



AWS
re:Invent

CON332-S

Extreme infrastructure automation with Wavefront by VMware

Matthew Zeier

CTO
Spotinst

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Sr. DevOps Engineer
Wavefront by VMware

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Continuous Cloud Optimization



Speakers



Kai Paro

Sr. DevOps Engineer



Kevin McGrath

CTO



Company Snapshot



2015

Founded



2017

Raised \$17M

HIGHLAND
CAPITAL PARTNERS

2018

Raised \$35M

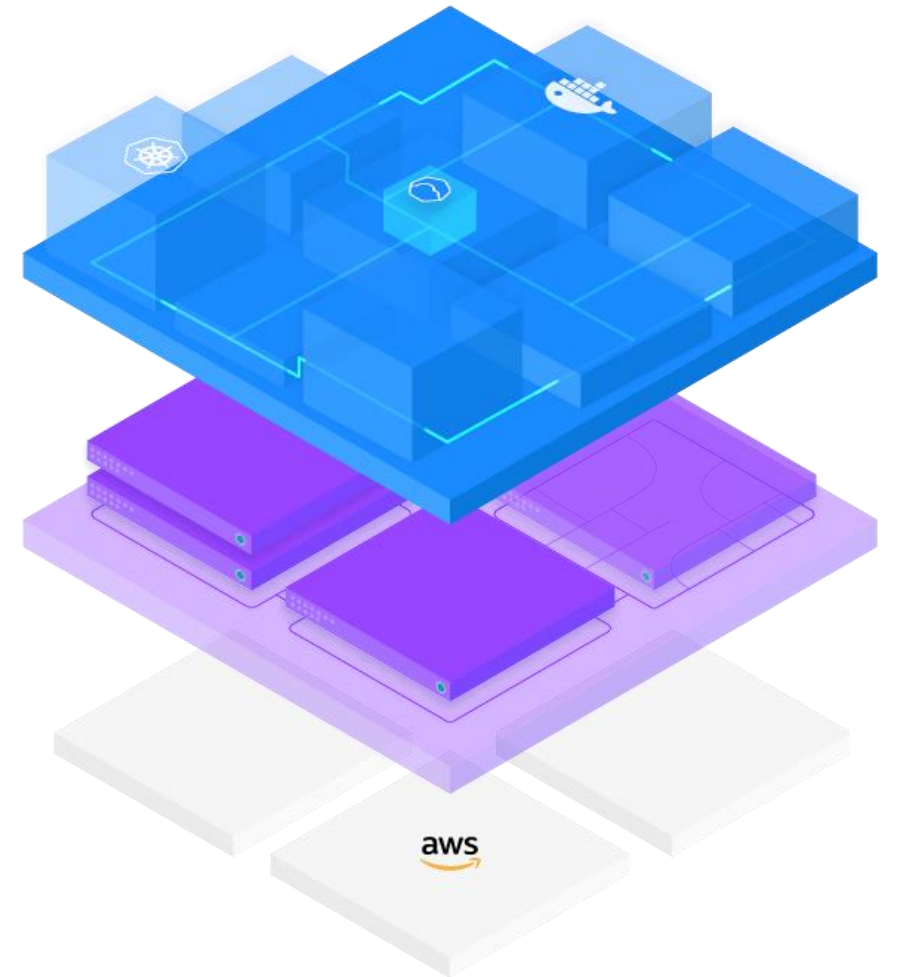


Today

170+ Employees | 4 Offices
1,000+ Customers Worldwide



Spotinst **automates** cloud workloads to improve **performance**, reduce **complexity**, and lower compute infrastructure **costs** by 90%



One Stop Spot for Cloud Optimization



cloud analyzer

Cloud Management and Continuous Optimization

Where Finance and IT succeed.



elastigroup

Cloud IaaS Optimization

Automate any application workload with 90% cost optimization.



eco

Continuous Cloud Commitment Management

Intelligent reserved and savings plans lifecycle automation with 75% cost optimization.



managed instance

Optimized Pricing for Stateful, Single-Instance Workloads

Guaranteed data and IP persistence for your instance with 90% cost optimization.



ocean

Serverless Containers

Your containers and zero infrastructure management with 90% cost optimization.



Strength in Numbers

3B+

Cloud Resource Hours/Month

Providing 60%–90% cost reduction

Hundreds of millions of dollars saved yearly



Deployed Worldwide in 50+ Countries Serving Enterprises and SMBs

fiverr[®]

SONY[®]

Chegg[®]

SAMSUNG

ticketmaster[®]

WIX

cādence

DEMANDBASE



**Hewlett Packard
Enterprise**

IBM

Unilever

vmware



duolingo





Spotinst Elastigroup | Cloud IaaS Optimization

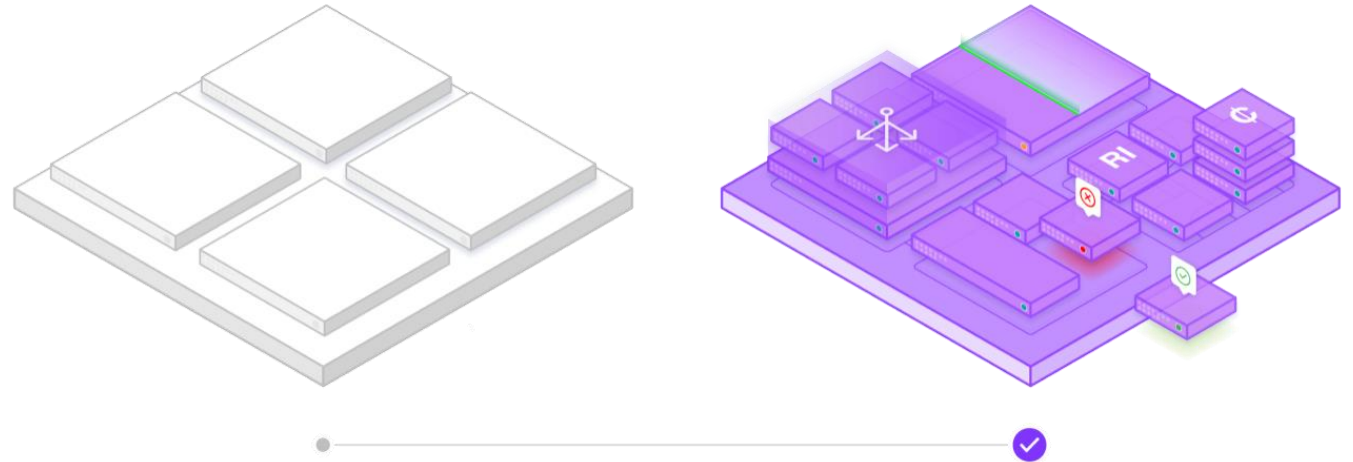
Automate any application workload with up to **90%** cost optimization.

Optimize Costs

Reliably leverage cloud excess capacity to optimize cost and save up to 90% on compute infrastructure.

Simplify Operations

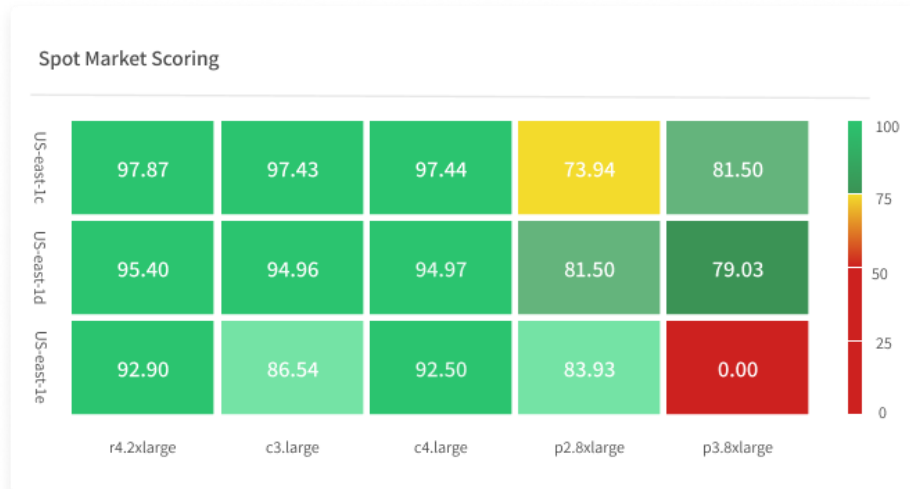
Scale, manage, and accelerate workloads without the complexity and risk of manually managing your infrastructure.



Spotinst Elastigroup

Prediction Is the Key

Elastigroup predicts Spot Instances behavior, capacity trends, pricing, and interruptions rate.



Up to 90% Cost Optimization with SLA

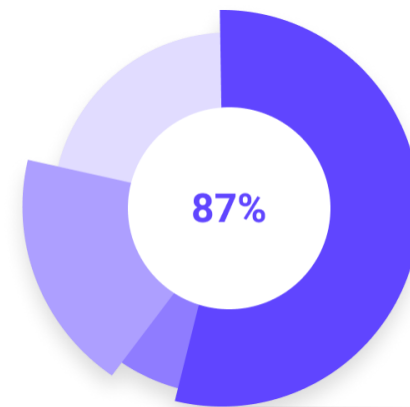
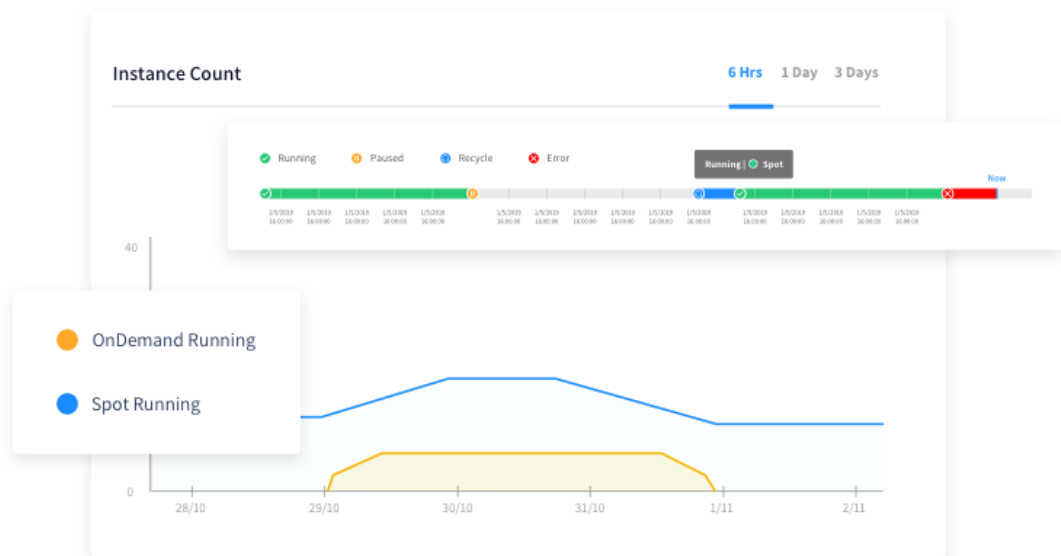
By predicting interruptions and fluctuations, Elastigroup is able to offensively rebalance clusters to prevent interruption.



Spotinst Elastigroup

Utilize Reserved Instances

Prioritize all underutilized reservations across your accounts and apply reservations discount usage prior to launching Spot or On-Demand Instances.



Headeroom Regional RIs Flexible RIs Standart RIs

Enterprise-Grade SLA

In the event that Spot Instances aren't available, Elastigroup will automatically fall back to On-Demand Instances and will revert back to Spot Instances whenever possible, all while persisting your storage, network configuration, and state.





Connects with Your DevOps Tools & Stack

Seamlessly integrates with your existing IaC (Infrastructure-as-a-Code) tools such as Ansible, Terraform, and AWS CloudFormation, so you will be able to apply an end-to-end automated process of your stack.

```
# Configure the Spotinst provider
provider "spotinst" {
    token    = "${var.spotinst_token}"
    account = "${var.spotinst_account}"
}

# Create an Elastigroup
resource "spotinst_elastigroup_aws"
"foo" {
    # ...
}
```



Spotinst Eco | Continuous Reserved Capacity Management

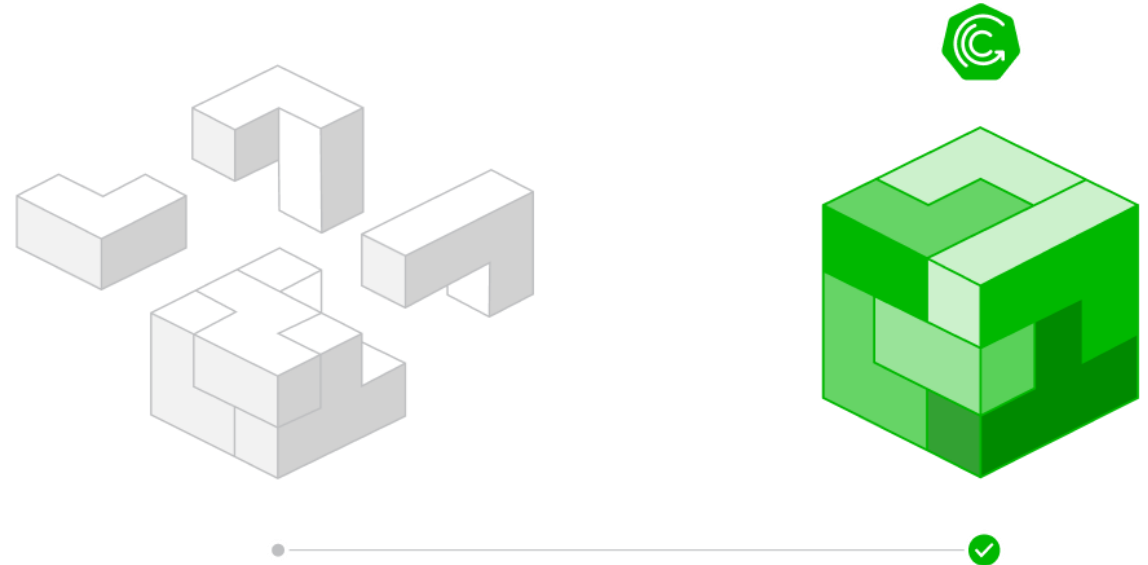
Intelligent RI and savings plans lifecycle automation with 75% cost optimization.

Managed RI Lifecycle

Comprehensive analysis of compute workloads; RI buying and selling in AWS Marketplace is automated to ensure that your workload is running at optimal pricing.

Finance & DevOps Synergy

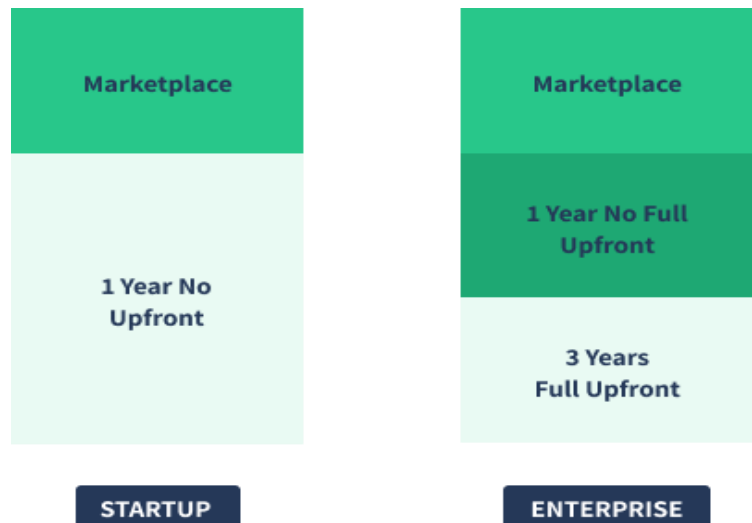
With full visibility into compute consumption and automation of optimal RI and savings plans strategies, finance and DevOps teams can easily collaborate on managing cloud cost.



Spotinst Eco

No Engineering Effort

Reserved instances (RIs) are a billing construct. Engineers don't have to change anything about the compute or applications they use today. Once enabled, Spotinst Eco will continually track usage as well as build forecasting models to constantly manage the lifecycle.



Diversify Commitment

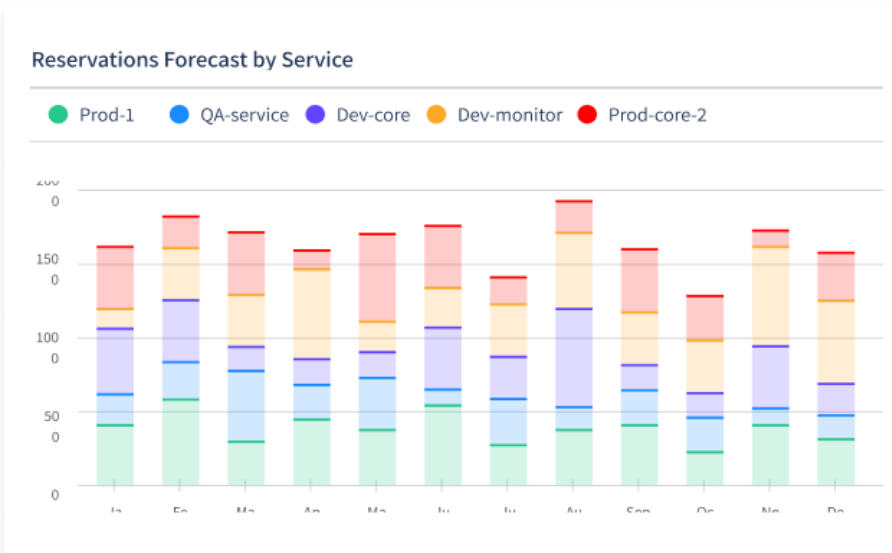
Eco acts as an RIs broker, utilizing the Marketplace and mixing and matching commitment lengths from 2 to 36 months so that utilization will be optimal with as little commitment as possible.



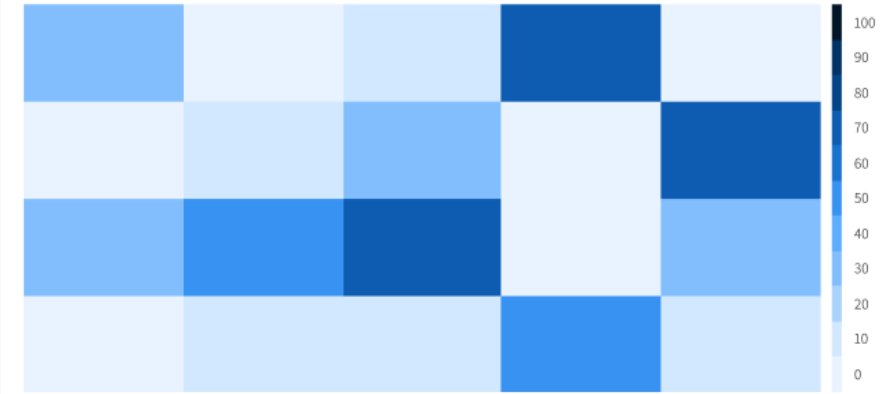


Spotinst RI Marketplace

With hundreds of accounts and hundreds of thousands of RIs under management, Spotinst Eco can quickly match customers who have immediate needs to buy and sell reservations on the Marketplace, acting as a perfect RI broker.



Reserved Instances Availability



Forecast Powered by Machine Learning

As smart as a human can be, forecasting cloud commitment in an increasingly complicated cloud environment is inefficient, even when using the best reporting tools out there. Eco continually analyzes millions of data points to identify the makeup of your ideal RI fleet.





Spotinst Managed Instances

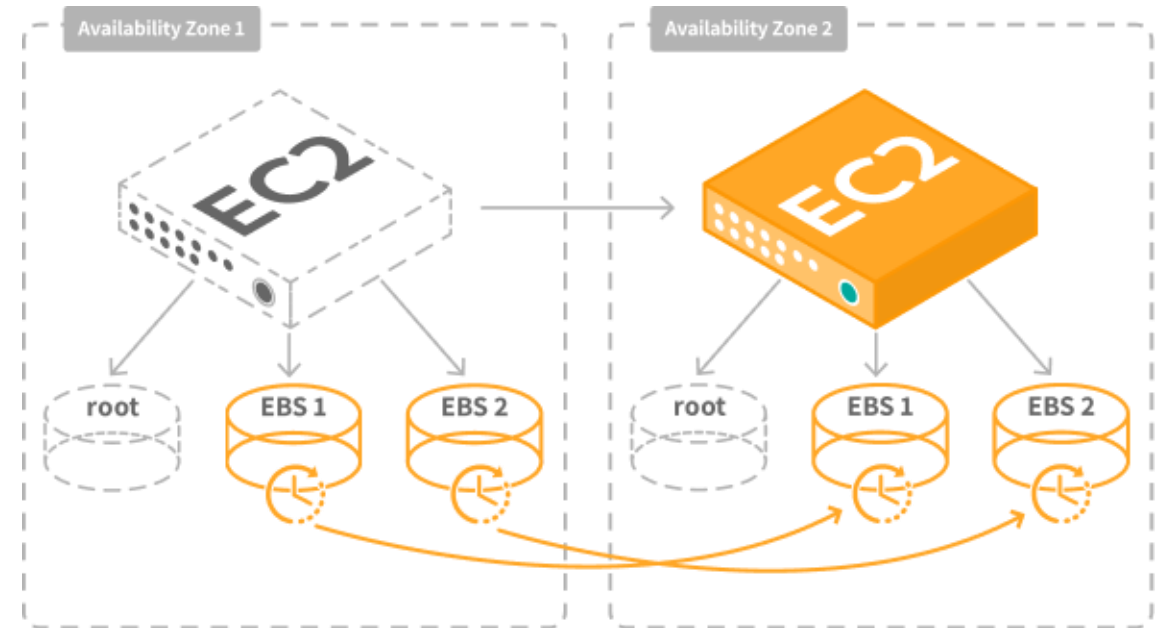
Intelligent Resource Persistent of

Root Volume

Storage Volumes

Private IP

Public IP





Spotinst Ocean | Serverless Containers

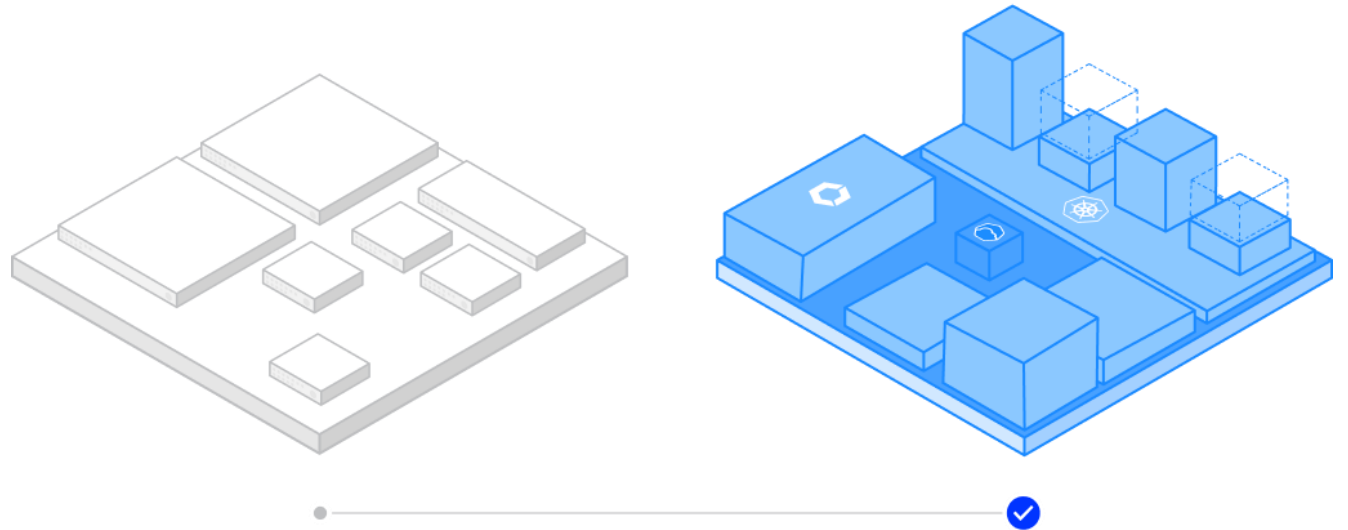
Deploy containers on abstracted infrastructure with up to **90%** cost optimization.

Container-Driven Autoscaling

Auto-detect pod or task infrastructure requirements so the appropriate instance size or type will always be available.

Simplify Operations

Deploy more without having to manage all the details of the underlying container infrastructure.





Why Container?

