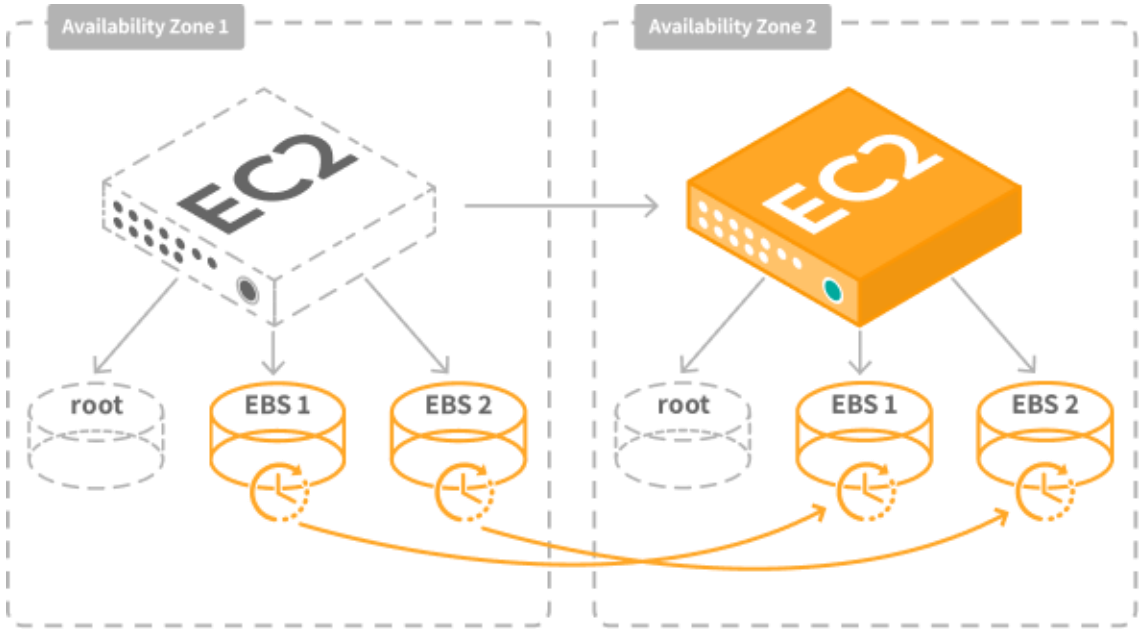
Intelligent Resource Persistent of

Root Volume

Storage Volumes

Private IP

Public IP



Spotinst Ocean | Serverless Containers

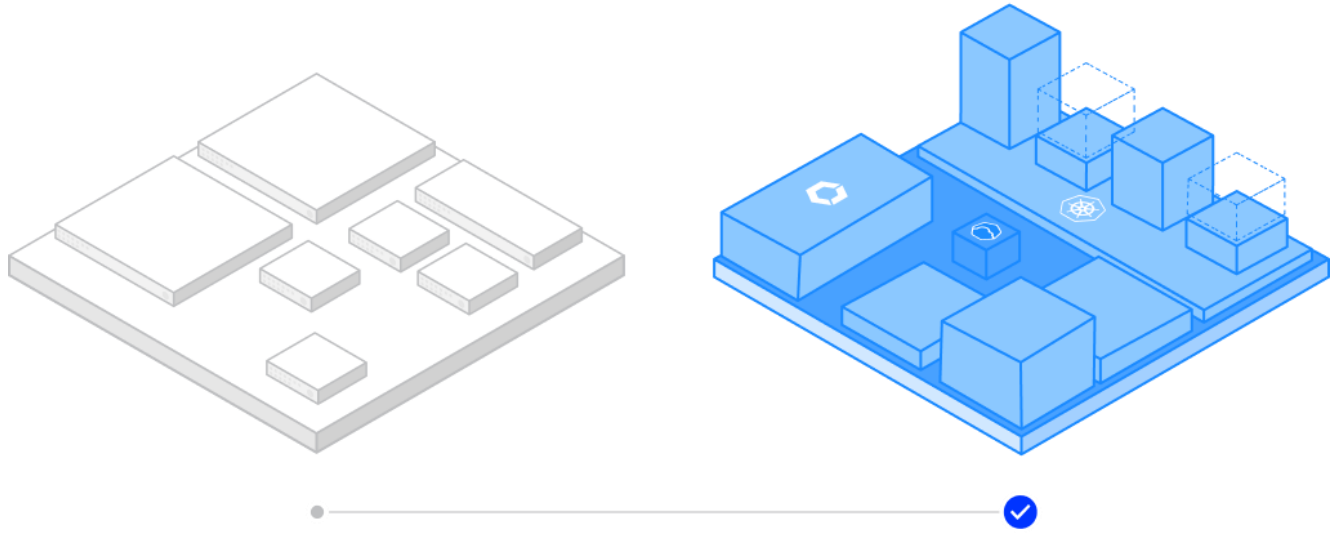
Deploy containers on abstracted infrastructure with up to **90%** cost optimization.

Container-Driven Autoscaling

Auto-detect pod or task infrastructure requirements so the appropriate instance size or type will always be available.

Simplify Operations

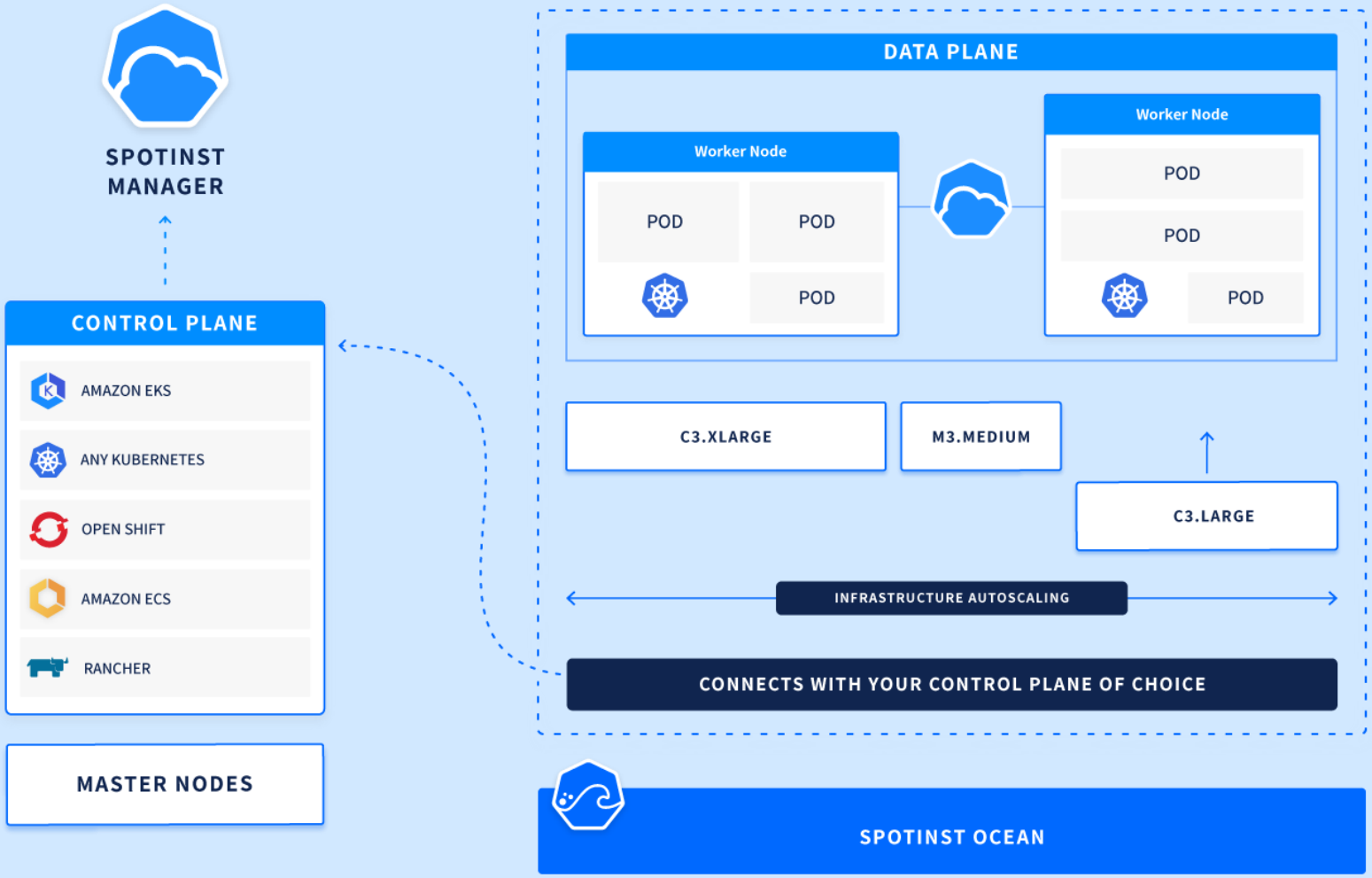
Deploy more without having to manage all the details of the underlying container infrastructure.



Why Container?

- Platform independence: Build it once, run it anywhere
  - Abstraction of OS and underlying infrastructure
- Lightweight and efficient
- VMs can be gigabytes while containers can be mere megabytes
- Easy to package and deploy
- Effective isolation and resource sharing
- Speed: Start, create, replicate, or destroy containers in seconds
- Improved developer productivity and development pipeline

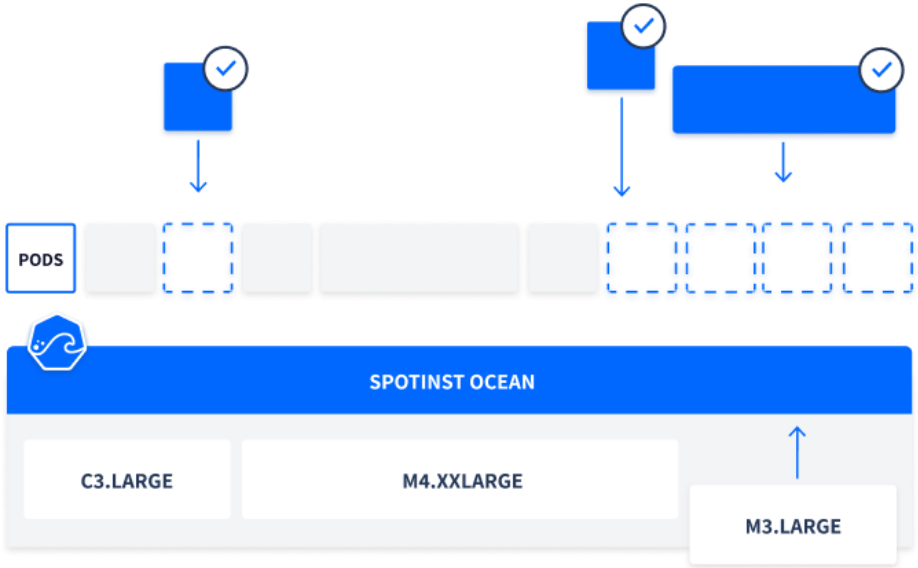
Kubernetes Data Plane Management



Spotinst Ocean

Container-Driven Infrastructure Autoscaling

Ensures that all pods/tasks have resources to run on, and systematically selects the most suitable instance type that will facilitate the containers' requirements.



Instance Name ↓	Pods	CPU	Memory	Status
i-081c8ce5b4a5c969c	16	85%	85%	✓
i-06982c52887204429	28	90%	90%	✓
i-01ab0e1703c5ba721	11	88%	88%	✓
i-081c8ce5b4a5c969c	13	89%	89%	✓
i-06982c52887204429	34	94%	94%	✓
i-01ab0e1703c5ba721	17	77%	77%	✗
i-081c8ce5b4a5c969c	13	86%	86%	✓

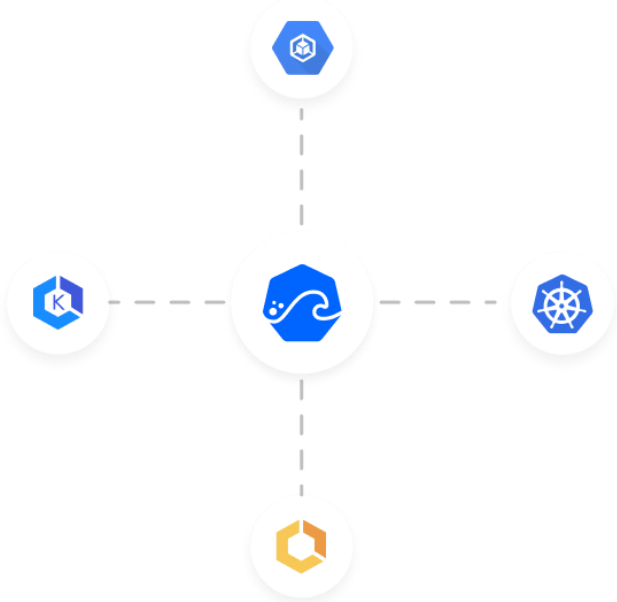
Maximize Resource Utilization

Validates that your instances are fully utilized before spinning up new ones, thus enabling an additional layer of cost efficiency.

Spotinst Ocean

Bring Your Own Control Plane

Ocean seamlessly integrates and supports your stack, whether you are using Amazon ECS or Kubernetes orchestrators such as Amazon EKS.



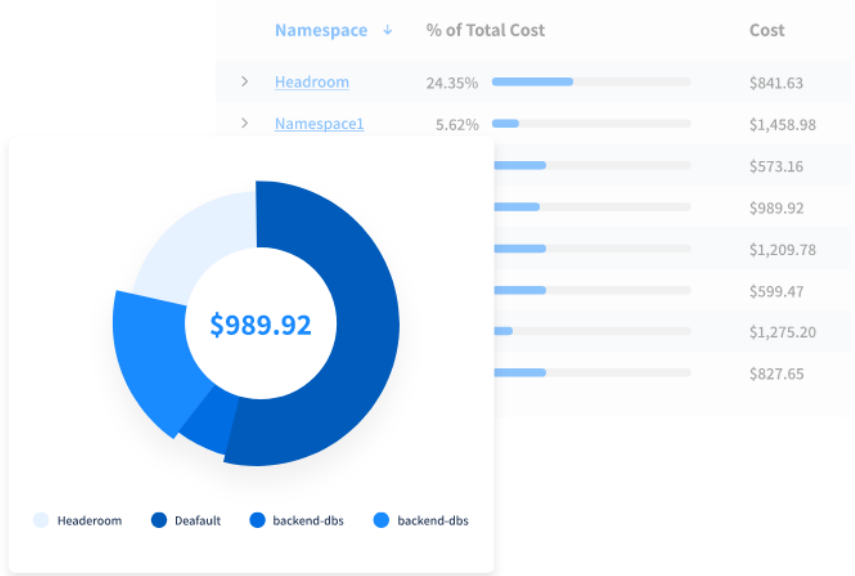
Save up to 90% on Infrastructure Costs

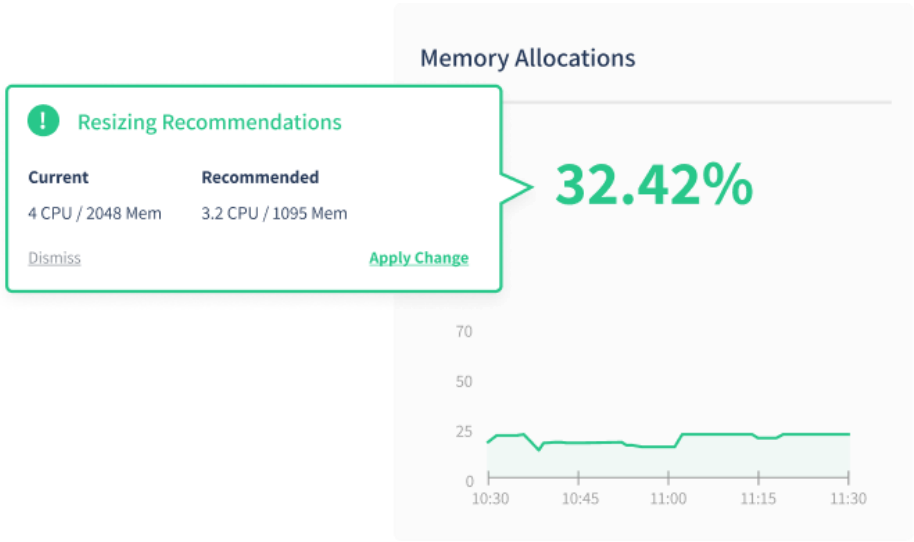
Optimize up to 90% of your cloud compute costs by leveraging cloud excess capacity as the underlying infrastructure that facilitates your containers allocation, while enabling the option to fall back to On-Demand.

Spotinst Ocean

Cost Showback

Get a more granular view of the cluster's cost breakdown (compute and storage) for each and every one of the cluster's resources, such as deployment/service, cron jobs, tasks, and pods.

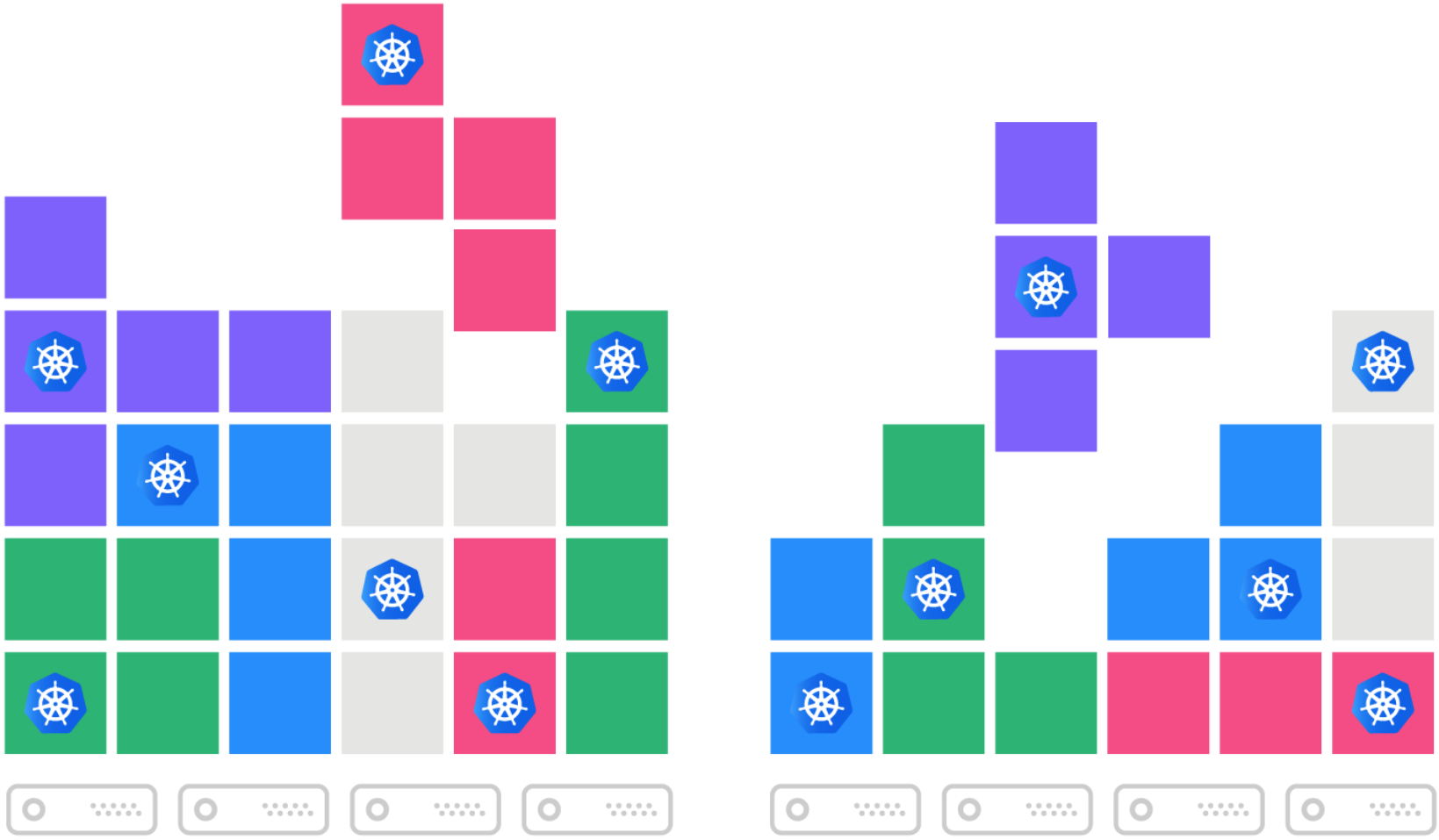




Vertical Container Autoscaling

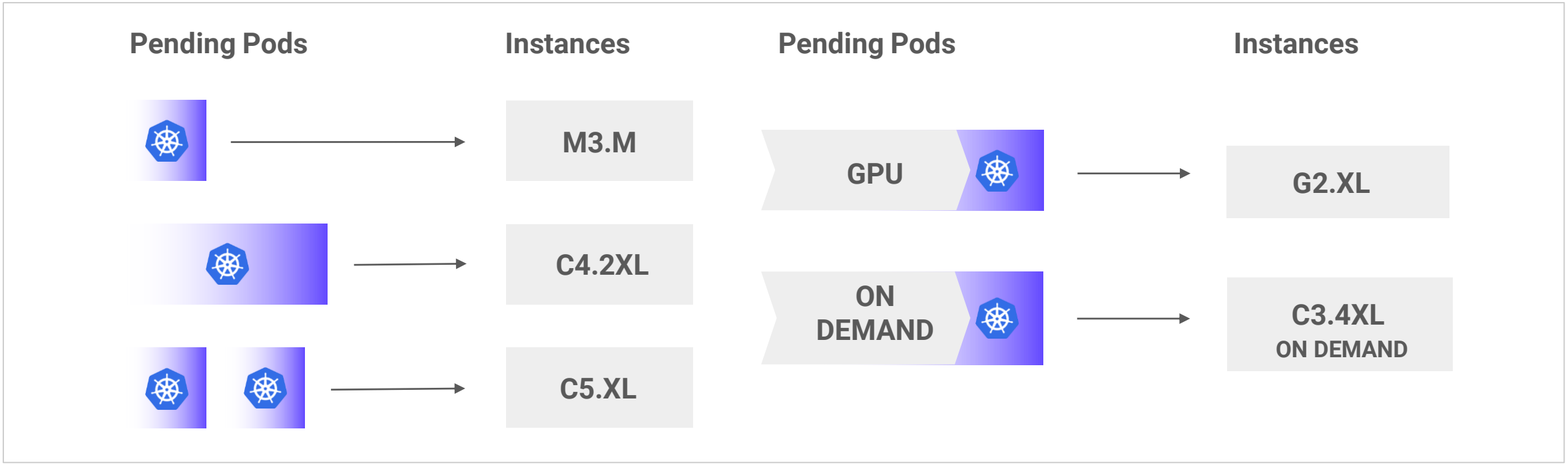
Measuring in real time the CPU/memory of pods provides resource-actionable suggestions based on the consumption in your cluster.

Kubernetes | Tetris Scaling



Containers Are First-Class Citizens

Instance size, type, and lifecycle are determined based on the pod/task requirements while honoring labels, taints, and tolerations.



Simplicity and Automation for Enterprise Workloads

- No VMs to manage
- No need to choose instance types/sizes
- 80% less on infrastructure costs by reliably leveraging spot/pre-emptible VMs
- Robust UI and API for Kubernetes monitoring and management
- Infrastructure autoscaling based on actual containers consumption

Patent pending

> Spotinst enables customers to move additional workloads to Spot Instances with less effort and greater confidence.

