



AWS
re:Invent

STP208

How to build a company founded on engineering principles

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Intercom

Agenda

Why principles are useful

Intercom's engineering principles

Intercom's engineering principles in practice

Why principles are useful

A good set of principles allows an organization to work
off a common mental model

A good set of principles allow an organisation to work off a common mental model

Bad principles?

“We don’t ship bugs”



Des Traynor ✓

@destraynor



The opposite of a good product principle is itself a good product principle.

Everything else just is a truism.

We prioritise power users
and design for speed of
their interactions



New users should be
productive on their first use

We prioritise product
consistency



We optimise every screen and
component to perfect the
workflow

We seek to delight our
users with intricate detail
and polish



We design to simplify, not
to decorate.

Good principles!

“We build on AWS”

Look at what works in practice.

Look at what you truly believe in.

Refresh them regularly

Avoid truisms and consider the opposite opinion.

Intercom's engineering principles



INTERCOM







perso

Opinionated by
default, flexible
under the hood



Design principle
number two

We optimize our designs to feel simple and
opinionated by default, but progressively reveal
power and flexibility.

Start with
the problem



R&D Principle
number one

Start by deeply understanding the problem we're
solving. Continually evolve this understanding,
and persistently return to it to ensure you haven't
veered off course.

What you ship
what matters?

Thi
star

R&D Principle
number two

Shape the
solution

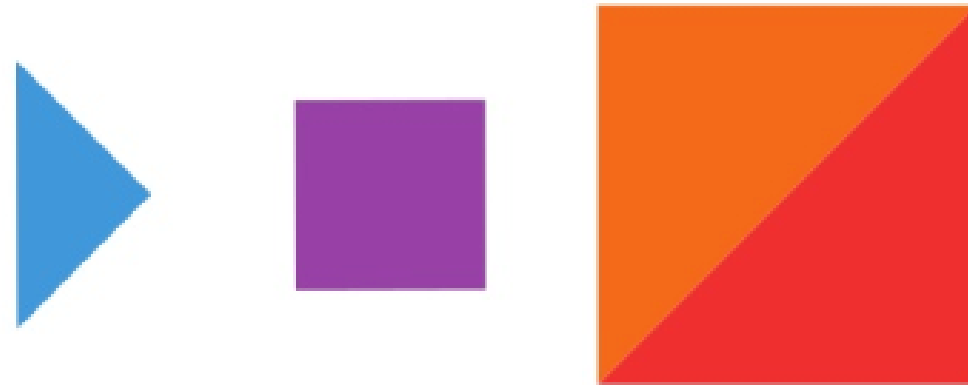
Ship to learn

modular systems over bespoke
re-use, evolve and merge
building new.

Engineering principle
number three

Large changes are hard to understand
harder to debug. We deliver control
changes in a series of small, controlled
to understand steps.

Ship to learn



R&D Principle number three

The sooner you ship, the sooner you get feedback on your assumptions and your solution, so you can learn quickly if you're having impact. Shipping is the beginning more than the end.



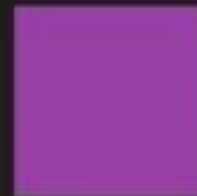
Build in small steps



**Engineering principle
number three**

Large changes are hard to understand, and harder to debug. We deliver complex changes in a series of small, controlled, easy to understand steps.

Be technically conservative



**Engineering principle
number two**

We like familiar solutions with boring technologies. We reuse the same patterns in different solutions as much as possible.

Keep it simple



**Engineering principle
number four**

Complexity is the enemy of our ability to move quickly. We will trade off performance, financial cost, and perfect abstraction in order to keep a solution simple.

Build with positivity and pride



Engineering principle number five

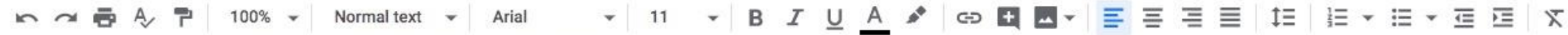
Great things are only built by high functioning groups of humans. We are optimistic, positive, and assume good intent. We are eager to teach and learn.

Intercom's engineering principles in practice

Example #1

AWS costs





Outline

AWS costs, availability and fleet ma...

Intercom's Hosting requirements

Why do we use AWS?

When to get help, and who to talk t...