- Platform independence: Build it once, run it anywhere

 - Abstraction of OS and underlying infrastructure

- Lightweight and efficient

- VMs can be gigabytes while containers can be mere megabytes

- Easy to package and deploy

- Effective isolation and resource sharing

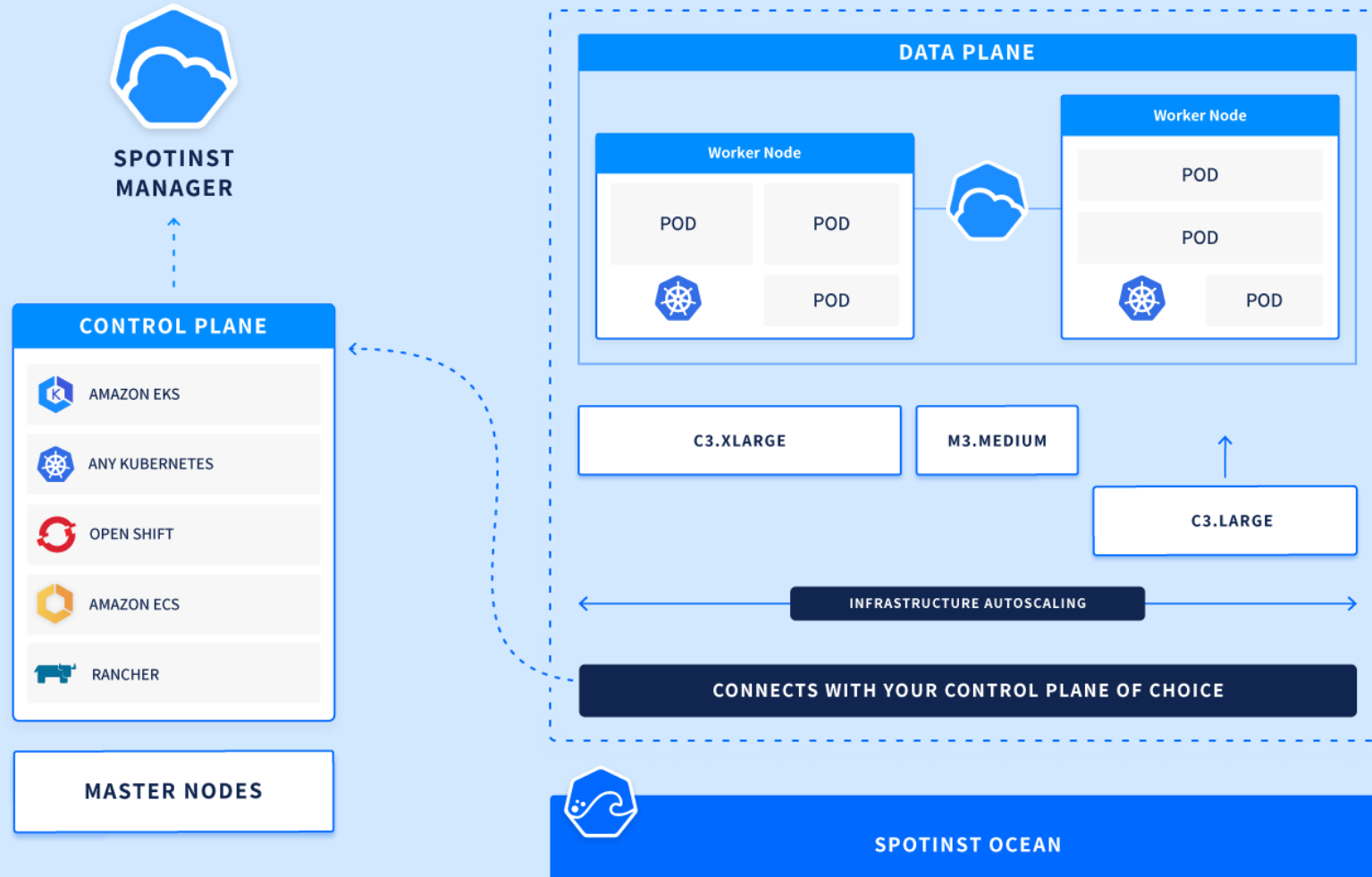
- Speed: Start, create, replicate, or destroy containers in seconds

- Improved developer productivity and development pipeline





Kubernetes Data Plane Management

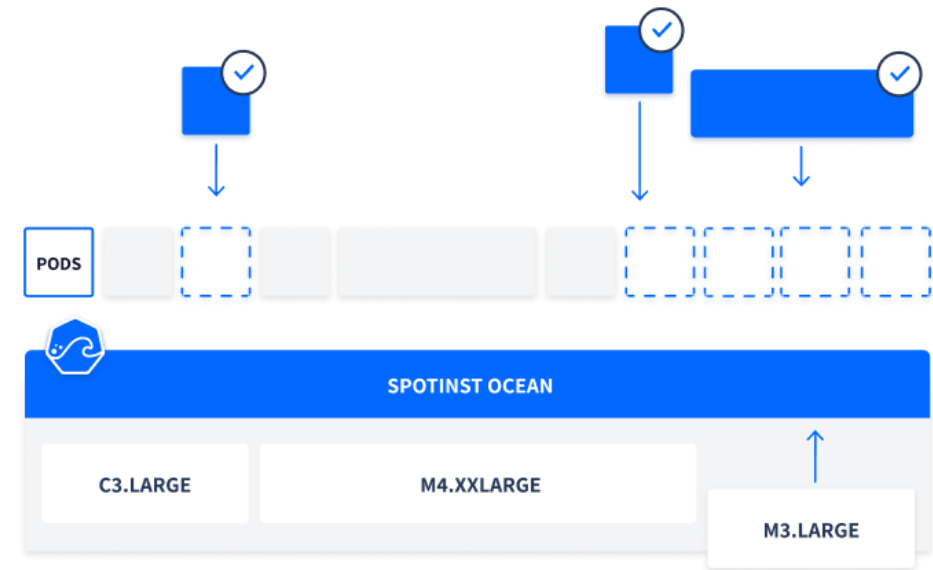


Spotinst Ocean

Container-Driven Infrastructure Autoscaling

Ensures that all pods/tasks have resources to run on, and systematically selects the most suitable instance type that will facilitate the containers' requirements.

| Instance Name ↓ | Pods | CPU | Memory | Status |
|---|------|----------------------------|----------------------------|--------|
| <input checked="" type="checkbox"/> i-081c8ce5b4a5c969c | 16 | 85% <div><div></div></div> | 85% <div><div></div></div> | ✓ |
| <input type="checkbox"/> i-06982c52887204429 | 28 | 90% <div><div></div></div> | 90% <div><div></div></div> | ✓ |
| <input type="checkbox"/> i-01ab0e1703c5ba721 | 11 | 88% <div><div></div></div> | 88% <div><div></div></div> | ✓ |
| <input type="checkbox"/> i-081c8ce5b4a5c969c | 13 | 89% <div><div></div></div> | 89% <div><div></div></div> | ✓ |
| <input checked="" type="checkbox"/> i-06982c52887204429 | 34 | 94% <div><div></div></div> | 94% <div><div></div></div> | ✓ |
| <input type="checkbox"/> i-01ab0e1703c5ba721 | 17 | 77% <div><div></div></div> | 77% <div><div></div></div> | ✗ |
| <input type="checkbox"/> i-081c8ce5b4a5c969c | 13 | 86% <div><div></div></div> | 86% <div><div></div></div> | ✓ |



Maximize Resource Utilization

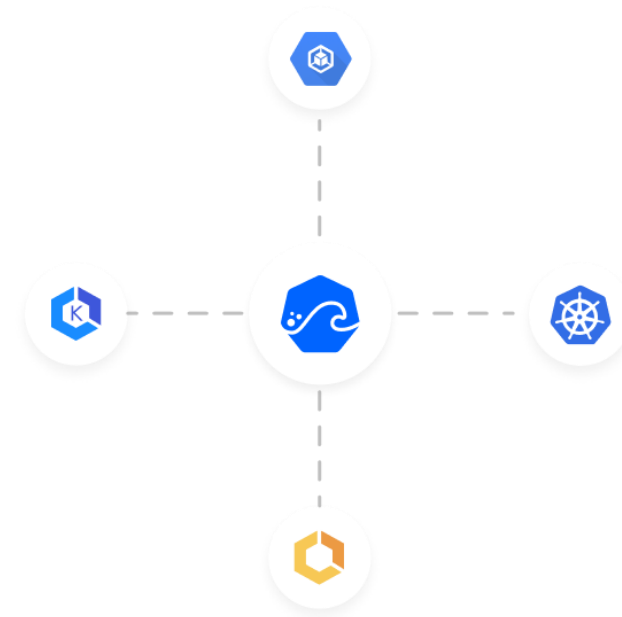
Validates that your instances are fully utilized before spinning up new ones, thus enabling an additional layer of cost efficiency.



Spotinst Ocean

Bring Your Own Control Plane

Ocean seamlessly integrates and supports your stack, whether you are using Amazon ECS or Kubernetes orchestrators such as Amazon EKS.



Save up to 90% on Infrastructure Costs

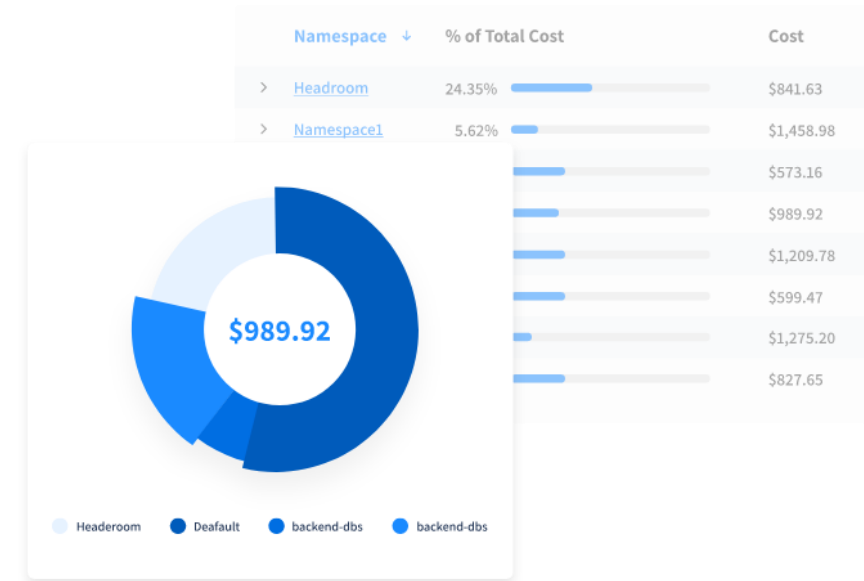
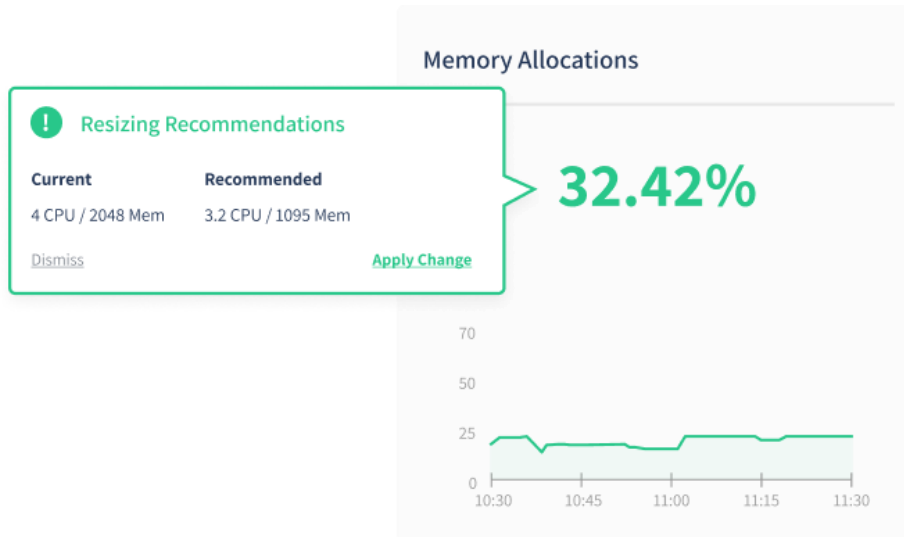
Optimize up to 90% of your cloud compute costs by leveraging cloud excess capacity as the underlying infrastructure that facilitates your containers allocation, while enabling the option to fall back to On-Demand.

|  Ocean (284) | | Savings |
|---|------------------|-------------|
| Running Spot | Potential Costs | 83.03% |
| 12,510 | \$49,177 | |
| Spot Hours | Actual Spot Cost | Total Saved |
| 240,800 | \$21,412 | \$52,113 |



Cost Showback

Get a more granular view of the cluster's cost breakdown (compute and storage) for each and every one of the cluster's resources, such as deployment/service, cron jobs, tasks, and pods.

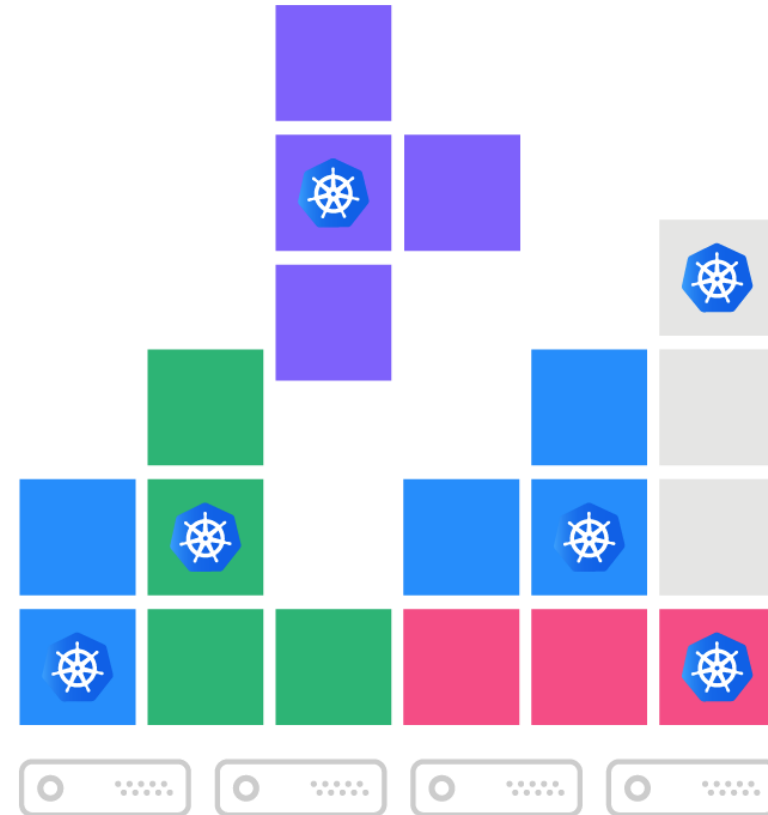
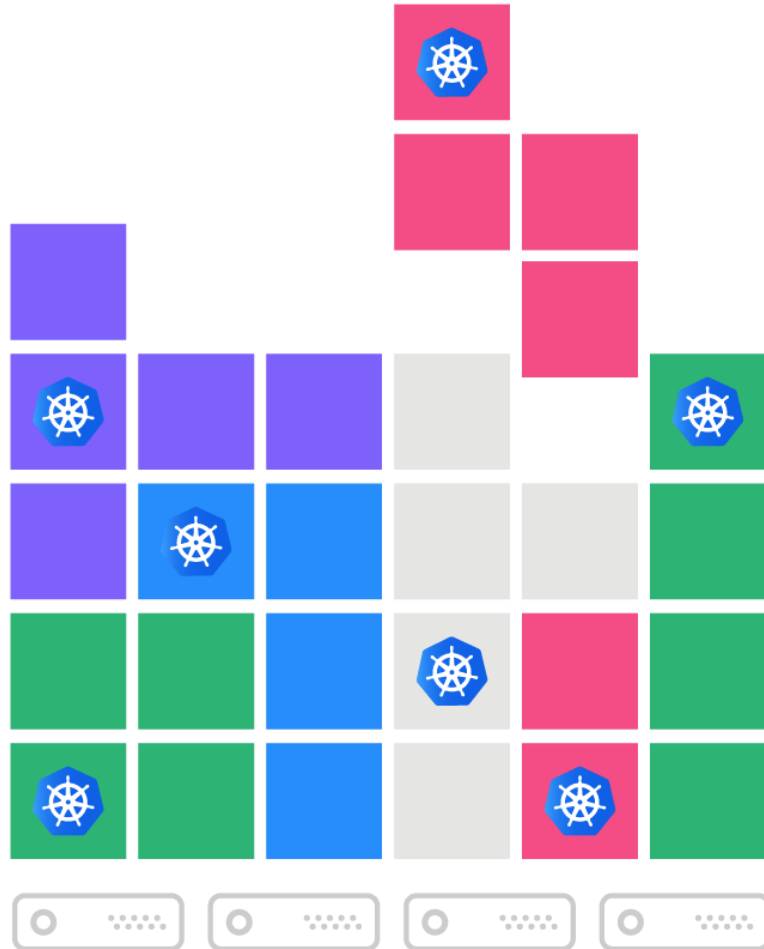


Vertical Container Autoscaling

Measuring in real time the CPU/memory of pods provides resource-actionable suggestions based on the consumption in your cluster.

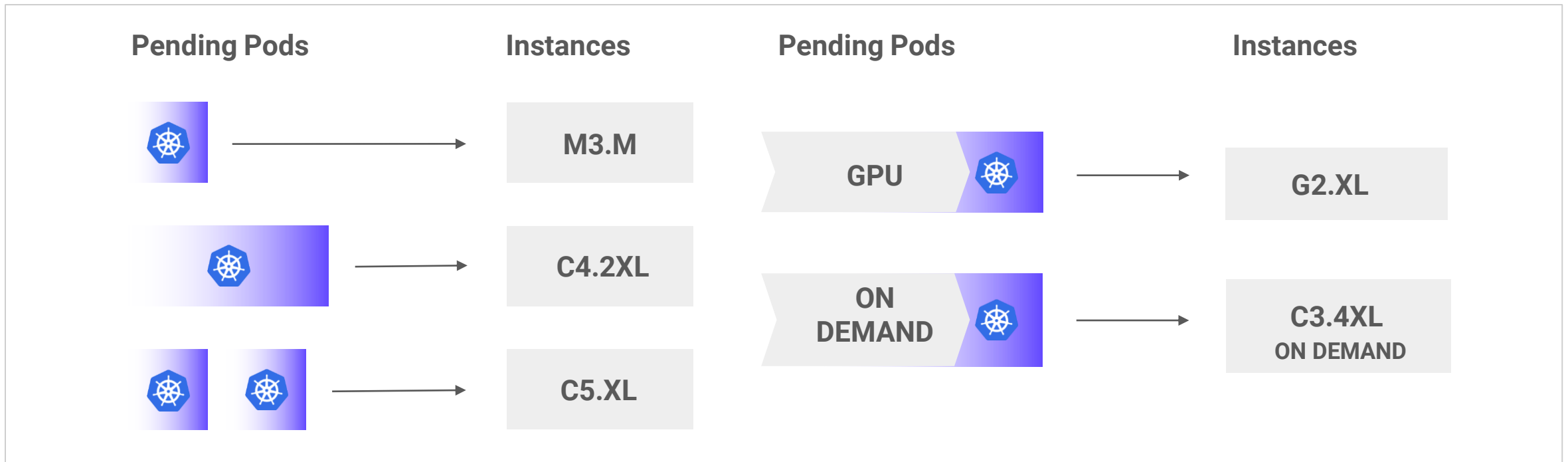


Kubernetes | Tetris Scaling



Containers Are First-Class Citizens

Instance size, type, and lifecycle are determined based on the pod/task requirements while honoring labels, taints, and tolerations.





Simplicity and Automation for Enterprise Workloads

No VMs to manage

No need to choose instance types/sizes

80% less on infrastructure costs by reliably leveraging spot/pre-emptible VMs

Robust UI and API for Kubernetes monitoring and management

Infrastructure autoscaling based on actual containers consumption

Patent
pending



“Spotinst enables customers to move additional workloads to Spot Instances with less effort and greater confidence.”

Joshua Burgin | General Manager, Amazon EC2





Spotinst | Putting It All Together

- Three-layer approach to optimizing and automating container workloads

- Pricing model

- Spot, On-Demand, and Reserved Instances

- Instance sizing

- Matching pods to instances

- Container utilization

- Monitoring real usage





WAVEFRONT
by **vmware**[®]

Overview



WAVEFRONT
by **vmware**[®]

centrica



Algolia



POSTMATES



bookmyshow

okta

intuit

Medallia

Outreach



zuora

GROUPON

workday



8x8



SPIFFY CHARTS.
INTELLIGENT ALERTS.

The Journey

2013



Wavefront
Founded

2015



Exited

2017



VMware Acquires
Wavefront

2018



Public Launch of 3D
Observability (Metrics,
Histogram, Tracing) and
AI Genie

The Wavefront Effect



1 Unified Full Stack View

30+% Reduction in Tooling Complexity

10x Earlier Issue Detection

5x Lower Prices than Traditional APM

100B+ Data Points Ingested Per Day (at Scale)

WHY WAVEFRONT?