Joshua Burgin | General Manager, Amazon EC2

Spotinst | Putting It All Together

- Three-layer approach to optimizing and automating container workloads
- Pricing model
- Spot, On-Demand, and Reserved Instances
- Instance sizing
- Matching pods to instances
- Container utilization
- Monitoring real usage

WAVEFRONT
by vmware

centrica

DOORDASH

snowflake

Algolia

clover
A First Data Company

LogMeIn

POSTMATES

bookmyshow

intuit

Medallia

okta

Outreach

reddit

box

zuora

GROUPON

workday

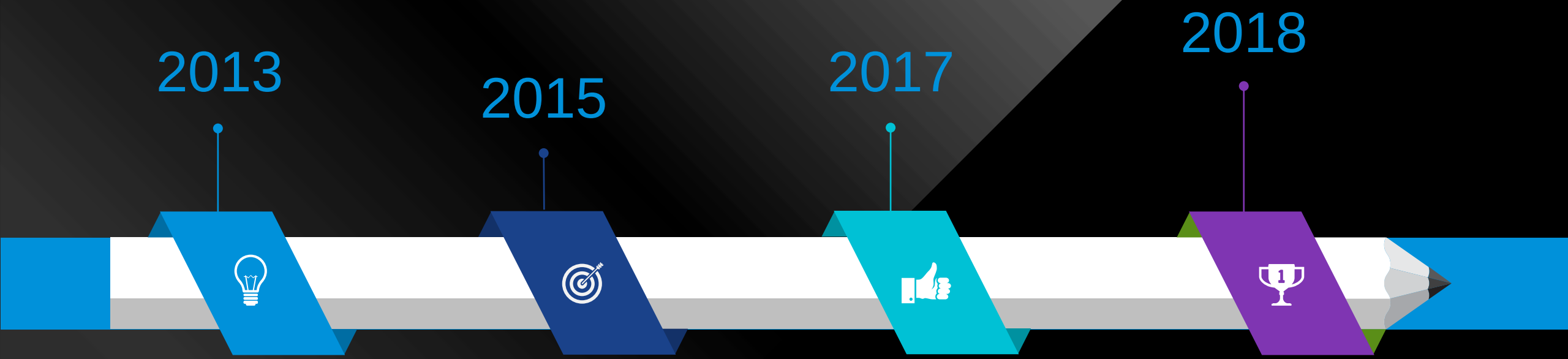
LendingClub

8x8

SPIFFY CHARTS.
INTELLIGENT ALERTS.

vmware

The Journey



2013 — Wavefront Founded

2015 — Exited

2017 — VMware Acquires Wavefront

2018 — Public Launch of 3D Observability (Metrics, Histogram, Tracing) and AI Genie

The Wavefront Effect

1 Unified Full Stack View

30+% Reduction in Tooling Complexity

10x Earlier Issue Detection

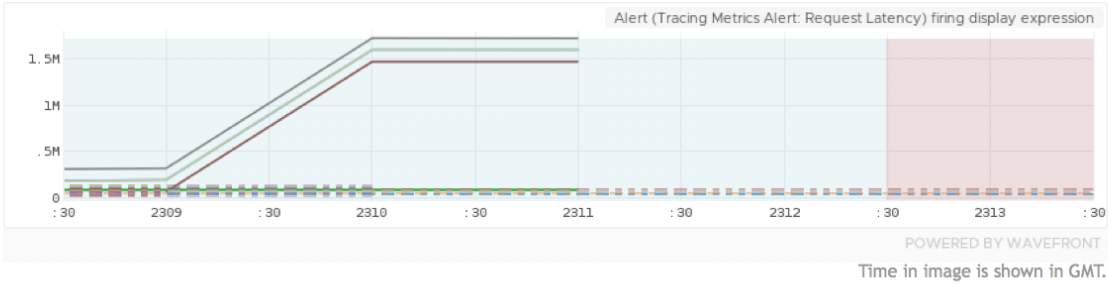
5x Lower Prices than Traditional APM

100B+ Data Points Ingested Per Day (at Scale)

WAVEFRONT
by vmware

WAVEFRONT
by vmware

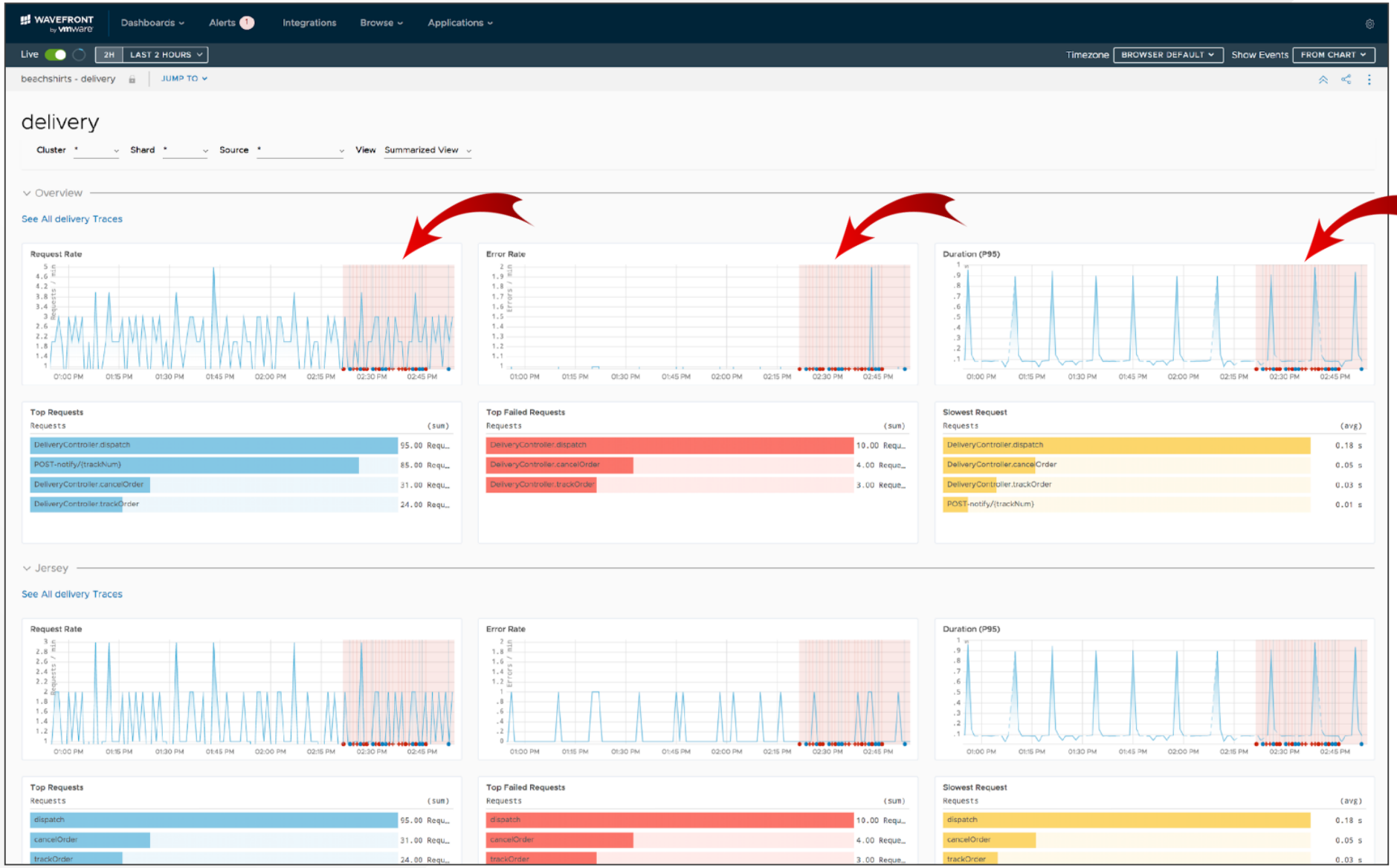
Tracing Metrics Alert: Request Latency



Time in image is shown in GMT.

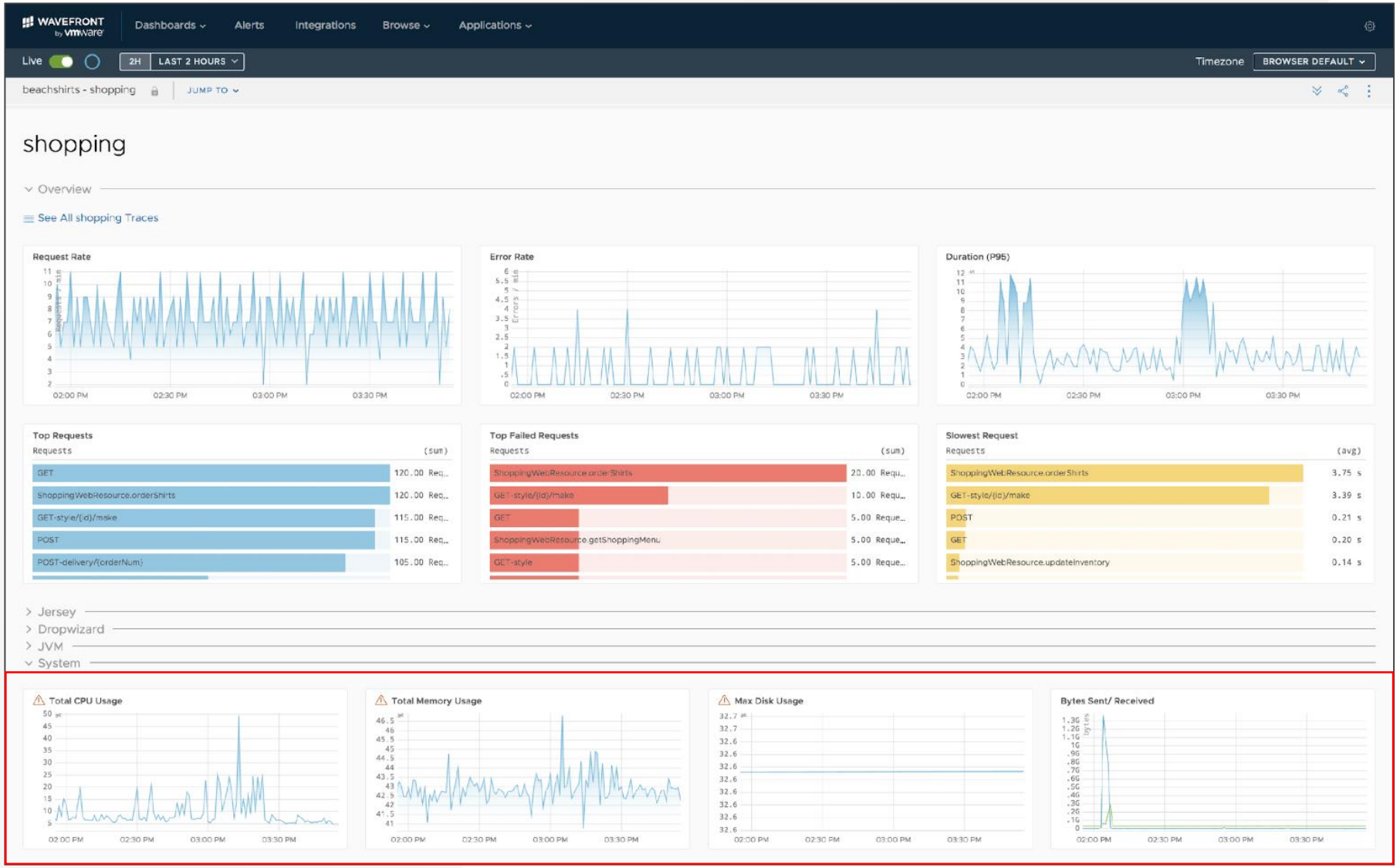
Reason	ALERT_OPENED
Status	OPENED
Severity	SEVERE
Condition	`percentile(98, hs(tracing.derived.*.duration.micros.m)) > 400000`
Relevant Application (Tracing) Page	https://durian.wavefront.com/tracing/service/beachshirts/styling#_v01(g:(d:300,ls:!f,s:1565651310)), https://durian.wavefront.com/tracing/service/beachshirts/packaging#_v01(g:(d:300,ls:!f,s:1565651310)), https://durian.wavefront.com/tracing/service/beachshirts/shopping#_v01(g:(d:300,ls:!f,s:1565651310)),
Affected Since	08/12/2019 23:10:30 +0000
Event Started	08/12/2019 23:12:30 +0000

Context-Enriched Alerting Enables One-Click Troubleshooting



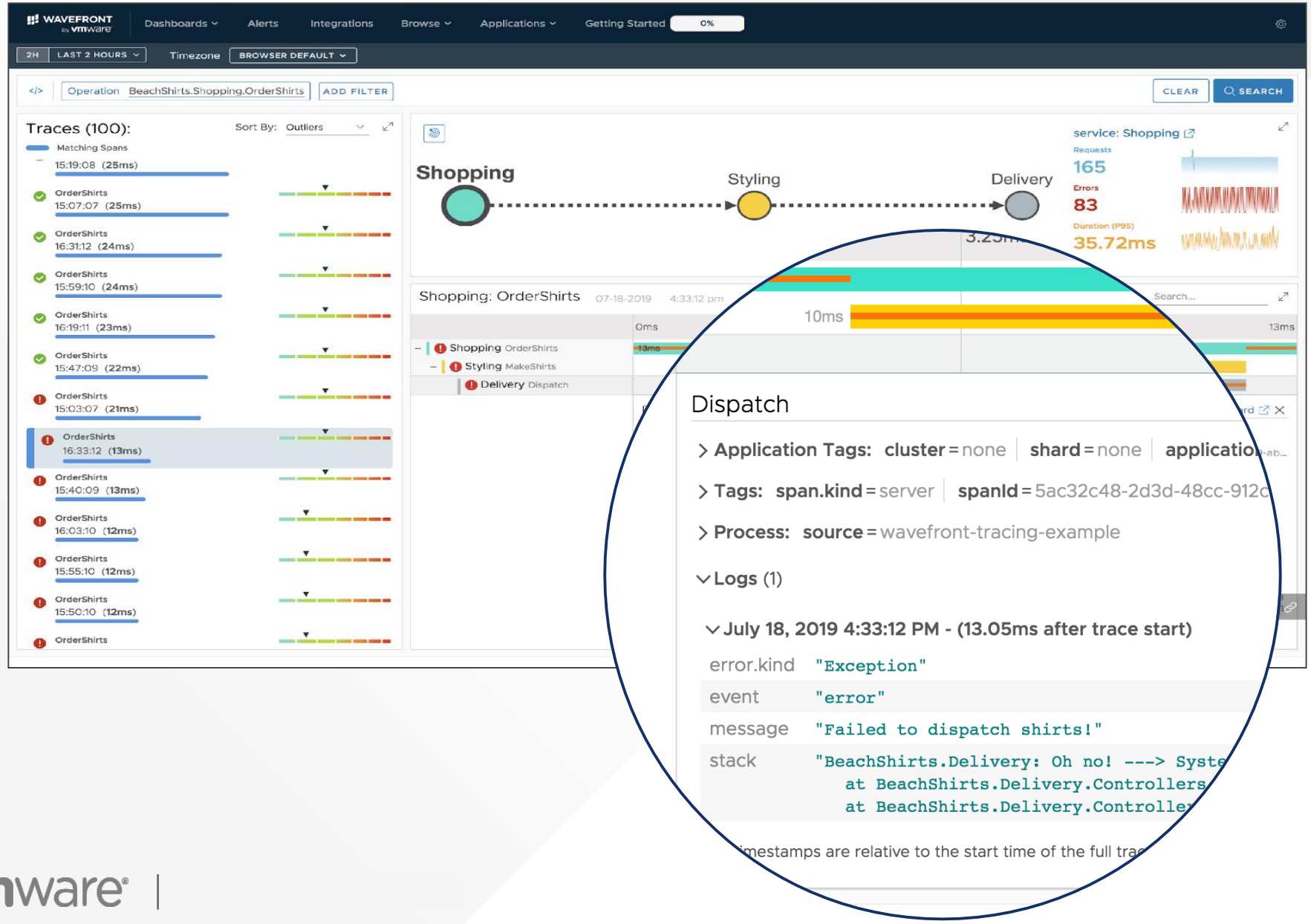
Troubleshoot Faster with Unified Views of Application & Infrastructure

Application Metrics



System Metrics

Find Root Cause Faster with Span Logs



```
INFO  [2019-07-26 03:44:10,502] queryserver.QueryingRpcServerImpl: Running query: max((ts("build.version", tag=longboard) as xx) - l
ag(1h, $xx)) in context: QueryContext{startTime=1564111980, endTime=1564112880, realStartTime=1564112280, realEndTime=1564112580, sa
mpleSeconds=60, lookback=false, includeObsoleteMetrics=false, counters=Counters{queries=0, droppedQueries=0, keys=0, points=0, summa
ries=0, dropped summaries=0, buffer keys=0, compacted keys=0, cached compacted keys=0, skipped compacted keys=0, compressed points=0
, s3 keys=0, missing s3 keys=0, cpu ns=0, latency=0}, running=RunState{tickets=1, cancelled=false, allStreamsPrepared=false}, strate
gy=MEAN, queryTasks=queryserver.query.QueryTasksTracker@79450df9, now=1564112650502, isAlertQuery=true, alertId=1527110125988, keysO
nly=false, batchPriority=false, startTimeForSpans=1564112290, endTimeForSpans=1564112590}
INFO  [2019-07-26 03:44:10,544] queryserver.QueryingRpcServerImpl: [collector] <alert>: max((ts("build.version", tag=longboard) as x
x) - lag(1h, $xx)): Counters{queries=858, droppedQueries=1716, keys=1243, points=1357, summaries=16609, dropped summaries=0, buffer
keys=1530, compacted keys=249, cached compacted keys=247, skipped compacted keys=95, compressed points=16609, s3 keys=0, missing s3
keys=0, cpu ns=15906612, latency=24}; cpu_seconds: 0.038037462
INFO  [2019-07-26 03:44:10,610] queryserver.QueryingRpcServerImpl: Non-serving side <alert> query got invoked for customer=collector
, query=default(60m, 10m, 0, ts("telegraf.system.uptime", source=sonarqube*)) = 0, startTime=1564112290
INFO  [2019-07-26 03:44:10,610] queryserver.QueryingRpcServerImpl: Running query: default(60m, 10m, 0, ts("telegraf.system.uptime",
source=sonarqube*)) = 0 in context: QueryContext{startTime=1564111980, endTime=1564112880, realStartTime=1564112280, realEndTime=156
4112580, sampleSeconds=60, lookback=false, includeObsoleteMetrics=false, counters=Counters{queries=0, droppedQueries=0, keys=0, poin
ts=0, summaries=0, dropped summaries=0, buffer keys=0, compacted keys=0, cached compacted keys=0, skipped compacted keys=0, compress
ed points=0, s3 keys=0, missing s3 keys=0, cpu ns=0, latency=0}, running=RunState{tickets=1, cancelled=false, allStreamsPrepared=fal
se}, strategy=MEAN, queryTasks=queryserver.query.QueryTasksTracker@3f0fd599, now=1564112650610, isAlertQuery=true, alertId=152717353
2014, keysOnly=false, batchPriority=false, startTimeForSpans=1564112290, endTimeForSpans=1564112590}
INFO  [2019-07-26 03:44:10,612] queryserver.QueryingRpcServerImpl: [collector] <alert>: default(60m, 10m, 0, ts("telegraf.system.upt
ime", source=sonarqube*)) = 0: Counters{queries=3, droppedQueries=6, keys=60, points=60, summaries=62, dropped summaries=0, buffer k
eys=61, compacted keys=1, cached compacted keys=1, skipped compacted keys=0, compressed points=62, s3 keys=0, missing s3 keys=0, cpu
 ns=169269, latency=0}; cpu_seconds: 8.28945E-4
INFO  [2019-07-26 03:44:10,638] queryserver.QueryingRpcServerImpl: [collector] <alert>: (sum(rate(ts(serviceclient.*_call_failures,
tag="*-primary" or tag="*-secondary" and not (tag=eval or service="anomaly"))), hosttags, metrics, service)) > 2: Counters{queries=2
229, droppedQueries=4458, keys=7352, points=10347, summaries=32708, dropped summaries=0, buffer keys=8038, compacted keys=430, cache
d compacted keys=403, skipped compacted keys=287, compressed points=32708, s3 keys=0, missing s3 keys=0, cpu ns=58582202, latency=19
```

summaries=0, dropped summaries=0, buffer keys=0, compacted keys=0, cached compacted keys=0, skipped compacted keys=0, compressed points=0, s3 keys=0, missing s3 keys=0, cpu ns=0, latency=0}, running=RunState{tickets=1, cancelled=false, allStreamsPrepared=false}, strategy=LAST, queryTasks=queryserver.query.QueryTasksTracker@2ddc2827, now=1566418103710, isAlertQuery=false, alertId=null, keysOnly=false, batchPriority=false, startTimeForSpans=1566345644, endTimeForSpans=1566418103}
INFO [2019-08-21 20:08:23,844] queryserver.QueryingRpcServerImpl: [collector] <internal>: align(1d, last, flapping(1d, -1*rawsum(ts("~alert.isfiring.1518208397354")))): Counters{queries=3, droppedQueries=6, keys=119, points=119, summaries=7774, dropped summaries=0, buffer keys=182, compacted keys=63, cached compacted keys=63, skipped compacted keys=0, compressed points=7774, s3 keys=0, missing s3 keys=0, cpu ns=3807333, latency=1}; cpu_seconds: 0.136076366
INFO [2019-08-21 20:08:24,137] queryserver.QueryingRpcServerImpl: Running query: sum(rate(ts(avrobase.algolia.*.persist_safe_mode_failed, (tag="*-primary" or tag="*-secondary") and not tag=eval)), hosttags, metrics) > .02 in context: QueryContext{startTime=1566417420, endTime=1566418320, realStartTime=1566417720, realEndTime=1566418020, sampleSeconds=60, lookback=false, includeObsoleteMetrics=false, counters=Counters{queries=0, droppedQueries=0, keys=0, points=0, summaries=0, dropped summaries=0, buffer keys=0, compacted keys=0, cached compacted keys=0, skipped compacted keys=0, compressed points=0, s3 keys=0, missing s3 keys=0, cpu ns=0, latency=0}, running=RunState{tickets=1, cancelled=false, allStreamsPrepared=false}, strategy=MEAN, queryTasks=queryserver.query.QueryTasksTracker@5999e37f, now=1566418104137, isAlertQuery=true, alertId=1503711802795, keysOnly=false, batchPriority=false, startTimeForSpans=1566417743, endTimeForSpans=1566418043}
INFO [2019-08-21 20:08:24,155] serviceserver.AbstractInMemoryBatchingEngine: ... [1ms] flushed 6 ReportPoints (points.points), max size per batch: 115483, queue size: 6, actual flush rate (1m): 0.10532134167325742, (5m): 0.10347322899196251, (15m): 0.09867030646037939
INFO [2019-08-21 20:08:24,156] queryserver.QueryingRpcServerImpl: [collector] <alert>: sum(rate(ts(avrobase.algolia.*.persist_safe_mode_failed, (tag="*-primary" or tag="*-secondary") and not tag=eval)), hosttags, metrics) > .02: Counters{queries=9, droppedQueries=18, keys=42, points=42, summaries=0, dropped summaries=0, buffer keys=45, compacted keys=0, cached compacted keys=0, skipped compacted keys=4, compressed points=0, s3 keys=0, missing s3 keys=0, cpu ns=375160, latency=4}; cpu_seconds: 0.005236748
47.149.140.147 - - [21/Aug/2019:20:08:24 +0000] "GET /chart/streaming/v2?request=%7B%22queries%22%3A%5B%7B%22query%22%3A%22count(ts(jvm.memory.heap.max%2C%20%24%7Breplica%7D%20and%20(service%3Dengine%20or%20service%3Dquery)%20and%20not%20tag%3Deval)%2C%20hosttags)%22%2C%22name%22%3A%22New%20Query%22%2C%22scatterPlotSource%22%3A%22Y%22%2C%22queryOrigin%22%3A%22SYSTEM%22%7D%5D%2C%22summarizationStrategy%22%3A%22MEAN%22%2C%22includeObsoleteMetrics%22%3Afalse%2C%22includeOOBPoints%22%3Afalse%2C%22perSeriesStats%22%3Afalse%2C%22perSeriesRawStats%22%3Afalse%2C%22expectedDataSpacing%22%3A60%2C%22queryParameters%22%3A%7B%22cluster%22%3A%22lyft%22%2C%22customer%22%3A%22*%22%2C%22replica%22%3A%22(tag%3D%24%7Bcluster%7D-primary)%22%7D%2C%22isLog%22%3Afalse%2C%22id%22%3A0.6082532118024424%2C%22autoEvents%22%3Atrue%2C%22compareOffset%22%3A0%2C%22start%22%3A1566410901%2C%22end%22%3A1566418102%2C%22points%22%3A726%2C%22merging%22%3Atrue%7D&queryContext=%2Fchart HTTP/1.1" 200 128161 "https://mon.wavefront.com/chart" "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_14_6) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/76.0.3809.100 Safari/537.36" 1392

Hadouken | Wavefront | Line Graffiti | Wavefront | Taco Ops Graffiti | Wavefront | KPI Discovery | Wavefront

demo.wavefront.com/dashboards/hadouken#_v01(g:(d:7200,ls:!t,s:1568241802,w:'2h'))

WAVEFRONT by vmware | Dashboards | Alerts 1 | Integrations | Browse | Applications

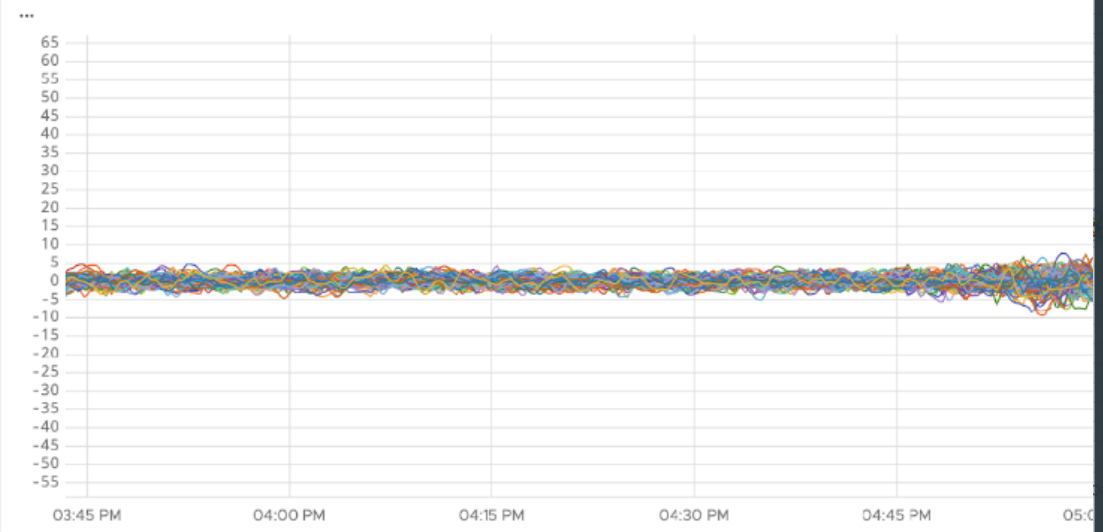
Live | 2H | LAST 2 HOURS | Compare OFF | Timezone BROWSER DEFAULT | Show Events FROM CHART

Hadouken

Hadouken

Ryu

Hadouken!



Wed Sep 11 2019 05:36:47PM -0700

New Query > ~sample.cpu

Source	Metric	env	az	
app-2	usage.user.percentage	dev	us-west-1	39.398
app-15	usage.percentage	production	us-west-2	-0.897
app-13	loadavg.1m	production	us-west-2	-1.006
db-7	loadavg.1m	production	us-west-2	-2.381
app-1	usage.percentage	dev	us-west-1	-2.699
db-10	usage.user.percentage	production	us-west-2	-3.576
app-4	loadavg.1m	dev	us-west-1	-5.077
app-8	loadavg.1m	production	us-west-2	-5.235
app-18	loadavg.1m	production	us-west-2	-5.444
app-13	usage.user.percentage	production	us-west-2	-5.785
app-17	loadavg.1m	production	us-west-2	-6.864
app-2	loadavg.1m	dev	us-west-1	-7.709
app-5	loadavg.1m	dev	us-west-1	-7.803
app-7	usage.percentage	production	us-west-2	-7.886
app-13	usage.percentage	production	us-west-2	-8.233
app-6	loadavg.1m	production	us-west-2	-9.466
app-1	usage.user.percentage	dev	us-west-1	-9.603
db-10	usage.percentage	production	us-west-2	-10.627
app-3	usage.user.percentage	dev	us-west-1	-10.683
app-11	usage.user.percentage	production	us-west-2	-10.766
app-3	loadavg.1m	dev	us-west-1	-10.990
app-10	usage.user.percentage	production	us-west-2	-61.137

Hadouken | Wavefront | Line Graffiti | Wavefront | Taco Ops Graffiti | Wavefront | KPI Discovery | Wavefront

demo.wavefront.com/dashboards/hadouken#_v01(g:(d:7200,ls:!t,s:1568241802,w:'2h'))

WAVEFRONT by vmware | Dashboards | Alerts 1 | Integrations | Browse | Applications

Live | 2H | LAST 2 HOURS | Compare OFF | Timezone BROWSER DEFAULT | Show Events FROM CHART

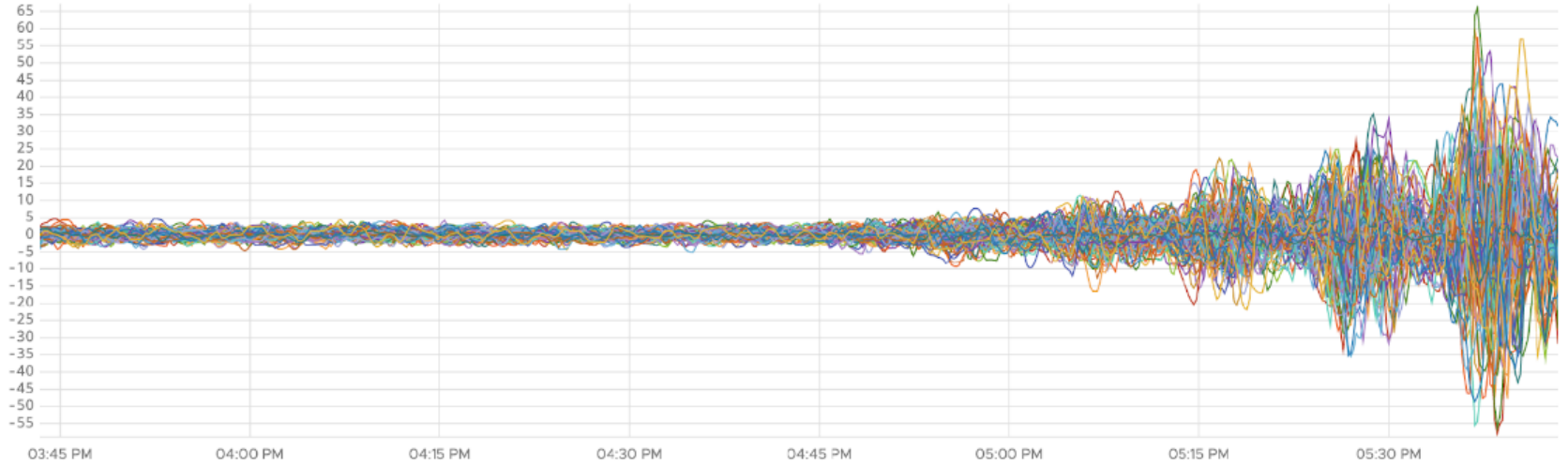
Hadouken

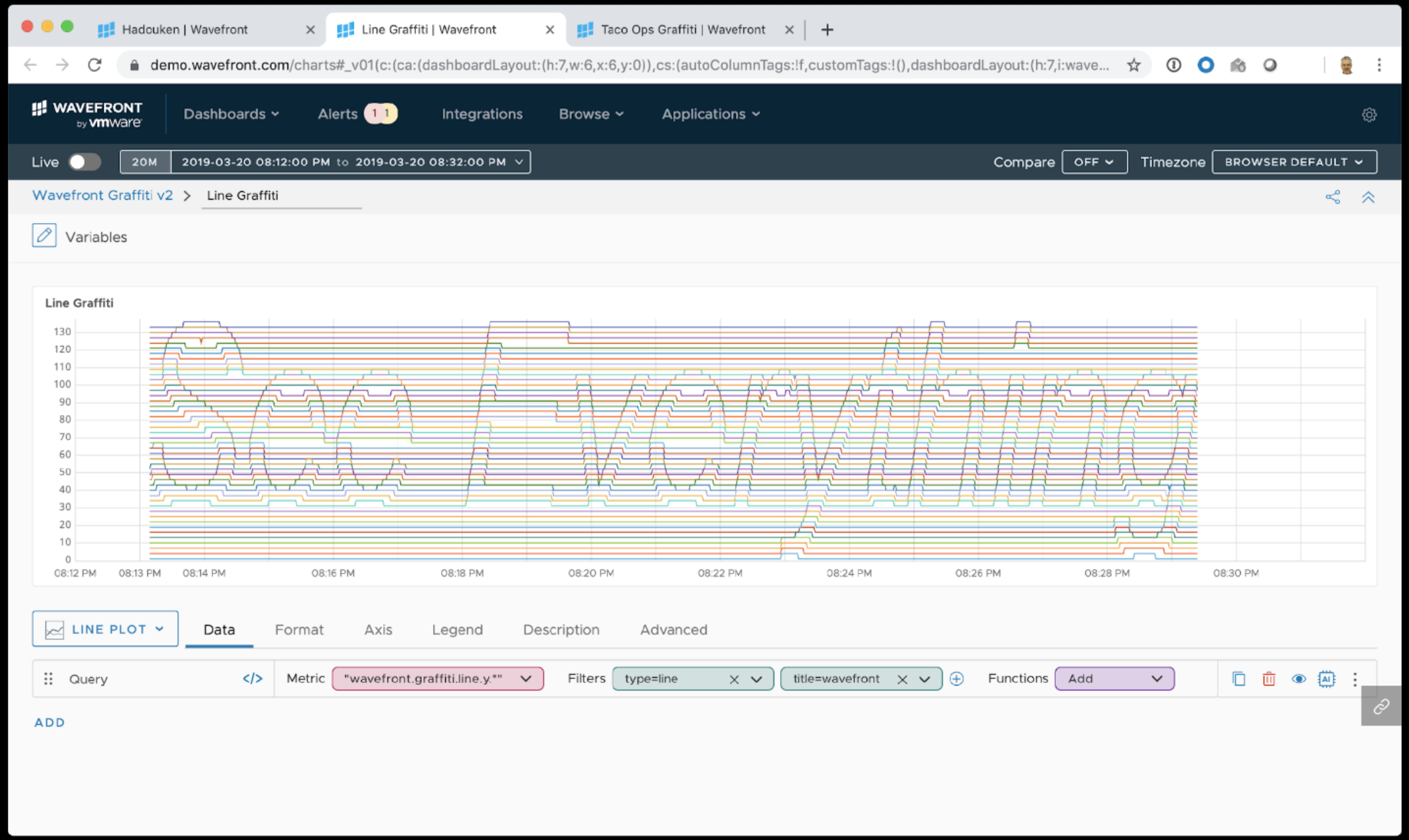
Hadouken

Ryu

Hadouken!

... 2h 6h 12h 1d 8d




Hadouken | Wavefront
Line Graffiti | Wavefront
Taco Ops Graffiti | Wavefront
demo.wavefront.com/charts#_v01(c:(ca:(dashboardLayout:(h:7,w:6,x:6,y:0)),cs:(autoColumnTags:!f,customTags:!(),dashboardLayout:(h:7,i:wave...
WAVEFRONT by vmware
Dashboards
Alerts 1 1
Integrations
Browse
Applications
Live
20M
2019-03-20 08:12:00 PM to 2019-03-20 08:32:00 PM
Compare
OFF
Timezone
BROWSER DEFAULT
Wavefront Graffiti v2 > Line Graffiti
Variables
Line Graffiti
130
120
110
100
90
80
70
60
50
40
30
20
10
0
08:12 PM
08:13 PM
08:14 PM
08:16 PM
08:18 PM
08:20 PM
08:22 PM
08:24 PM
08:26 PM
08:28 PM
08:30 PM
LINE PLOT
Data
Format
Axis
Legend
Description
Advanced
Query
Metric
"wavefront.graffiti.line.y.*"
Filters
type=line
title=wavefront
Functions
Add
ADD

Hadouken | Wavefront | Line Graffiti | Wavefront | Taco Ops Graffiti | Wavefront

demo.wavefront.com/dashboards/graffiti-taco-ops#_v01(g:(d:1080,ls:!f,s:1563681840))

WAVEFRONT by vmware | Dashboards | Alerts 1 1 | Integrations | Browse | Applications

Live | 18M | 2019-07-20 09:04:00 PM to 2019-07-20 09:22:00 PM | Compare OFF | Timezone BROWSER DEFAULT | Show Events FROM CHART

Taco Ops Graffiti

Taco Ops on a Beach Day

Taco Ops

https://demo.wavefront.com/dashboards/graffiti-taco-ops#

Observability for VMware Cloud Services

100+
Application Services

500+
Users

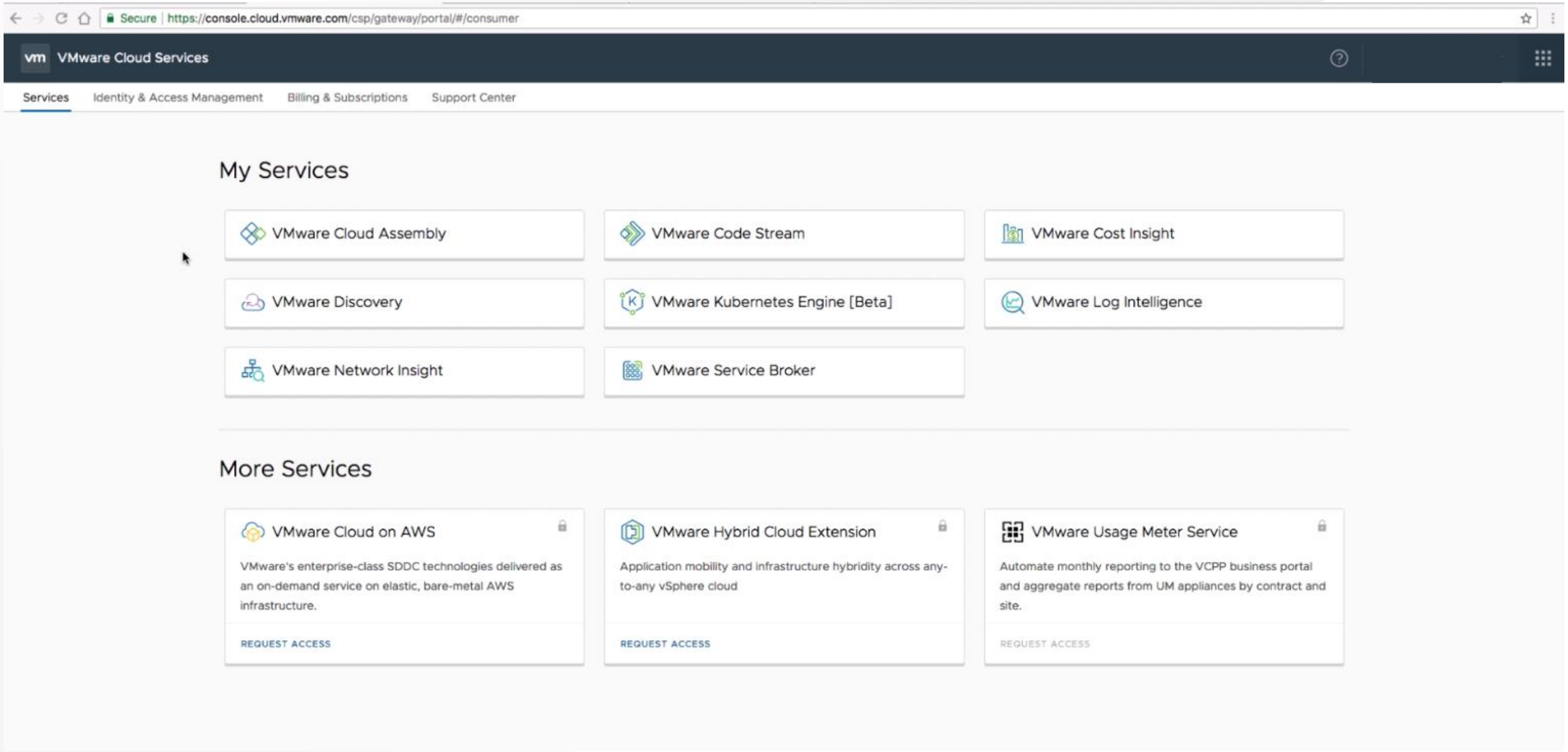
5,000+
Containers

600+
Dashboards

12+
Kubernetes Clusters
US, UK, Tokyo Regions

700+
Alerts

All the Things. On Kubernetes. And Ocean.