WAVEFRONT
by **vmware**

**MAKING SENSE OF
DATA IS HARD.
THIS IS WHY WAVEFRONT**

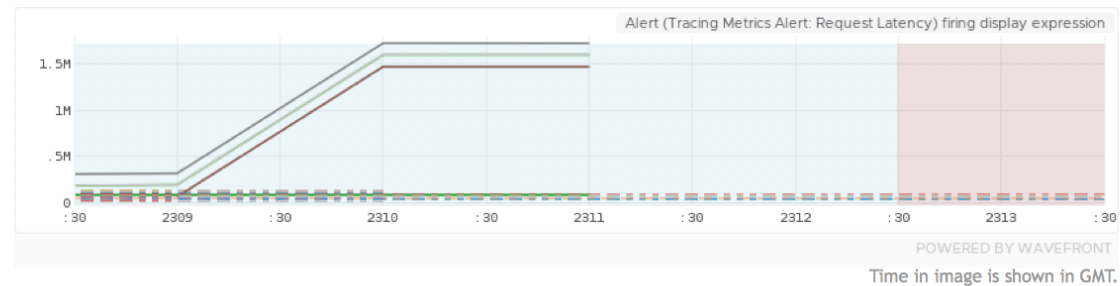


WAVEFRONT

by **vmware**

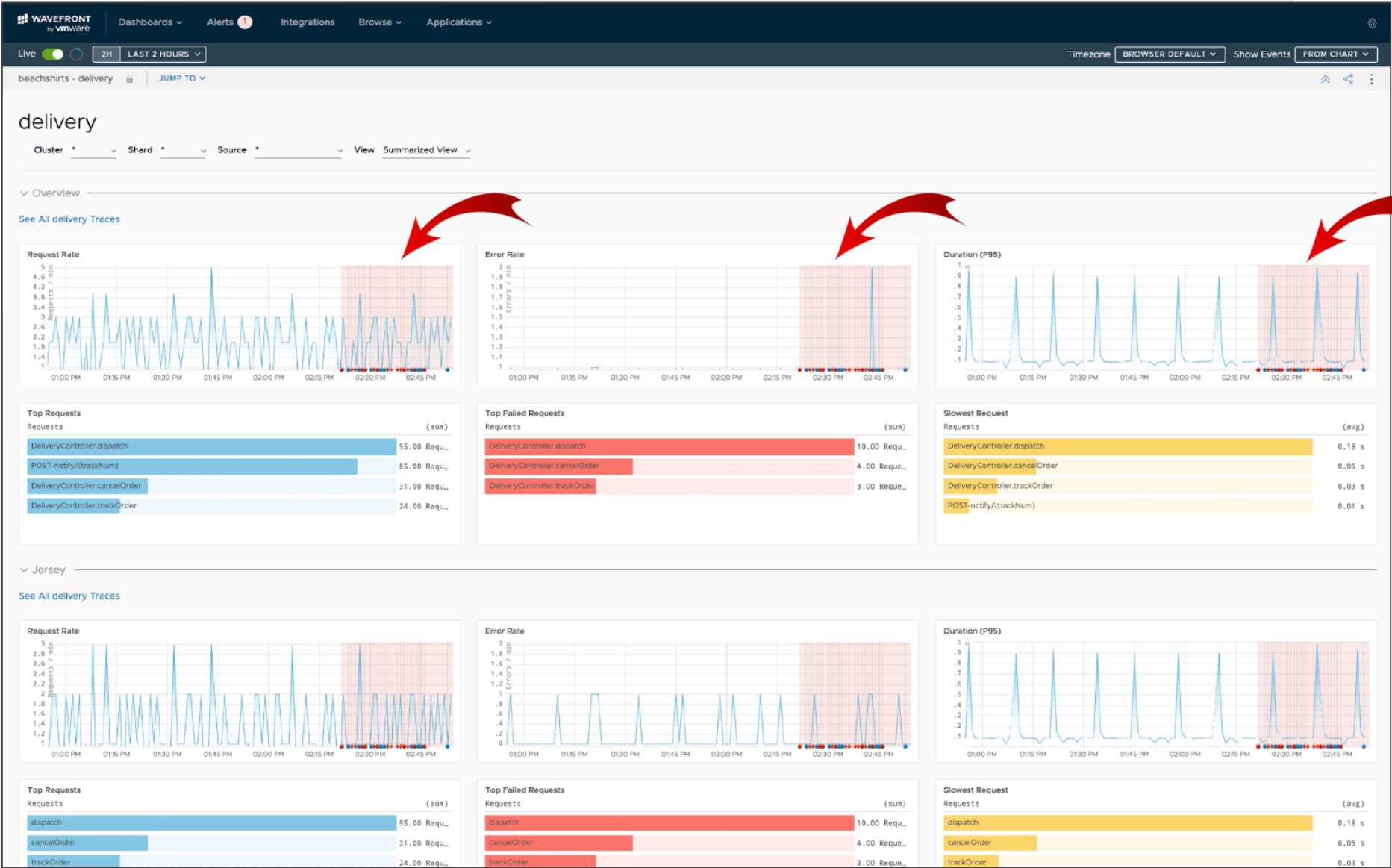


Tracing Metrics Alert: Request Latency



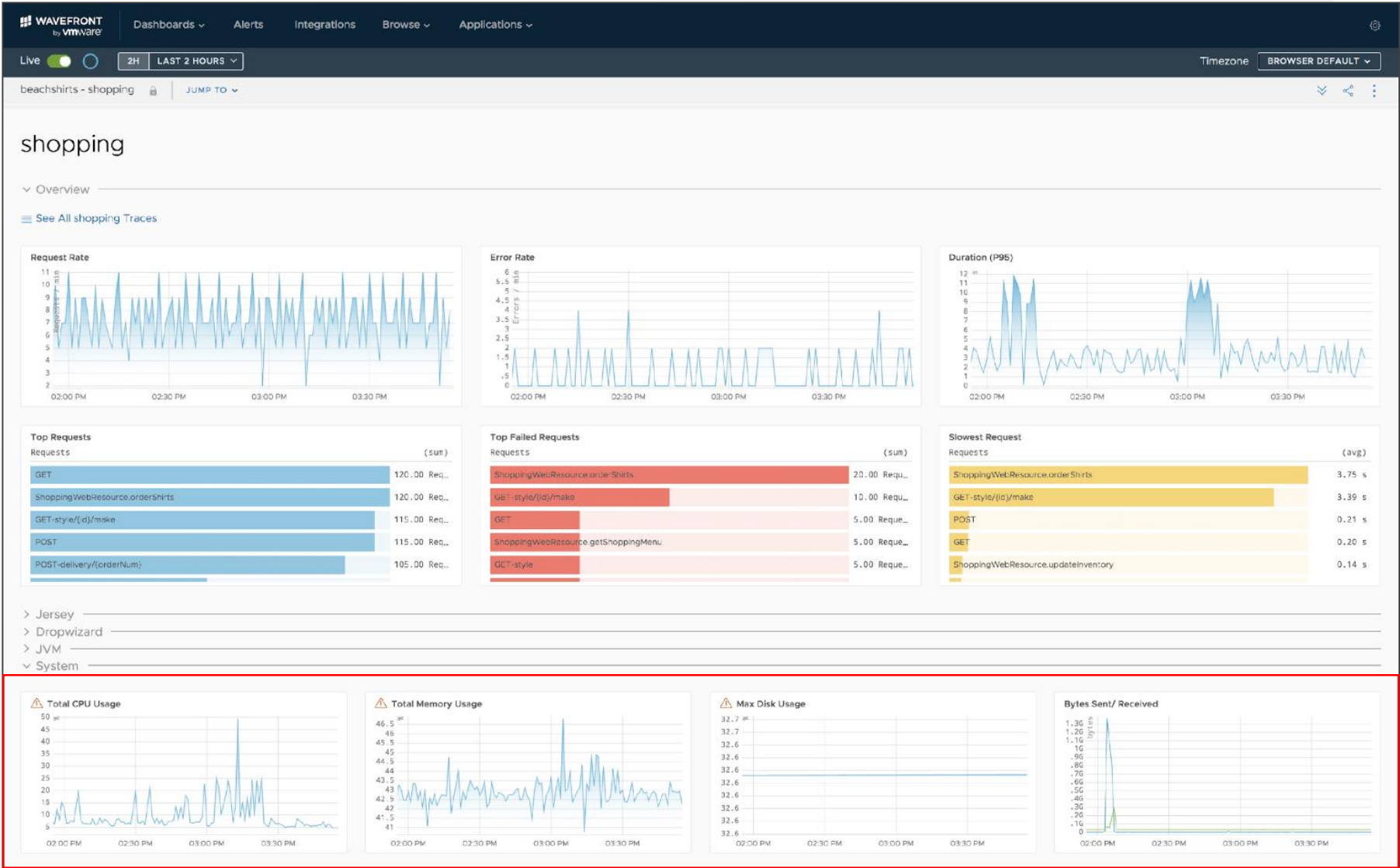
| | |
|-------------------------------------|---|
| Reason | ALERT_OPENED |
| Status | OPENED |
| Severity | SEVERE |
| Condition | <code>percentile(98, hs(tracing.derived.*.duration.micros.m)) > 400000</code> |
| Relevant Application (Tracing) Page | https://durian.wavefront.com/tracing/service/beachshirts/styling#_v01(g:(d:300,ls:!f,s:1565651310)) , https://durian.wavefront.com/tracing/service/beachshirts/packaging#_v01(g:(d:300,ls:!f,s:1565651310)) , https://durian.wavefront.com/tracing/service/beachshirts/shopping#_v01(g:(d:300,ls:!f,s:1565651310)) |
| Affected Since | 08/12/2019 23:10:30 +0000 |
| Event Started | 08/12/2019 23:12:30 +0000 |

Context-Enriched Alerting Enables One-Click Troubleshooting



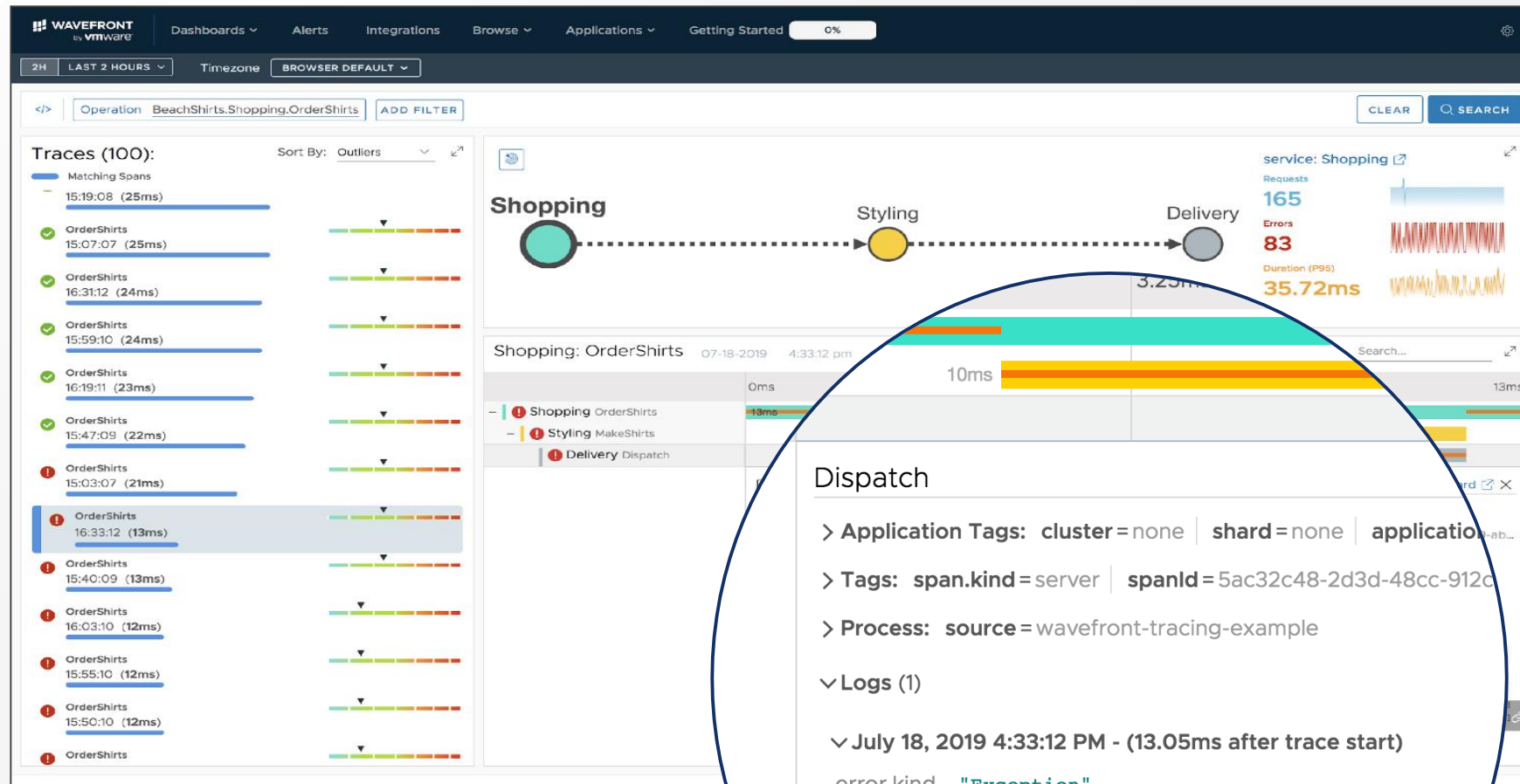
Troubleshoot Faster with Unified Views of Application & Infrastructure

Application Metrics



System Metrics

Find Root Cause Faster with Span Logs





X [mosh] mrz (mosh-cl... 31

```
INFO [2019-07-26 03:44:10,502] queryserver.QueryingRpcServerImpl: Running query: max((ts("build.version", tag=longboard) as xx) - lag(1h, $xx)) in context: QueryContext{startTime=1564111980, endTime=1564112880, realStartTime=1564112280, realEndTime=1564112580, sampleSeconds=60, lookback=false, includeObsoleteMetrics=false, counters=Counters{queries=0, droppedQueries=0, keys=0, points=0, summaries=0, dropped summaries=0, buffer keys=0, compacted keys=0, cached compacted keys=0, skipped compacted keys=0, compressed points=0, s3 keys=0, missing s3 keys=0, cpu ns=0, latency=0}, running=RunState{tickets=1, cancelled=false, allStreamsPrepared=false}, strategy=MEAN, queryTasks=queryserver.query.QueryTasksTracker@79450df9, now=1564112650502, isAlertQuery=true, alertId=1527110125988, keysOnly=false, batchPriority=false, startTimeForSpans=1564112290, endTimeForSpans=1564112590}
INFO [2019-07-26 03:44:10,544] queryserver.QueryingRpcServerImpl: [collector] <alert>: max((ts("build.version", tag=longboard) as xx) - lag(1h, $xx)): Counters{queries=858, droppedQueries=1716, keys=1243, points=1357, summaries=16609, dropped summaries=0, buffer keys=1530, compacted keys=249, cached compacted keys=247, skipped compacted keys=95, compressed points=16609, s3 keys=0, missing s3 keys=0, cpu ns=15906612, latency=24}; cpu_seconds: 0.038037462
INFO [2019-07-26 03:44:10,610] queryserver.QueryingRpcServerImpl: Non-serving side <alert> query got invoked for customer=collector, query=default(60m, 10m, 0, ts("telegraf.system.uptime", source=sonarqube*)) = 0, startTime=1564112290
INFO [2019-07-26 03:44:10,610] queryserver.QueryingRpcServerImpl: Running query: default(60m, 10m, 0, ts("telegraf.system.uptime", source=sonarqube*)) = 0 in context: QueryContext{startTime=1564111980, endTime=1564112880, realStartTime=1564112280, realEndTime=1564112580, sampleSeconds=60, lookback=false, includeObsoleteMetrics=false, counters=Counters{queries=0, droppedQueries=0, keys=0, points=0, summaries=0, dropped summaries=0, buffer keys=0, compacted keys=0, cached compacted keys=0, skipped compacted keys=0, compressed points=0, s3 keys=0, missing s3 keys=0, cpu ns=0, latency=0}, running=RunState{tickets=1, cancelled=false, allStreamsPrepared=false}, strategy=MEAN, queryTasks=queryserver.query.QueryTasksTracker@3f0fd599, now=1564112650610, isAlertQuery=true, alertId=1527173532014, keysOnly=false, batchPriority=false, startTimeForSpans=1564112290, endTimeForSpans=1564112590}
INFO [2019-07-26 03:44:10,612] queryserver.QueryingRpcServerImpl: [collector] <alert>: default(60m, 10m, 0, ts("telegraf.system.uptime", source=sonarqube*)) = 0: Counters{queries=3, droppedQueries=6, keys=60, points=60, summaries=62, dropped summaries=0, buffer keys=61, compacted keys=1, cached compacted keys=1, skipped compacted keys=0, compressed points=62, s3 keys=0, missing s3 keys=0, cpu ns=169269, latency=0}; cpu_seconds: 8.28945E-4
INFO [2019-07-26 03:44:10,638] queryserver.QueryingRpcServerImpl: [collector] <alert>: (sum(rate(ts(serviceclient.*_call_failures, tag="*-primary" or tag="*-secondary" and not (tag=eval or service="anomaly"))), hosttags, metrics, service)) > 2: Counters{queries=2229, droppedQueries=4458, keys=7352, points=10347, summaries=32708, dropped summaries=0, buffer keys=8038, compacted keys=430, cached compacted keys=403, skipped compacted keys=287, compressed points=32708, s3 keys=0, missing s3 keys=0, cpu ns=58582202, latency=1963, cpu_seconds=0.000400017}
```


summaries=0, dropped summaries=0, buffer keys=0, compacted keys=0, cached compacted keys=0, skipped compacted keys=0, compressed points=0, s3 keys=0, missing s3 keys=0, cpu ns=0, latency=0}, running=RunState{tickets=1, cancelled=false, allStreamsPrepared=false}, strategy=LAST, queryTasks=queryserver.query.QueryTasksTracker@2ddc2827, now=1566418103710, isAlertQuery=false, alertId=null, keysOnly=false, batchPriority=false, startTimeForSpans=1566345644, endTimeForSpans=1566418103}

INFO [2019-08-21 20:08:23,844] queryserver.QueryingRpcServerImpl: [collector] <internal>: align(1d, last, flapping(1d, -1*rawsum(ts("alert.isfiring.1518208397354")))): Counters{queries=3, droppedQueries=6, keys=119, points=119, summaries=7774, dropped summaries=0, buffer keys=182, compacted keys=63, cached compacted keys=63, skipped compacted keys=0, compressed points=7774, s3 keys=0, missing s3 keys=0, cpu ns=3807333, latency=1}; cpu_seconds: 0.136076366

INFO [2019-08-21 20:08:24,137] queryserver.QueryingRpcServerImpl: Running query: sum(rate(ts(avrobase.algolia.*.persist_safe_mode_failed, (tag="*-primary" or tag="*-secondary") and not tag=eval)), hosttags, metrics) > .02 in context: QueryContext{startTime=1566417420, endTime=1566418320, realStartTime=1566417720, realEndTime=1566418020, sampleSeconds=60, lookback=false, includeObsoleteMetrics=false, counters=Counters{queries=0, droppedQueries=0, keys=0, points=0, summaries=0, dropped summaries=0, buffer keys=0, compacted keys=0, cached compacted keys=0, skipped compacted keys=0, compressed points=0, s3 keys=0, missing s3 keys=0, cpu ns=0, latency=0}, running=RunState{tickets=1, cancelled=false, allStreamsPrepared=false}, strategy=MEAN, queryTasks=queryserver.query.QueryTasksTracker@5999e37f, now=1566418104137, isAlertQuery=true, alertId=1503711802795, keysOnly=false, batchPriority=false, startTimeForSpans=1566417743, endTimeForSpans=1566418043}

INFO [2019-08-21 20:08:24,155] serviceserver.AbstractInMemoryBatchingEngine: ... [1ms] flushed 6 ReportPoints (points.points), max size per batch: 115483, queue size: 6, actual flush rate (1m): 0.10532134167325742, (5m): 0.10347322899196251, (15m): 0.09867030646037939

INFO [2019-08-21 20:08:24,156] queryserver.QueryingRpcServerImpl: [collector] <alert>: sum(rate(ts(avrobase.algolia.*.persist_safe_mode_failed, (tag="*-primary" or tag="*-secondary") and not tag=eval)), hosttags, metrics) > .02: Counters{queries=9, droppedQueries=18, keys=42, points=42, summaries=0, dropped summaries=0, buffer keys=45, compacted keys=0, cached compacted keys=0, skipped compacted keys=4, compressed points=0, s3 keys=0, missing s3 keys=0, cpu ns=375160, latency=4}; cpu_seconds: 0.005236748

47.149.140.147 - - [21/Aug/2019:20:08:24 +0000] "GET /chart/streaming/v2?request=%7B%22queries%22%3A%5B%7B%22query%22%3A%22count(ts(jvm.memory.heap.max%2C%20%24%7Breplica%7D%20and%20(service%3Dengine%20or%20service%3Dquery)%20and%20not%20tag%3Deval)%2C%20hosttags)%22%2C%22name%22%3A%22New%20Query%22%2C%22scatterPlotSource%22%3A%22Y%22%2C%22queryOrigin%22%3A%22SYSTEM%22%7D%5D%2C%22summarizationStrategy%22%3A%22MEAN%22%2C%22includeObsoleteMetrics%22%3Afalse%2C%22includeOBPoints%22%3Afalse%2C%22perSeriesStats%22%3Afalse%2C%22perSeriesRawStats%22%3Afalse%2C%22expectedDataSpacing%22%3A60%2C%22queryParameters%22%3A%7B%22cluster%22%3A%22lyft%22%2C%22customer%22%3A%22*%22%2C%22replica%22%3A%22(tag%3D%24%7Bcluster%7D-primary)%22%7D%2C%22isLog%22%3Afalse%2C%22id%22%3A0.6082532118024424%2C%22autoEvents%22%3Atrue%2C%22compareOffset%22%3A0%2C%22start%22%3A1566410901%2C%22end%22%3A1566418102%2C%22points%22%3A726%2C%22merging%22%3Atrue%7D&queryContext=%2Fchart HTTP/1.1" 200 128161 "https://mon.wavefront.com/chart" "Mozilla/5.0 (Macintosh; Intel Mac OS X 10_14_6) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/76.0.3809.100 Safari/537.36" 1392





Hadouken | Wavefront

Line Graffiti | Wavefront

Taco Ops Graffiti | Wavefront

KPI Discovery | Wavefront

demo.wavefront.com/dashboards/hadouken#_v01(g:(d:7200,ls:lt,s:1568241802,w:'2h'))

WAVEFRONT
by vmware

Dashboards

Alerts 1

Integrations

Browse

Applications


Live 2H LAST 2 HOURS

Compare OFF Timezone BROWSER DEFAULT Show Events FROM CHART

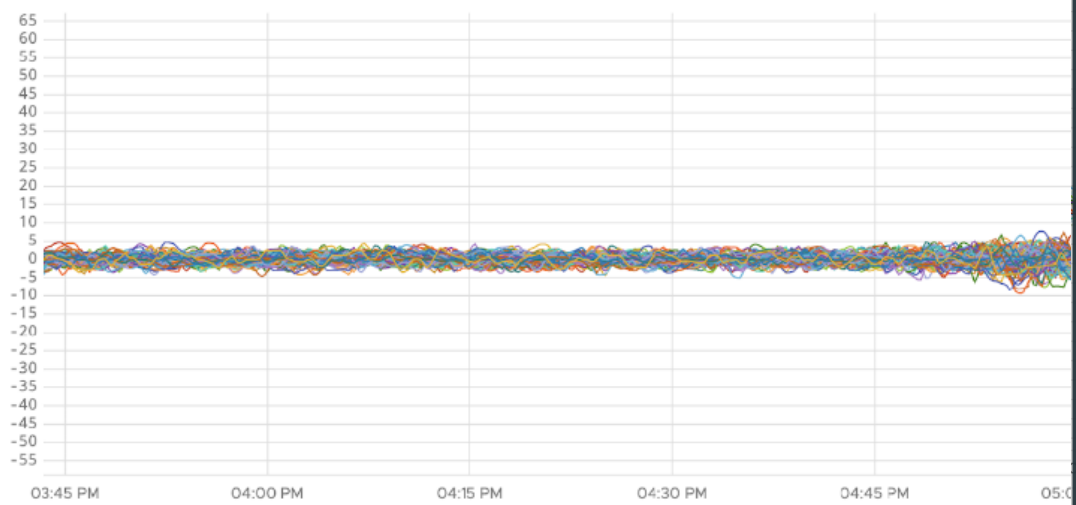
Hadouken

Ryu

Hadouken!



...