WAVEFRONT

Wavefront & Spotinst

Enhanced UX Dashboarding

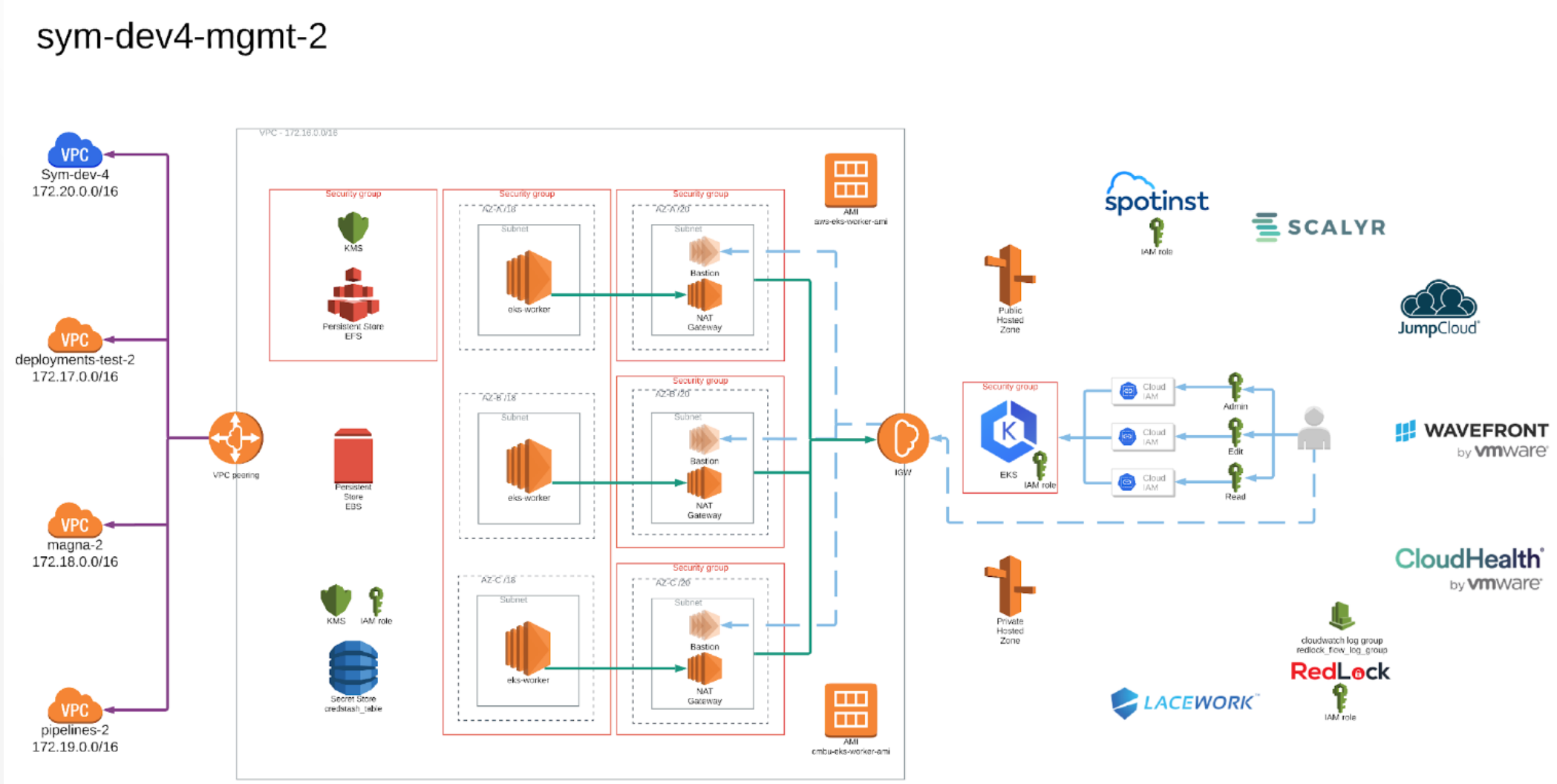
Enterprise Usage Reporting

Automatic Kubernetes Observability

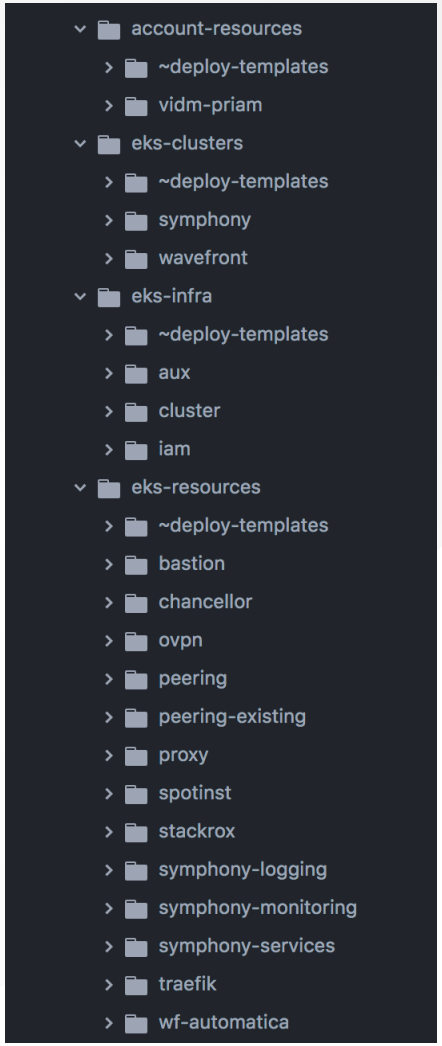
Strengthened Application Observability

Demo

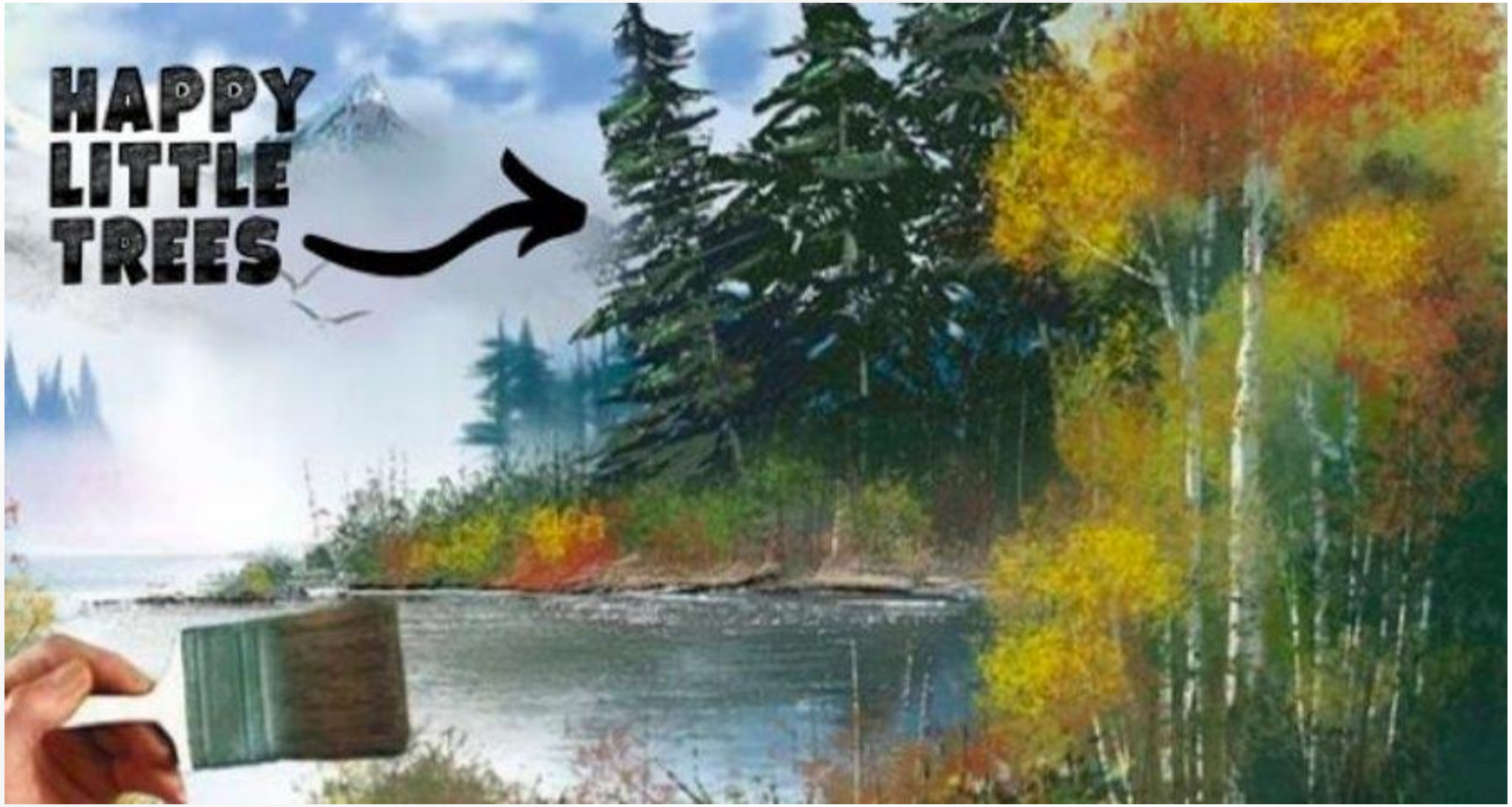
Architecture



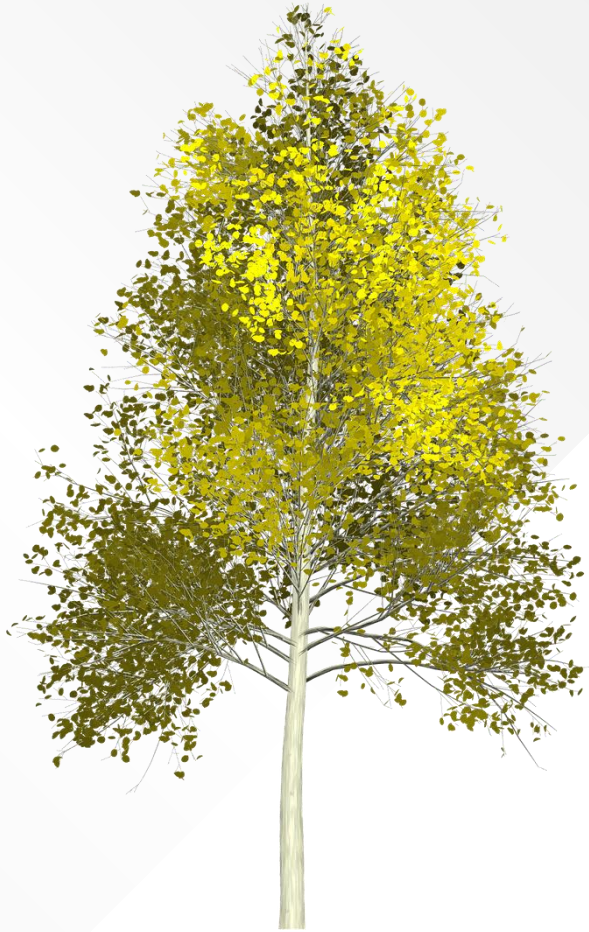
Code Structure



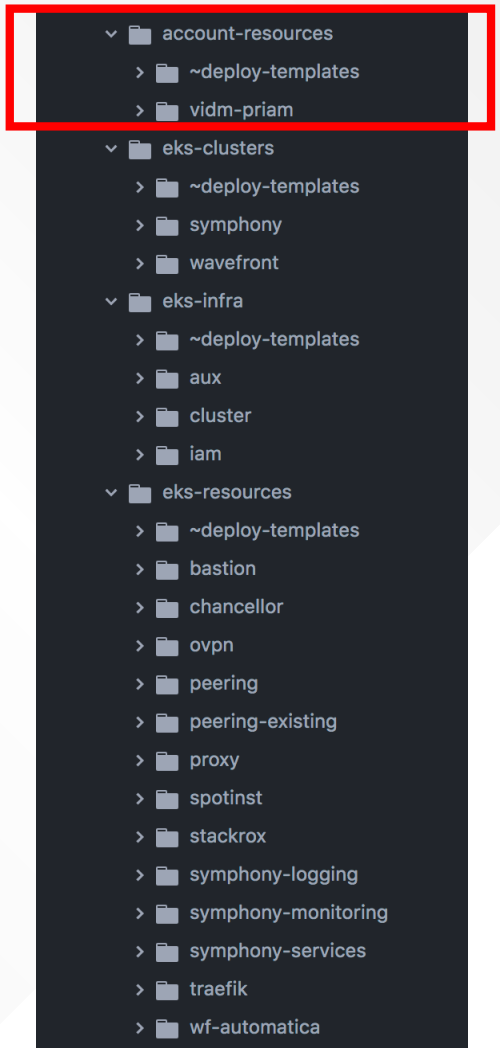
Code Structure



Code Structure

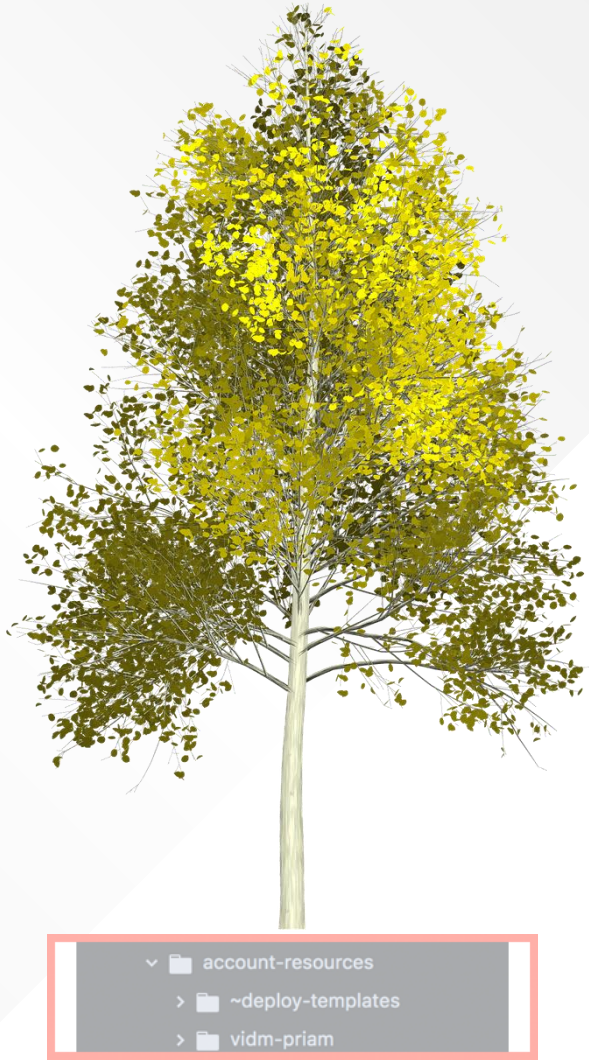


Code Structure

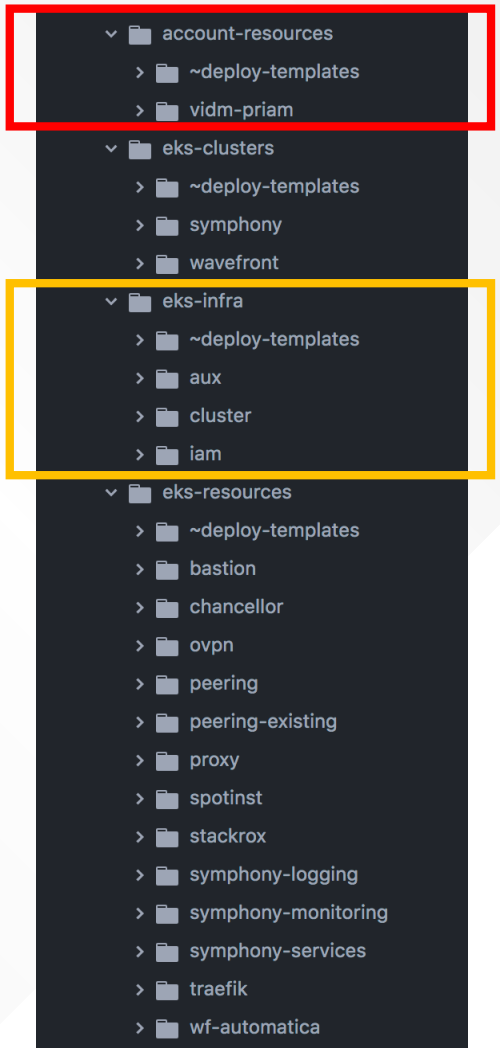


Run once per account (required)

Code Structure



Code Structure

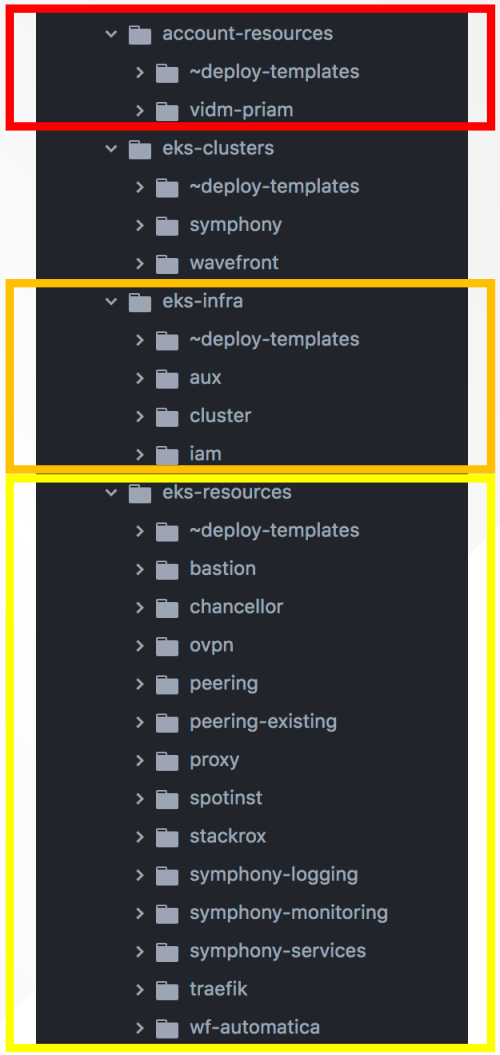


Run once per account (required)

Run once per cluster (required)

Code Structure

Code Structure

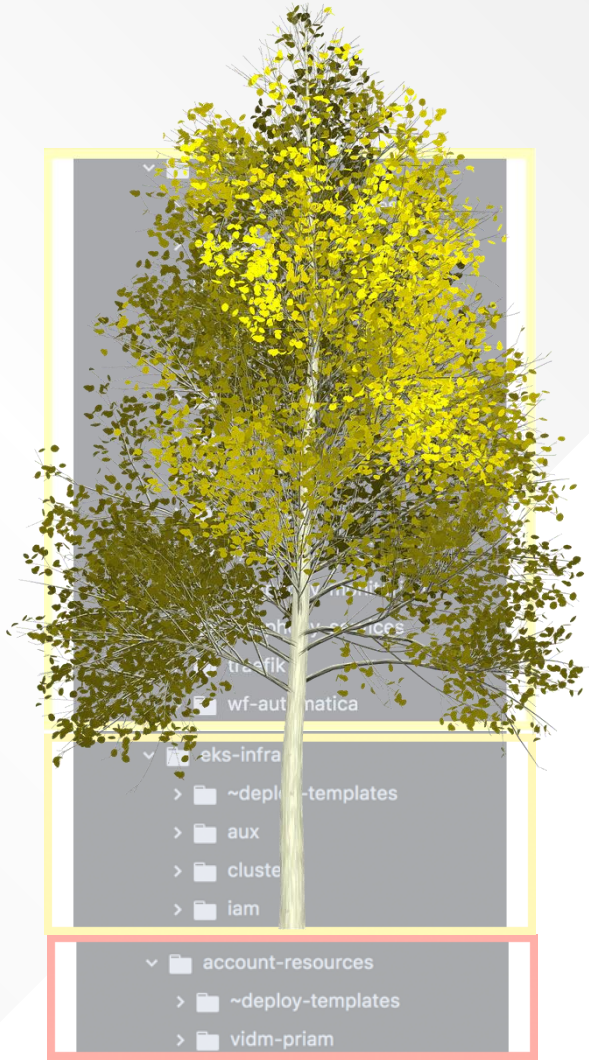


Run once per account (required)

Run once per cluster (required)

Run once per cluster (optional)

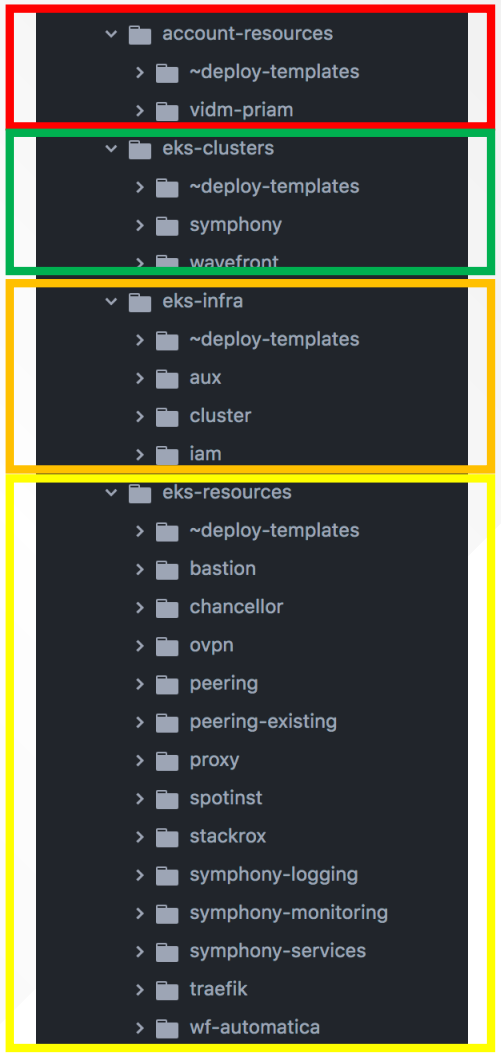
Code Structure



Code Structure

Cluster definitions
(required)

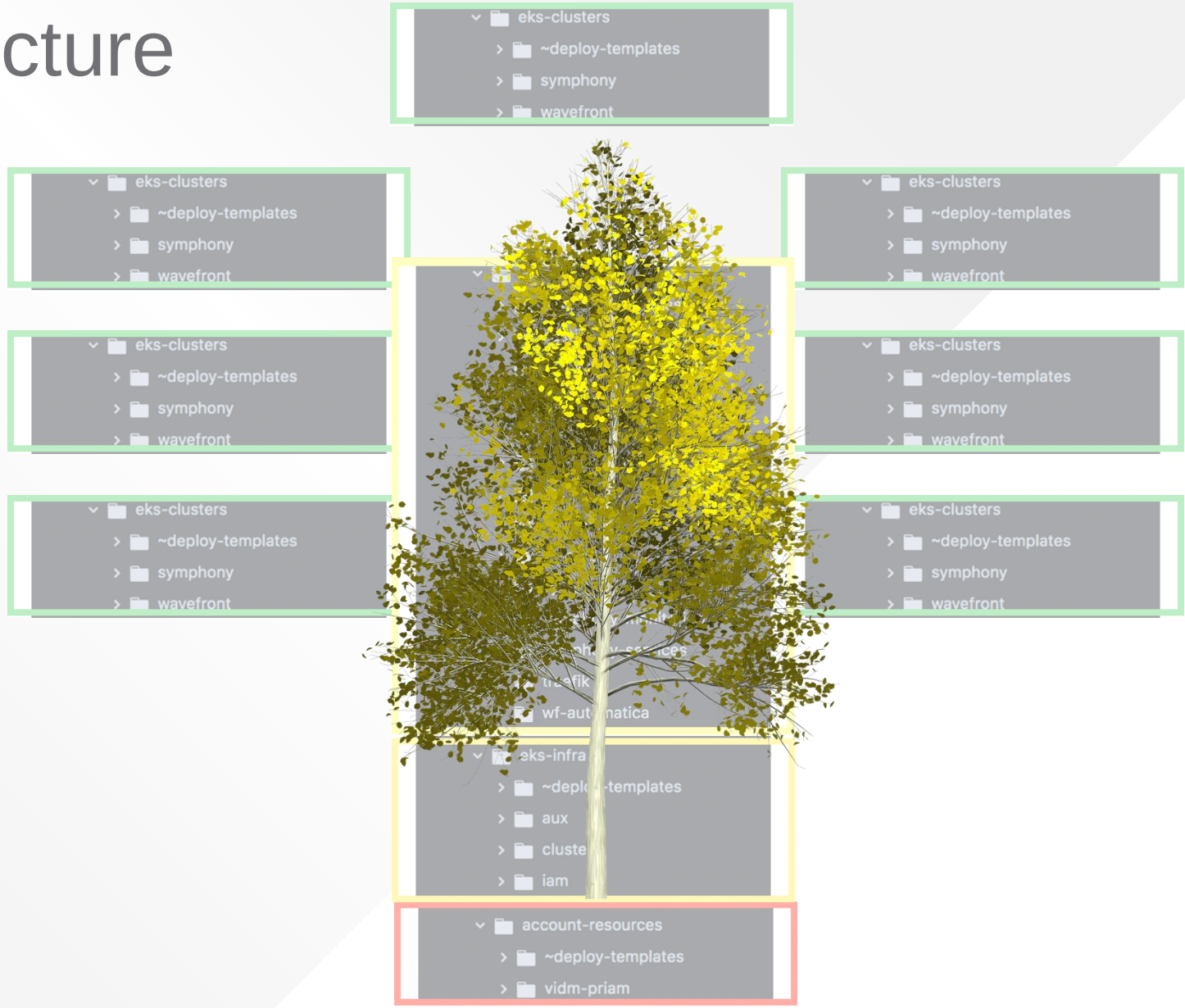
Cluster extensions
(optional)



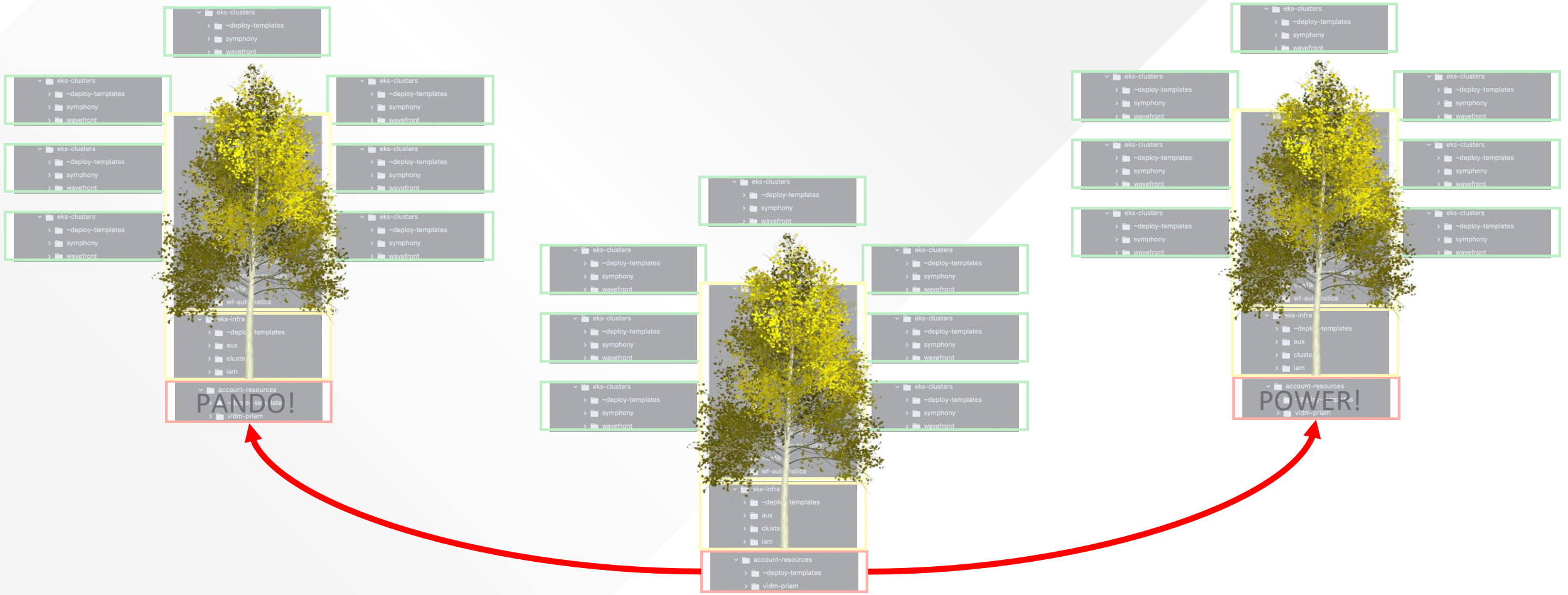
Run once per account
(required)

Cluster scaffolding
(required)

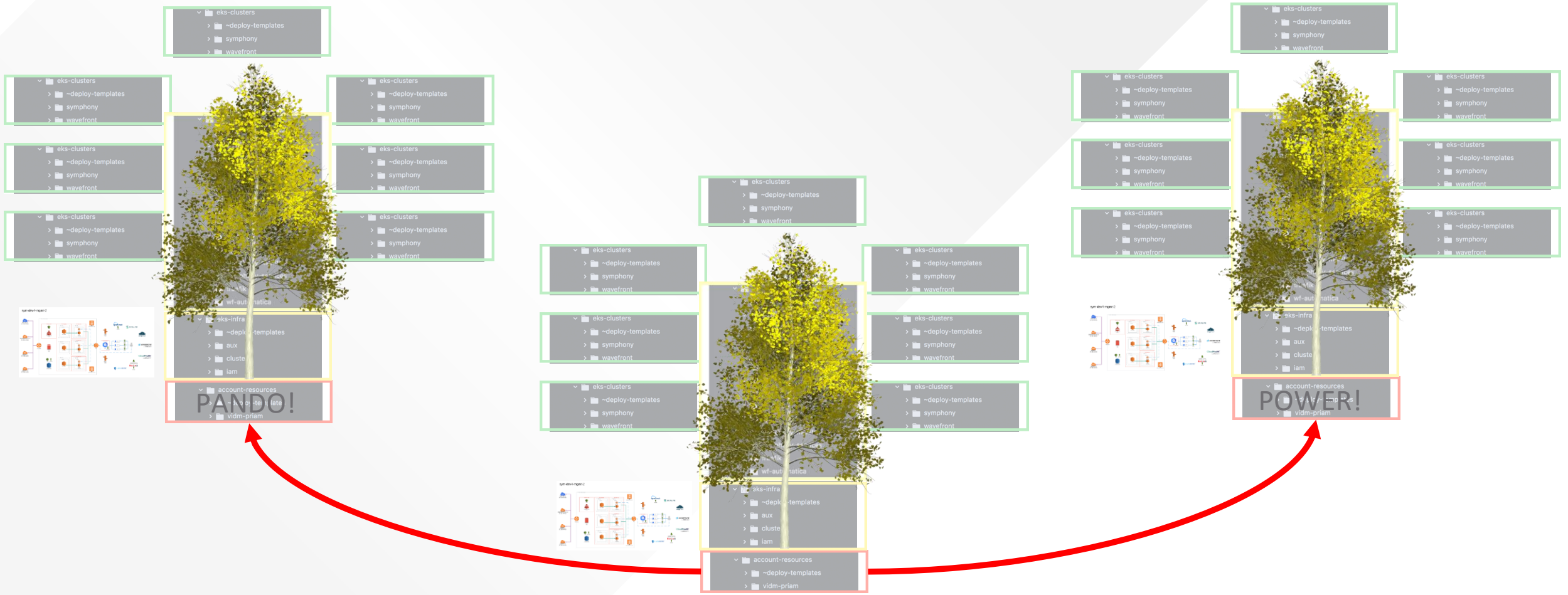
Code Structure



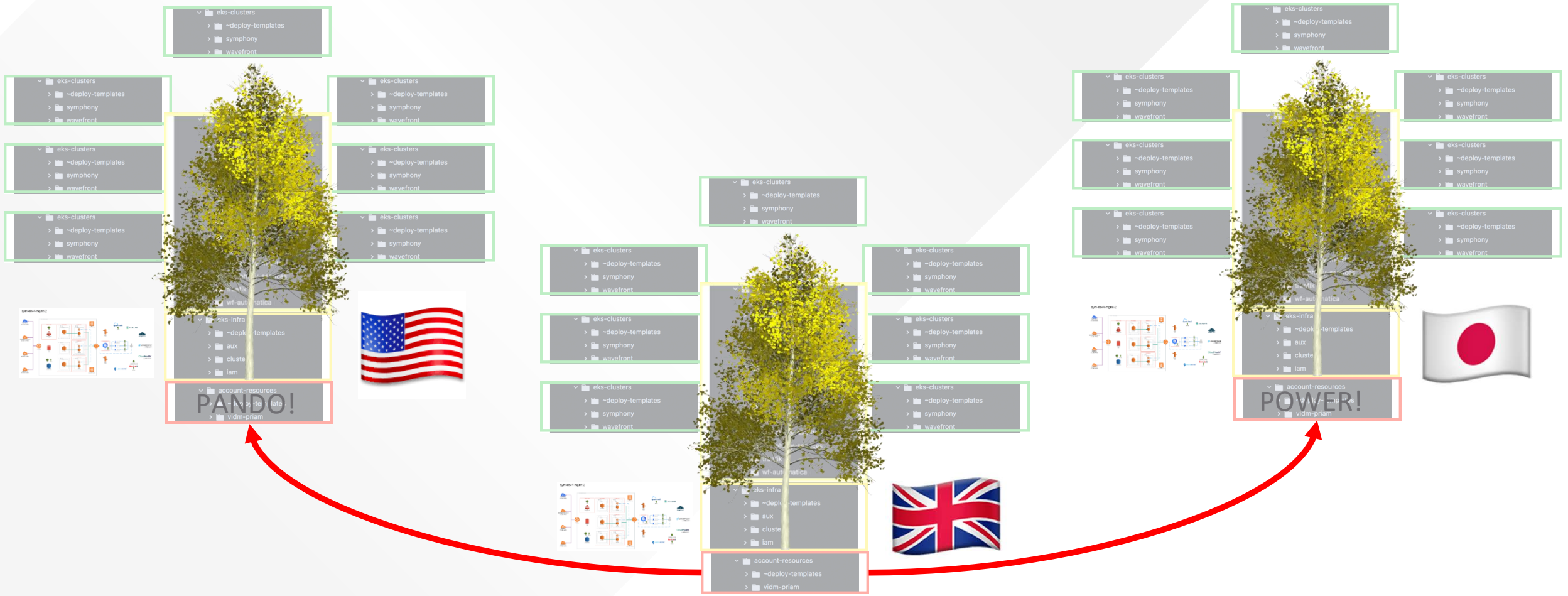
Level 1: Repeatable Environments



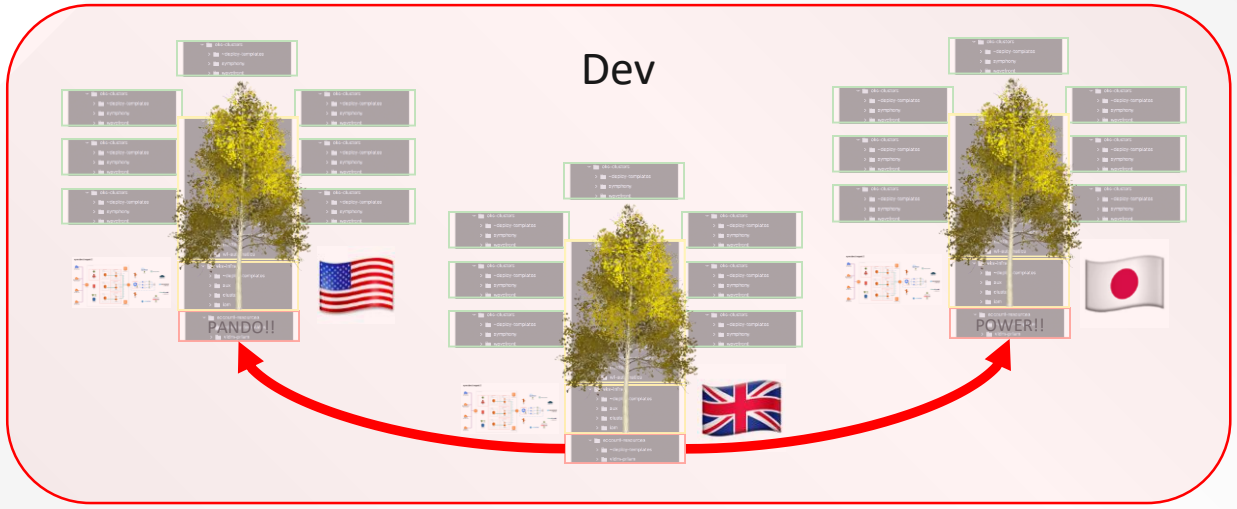
Level 1: Repeatable Environments

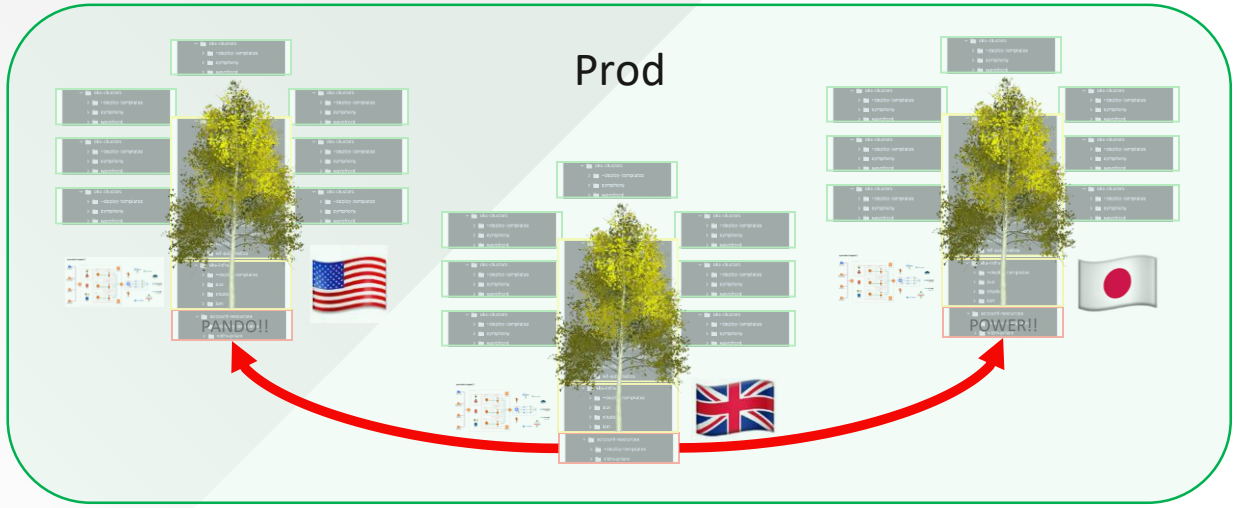


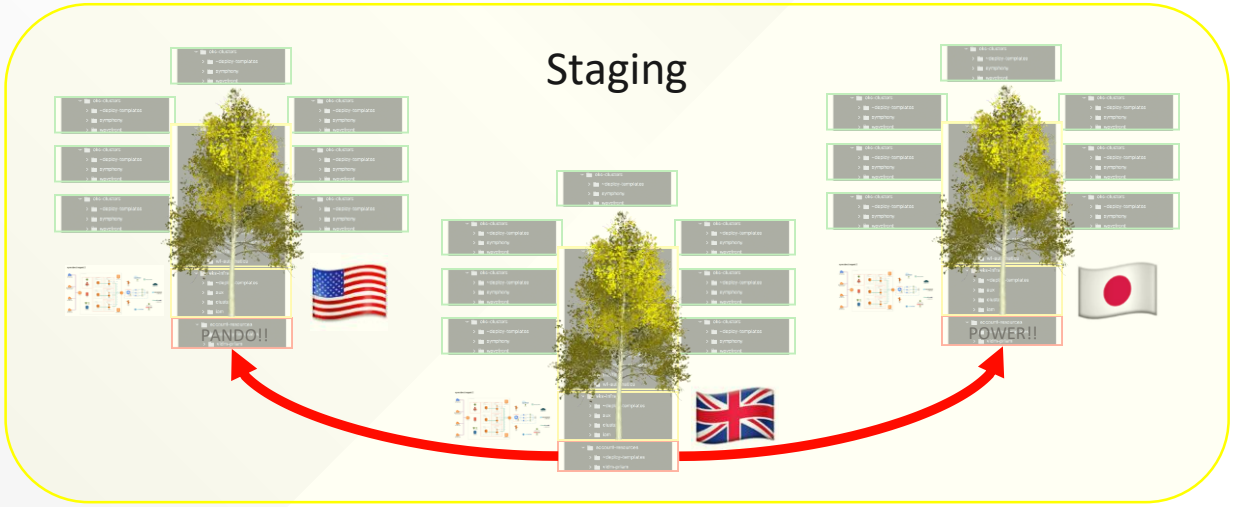
Level 2: Repeatable Environments Across Regions



Level 3: Repeatable Environments Across Accounts

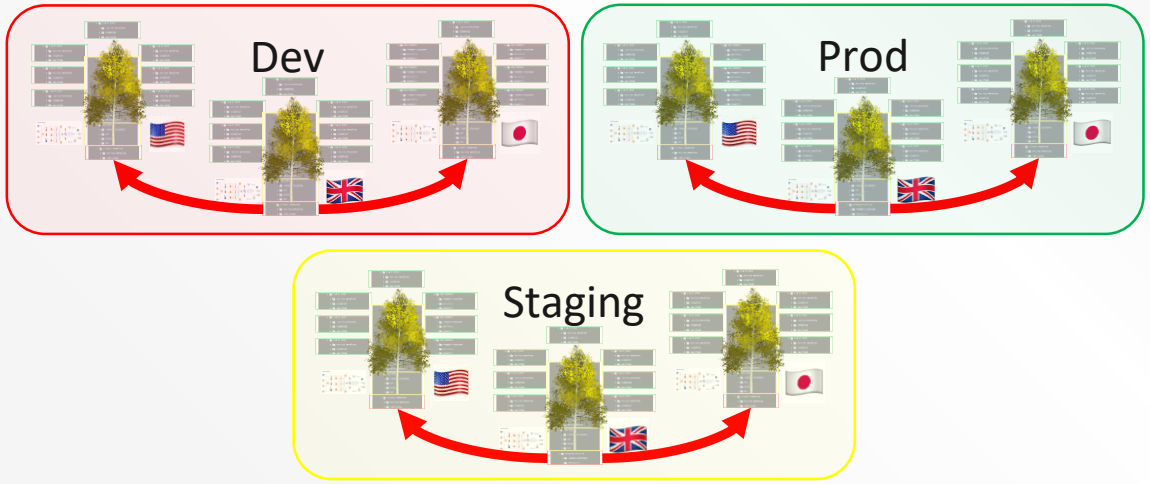




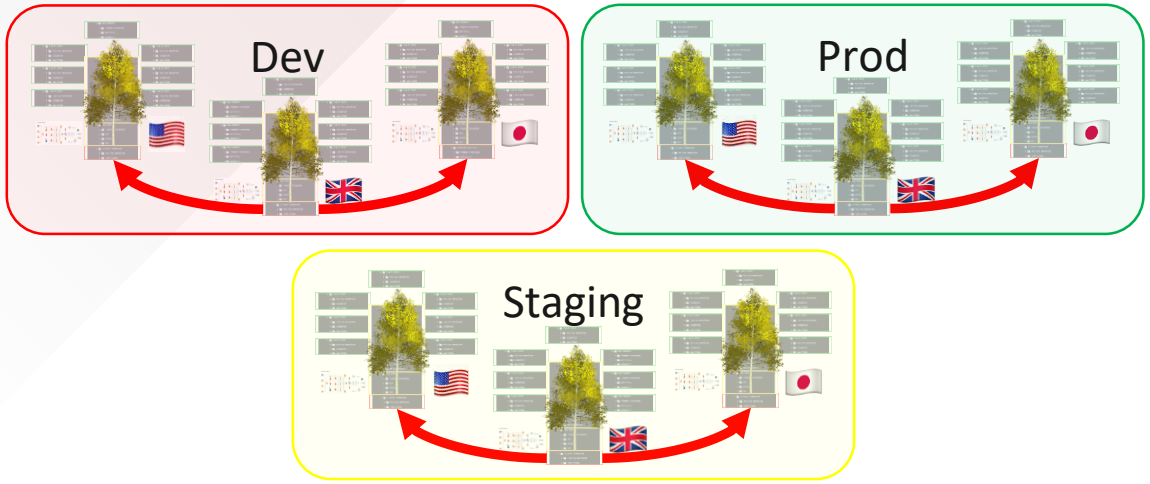


Level 4: Repeatable Environments Across Customers

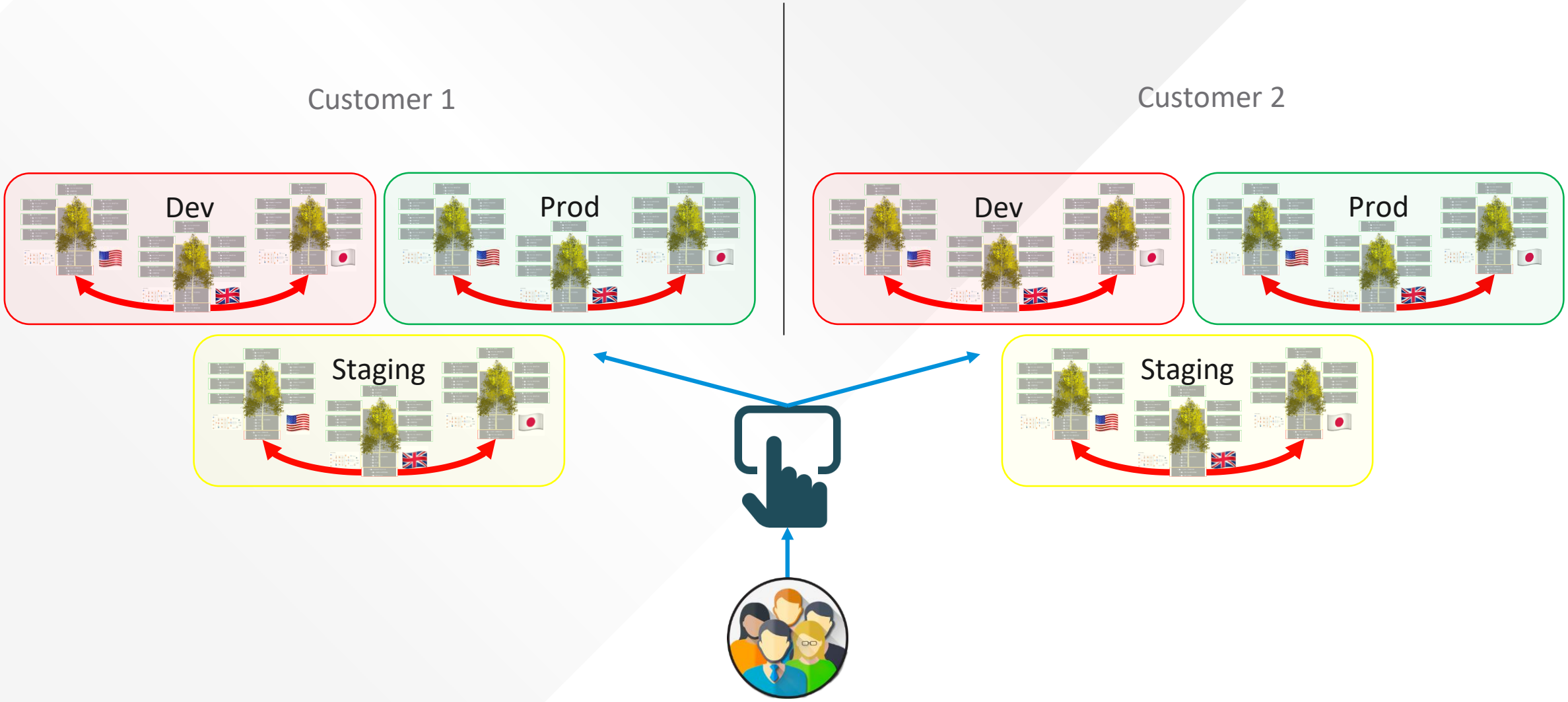
WAVEFRONT by vmware



Symphony



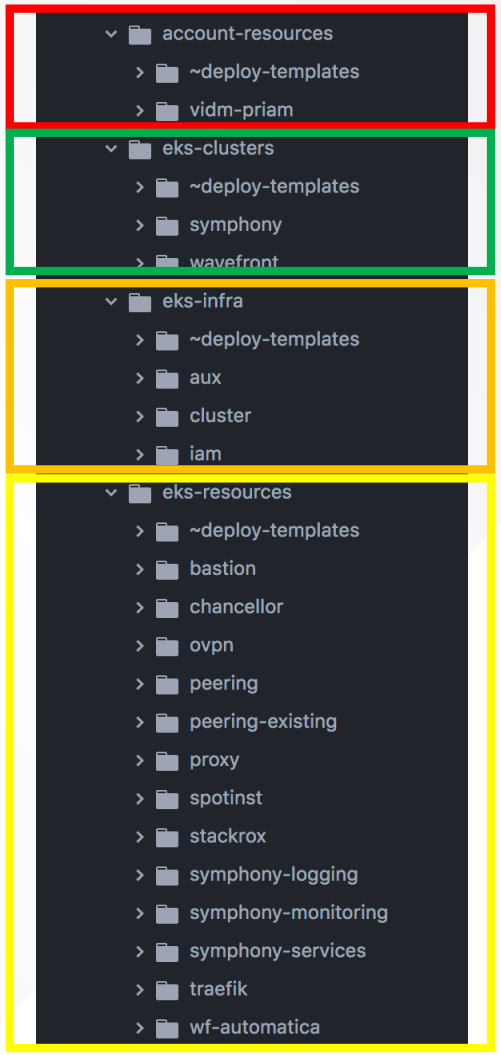
Level 5: Self-Serve Environments



Code Structure

Cluster definitions
(required)

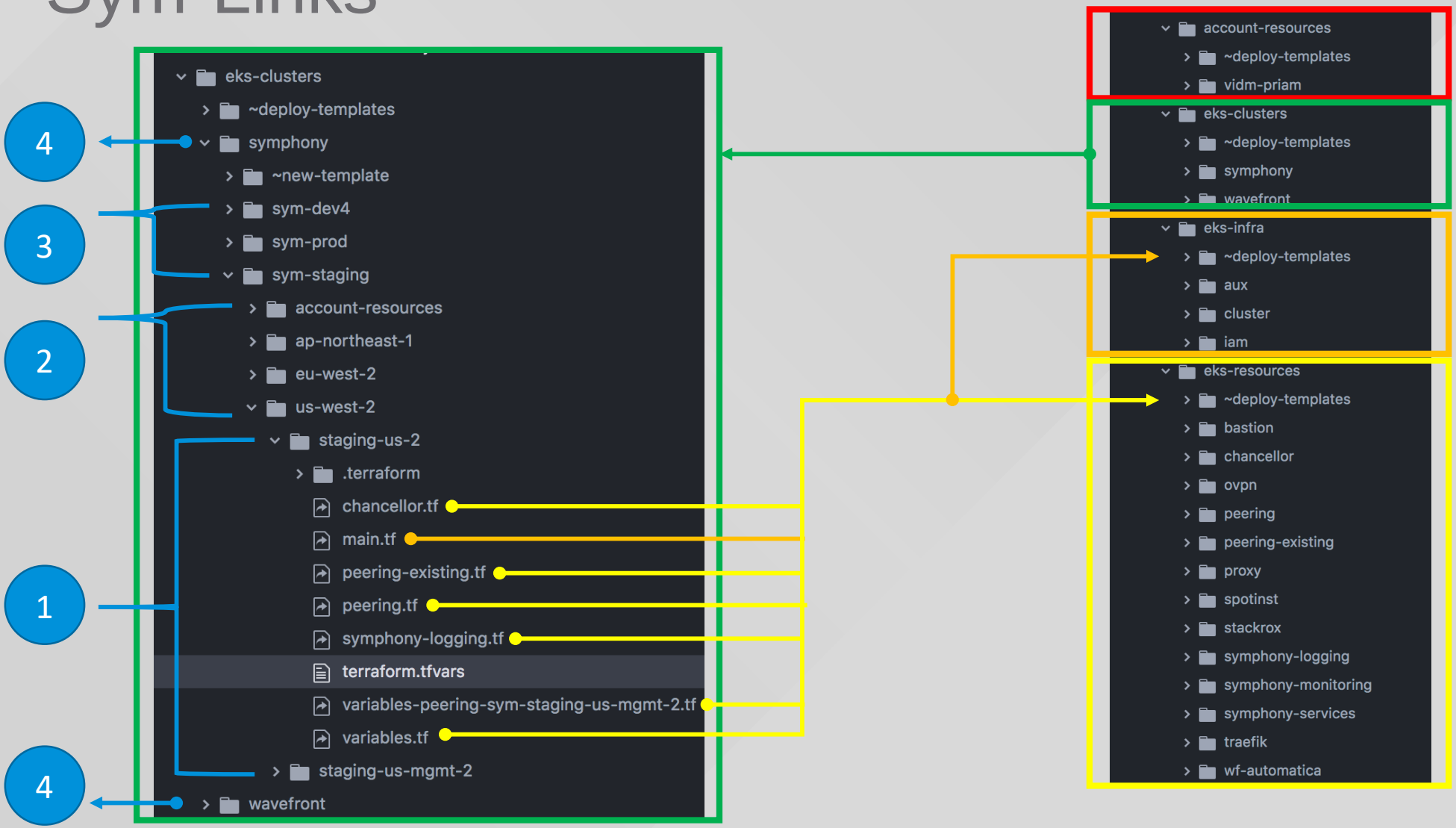
Cluster extensions
(optional)



Run once per account
(required)

Cluster scaffolding
(required)

Sym-Links



Run once per account (required)

Cluster definitions (required)

Cluster scaffolding (required)

Cluster extensions (optional)