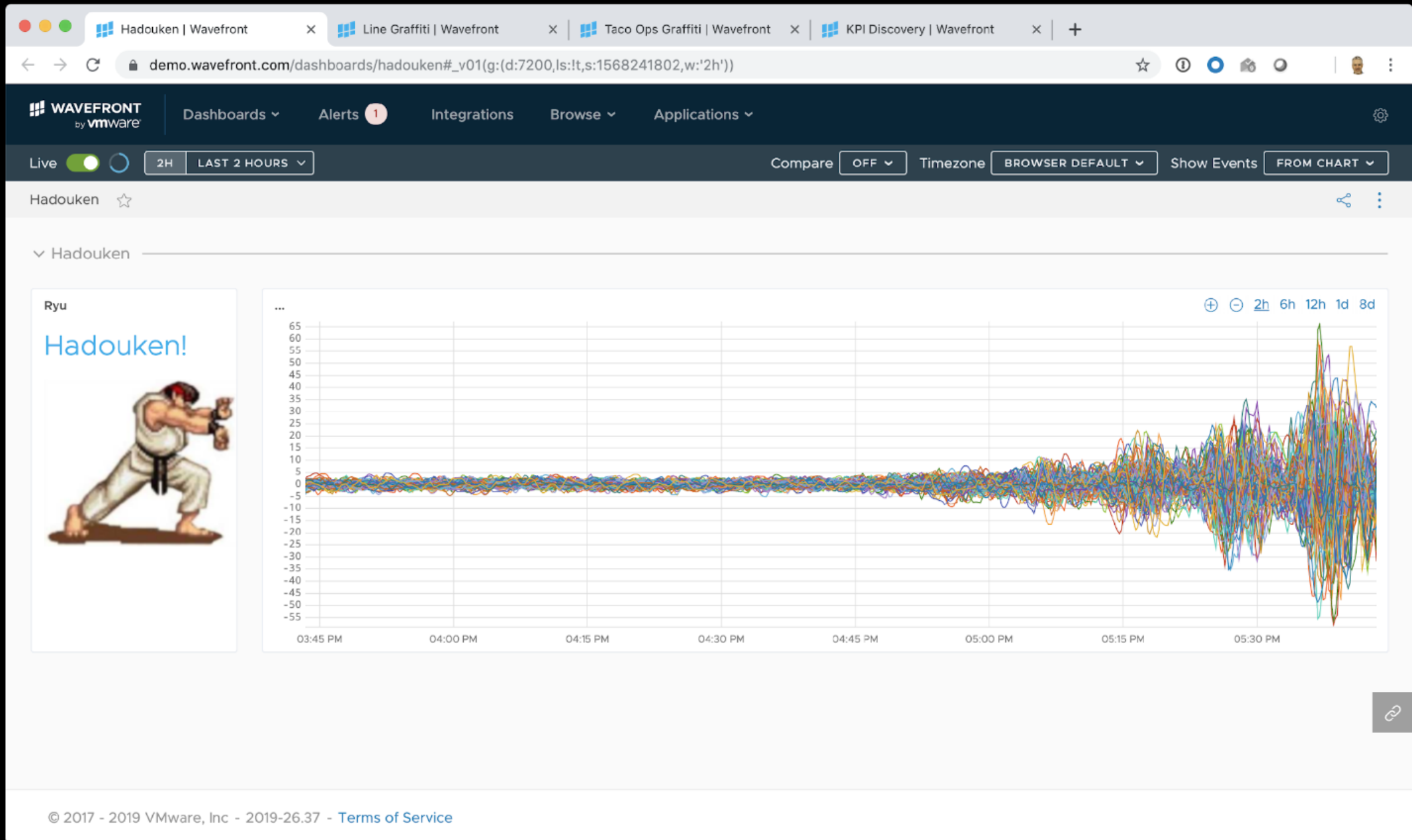
+

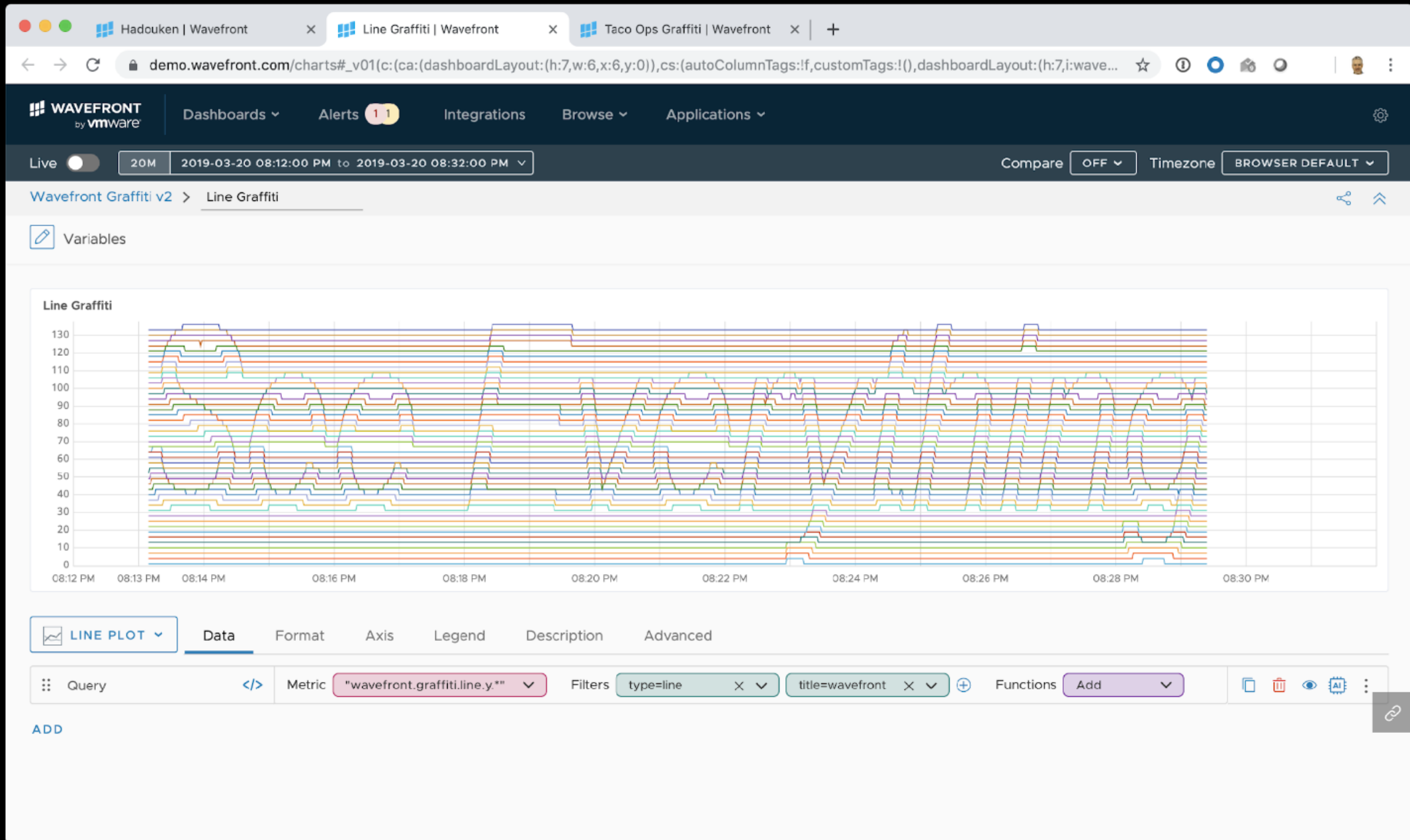
Wed Sep 11 2019 05:36:47PM -0700

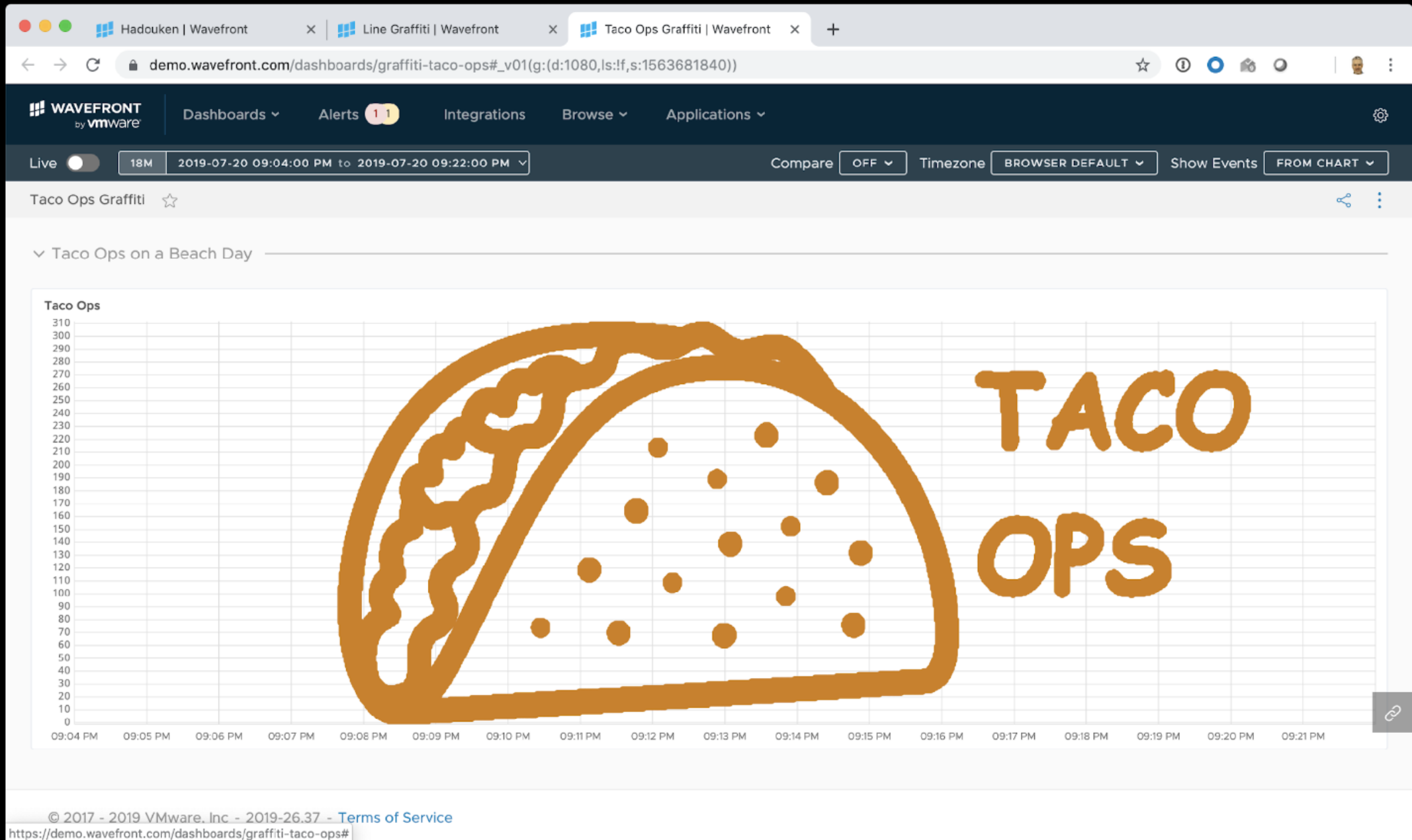
New Query > -sample.cpu

| | Source | Metric | env | az | |
|--|--------|-----------------------|------------|-----------|---------|
| | app-2 | usage.user.percentage | dev | us-west-1 | 39.398 |
| | app-15 | usage.percentage | production | us-west-2 | -0.897 |
| | app-13 | loadavg.1m | production | us-west-2 | -1.006 |
| | db-7 | loadavg.1m | production | us-west-2 | -2.381 |
| | app-1 | usage.percentage | dev | us-west-1 | -2.699 |
| | db-10 | usage.user.percentage | production | us-west-2 | -3.576 |
| | app-4 | loadavg.1m | dev | us-west-1 | -5.077 |
| | app-8 | loadavg.1m | production | us-west-2 | -5.235 |
| | app-18 | loadavg.1m | production | us-west-2 | -5.444 |
| | app-13 | usage.user.percentage | production | us-west-2 | -5.785 |
| | app-17 | loadavg.1m | production | us-west-2 | -6.864 |
| | app-2 | loadavg.1m | dev | us-west-1 | -7.709 |
| | app-5 | loadavg.1m | dev | us-west-1 | -7.803 |
| | app-7 | usage.percentage | production | us-west-2 | -7.886 |
| | app-13 | usage.percentage | production | us-west-2 | -8.233 |
| | app-6 | loadavg.1m | production | us-west-2 | -9.466 |
| | app-1 | usage.user.percentage | dev | us-west-1 | -9.603 |
| | db-10 | usage.percentage | production | us-west-2 | -10.627 |
| | app-3 | usage.user.percentage | dev | us-west-1 | -10.683 |
| | app-11 | usage.user.percentage | production | us-west-2 | -10.766 |
| | app-3 | loadavg.1m | dev | us-west-1 | -10.990 |
| | app-10 | usage.user.percentage | production | us-west-2 | -61.137 |

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Observability for VMware Cloud Services



100+
Application Services



500+
Users



5,000+
Containers



600+
Dashboards



12+
Kubernetes Clusters
US, UK, Tokyo Regions



700+
Alerts

All the Things. On Kubernetes. And Ocean.

The screenshot displays the VMware Cloud Services console interface. At the top, the browser address bar shows a secure connection to <https://console.cloud.vmware.com/csp/gateway/portal/#/consumer>. The VMware logo and 'VMware Cloud Services' title are in the header, along with navigation links for Services, Identity & Access Management, Billing & Subscriptions, and Support Center.

The main content area is divided into two sections:

- My Services:** A grid of service tiles including VMware Cloud Assembly, VMware Code Stream, VMware Cost Insight, VMware Discovery, VMware Kubernetes Engine [Beta], VMware Log Intelligence, VMware Network Insight, and VMware Service Broker.
- More Services:** A grid of service tiles including VMware Cloud on AWS, VMware Hybrid Cloud Extension, and VMware Usage Meter Service. Each tile in this section includes a brief description and a 'REQUEST ACCESS' button.



Wavefront & Spotinst



Enhanced UX
Dashboarding



Enterprise
Usage
Reporting



Automatic
Kubernetes
Observability



Strengthened
Application
Observability



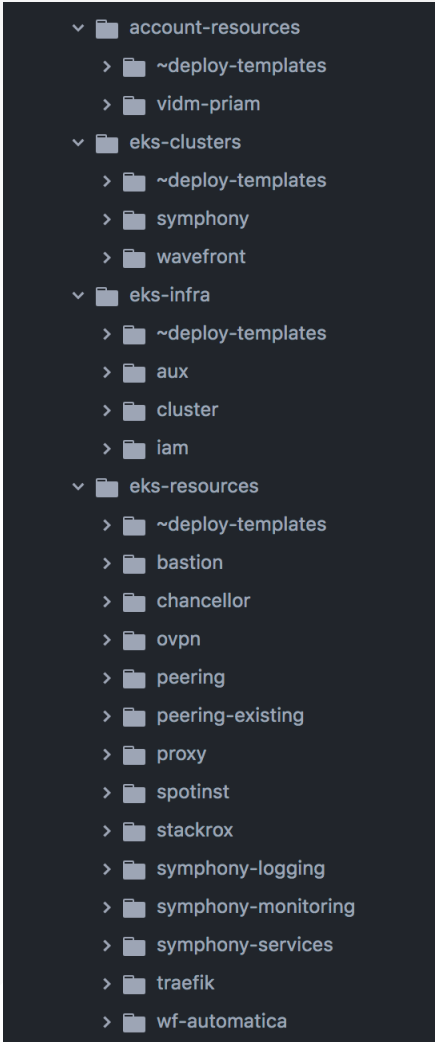
Demo

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Code Structure



```

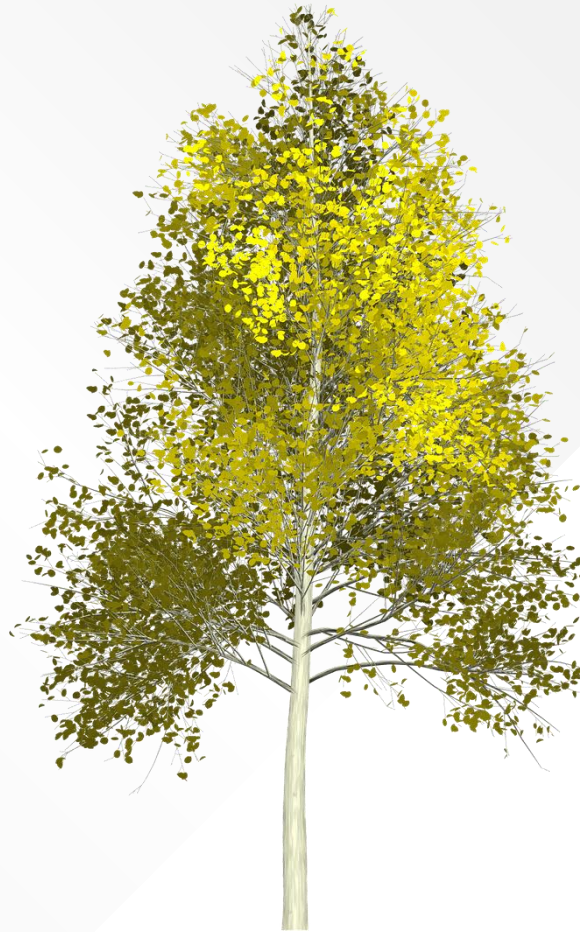
├── account-resources
│   ├── ~deploy-templates
│   └── vidm-priam
├── eks-clusters
│   ├── ~deploy-templates
│   ├── symphony
│   └── wavefront
├── eks-infra
│   ├── ~deploy-templates
│   ├── aux
│   ├── cluster
│   └── iam
├── eks-resources
│   ├── ~deploy-templates
│   ├── bastion
│   ├── chancellor
│   ├── ovpn
│   ├── peering
│   ├── peering-existing
│   ├── proxy
│   ├── spotinst
│   ├── stackrox
│   ├── symphony-logging
│   ├── symphony-monitoring
│   ├── symphony-services
│   ├── traefik
│   └── wf-automatica

```

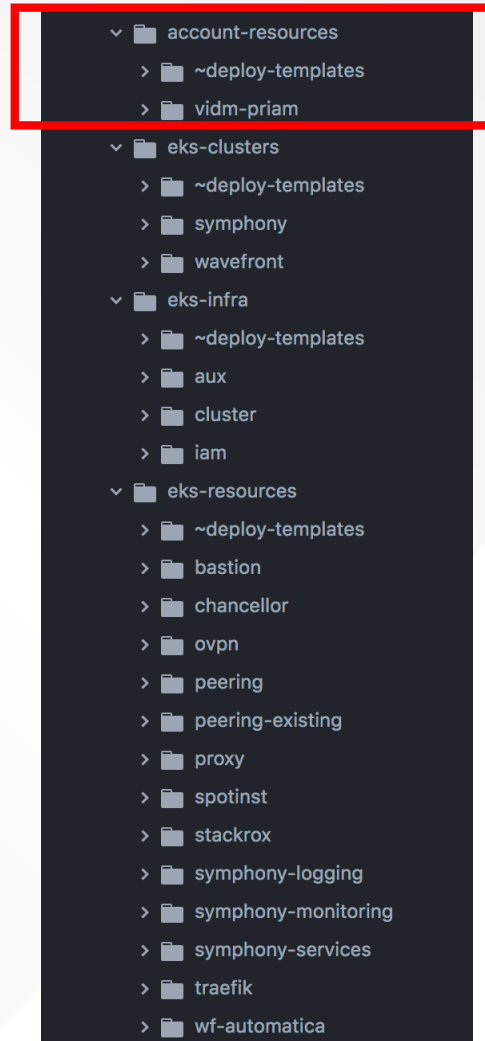
Code Structure



Code Structure



Code Structure

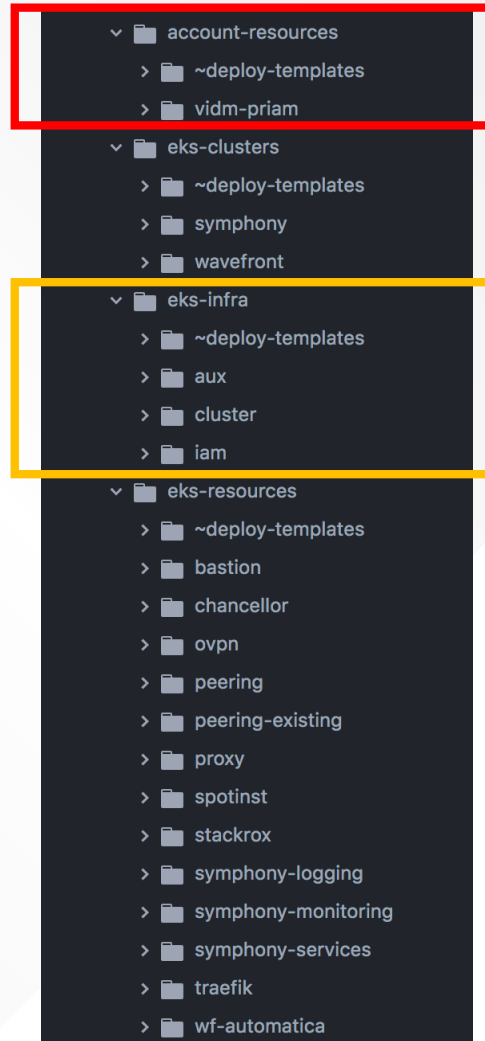


Run once per account
(required)

Code Structure



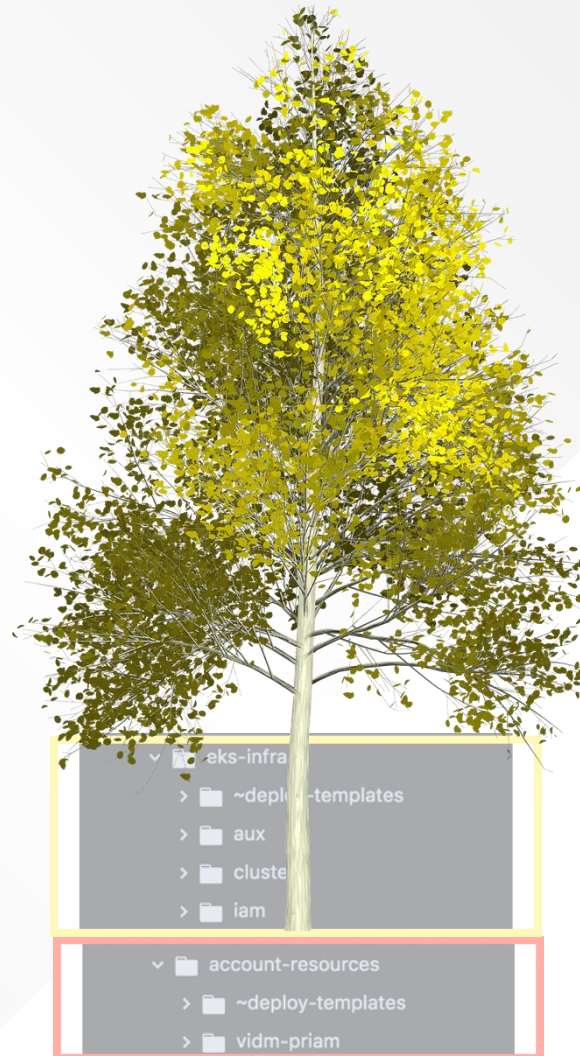
Code Structure



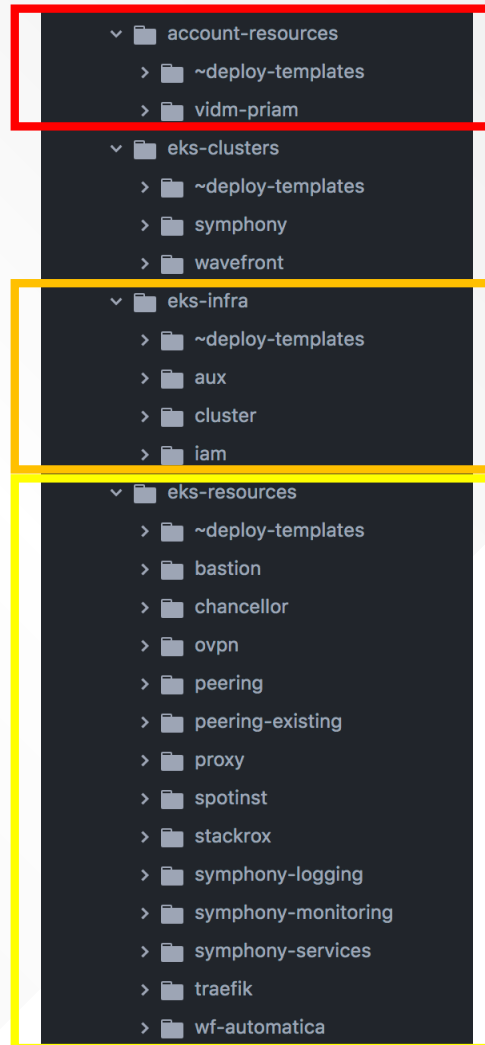
Run once per account
(required)

Run once per cluster
(required)

Code Structure



Code Structure

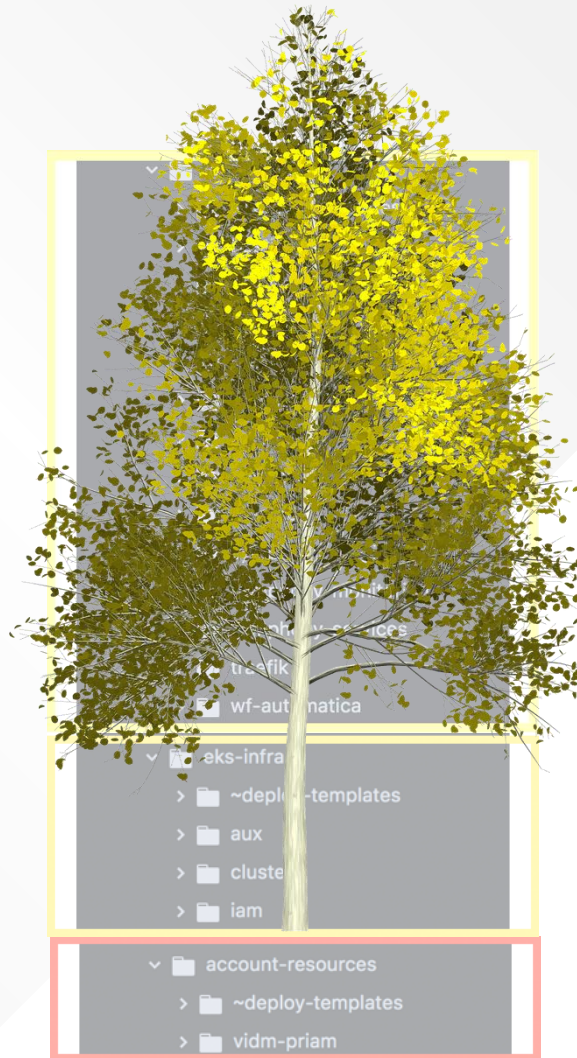


Run once per account
(required)

Run once per cluster
(required)

Run once per cluster
(optional)