New Cluster Configurations

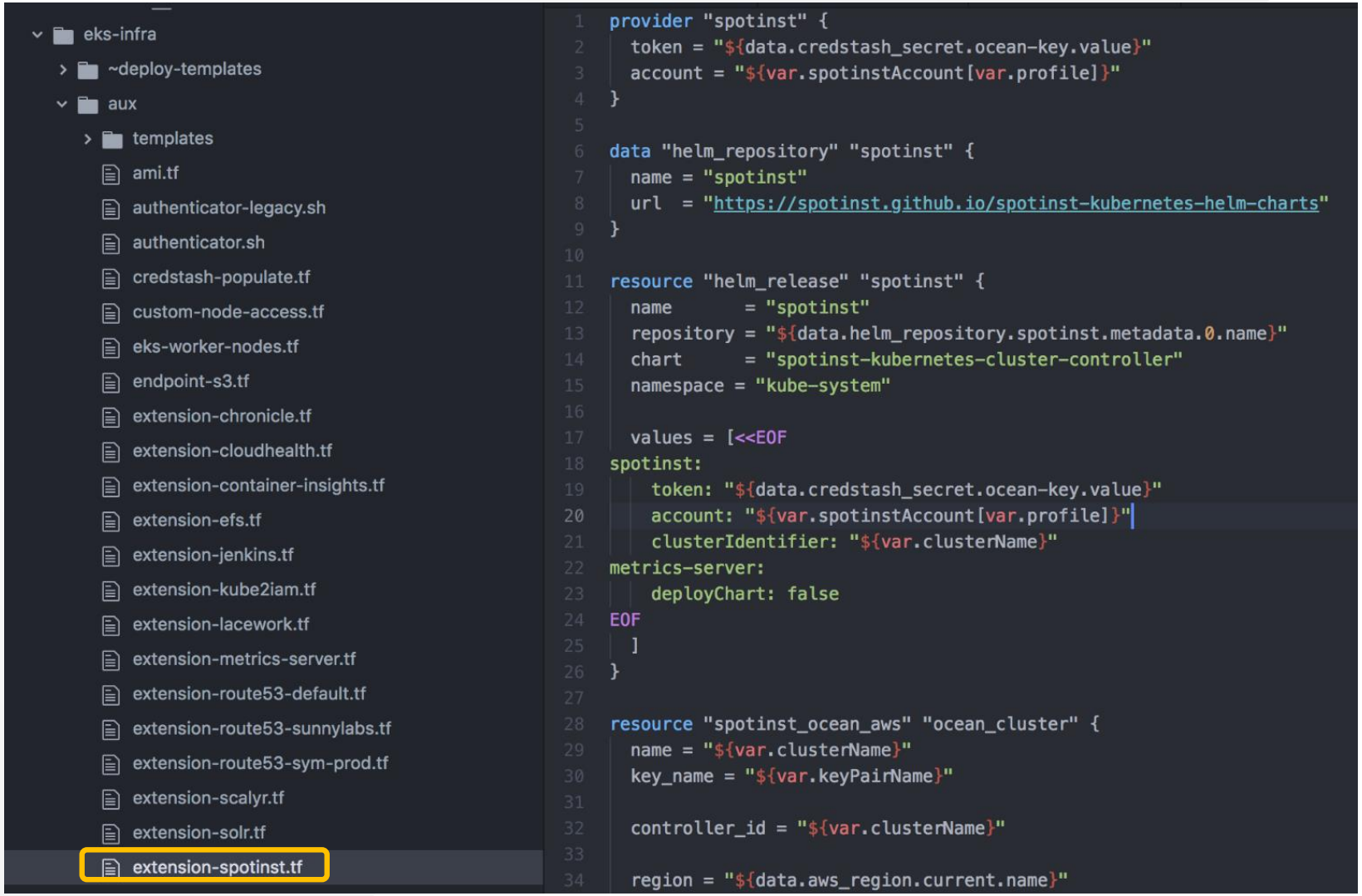
```
mkdir <new_cluster>
cp –PR ./<source_cluster> <new_cluster>

-P is to preserve sym-links
-R allow recursive directories
```

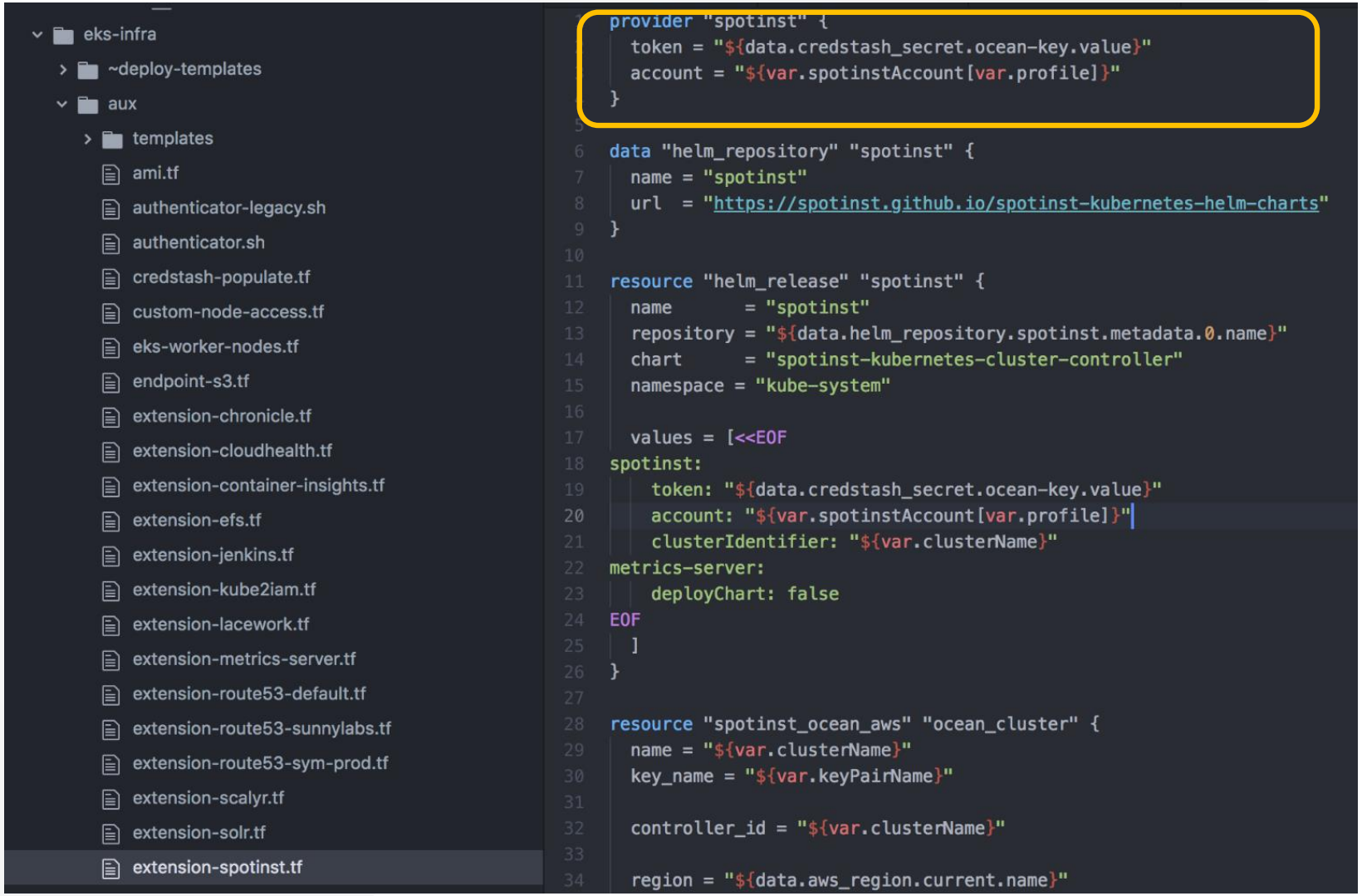
New Cluster Build

```
Terragrunt apply –target=module.iam (required eks-infra)
Terragrunt apply –target=module.cluster (required eks-infra)
Terragrunt apply –target=module.aux (required eks-infra)
Terragrunt apply –target=module.peering (optional)
Terragrunt apply –target=module.ovpn (optional)
Terragrunt apply –target=module.bastion (optional)
Terragrunt apply –target=module.proxy (optional)
```