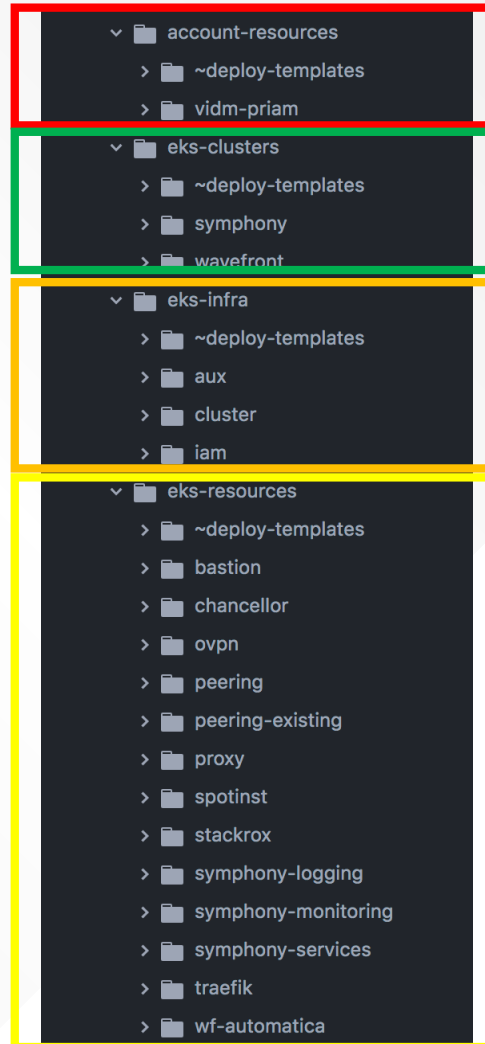
Code Structure



Code Structure

Cluster definitions
(required)

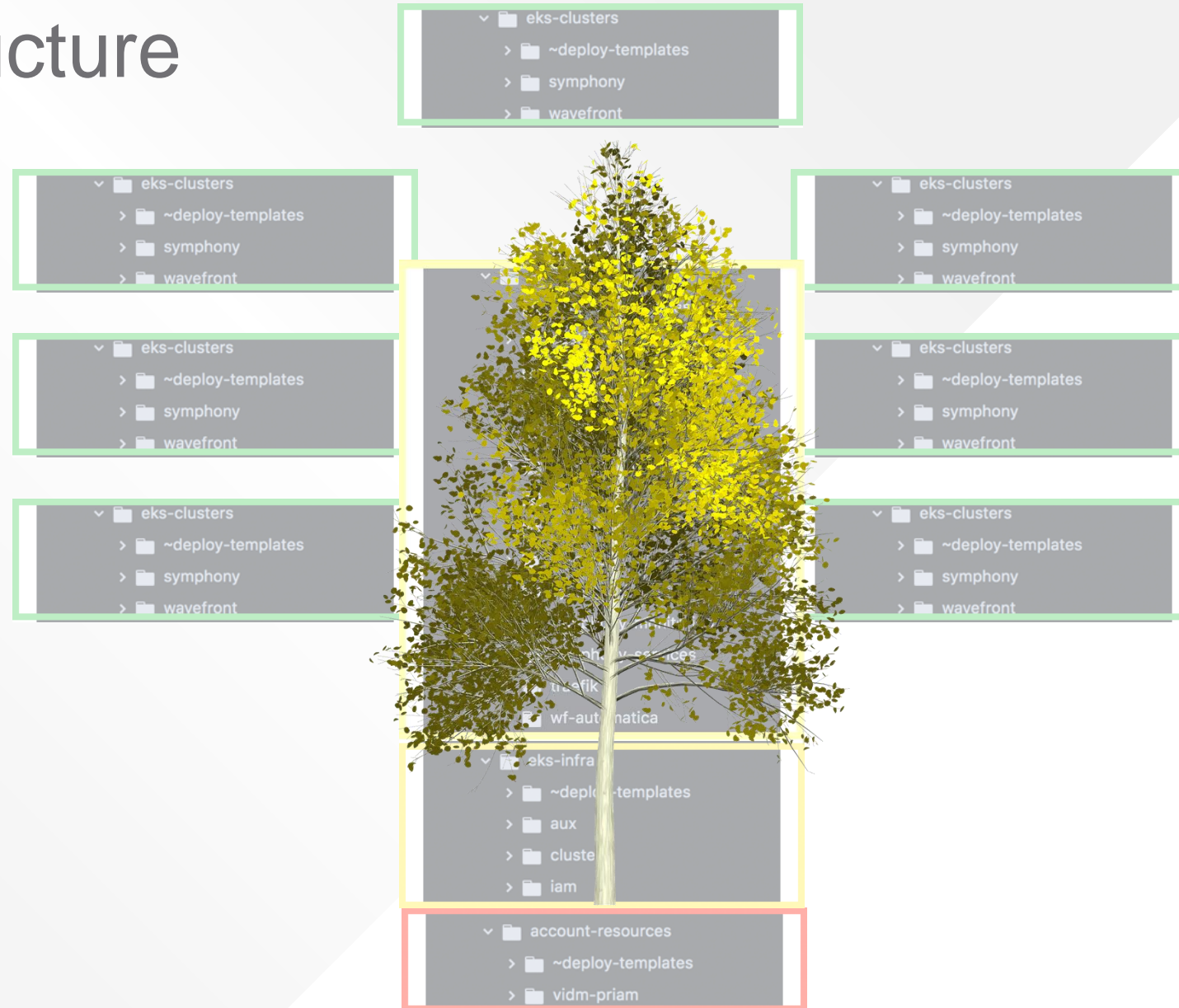
Cluster extensions
(optional)



Run once per account
(required)

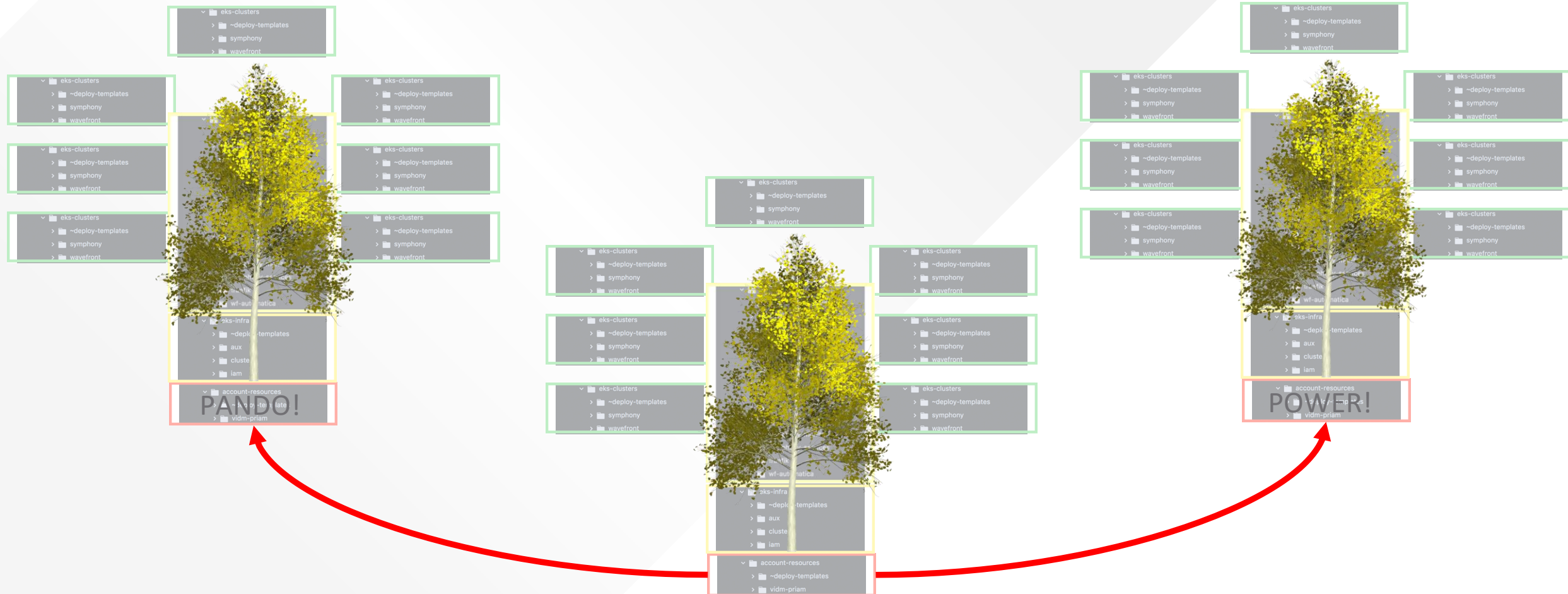
Cluster scaffolding
(required)

Code Structure

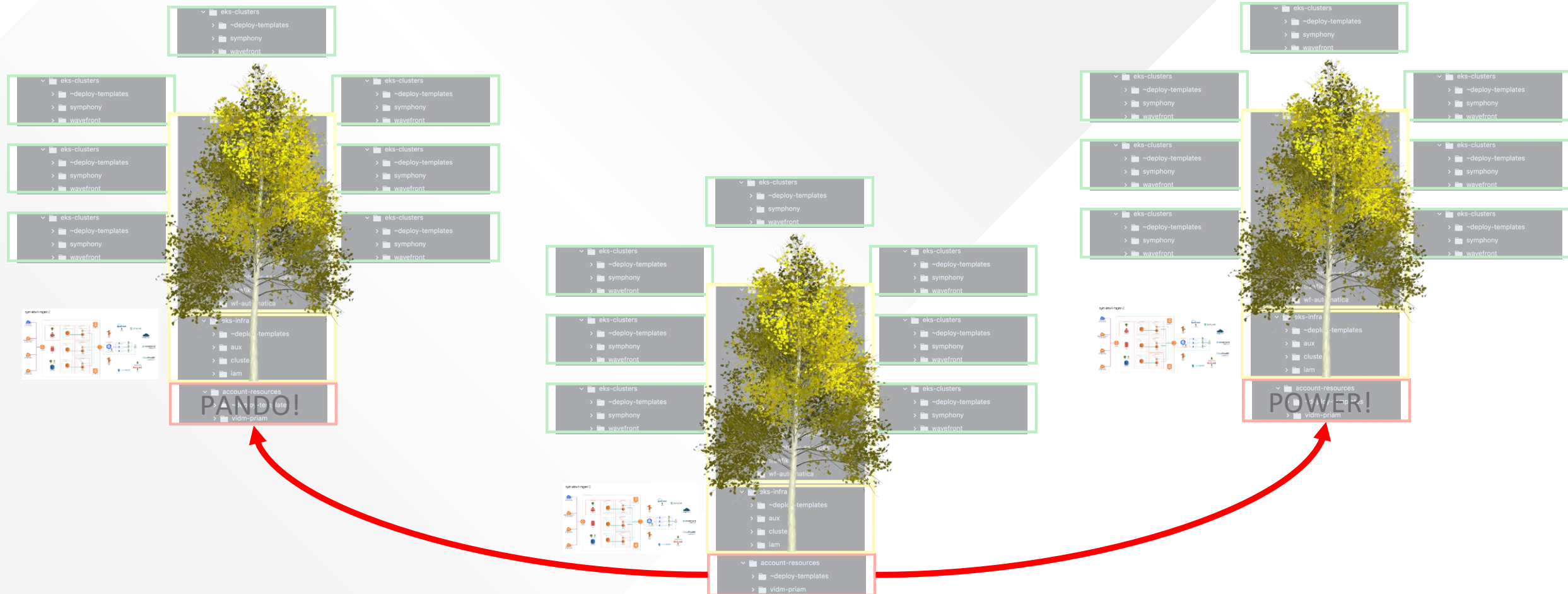


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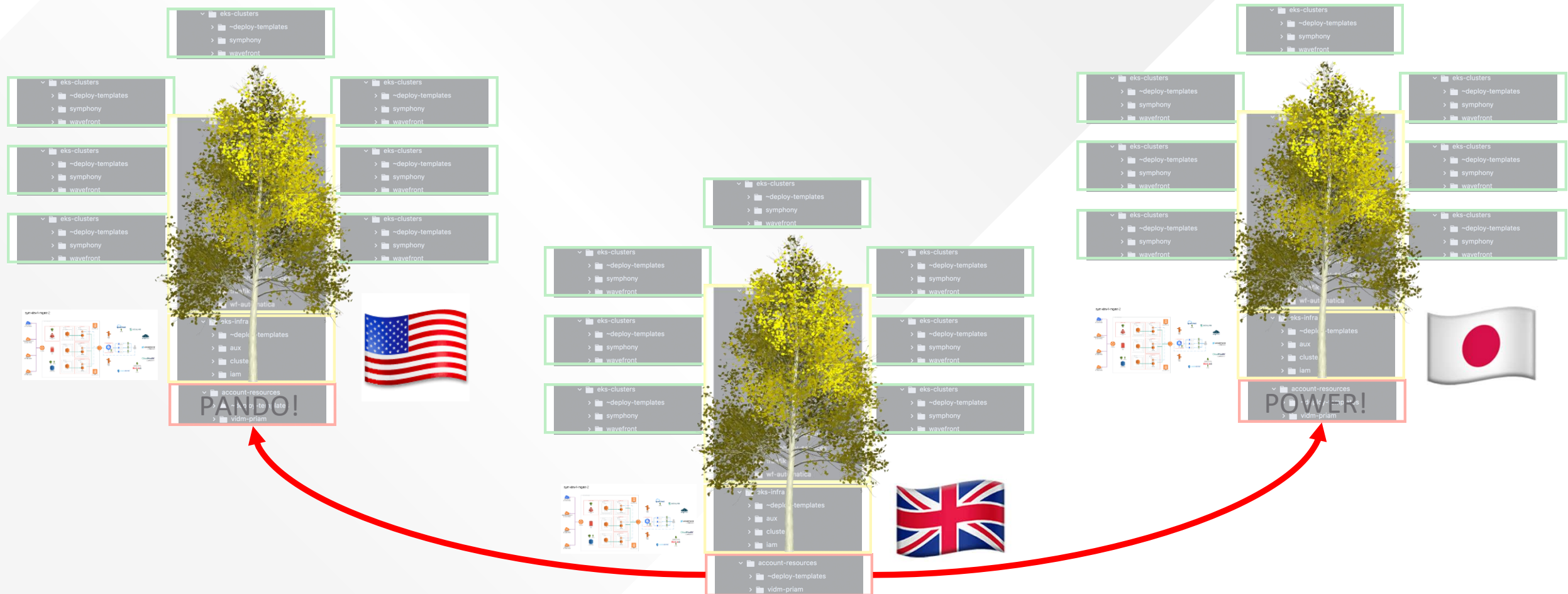
65



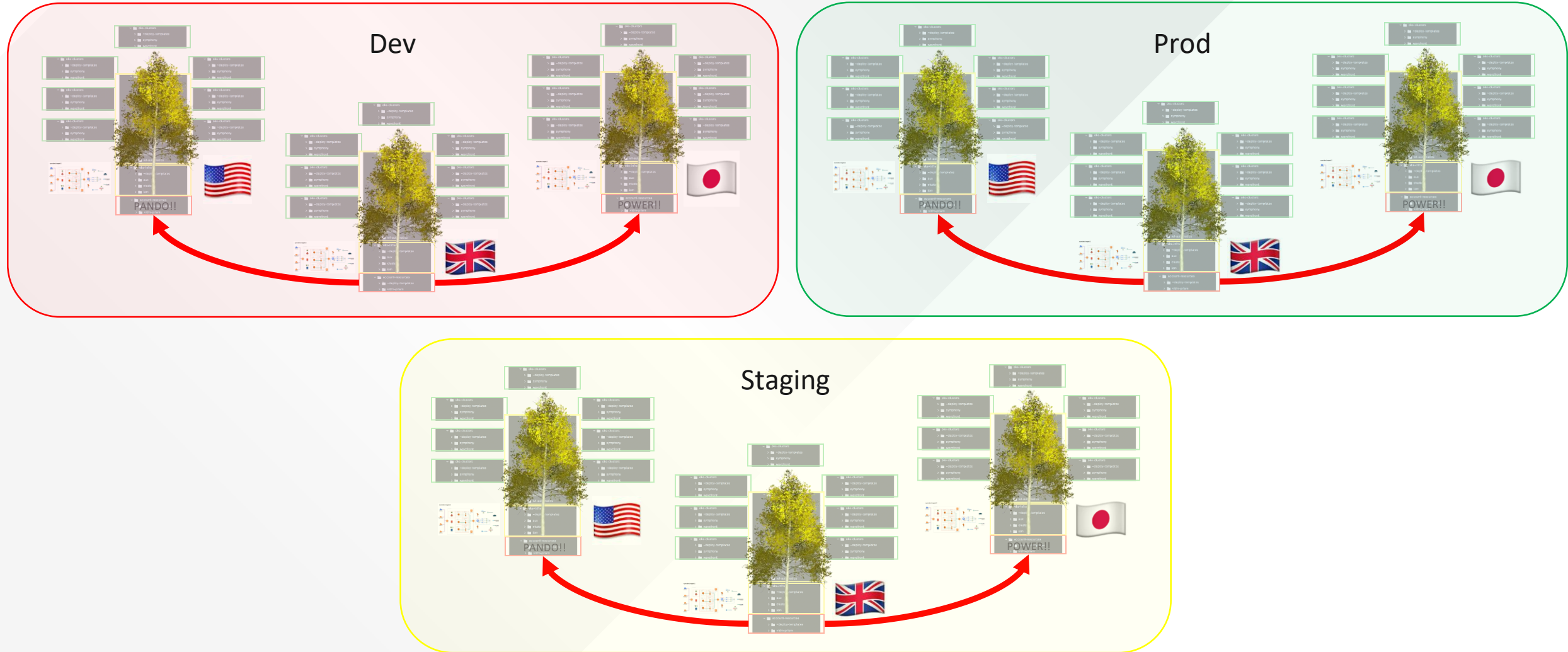
Level 1: Repeatable Environments



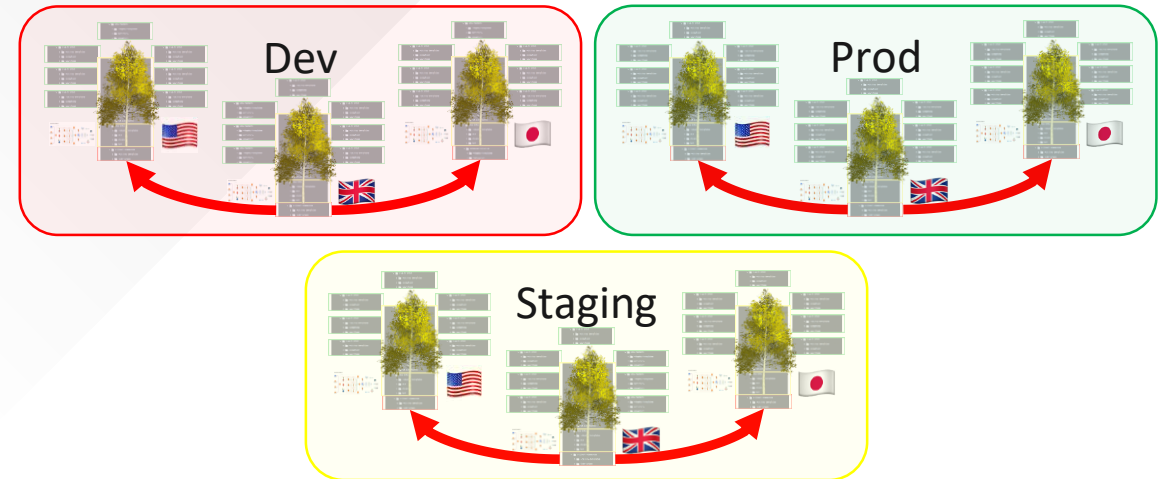
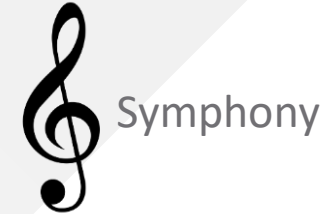
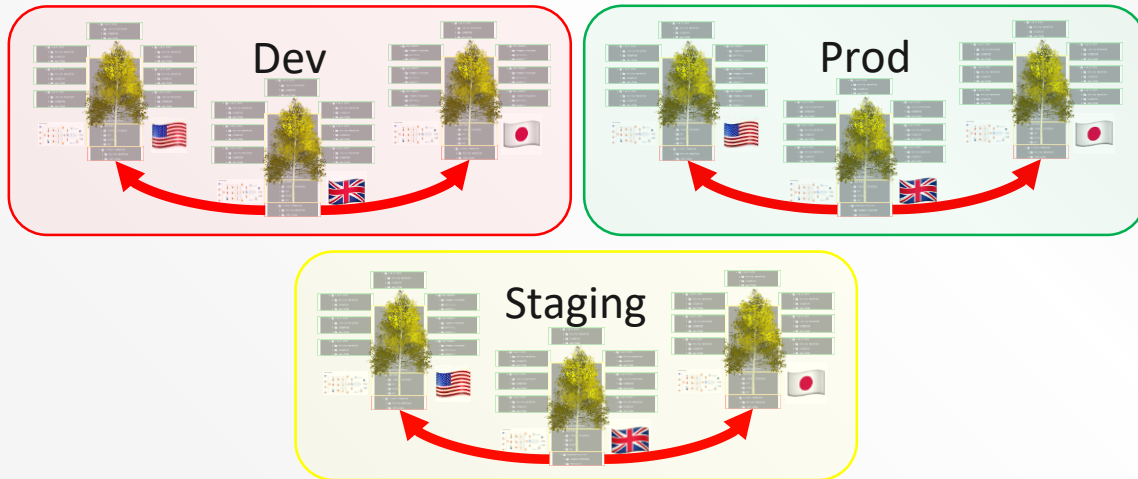
Level 2: Repeatable Environments Across Regions



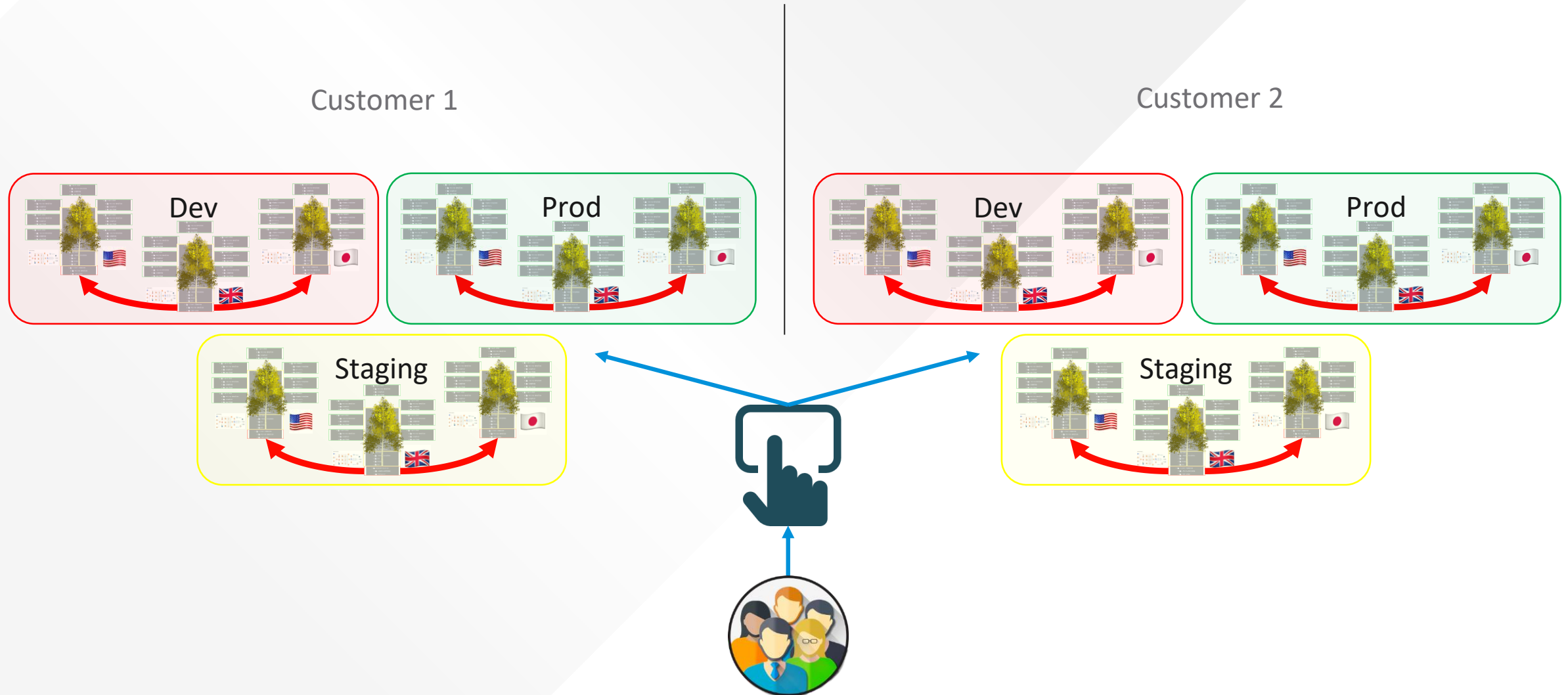
Level 3: Repeatable Environments Across Accounts