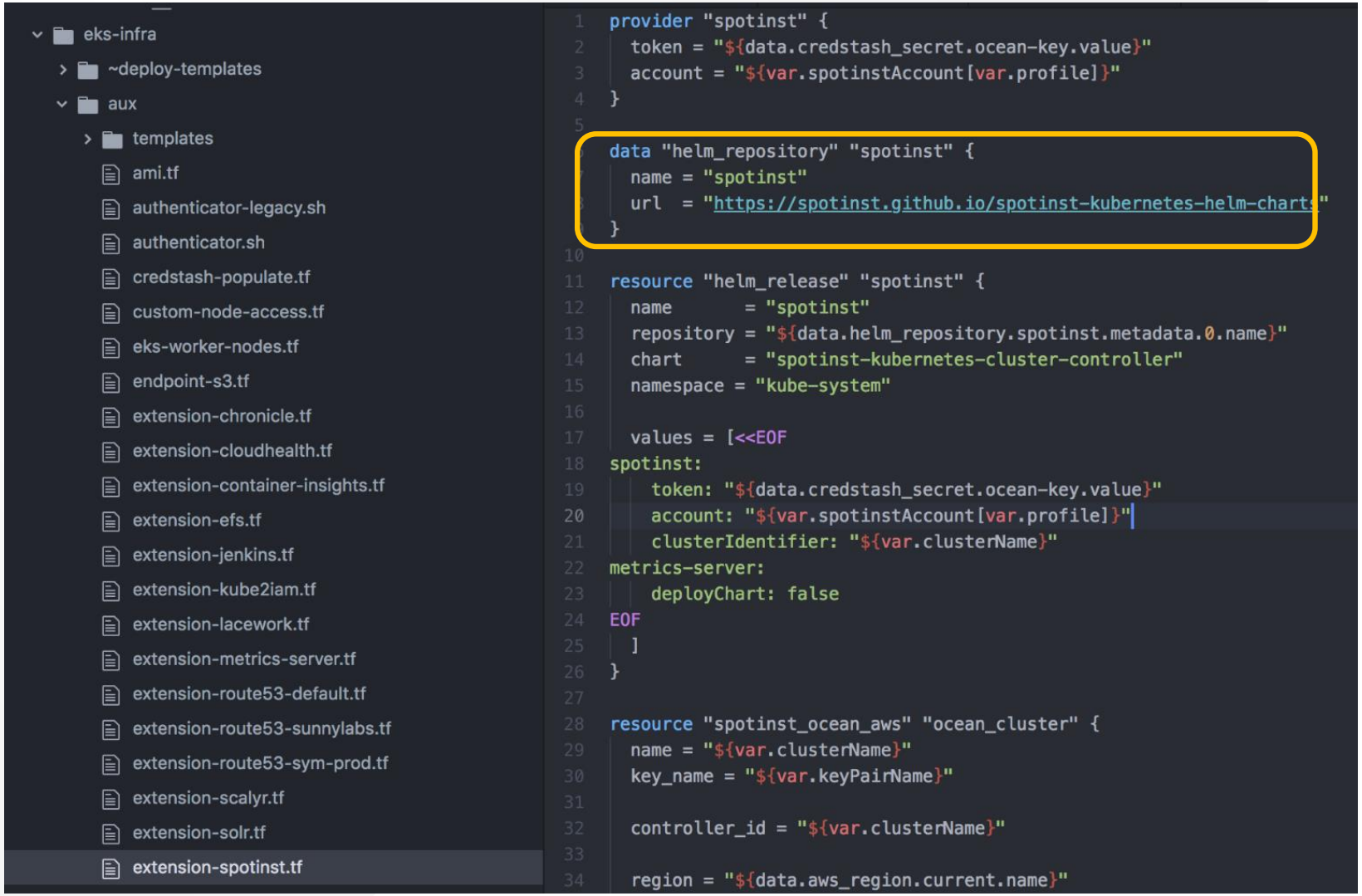
Spotinst Integration



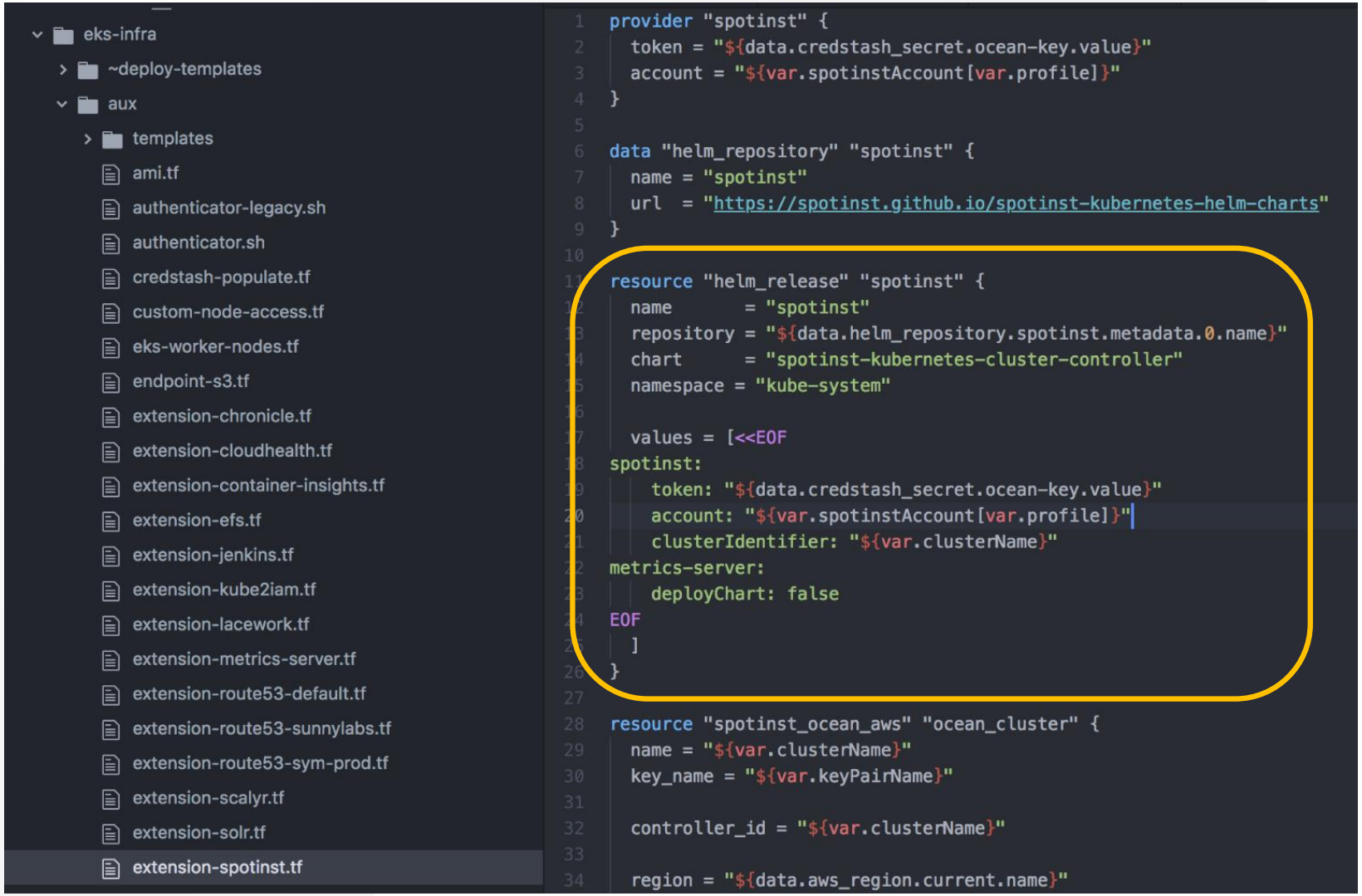
Spotinst Integration



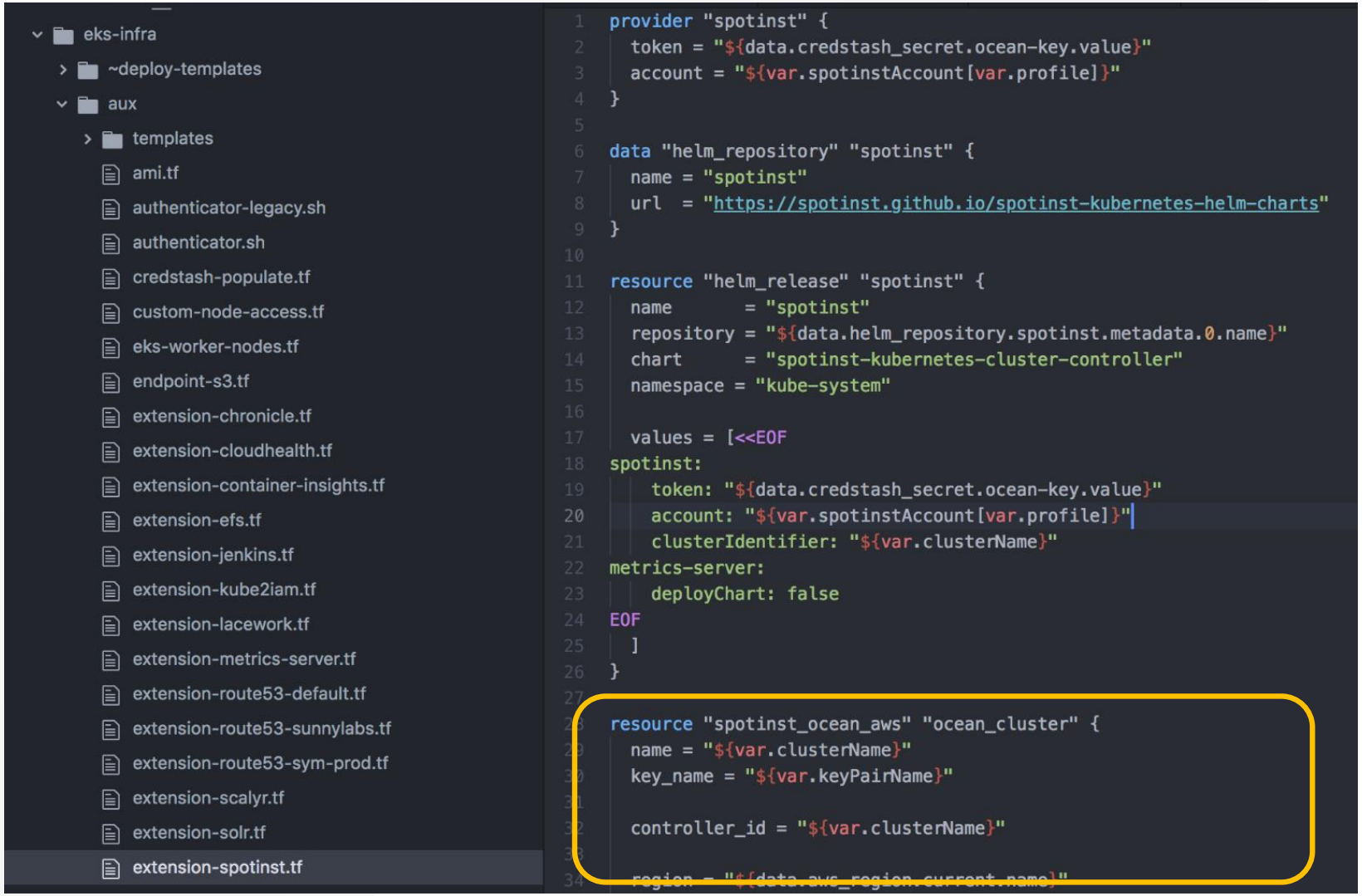
Spotinst Integration

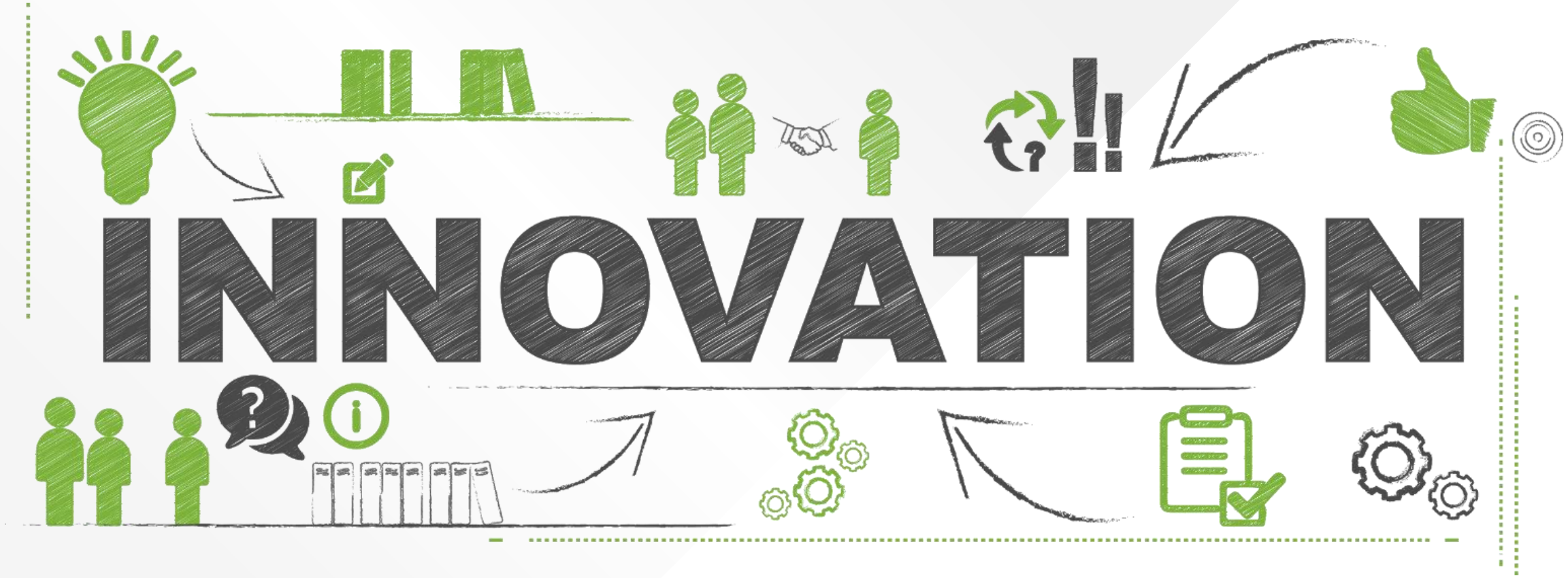


Spotinst Integration

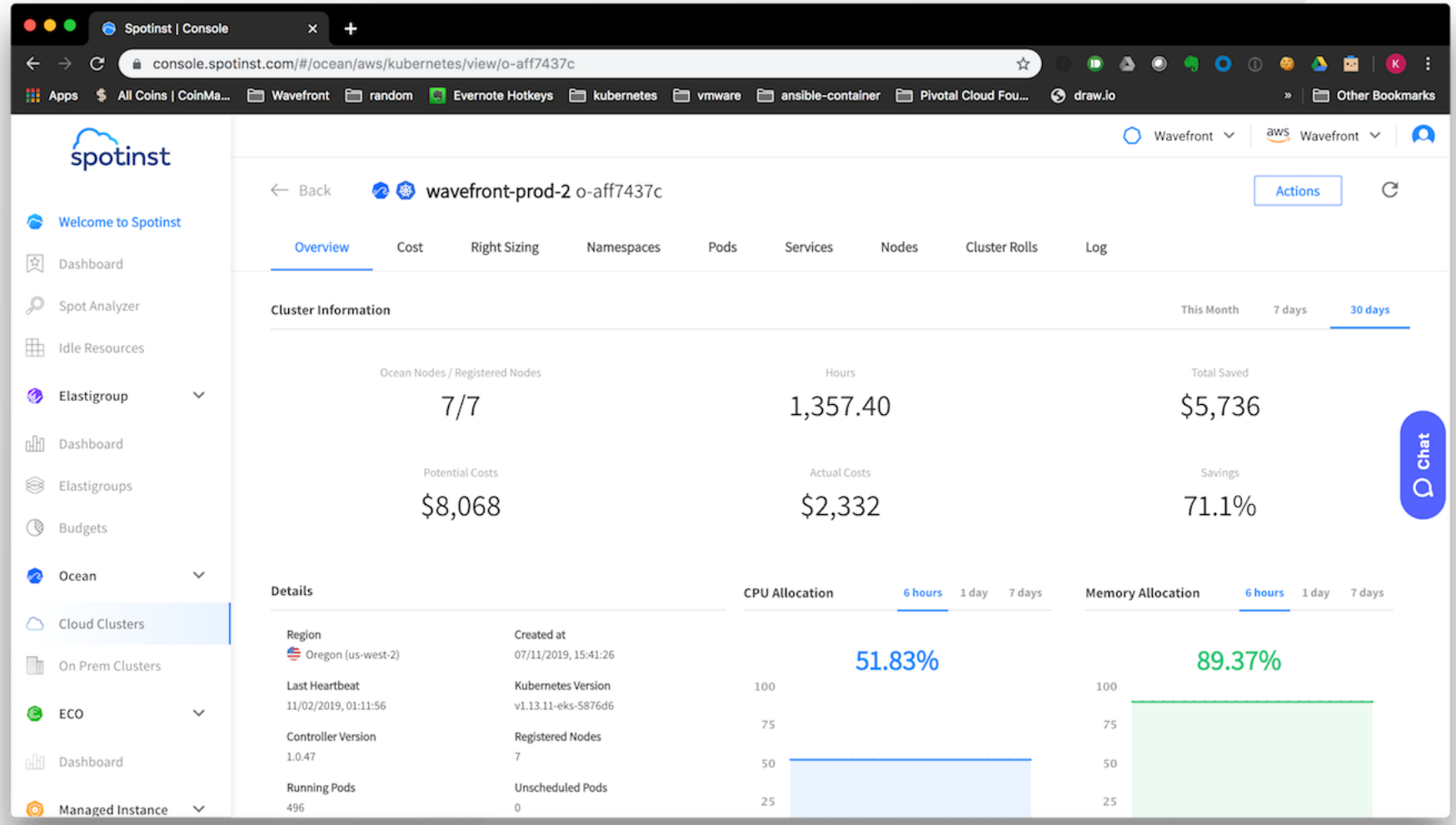


Spotinst Integration

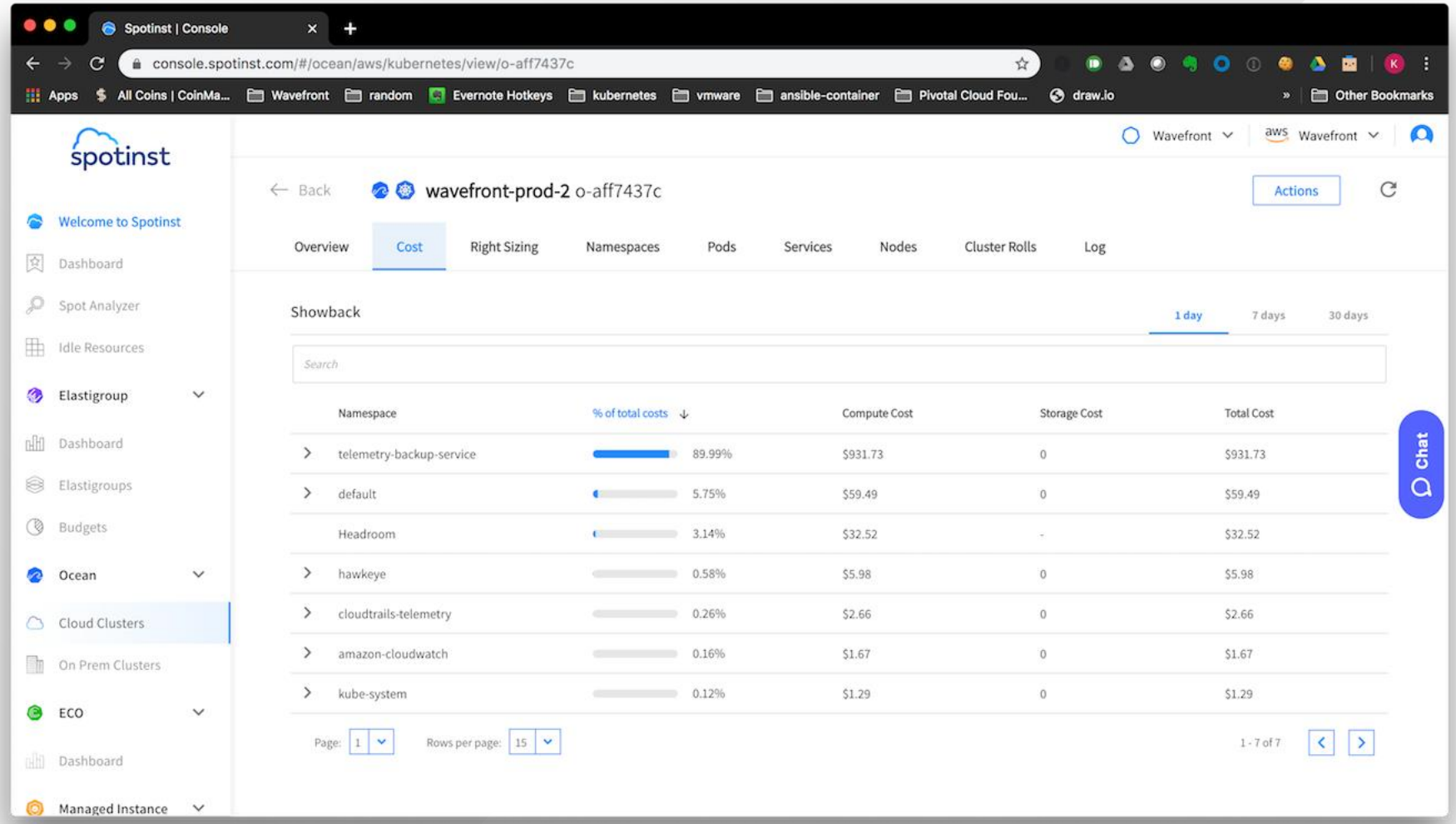




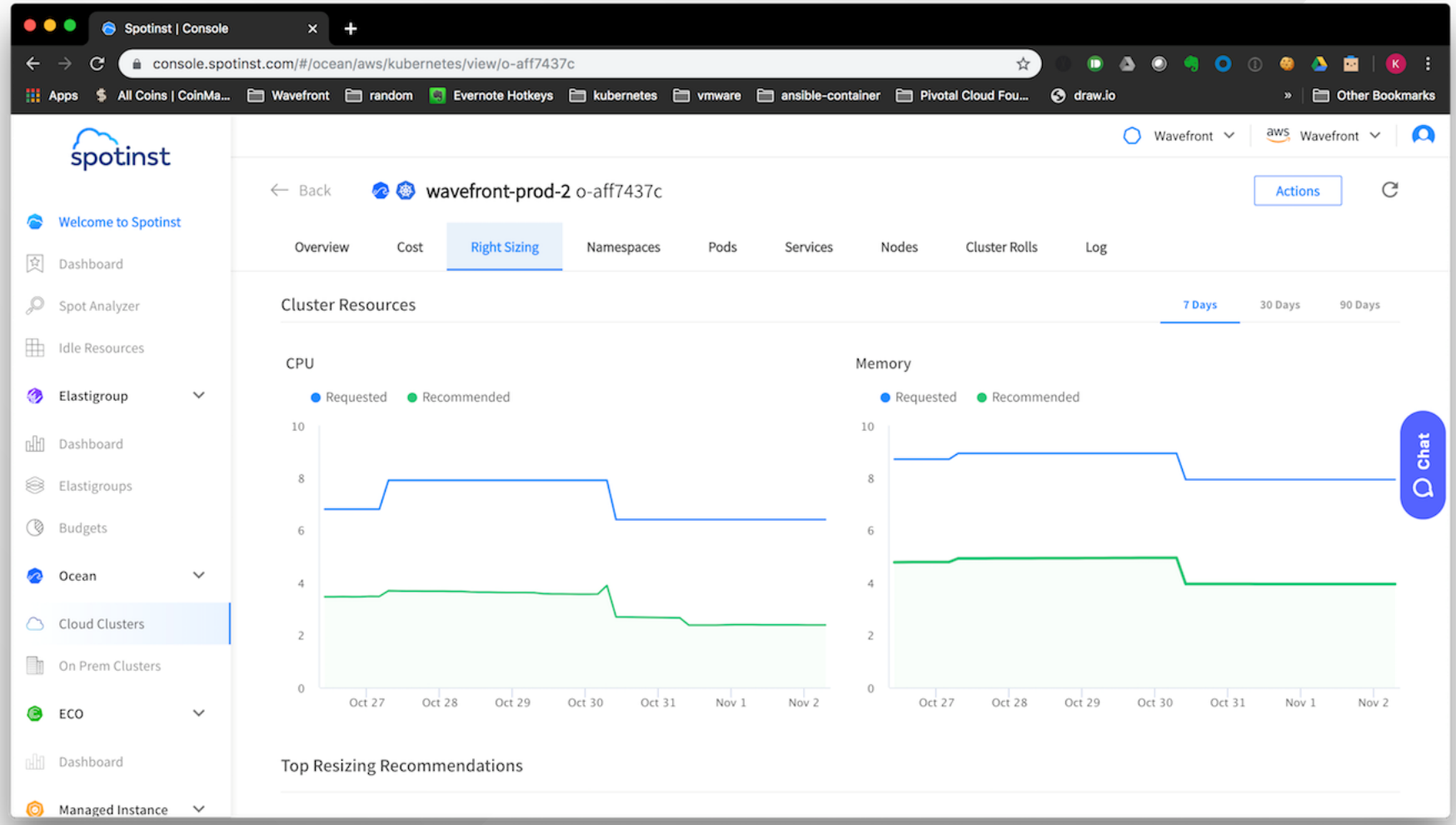
30-Day Savings on a Single Cluster



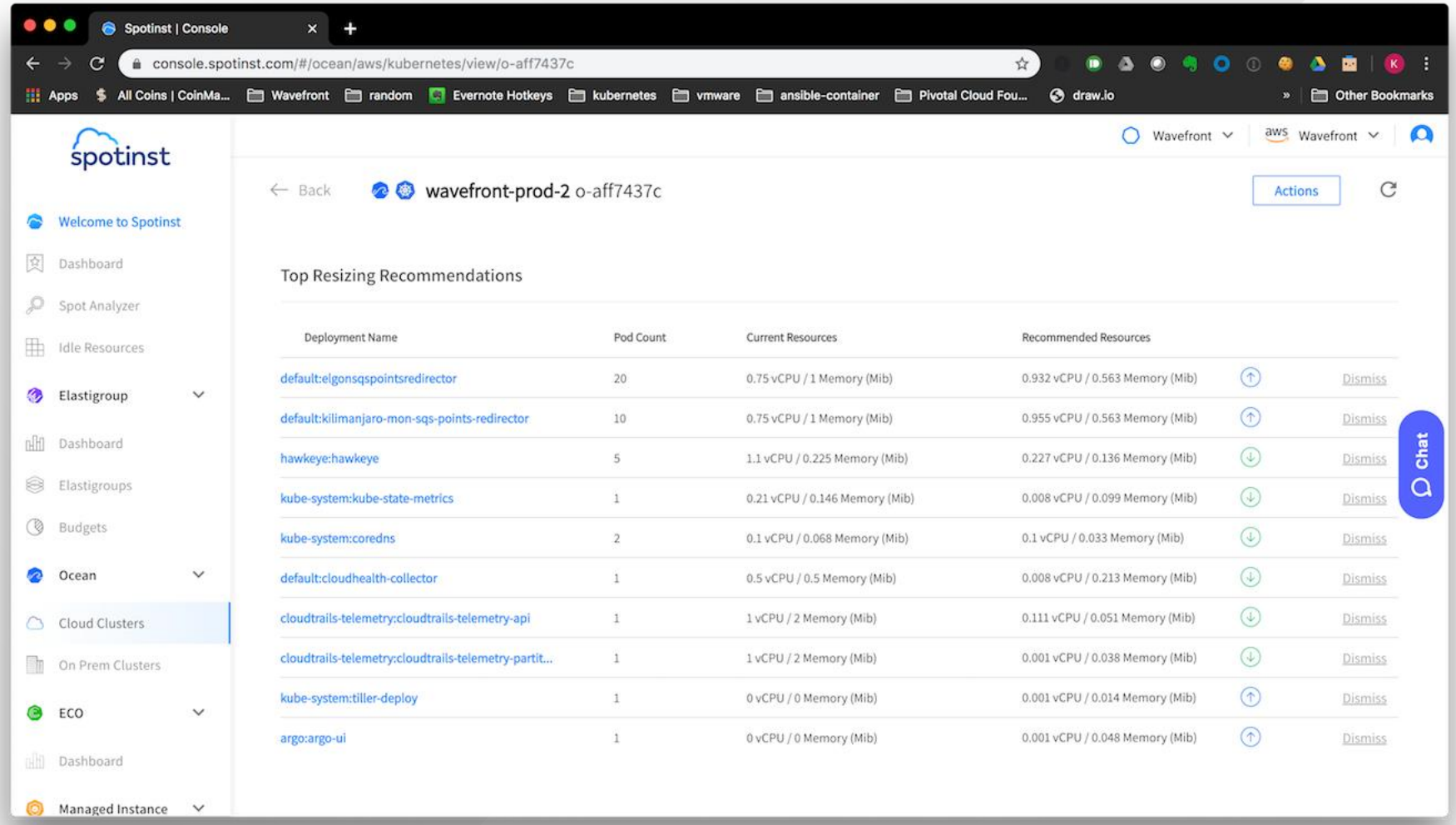
Cost by Namespace



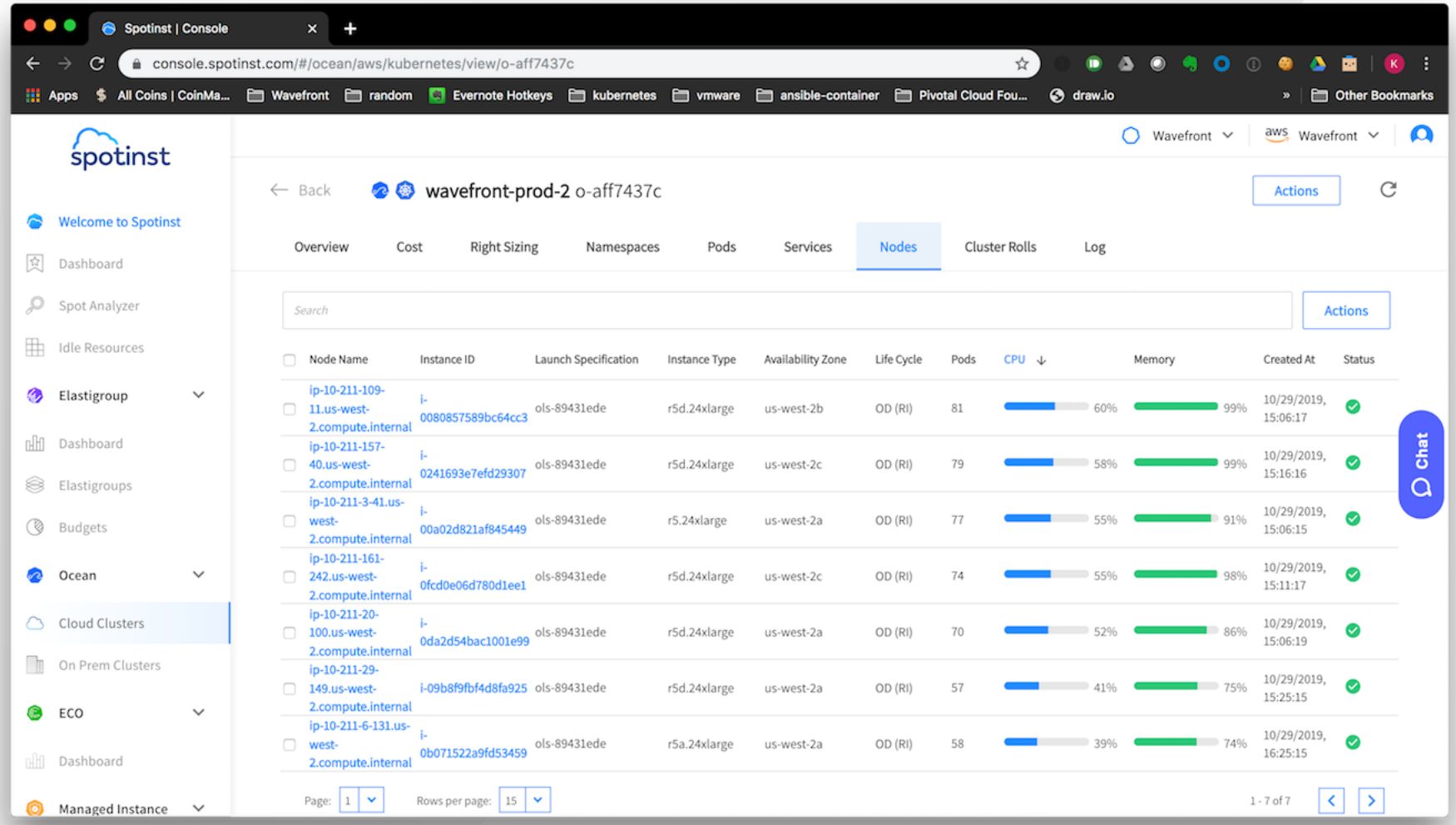
Workload Rightsizing



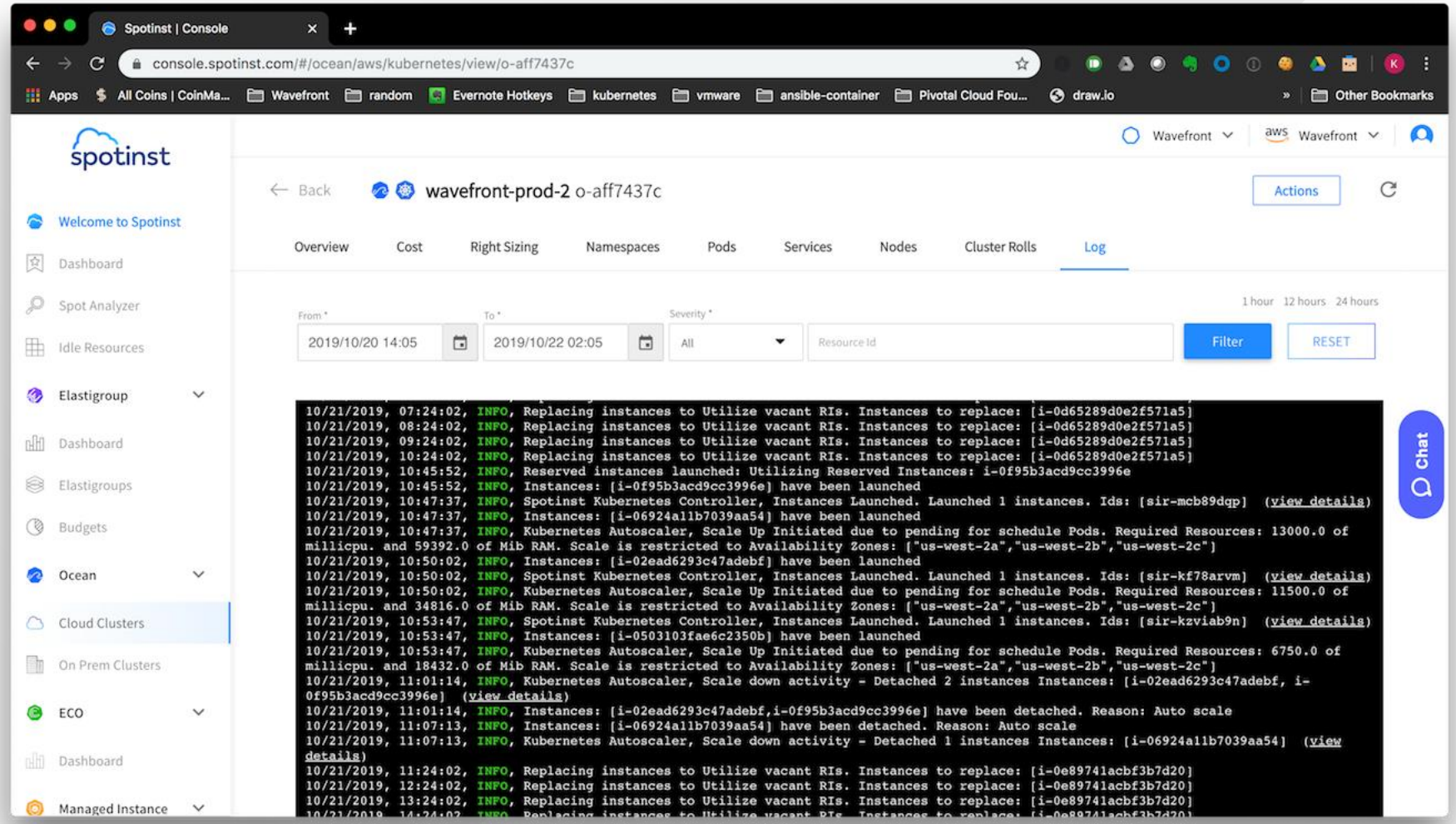
Workload Rightsizing



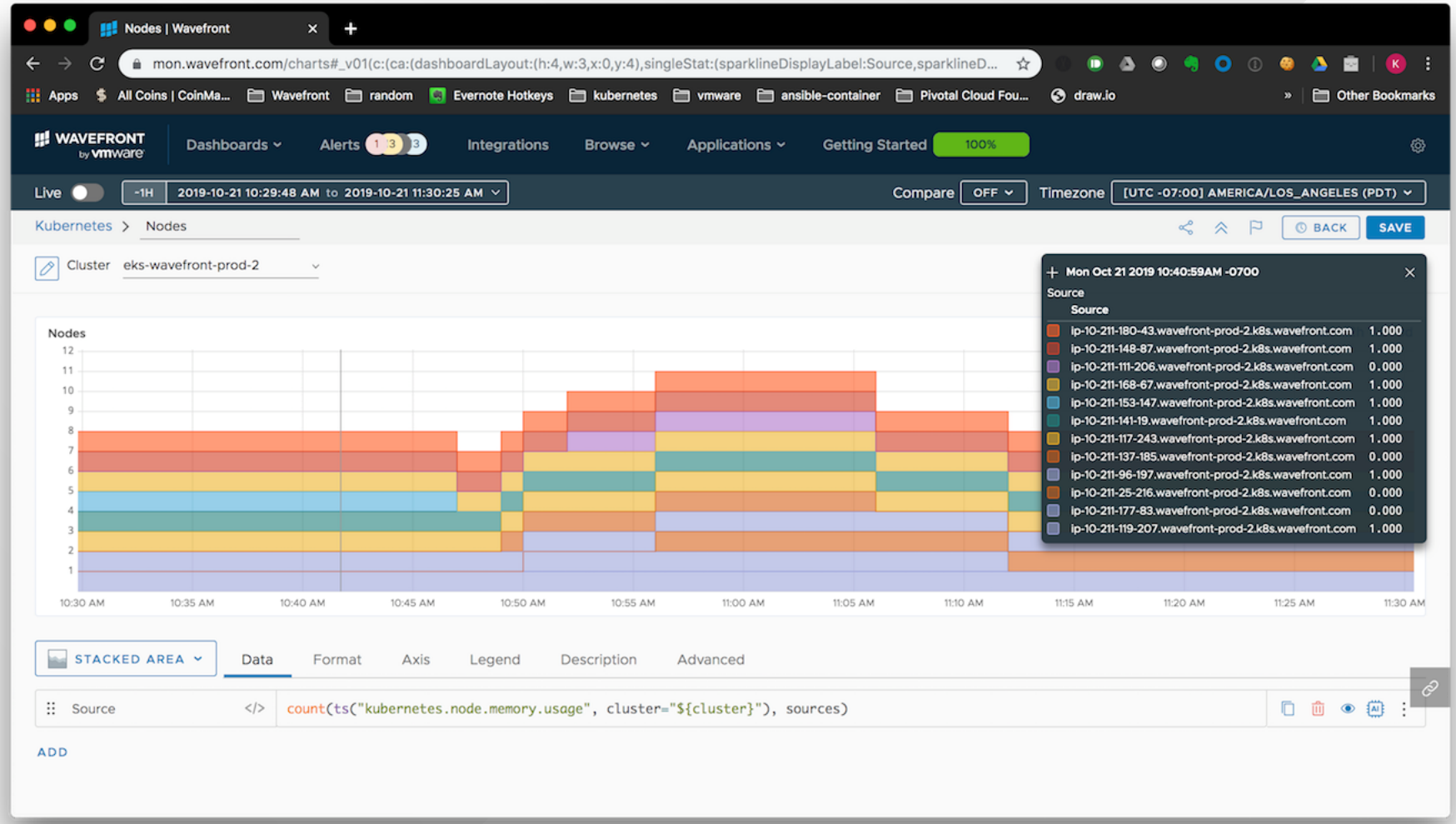
Node Statistics



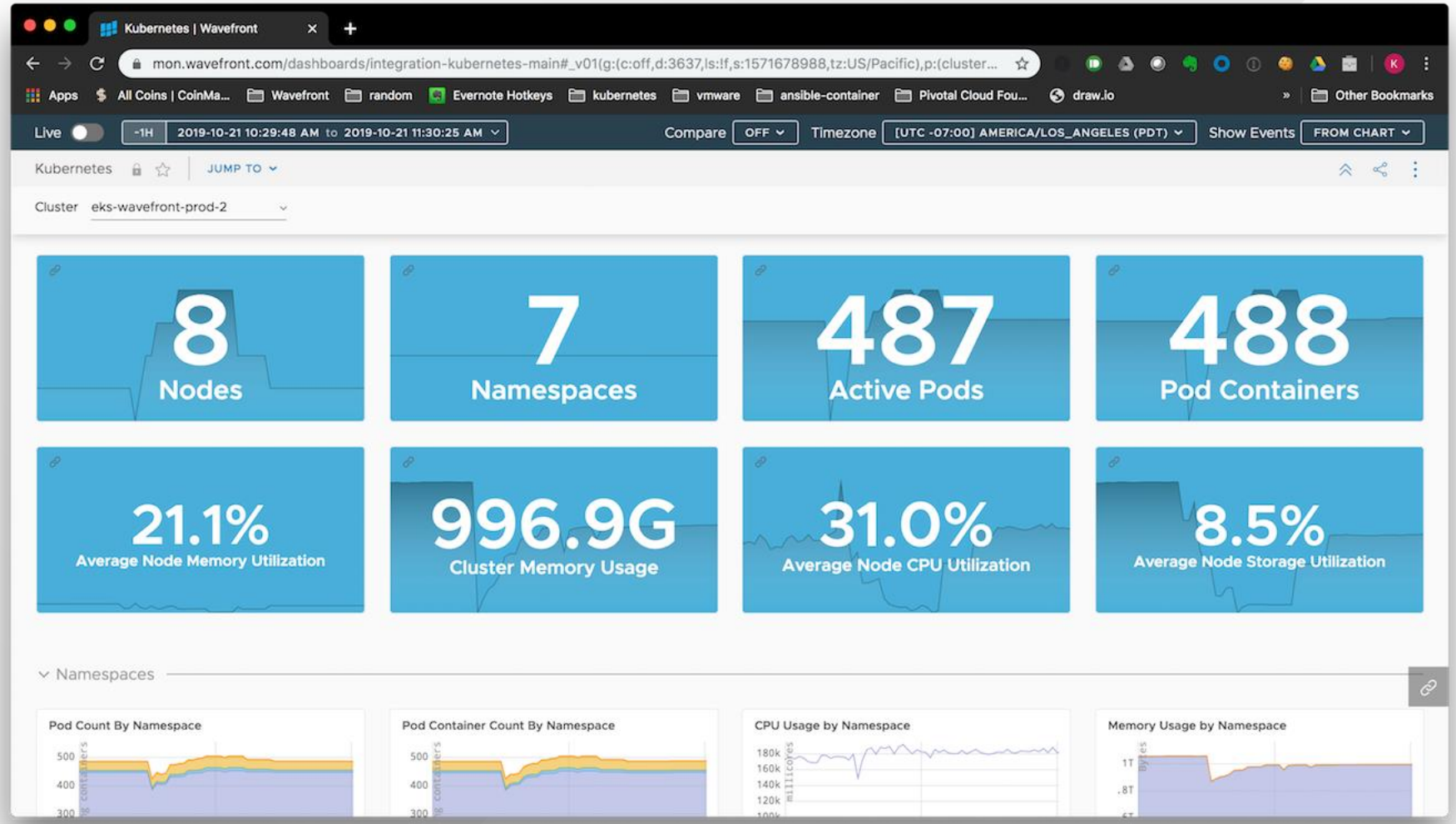
Scale Behavior – Spotinst UI