Level 4: Repeatable Environments Across Customers



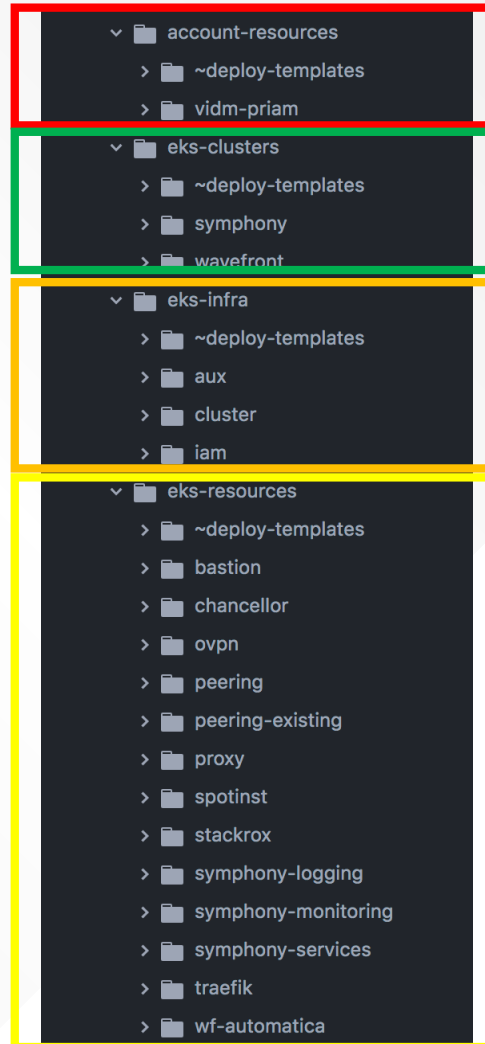
Level 5: Self-Serve Environments



Code Structure

Cluster definitions
(required)

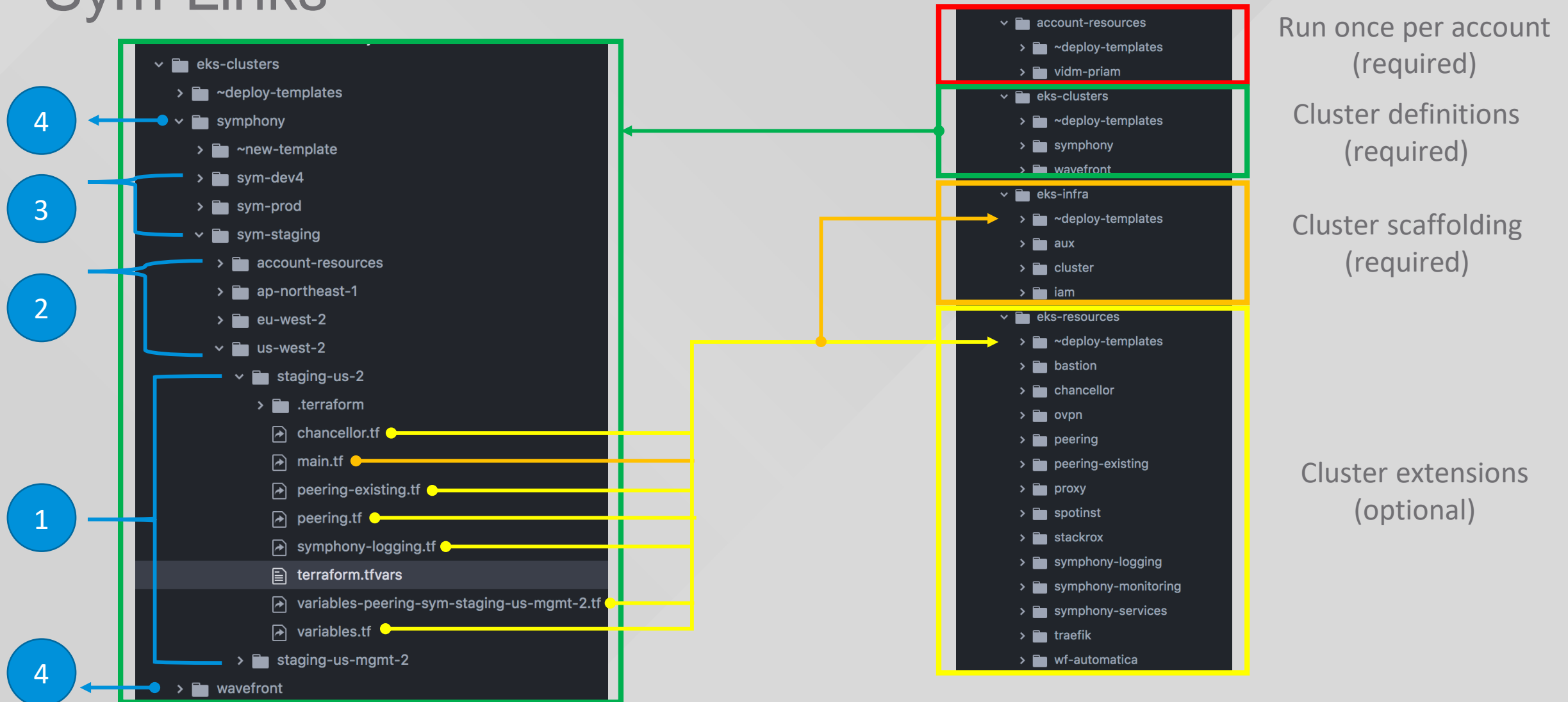
Cluster extensions
(optional)



Run once per account
(required)

Cluster scaffolding
(required)

Sym-Links



New Cluster Configurations

```
mkdir <new_cluster>  
cp -PR ./<source_cluster> <new_cluster>
```

-P is to preserve sym-links
-R allow recursive directories

New Cluster Build

```
Terragrunt apply -target=module.iam (required eks-infra)
Terragrunt apply -target=module.cluster (required eks-infra)
Terragrunt apply -target=module.aux (required eks-infra)
Terragrunt apply -target=module.peering (optional)
Terragrunt apply -target=module.ovpn (optional)
Terragrunt apply -target=module.bastion (optional)
Terragrunt apply -target=module.proxy (optional)
```

Spotinst Integration

eks-infra

> ~deploy-templates

aux

templates

ami.tf

authenticator-legacy.sh

authenticator.sh

credstash-populate.tf

custom-node-access.tf

eks-worker-nodes.tf

endpoint-s3.tf

extension-chronicle.tf

extension-cloudhealth.tf

extension-container-insights.tf

extension-efs.tf

extension-jenkins.tf

extension-kube2iam.tf

extension-lacework.tf

extension-metrics-server.tf

extension-route53-default.tf

extension-route53-sunnylabs.tf

extension-route53-sym-prod.tf

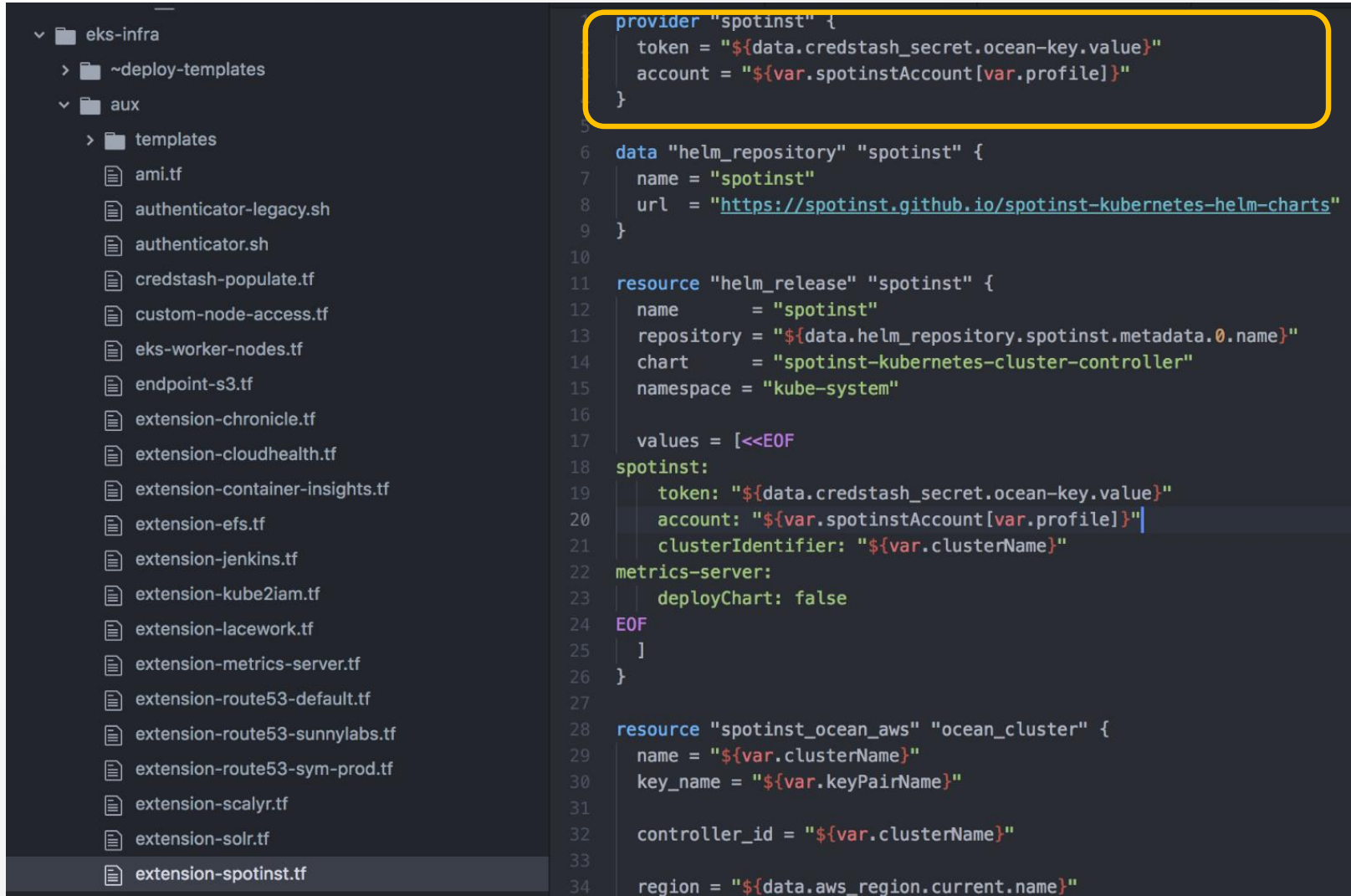
extension-scalyr.tf

extension-solr.tf

extension-spotinst.tf

```
1 provider "spotinst" {
2   token = "${data.credstash_secret.ocean-key.value}"
3   account = "${var.spotinstAccount[var.profile]}"
4 }
5
6 data "helm_repository" "spotinst" {
7   name = "spotinst"
8   url = "https://spotinst.github.io/spotinst-kubernetes-helm-charts"
9 }
10
11 resource "helm_release" "spotinst" {
12   name = "spotinst"
13   repository = "${data.helm_repository.spotinst.metadata.0.name}"
14   chart = "spotinst-kubernetes-cluster-controller"
15   namespace = "kube-system"
16
17   values = [<<EOF
18 spotinst:
19   token: "${data.credstash_secret.ocean-key.value}"
20   account: "${var.spotinstAccount[var.profile]}"
21   clusterIdentifier: "${var.clusterName}"
22 metrics-server:
23   deployChart: false
24 EOF
25 ]
26 }
27
28 resource "spotinst_ocean_aws" "ocean_cluster" {
29   name = "${var.clusterName}"
30   key_name = "${var.keyPairName}"
31
32   controller_id = "${var.clusterName}"
33
34   region = "${data.aws_region.current.name}"
```

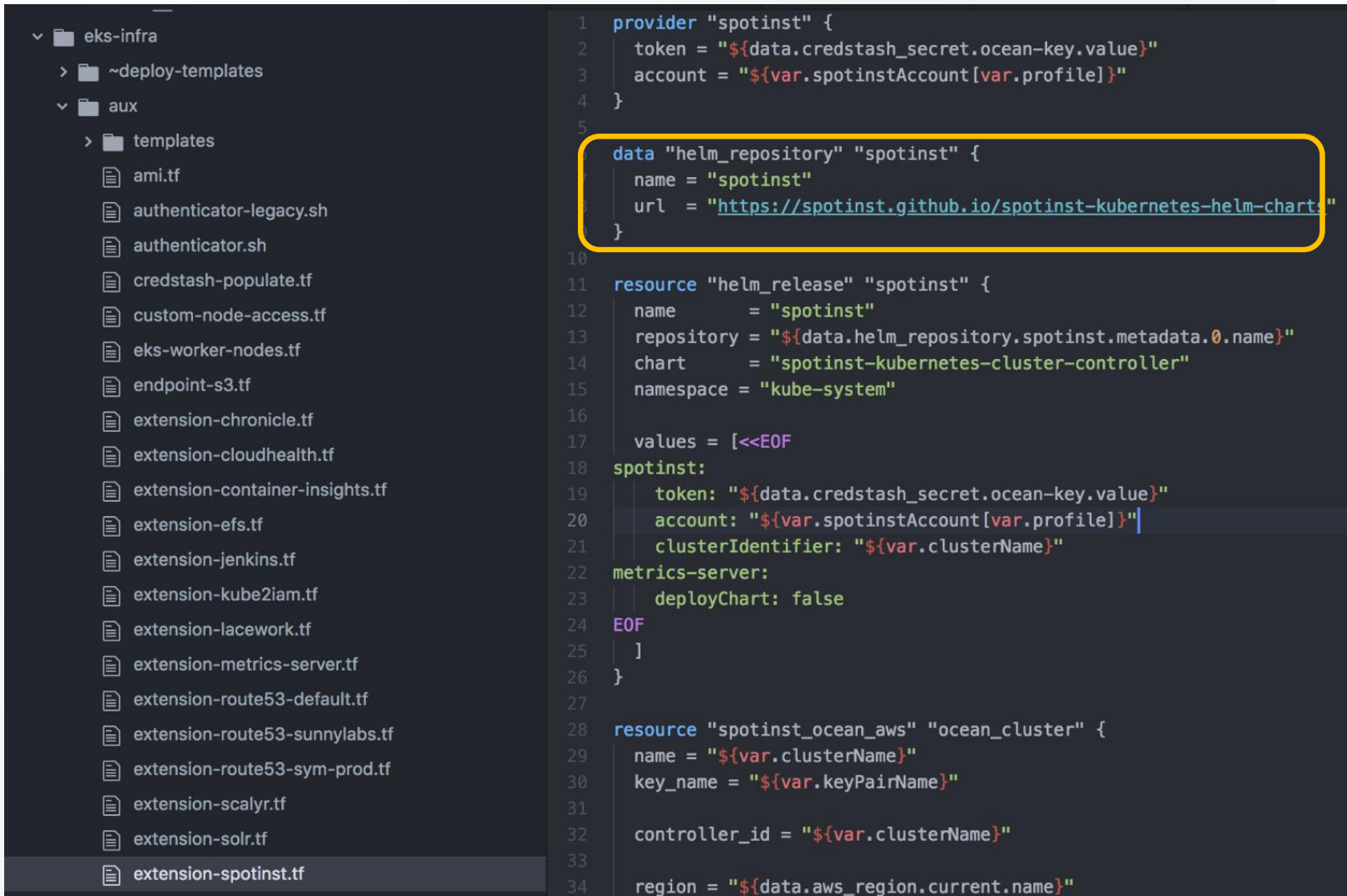
Spotinst Integration



The image shows a file explorer on the left and a code editor on the right. The file explorer displays a directory structure for 'eks-infra' with subdirectories '~deploy-templates' and 'aux'. The 'aux' directory contains a 'templates' subdirectory with various Terraform files, including 'extension-spotinst.tf' which is selected. The code editor shows the content of 'extension-spotinst.tf', which is a Terraform configuration for integrating Spotinst with EKS. A yellow box highlights the 'provider' block for 'spotinst'.

```
provider "spotinst" {  
  token = "${data.credstash_secret.ocean-key.value}"  
  account = "${var.spotinstAccount[var.profile]}"  
}  
  
data "helm_repository" "spotinst" {  
  name = "spotinst"  
  url = "https://spotinst.github.io/spotinst-kubernetes-helm-charts"  
}  
  
resource "helm_release" "spotinst" {  
  name = "spotinst"  
  repository = "${data.helm_repository.spotinst.metadata.0.name}"  
  chart = "spotinst-kubernetes-cluster-controller"  
  namespace = "kube-system"  
  
  values = [<<EOF  
spotinst:  
  token: "${data.credstash_secret.ocean-key.value}"  
  account: "${var.spotinstAccount[var.profile]}"  
  clusterIdentifier: "${var.clusterName}"  
metrics-server:  
  deployChart: false  
EOF  
]  
}  
  
resource "spotinst_ocean_aws" "ocean_cluster" {  
  name = "${var.clusterName}"  
  key_name = "${var.keyPairName}"  
  
  controller_id = "${var.clusterName}"  
  
  region = "${data.aws_region.current.name}"  
}
```

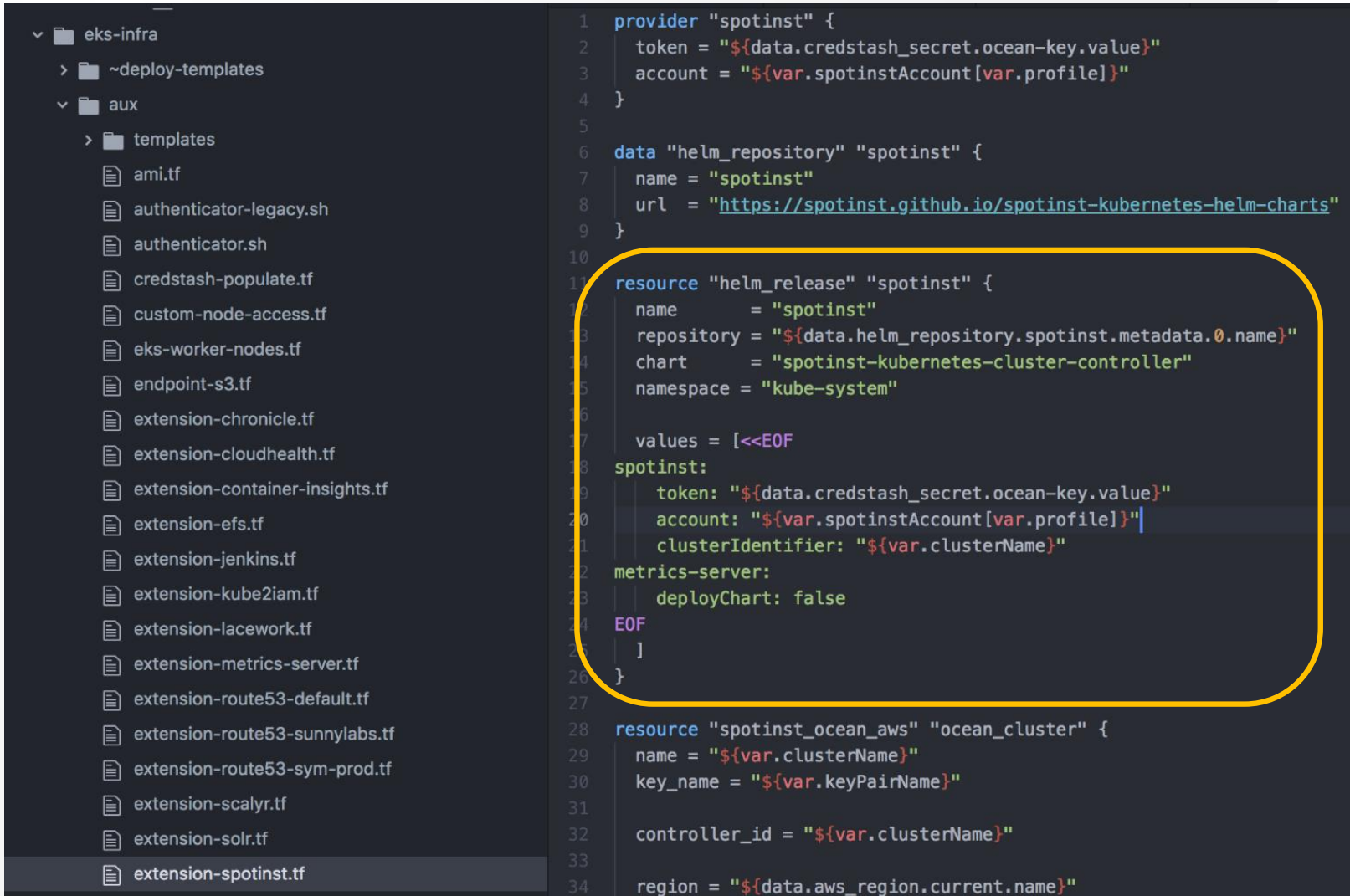

Spotinst Integration



The image shows a file explorer on the left and a code editor on the right. The file explorer displays a directory structure for 'eks-infra' with subdirectories '~deploy-templates' and 'aux'. The 'aux' directory contains a 'templates' subdirectory with various .tf files, including 'extension-spotinst.tf' which is selected. The code editor shows the contents of 'extension-spotinst.tf', a Terraform configuration for the Spotinst provider and a Helm release. A yellow box highlights the 'data' block for the 'spotinst' Helm repository.

```
1 provider "spotinst" {
2   token = "${data.credstash_secret.ocean-key.value}"
3   account = "${var.spotinstAccount[var.profile]}"
4 }
5
6 data "helm_repository" "spotinst" {
7   name = "spotinst"
8   url = "https://spotinst.github.io/spotinst-kubernetes-helm-charts"
9 }
10
11 resource "helm_release" "spotinst" {
12   name = "spotinst"
13   repository = "${data.helm_repository.spotinst.metadata.0.name}"
14   chart = "spotinst-kubernetes-cluster-controller"
15   namespace = "kube-system"
16
17   values = [<<EOF
18 spotinst:
19   token: "${data.credstash_secret.ocean-key.value}"
20   account: "${var.spotinstAccount[var.profile]}"
21   clusterIdentifier: "${var.clusterName}"
22 metrics-server:
23   deployChart: false
24 EOF
25 ]
26 }
27
28 resource "spotinst_ocean_aws" "ocean_cluster" {
29   name = "${var.clusterName}"
30   key_name = "${var.keyPairName}"
31
32   controller_id = "${var.clusterName}"
33
34   region = "${data.aws_region.current.name}"
```

Spotinst Integration



The image shows a file explorer on the left and a code editor on the right. The file explorer displays a directory structure for 'eks-infra' with subdirectories '~deploy-templates' and 'aux'. The 'aux' directory contains a 'templates' subdirectory with various Terraform files, including 'extension-spotinst.tf' which is selected. The code editor shows the content of 'extension-spotinst.tf', which is a Terraform configuration for the Spotinst provider and a Helm release. A yellow rounded rectangle highlights the 'resource "helm_release" "spotinst"' block.

```
1 provider "spotinst" {
2   token = "${data.credstash_secret.ocean-key.value}"
3   account = "${var.spotinstAccount[var.profile]}"
4 }
5
6 data "helm_repository" "spotinst" {
7   name = "spotinst"
8   url = "https://spotinst.github.io/spotinst-kubernetes-helm-charts"
9 }
10
11 resource "helm_release" "spotinst" {
12   name = "spotinst"
13   repository = "${data.helm_repository.spotinst.metadata.0.name}"
14   chart = "spotinst-kubernetes-cluster-controller"
15   namespace = "kube-system"
16
17   values = [<<EOF
18 spotinst:
19   token: "${data.credstash_secret.ocean-key.value}"
20   account: "${var.spotinstAccount[var.profile]}"
21   clusterIdentifier: "${var.clusterName}"
22 metrics-server:
23   deployChart: false
24 EOF
25 ]
26 }
27
28 resource "spotinst_ocean_aws" "ocean_cluster" {
29   name = "${var.clusterName}"
30   key_name = "${var.keyPairName}"
31
32   controller_id = "${var.clusterName}"
33
34   region = "${data.aws_region.current.name}"
```

Spotinst Integration

eks-infra

> ~deploy-templates

aux

templates

ami.tf

authenticator-legacy.sh

authenticator.sh

credstash-populate.tf

custom-node-access.tf

eks-worker-nodes.tf

endpoint-s3.tf

extension-chronicle.tf

extension-cloudhealth.tf

extension-container-insights.tf

extension-efs.tf

extension-jenkins.tf

extension-kube2iam.tf

extension-lacework.tf

extension-metrics-server.tf

extension-route53-default.tf

extension-route53-sunnylabs.tf

extension-route53-sym-prod.tf

extension-scalyr.tf

extension-solr.tf

extension-spotinst.tf

```
1 provider "spotinst" {
2   token = "${data.credstash_secret.ocean-key.value}"
3   account = "${var.spotinstAccount[var.profile]}"
4 }
5
6 data "helm_repository" "spotinst" {
7   name = "spotinst"
8   url = "https://spotinst.github.io/spotinst-kubernetes-helm-charts"
9 }
10
11 resource "helm_release" "spotinst" {
12   name = "spotinst"
13   repository = "${data.helm_repository.spotinst.metadata.0.name}"
14   chart = "spotinst-kubernetes-cluster-controller"
15   namespace = "kube-system"
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17   values = [<<EOF
18 spotinst:
19   token: "${data.credstash_secret.ocean-key.value}"
20   account: "${var.spotinstAccount[var.profile]}"
21   clusterIdentifier: "${var.clusterName}"
22 metrics-server:
23   deployChart: false
24 EOF
25 ]
26 }
27
28 resource "spotinst_ocean_aws" "ocean_cluster" {
29   name = "${var.clusterName}"
30   key_name = "${var.keyPairName}"
31
32   controller_id = "${var.clusterName}"
33
34   region = "${data.aws_region.current.name}"
```

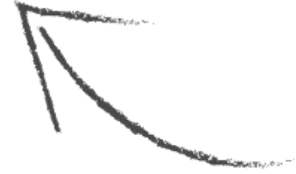

Price

Value

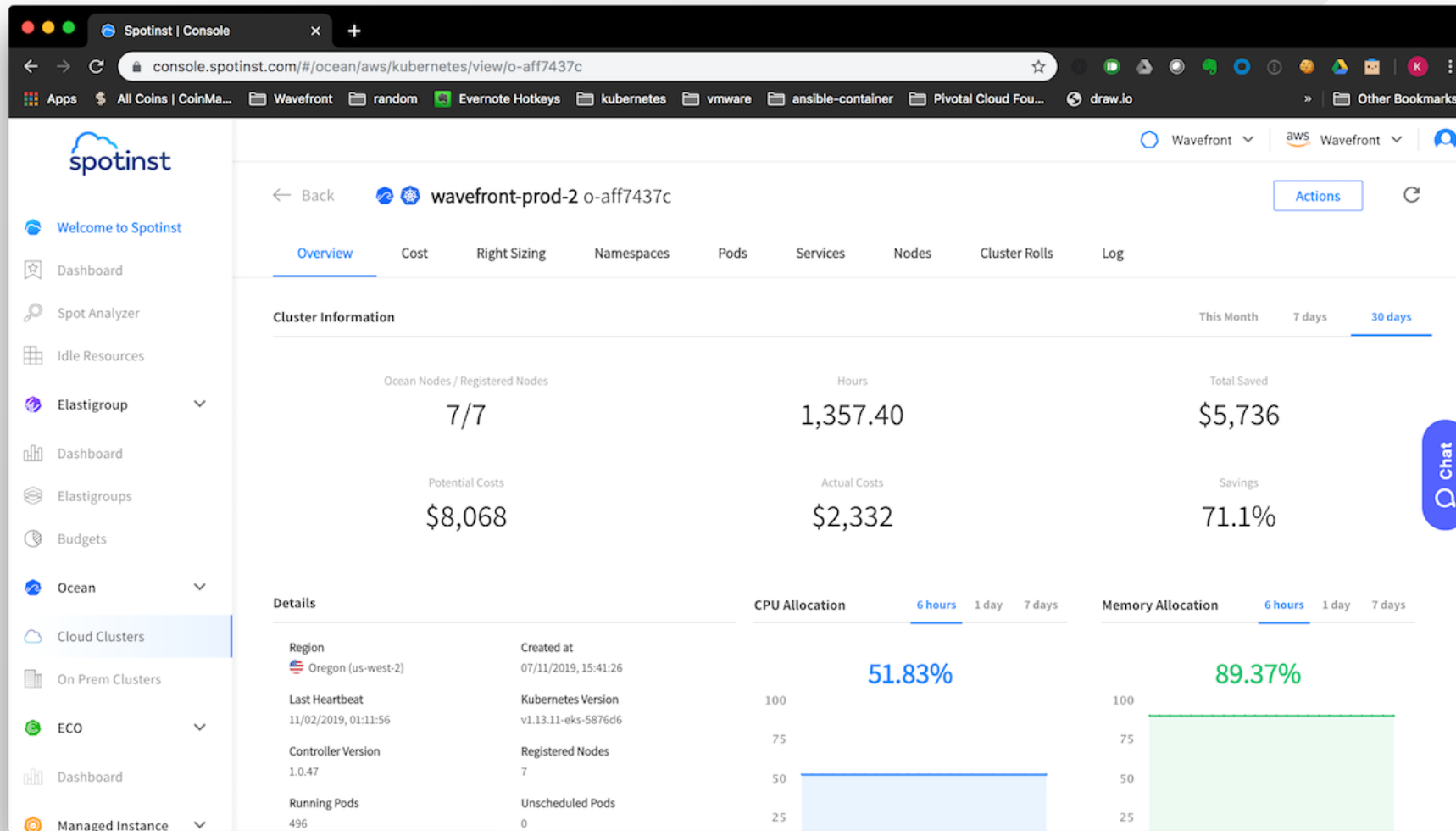




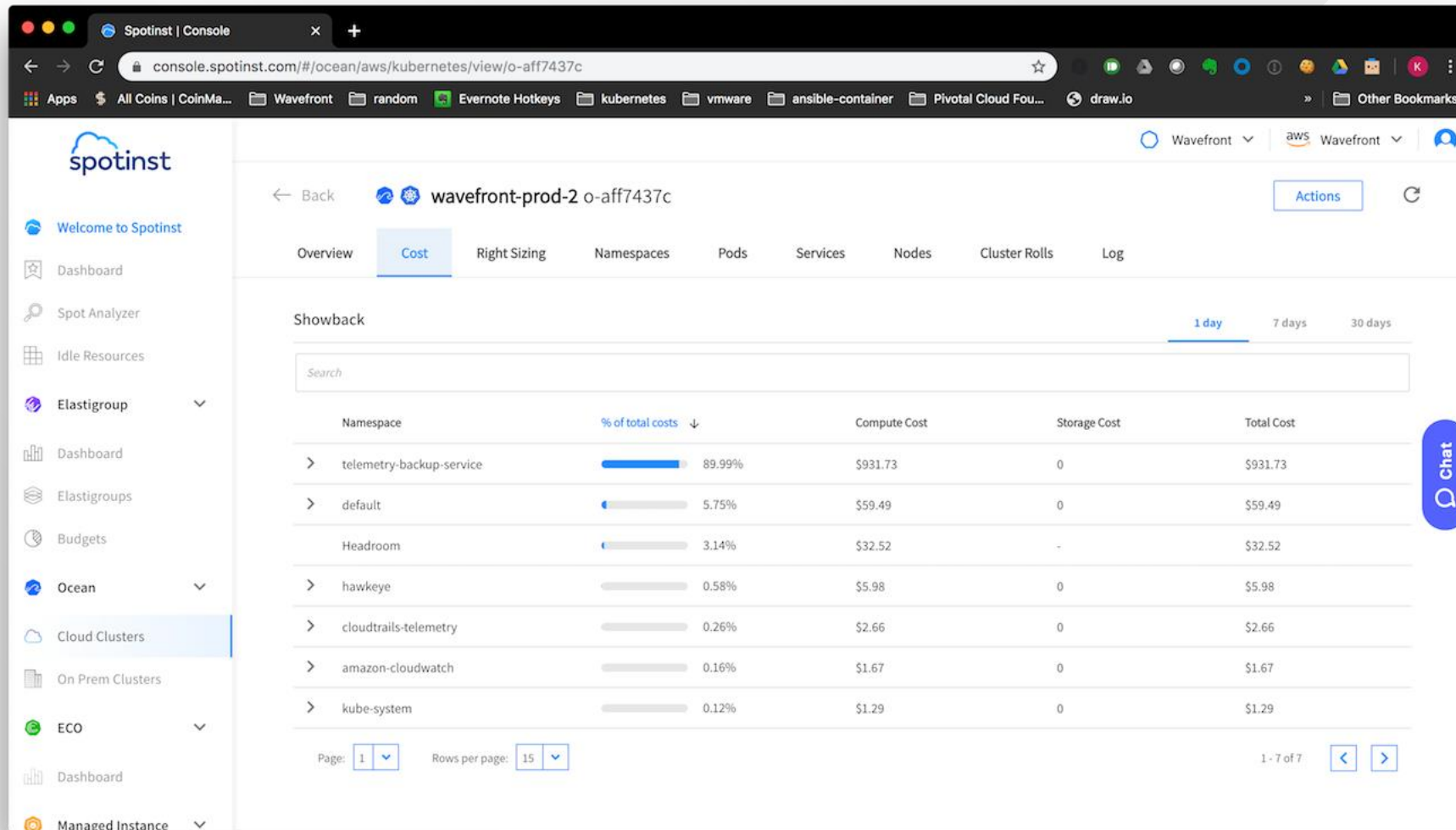
INNOVATION



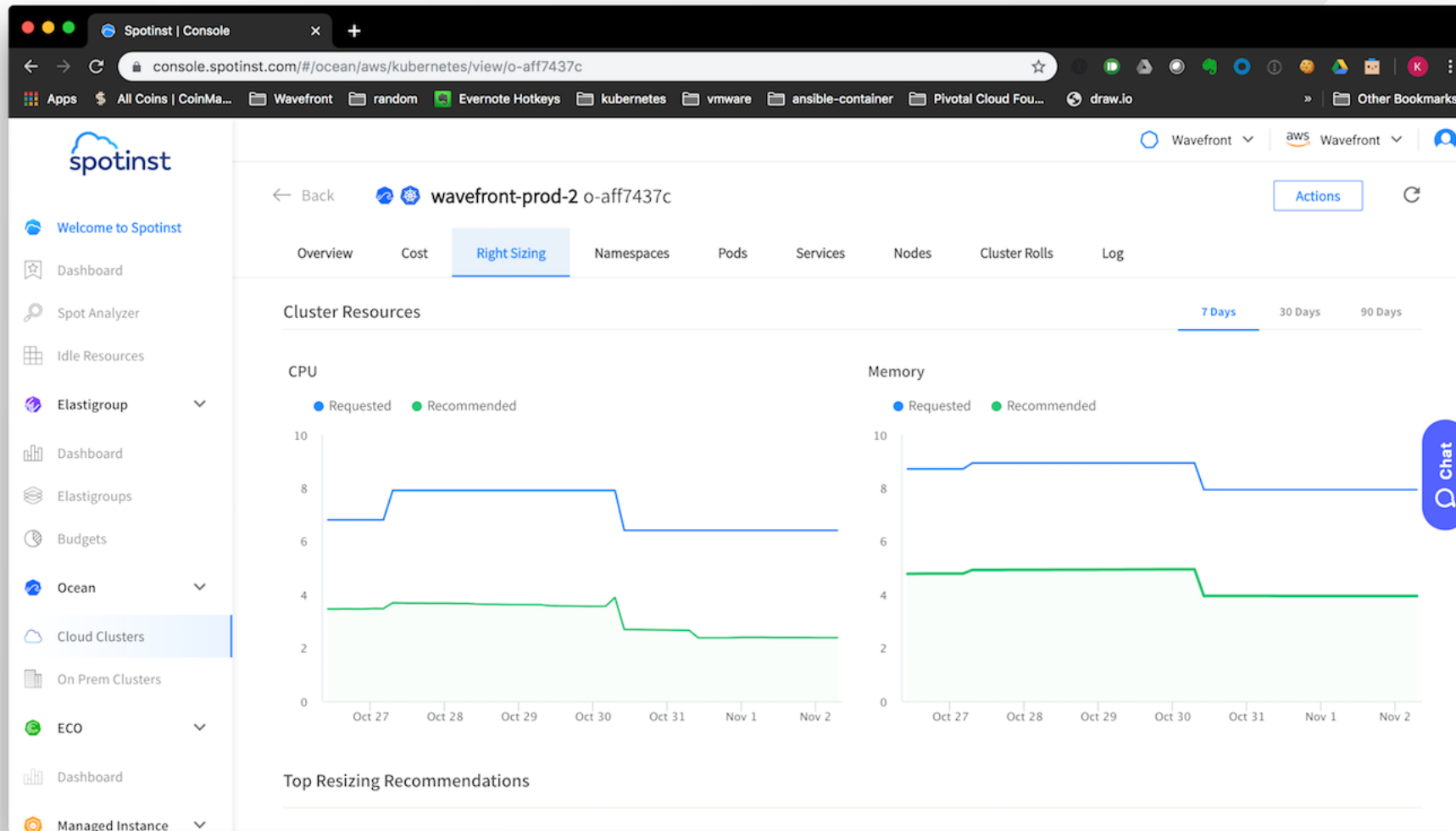
30-Day Savings on a Single Cluster



Cost by Namespace



Workload Rightsizing



Workload Rightsizing

The screenshot displays the Spotinst console interface. The left sidebar contains navigation links for various Spotinst features. The main content area shows the 'wavefront-prod-2 o-aff7437c' cluster with a 'Top Resizing Recommendations' table. The table lists deployments, their pod counts, current resources, and recommended resources, along with up/down arrows and 'Dismiss' links. A 'Chat' button is visible on the right side of the console.

Spotinst | Console

console.spotinst.com/#/ocean/aws/kubernetes/view/o-aff7437c

Wavefront

aws Wavefront

Back wavefront-prod-2 o-aff7437c Actions

Top Resizing Recommendations

| Deployment Name | Pod Count | Current Resources | Recommended Resources | | |
|---|-----------|--------------------------------|---------------------------------|---|-------------------------|
| default:elgonsqspointsredirector | 20 | 0.75 vCPU / 1 Memory (Mib) | 0.932 vCPU / 0.563 Memory (Mib) | ↑ | Dismiss |
| default:kilimanjaro-mon-sqs-points-redirector | 10 | 0.75 vCPU / 1 Memory (Mib) | 0.955 vCPU / 0.563 Memory (Mib) | ↑ | Dismiss |
| hawkeye:hawkeye | 5 | 1.1 vCPU / 0.225 Memory (Mib) | 0.227 vCPU / 0.136 Memory (Mib) | ↓ | Dismiss |
| kube-system:kube-state-metrics | 1 | 0.21 vCPU / 0.146 Memory (Mib) | 0.008 vCPU / 0.099 Memory (Mib) | ↓ | Dismiss |
| kube-system:coredns | 2 | 0.1 vCPU / 0.068 Memory (Mib) | 0.1 vCPU / 0.033 Memory (Mib) | ↓ | Dismiss |
| default:cloudhealth-collector | 1 | 0.5 vCPU / 0.5 Memory (Mib) | 0.008 vCPU / 0.213 Memory (Mib) | ↓ | Dismiss |
| cloudtrails-telemetry:cloudtrails-telemetry-api | 1 | 1 vCPU / 2 Memory (Mib) | 0.111 vCPU / 0.051 Memory (Mib) | ↓ | Dismiss |
| cloudtrails-telemetry:cloudtrails-telemetry-partit... | 1 | 1 vCPU / 2 Memory (Mib) | 0.001 vCPU / 0.038 Memory (Mib) | ↓ | Dismiss |
| kube-system:tiller-deploy | 1 | 0 vCPU / 0 Memory (Mib) | 0.001 vCPU / 0.014 Memory (Mib) | ↑ | Dismiss |
| argo:argo-ui | 1 | 0 vCPU / 0 Memory (Mib) | 0.001 vCPU / 0.048 Memory (Mib) | ↑ | Dismiss |

Chat

Node Statistics

The screenshot displays the Spotinst console interface. The left sidebar contains navigation links for Dashboard, Spot Analyzer, Idle Resources, Elastigroup, Budgets, Ocean, Cloud Clusters, On Prem Clusters, ECO, and Managed Instance. The main content area shows the 'Nodes' tab for a cluster named 'wavefront-prod-2 o-aff7437c'. A table lists node details including Node Name, Instance ID, Launch Specification, Instance Type, Availability Zone, Life Cycle, Pods, CPU usage, Memory usage, Created At, and Status. The table shows 7 nodes with varying CPU and memory usage levels. A 'Chat' button is visible on the right side of the table.

| Node Name | Instance ID | Launch Specification | Instance Type | Availability Zone | Life Cycle | Pods | CPU ↓ | Memory | Created At | Status |
|--|---------------------|----------------------|---------------|-------------------|------------|------|-------|--------|----------------------|--------|
| ip-10-211-109-11.us-west-2.compute.internal | i-0080857589bc64cc3 | ols-89431ede | r5d.24xlarge | us-west-2b | OD (RI) | 81 | 60% | 99% | 10/29/2019, 15:06:17 | ✓ |
| ip-10-211-157-40.us-west-2.compute.internal | i-0241693e7efd29307 | ols-89431ede | r5d.24xlarge | us-west-2c | OD (RI) | 79 | 58% | 99% | 10/29/2019, 15:16:16 | ✓ |
| ip-10-211-3-41.us-west-2.compute.internal | i-00a02d821af845449 | ols-89431ede | r5.24xlarge | us-west-2a | OD (RI) | 77 | 55% | 91% | 10/29/2019, 15:06:15 | ✓ |
| ip-10-211-161-242.us-west-2.compute.internal | i-0fcd0e06d780d1ee1 | ols-89431ede | r5d.24xlarge | us-west-2c | OD (RI) | 74 | 55% | 98% | 10/29/2019, 15:11:17 | ✓ |
| ip-10-211-20-100.us-west-2.compute.internal | i-0da2d54bac1001e99 | ols-89431ede | r5d.24xlarge | us-west-2a | OD (RI) | 70 | 52% | 86% | 10/29/2019, 15:06:19 | ✓ |
| ip-10-211-29-149.us-west-2.compute.internal | i-09b8f9fbf4d8fa925 | ols-89431ede | r5d.24xlarge | us-west-2a | OD (RI) | 57 | 41% | 75% | 10/29/2019, 15:25:15 | ✓ |
| ip-10-211-6-131.us-west-2.compute.internal | i-0b071522a9fd53459 | ols-89431ede | r5a.24xlarge | us-west-2a | OD (RI) | 58 | 39% | 74% | 10/29/2019, 16:25:15 | ✓ |

Scale Behavior – Spotinst UI

The screenshot displays the Spotinst Console interface. The left sidebar contains navigation links: Welcome to Spotinst, Dashboard, Spot Analyzer, Idle Resources, Elastigroup, Budgets, Ocean, Cloud Clusters, On Prem Clusters, ECO, and Managed Instance. The main content area shows the 'wavefront-prod-2' cluster details. The 'Log' tab is selected, displaying a list of events. The events are filtered by time (From: 2019/10/20 14:05, To: 2019/10/22 02:05) and severity (All). The log shows several events related to replacing instances to utilize vacant RIs, launching instances, and scaling the Kubernetes Autoscaler. The events are timestamped and include details about the instances being replaced or launched, the reason for the action, and the resources required.

Spotinst | Console

console.spotinst.com/#/ocean/aws/kubernetes/view/o-aff7437c

Wavefront

Back wavefront-prod-2 o-aff7437c Actions

Overview Cost Right Sizing Namespaces Pods Services Nodes Cluster Rolls Log

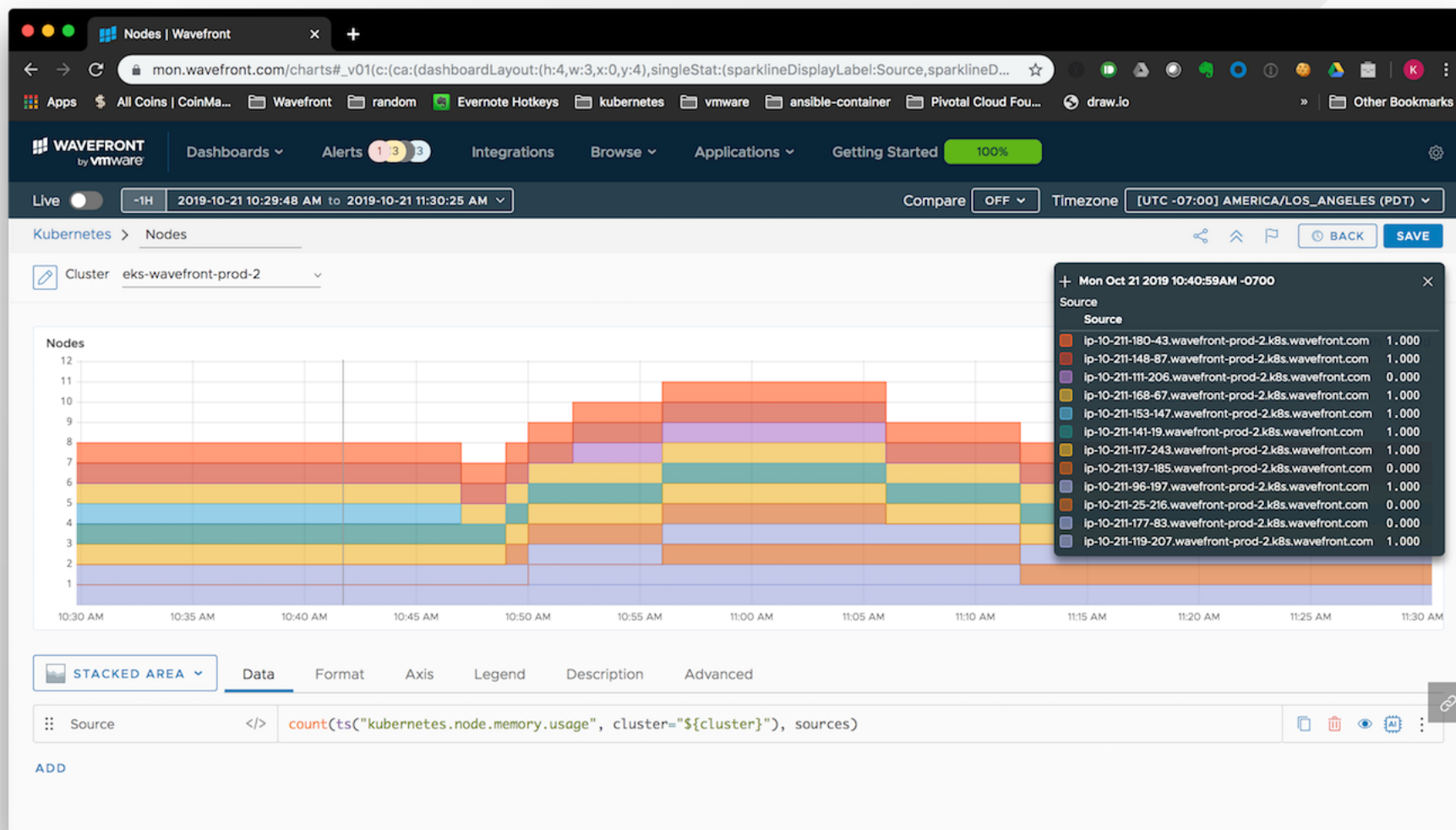
From * To * Severity * 1 hour 12 hours 24 hours