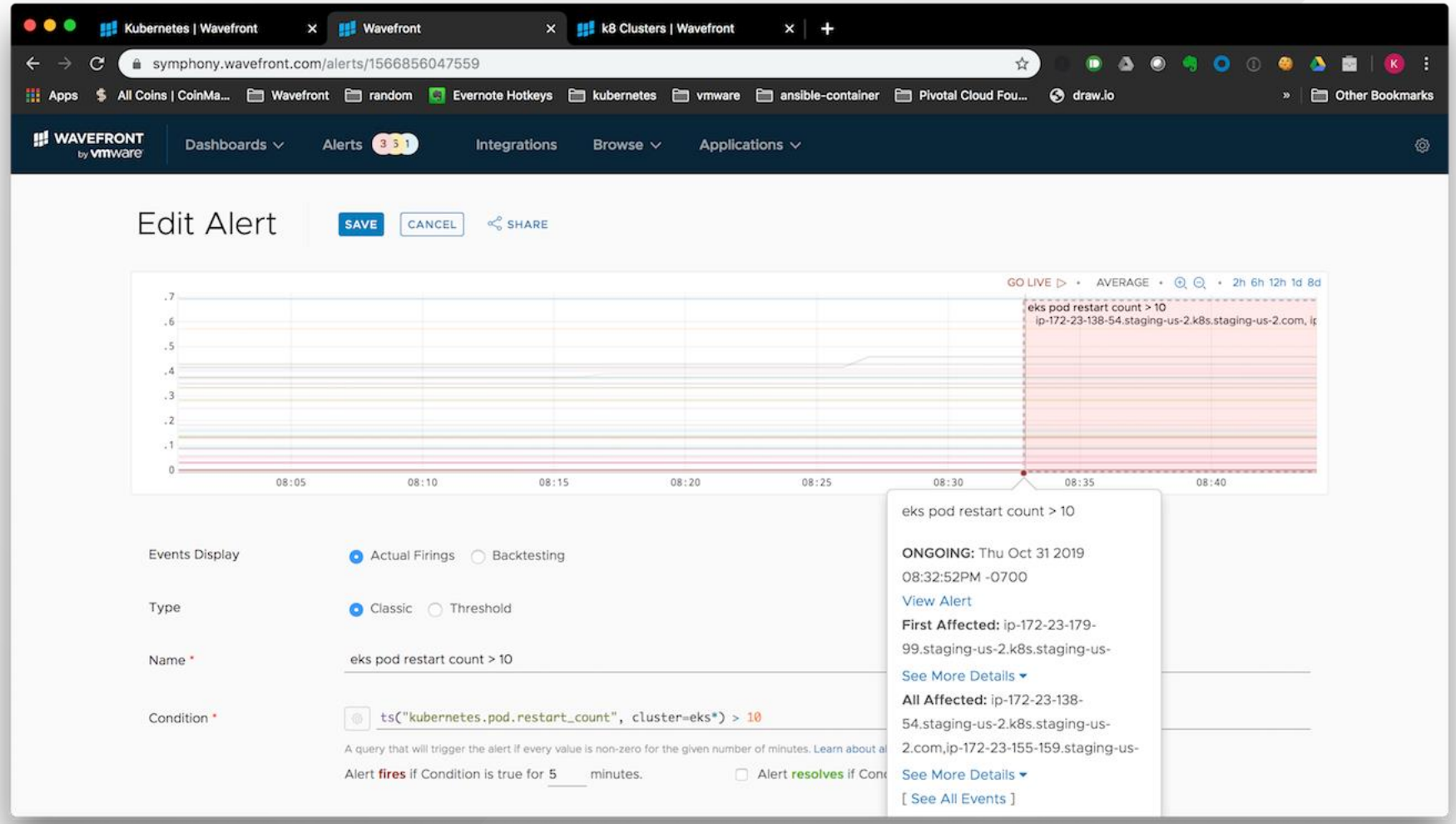
Scale Behavior – Wavefront UI



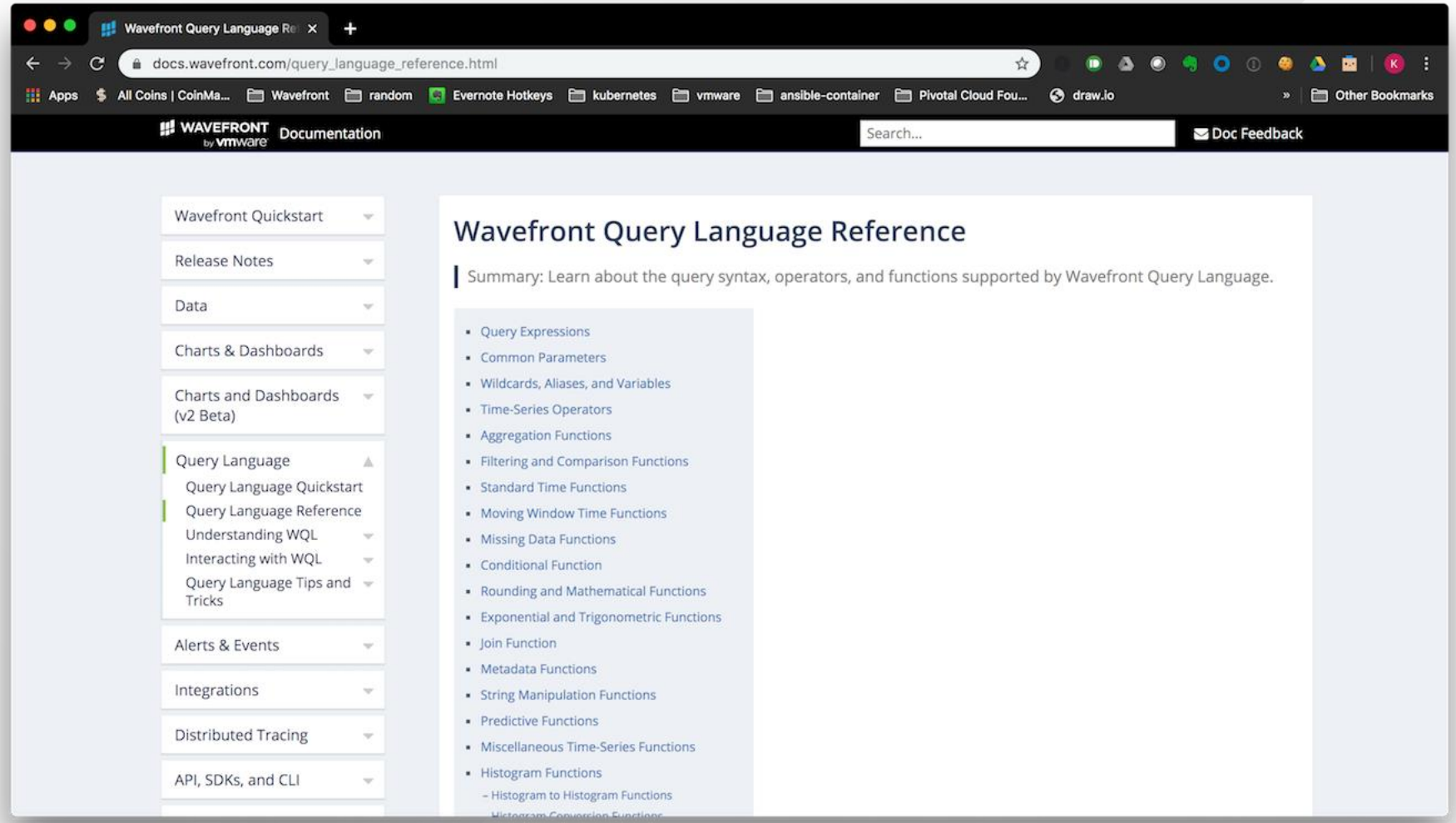
Bring Your Metrics Front and Center



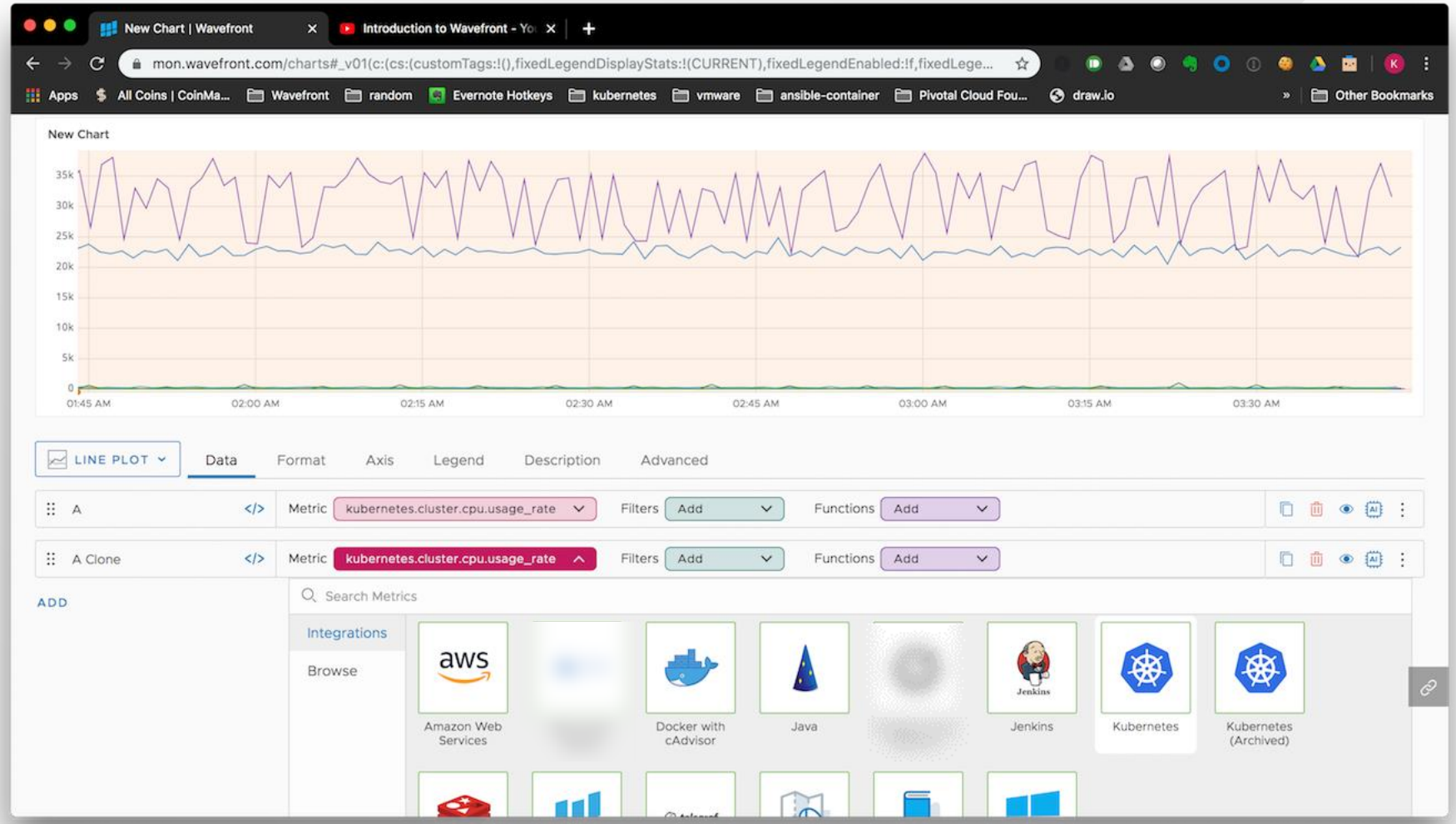
Intelligent Alerting



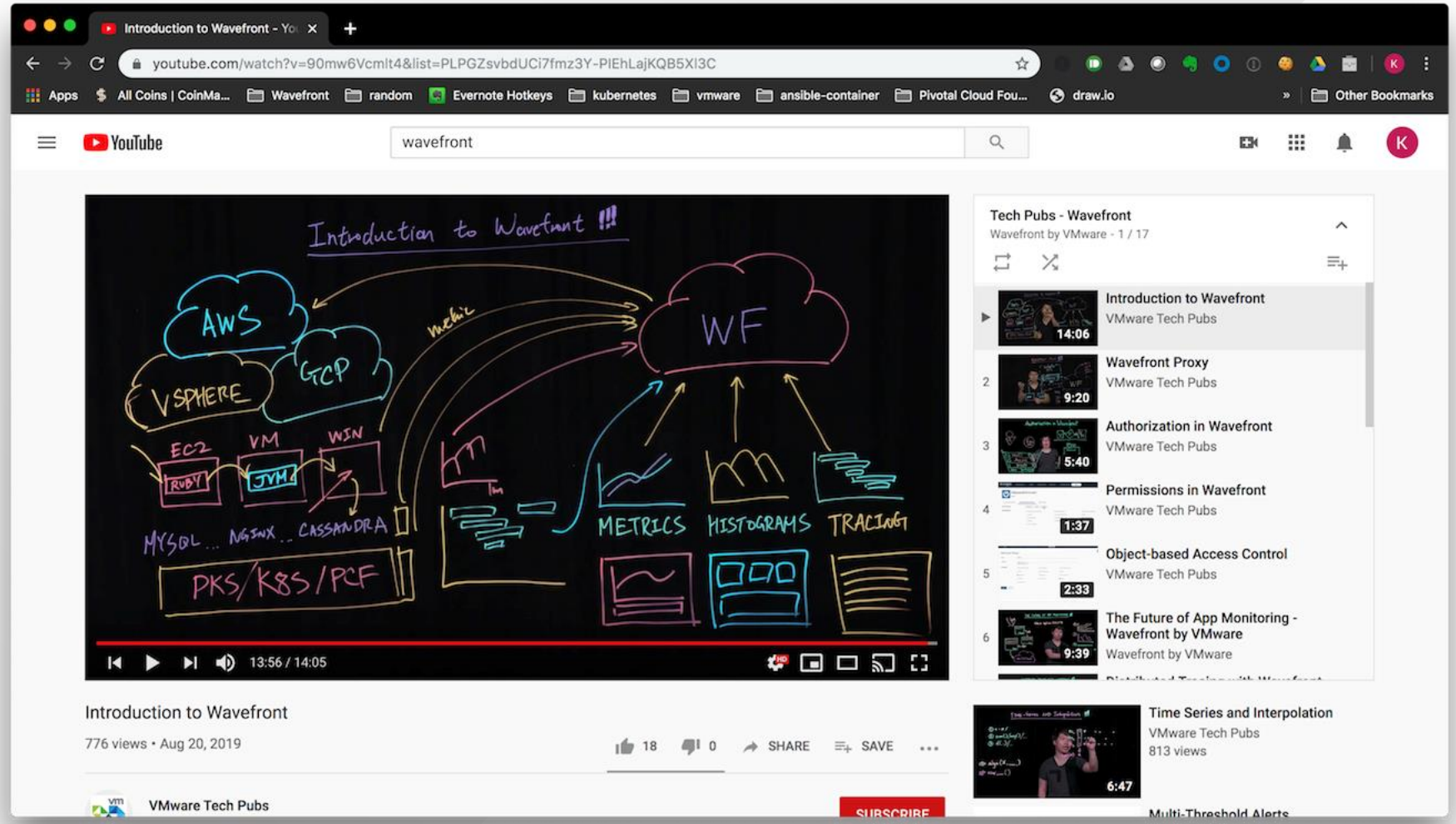
Robust Wavefront Query Language



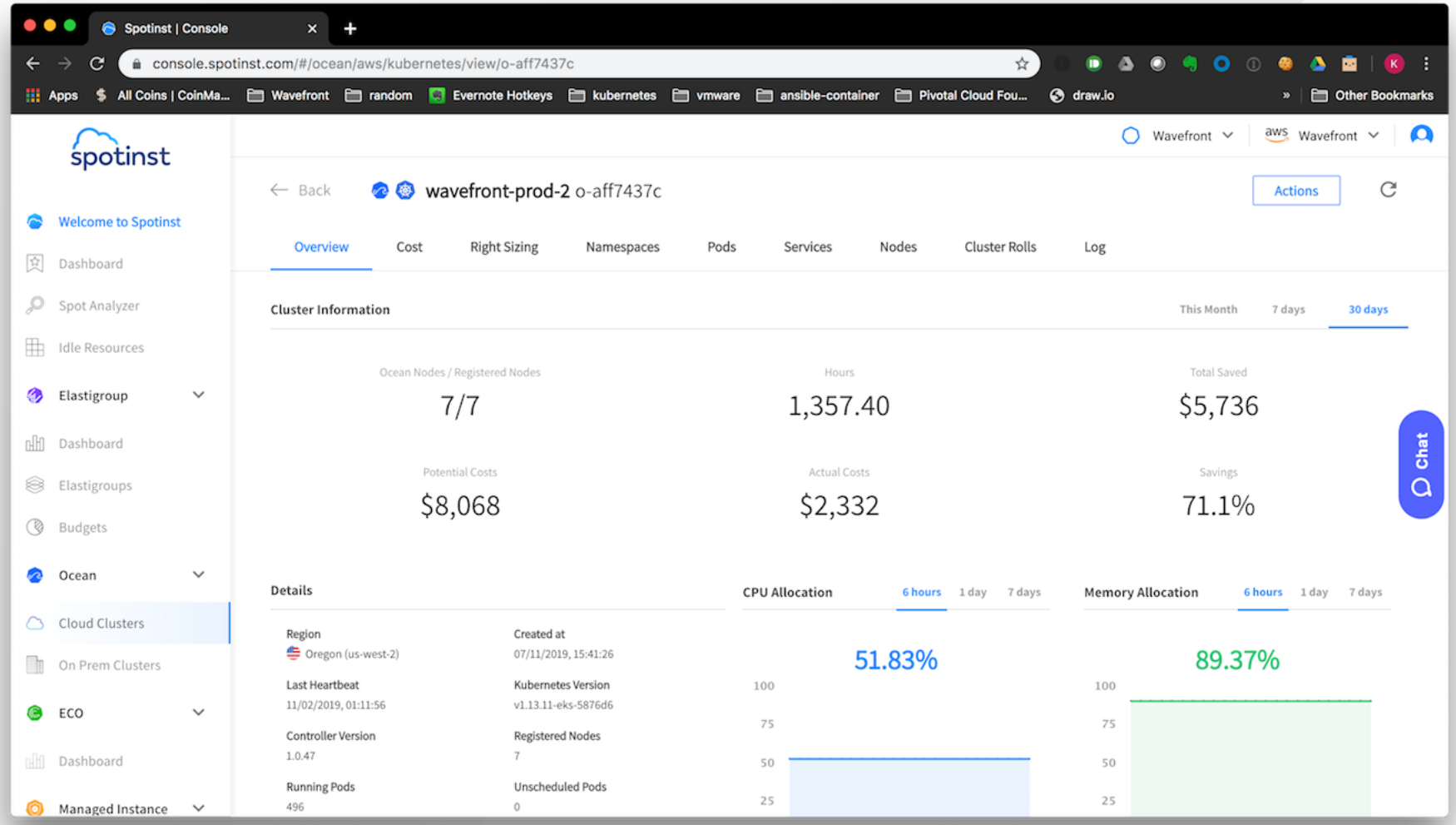
Interactive Query Builder



Videos!



30-Day Savings on a Single Cluster



Wavefront & Spotinst

1

Unified Full Stack View

30+%

Reduction in Tooling Complexity

10x

Earlier Issue Detection

5x

Lower Prices than Traditional APM

100B+

Data Points Ingested Per Day (at Scale)

Wavefront & Spotinst

1

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Thank you!

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