2019/10/20 14:05 2019/10/22 02:05 All Resource Id Filter RESET

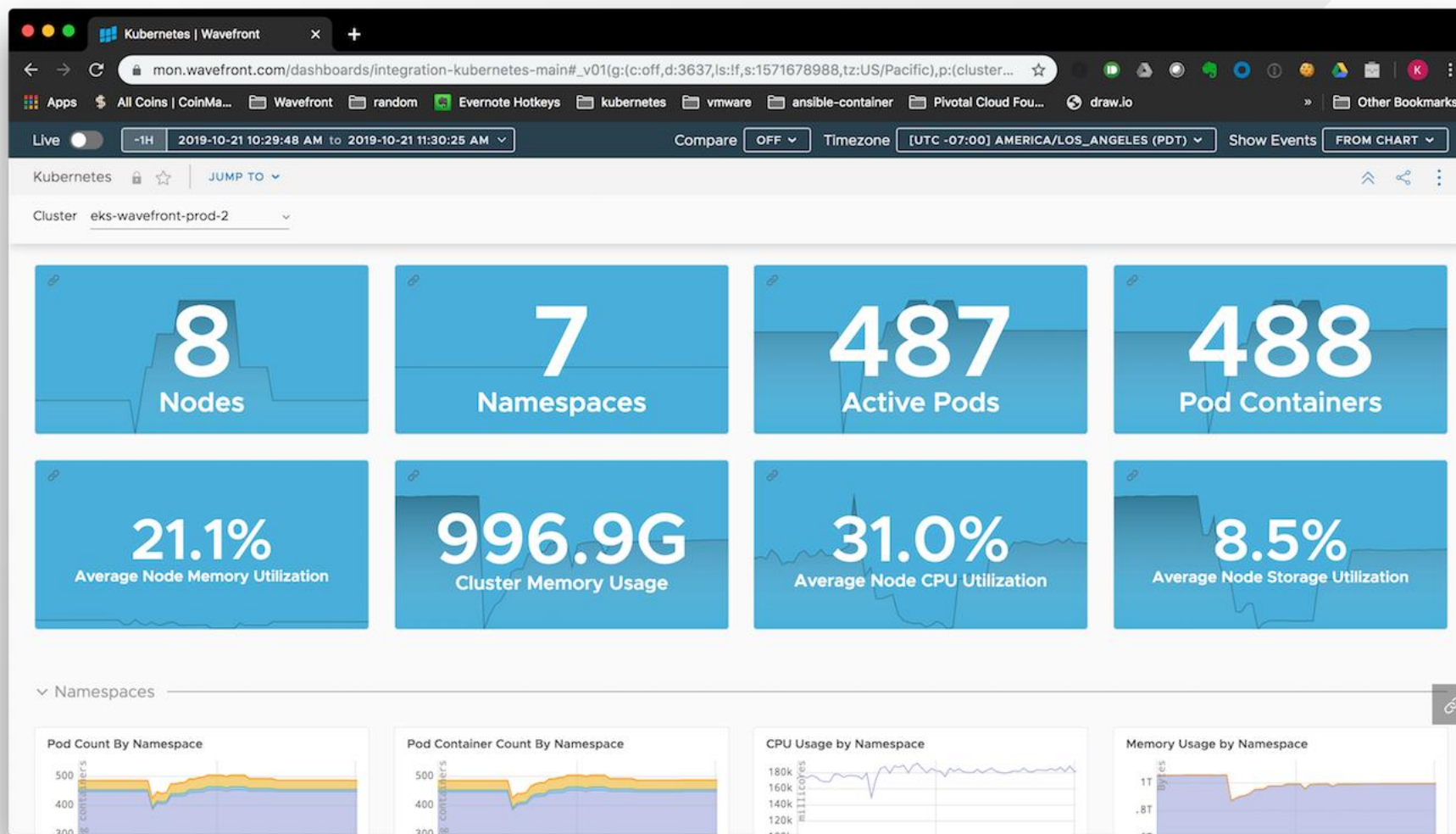
10/21/2019, 07:24:02, INFO, Replacing instances to Utilize vacant RIs. Instances to replace: [i-0d65289d0e2f571a5]
10/21/2019, 08:24:02, INFO, Replacing instances to Utilize vacant RIs. Instances to replace: [i-0d65289d0e2f571a5]
10/21/2019, 09:24:02, INFO, Replacing instances to Utilize vacant RIs. Instances to replace: [i-0d65289d0e2f571a5]
10/21/2019, 10:24:02, INFO, Replacing instances to Utilize vacant RIs. Instances to replace: [i-0d65289d0e2f571a5]
10/21/2019, 10:45:52, INFO, Reserved instances launched: Utilizing Reserved Instances: i-0f95b3acd9cc3996e
10/21/2019, 10:45:52, INFO, Instances: [i-0f95b3acd9cc3996e] have been launched
10/21/2019, 10:47:37, INFO, Spotinst Kubernetes Controller, Instances Launched. Launched 1 instances. Ids: [sir-mcb89dgp] (view details)
10/21/2019, 10:47:37, INFO, Instances: [i-06924a11b7039aa54] have been launched
10/21/2019, 10:47:37, INFO, Kubernetes Autoscaler, Scale Up Initiated due to pending for schedule Pods. Required Resources: 13000.0 of millicpu. and 59392.0 of Mib RAM. Scale is restricted to Availability Zones: ["us-west-2a","us-west-2b","us-west-2c"]
10/21/2019, 10:50:02, INFO, Instances: [i-02ead6293c47adebf] have been launched
10/21/2019, 10:50:02, INFO, Spotinst Kubernetes Controller, Instances Launched. Launched 1 instances. Ids: [sir-kf78arvm] (view details)
10/21/2019, 10:50:02, INFO, Kubernetes Autoscaler, Scale Up Initiated due to pending for schedule Pods. Required Resources: 11500.0 of millicpu. and 34816.0 of Mib RAM. Scale is restricted to Availability Zones: ["us-west-2a","us-west-2b","us-west-2c"]
10/21/2019, 10:53:47, INFO, Spotinst Kubernetes Controller, Instances Launched. Launched 1 instances. Ids: [sir-kzviab9n] (view details)
10/21/2019, 10:53:47, INFO, Instances: [i-0503103fae6c2350b] have been launched
10/21/2019, 10:53:47, INFO, Kubernetes Autoscaler, Scale Up Initiated due to pending for schedule Pods. Required Resources: 6750.0 of millicpu. and 18432.0 of Mib RAM. Scale is restricted to Availability Zones: ["us-west-2a","us-west-2b","us-west-2c"]
10/21/2019, 11:01:14, INFO, Kubernetes Autoscaler, Scale down activity - Detached 2 instances Instances: [i-02ead6293c47adebf, i-0f95b3acd9cc3996e] (view details)
10/21/2019, 11:01:14, INFO, Instances: [i-02ead6293c47adebf, i-0f95b3acd9cc3996e] have been detached. Reason: Auto scale
10/21/2019, 11:07:13, INFO, Instances: [i-06924a11b7039aa54] have been detached. Reason: Auto scale
10/21/2019, 11:07:13, INFO, Kubernetes Autoscaler, Scale down activity - Detached 1 instances Instances: [i-06924a11b7039aa54] (view details)
10/21/2019, 11:24:02, INFO, Replacing instances to Utilize vacant RIs. Instances to replace: [i-0e89741acbf3b7d20]
10/21/2019, 12:24:02, INFO, Replacing instances to Utilize vacant RIs. Instances to replace: [i-0e89741acbf3b7d20]
10/21/2019, 13:24:02, INFO, Replacing instances to Utilize vacant RIs. Instances to replace: [i-0e89741acbf3b7d20]
10/21/2019, 14:24:02, INFO, Replacing instances to Utilize vacant RIs. Instances to replace: [i-0e89741acbf3b7d20]

Chat

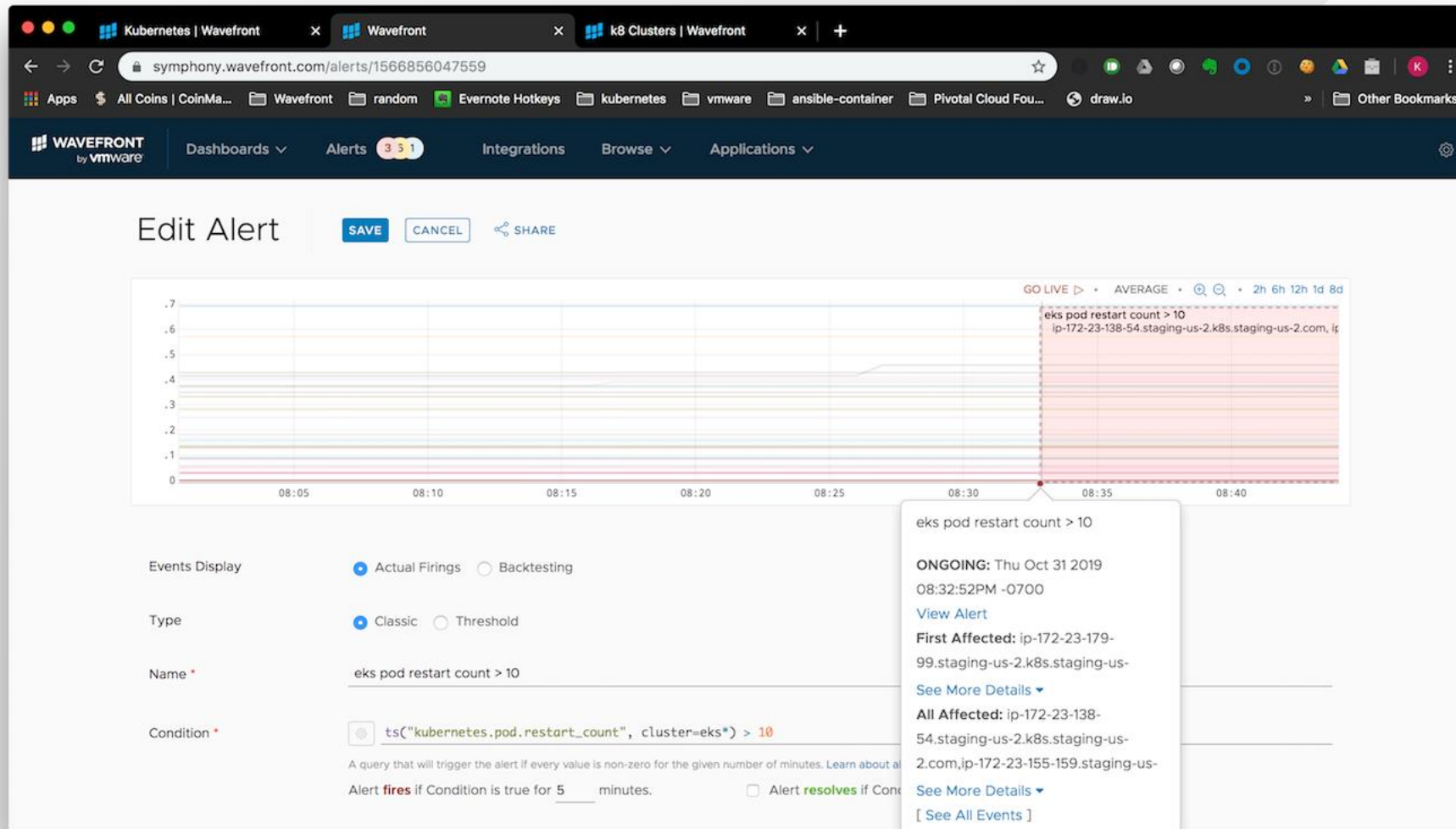
Scale Behavior – Wavefront UI



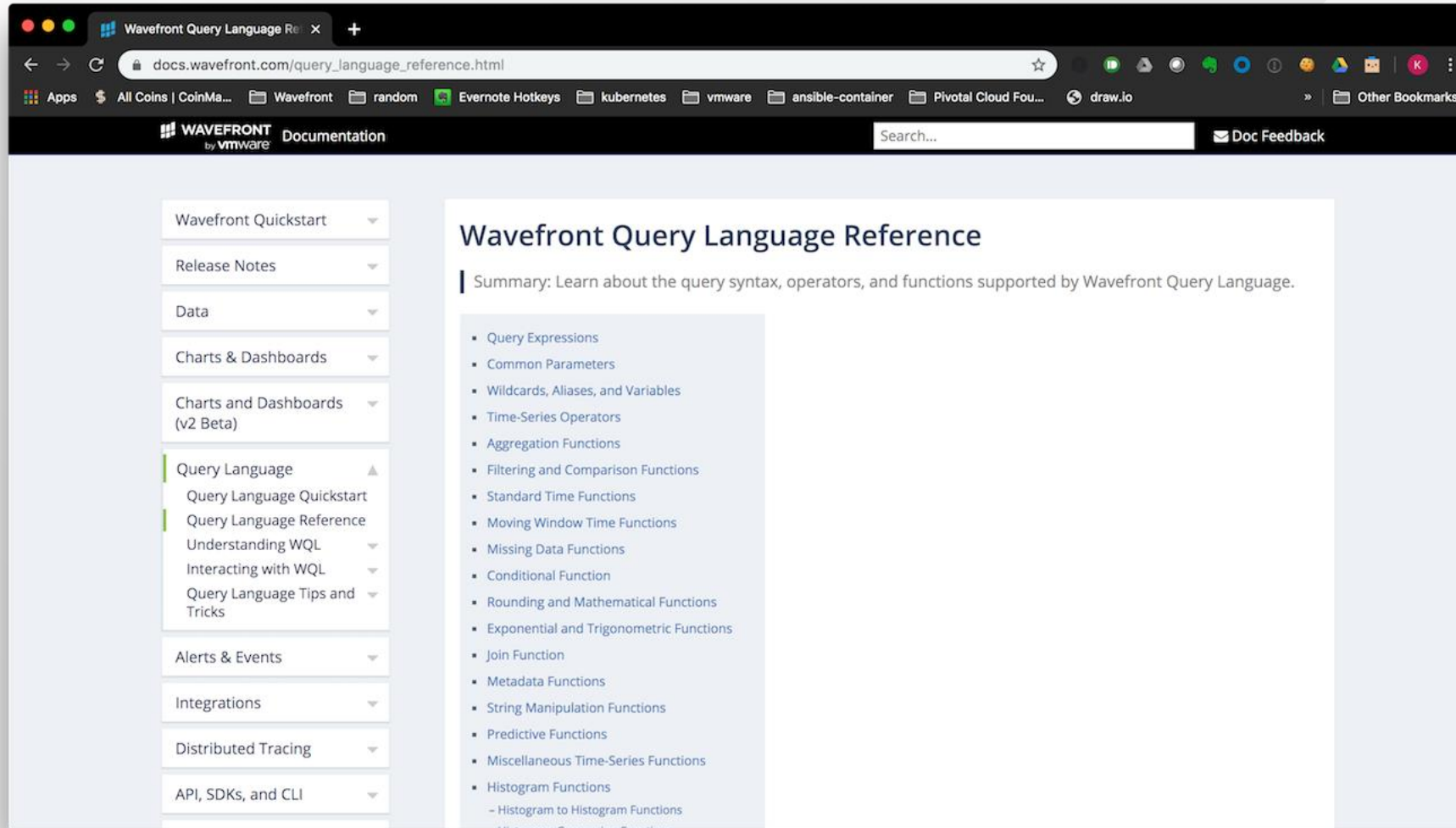
Bring Your Metrics Front and Center



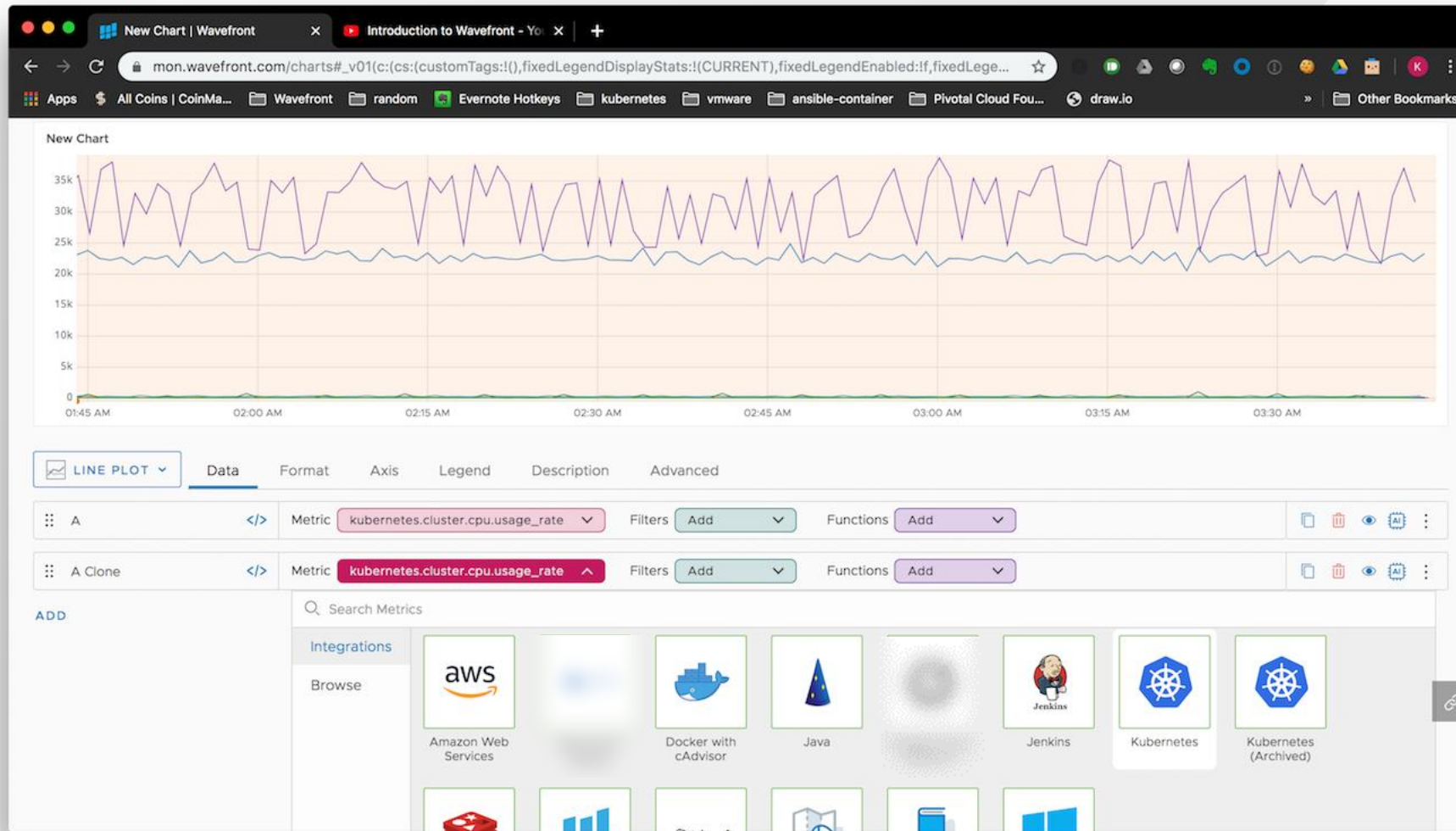
Intelligent Alerting



Robust Wavefront Query Language



Interactive Query Builder



Videos!

Introduction to Wavefront - YouTube

youtube.com/watch?v=90mw6Vcmlt4&list=PLPGZsvbdUCi7fmz3Y-PIEhLajKQB5XI3C

Apps All Coins | CoinMa... Wavefront random Evernote Hotkeys kubernetes vmware ansible-container Pivotal Cloud Fou... draw.io Other Bookmarks

YouTube wavefront

Introduction to Wavefront !!!

776 views • Aug 20, 2019

18 0 SHARE SAVE

VMware Tech Pubs

TECH PUBS - Wavefront

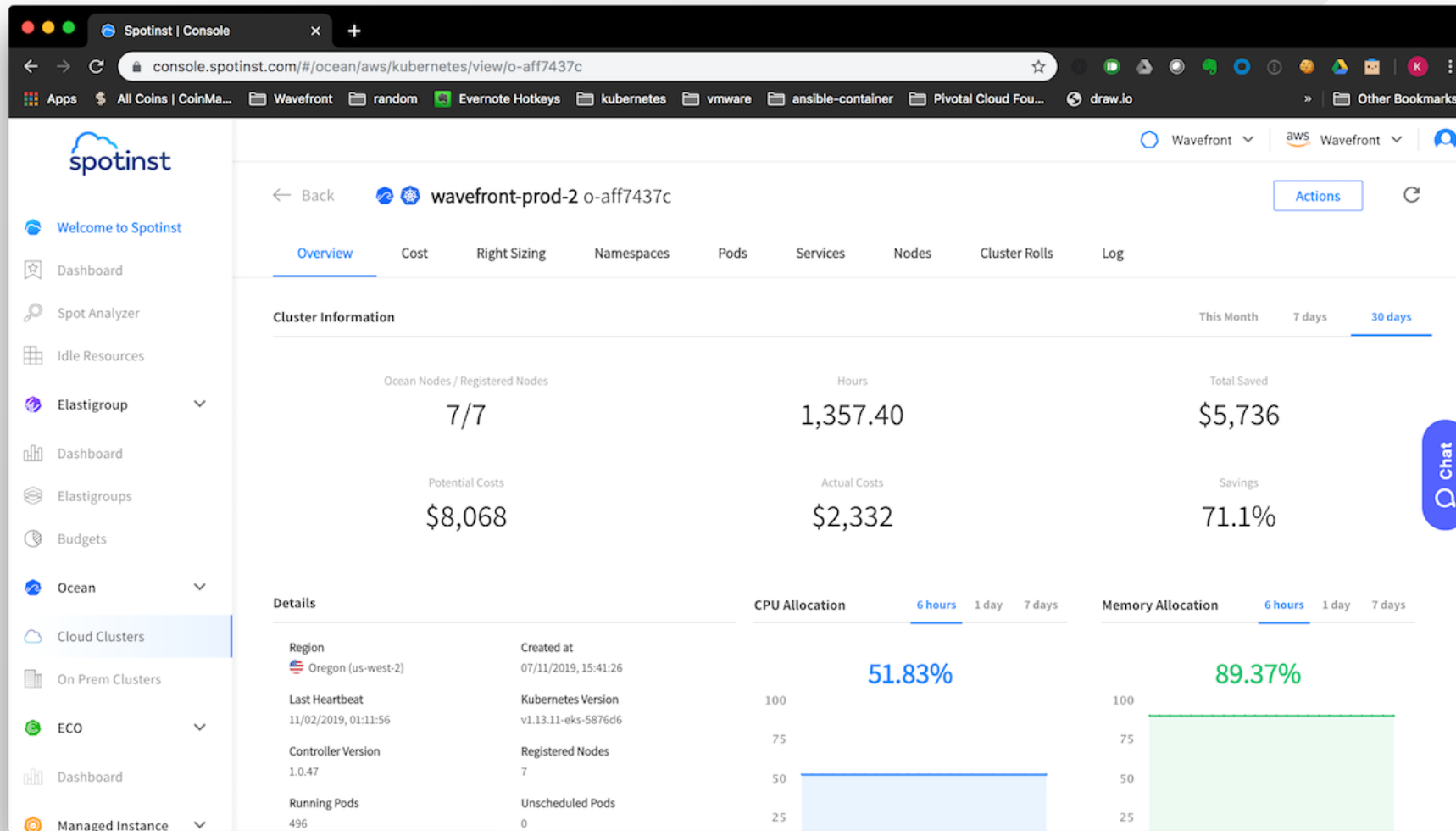
Wavefront by VMware - 1 / 17

- 1 Introduction to Wavefront VMware Tech Pubs 14:06
- 2 Wavefront Proxy VMware Tech Pubs 9:20
- 3 Authorization in Wavefront VMware Tech Pubs 5:40
- 4 Permissions in Wavefront VMware Tech Pubs 1:37
- 5 Object-based Access Control VMware Tech Pubs 2:33
- 6 The Future of App Monitoring - Wavefront by VMware Wavefront by VMware 9:39

Time Series and Interpolation VMware Tech Pubs 813 views 6:47

Multi-Threshold Alerts

30-Day Savings on a Single Cluster



Wavefront & Spotinst



1

Unified Full
Stack View



30+%

Reduction
in Tooling
Complexity



10x

Earlier Issue
Detection



5x

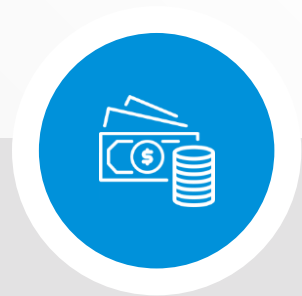
Lower
Prices than
Traditional
APM



100B+

Data Points
Ingested Per
Day (at Scale)

Wavefront & Spotinst



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Stack View



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Detection



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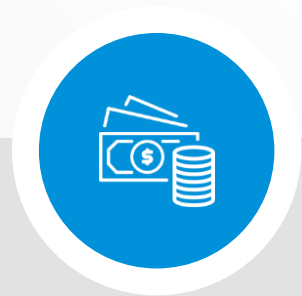
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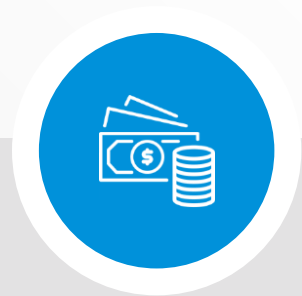
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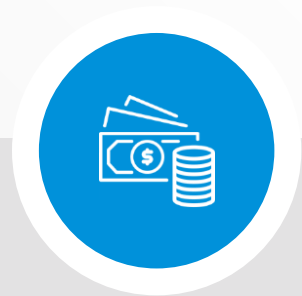
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Day (at Scale)

Thank you!

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