A note on gatekeeping

How do we use AWS?

AWS Accounts

AWS Regions

AWS Availability Zones

How many availability zones sh...

AWS Support

AWS Costs

EC2

Autoscaling

Instance families

Instance types

Reserving instances

Spot instances

AWS costs, availability and fleet management principles and practices

First published: August 2017

Last updated: September 2019

Author: Brian Scanlan

The following document describes the principles behind the current practices used in Intercom to build and host services in AWS today, and gives some insight into the thought process and historical context behind these decisions. The purpose of this document is to codify frequently asked questions, assumptions and decisions into a single place, so they can be shared, critiqued and revised over time. It is inevitable that our approach to hosting will change as Intercom continues to grow, and the technology landscape changes. This is not a guide about how to use AWS or its services - reading [The Open Guide to Amazon Web Services](#) is strongly recommended for anybody interested in staying current with the wonderful world of AWS.

Intercom's Hosting requirements

For Intercom, hosting of services needs to:

- **Be simple to understand and operate:** Complex, optimised services take time to build and will continue to take time to operate long after they're built. Our time is what we must protect the most. We prefer to use simple, common components over heavily optimised systems that can be challenging to learn or understand. An example of this would be choosing to use DynamoDB over a self-hosted Cassandra installation for key value





The Open Guide to Amazon Web Services

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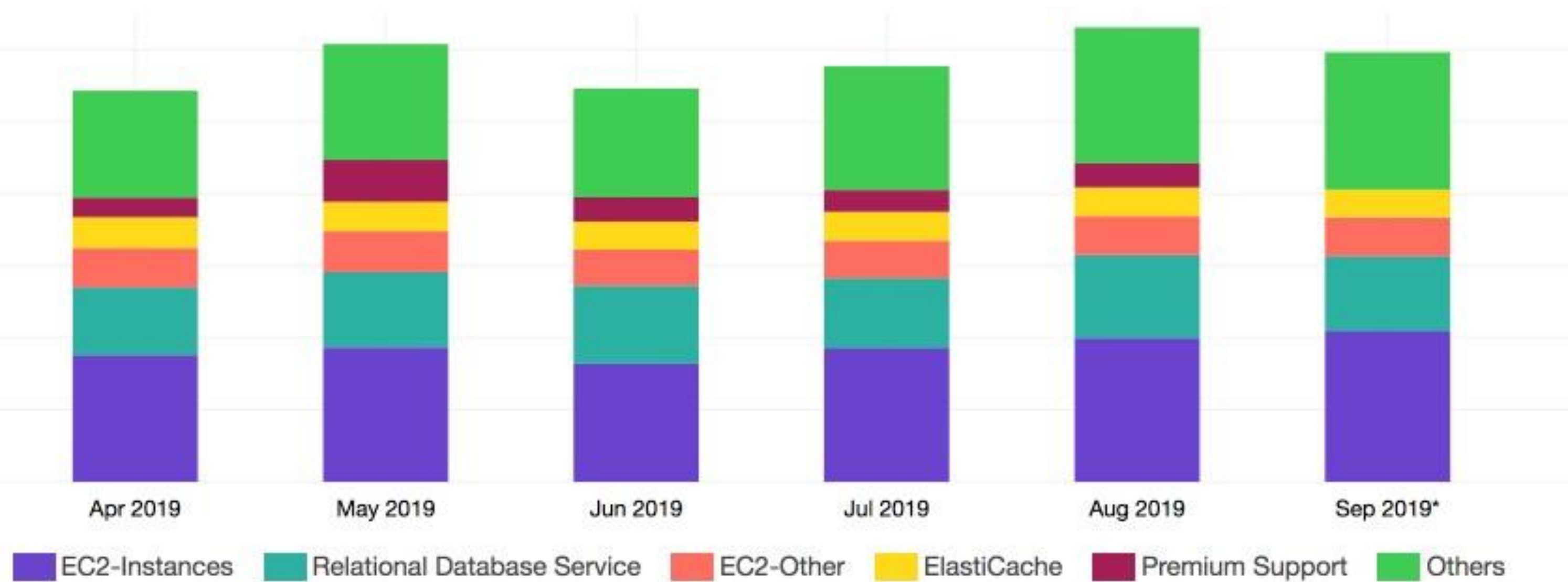
AWS in General

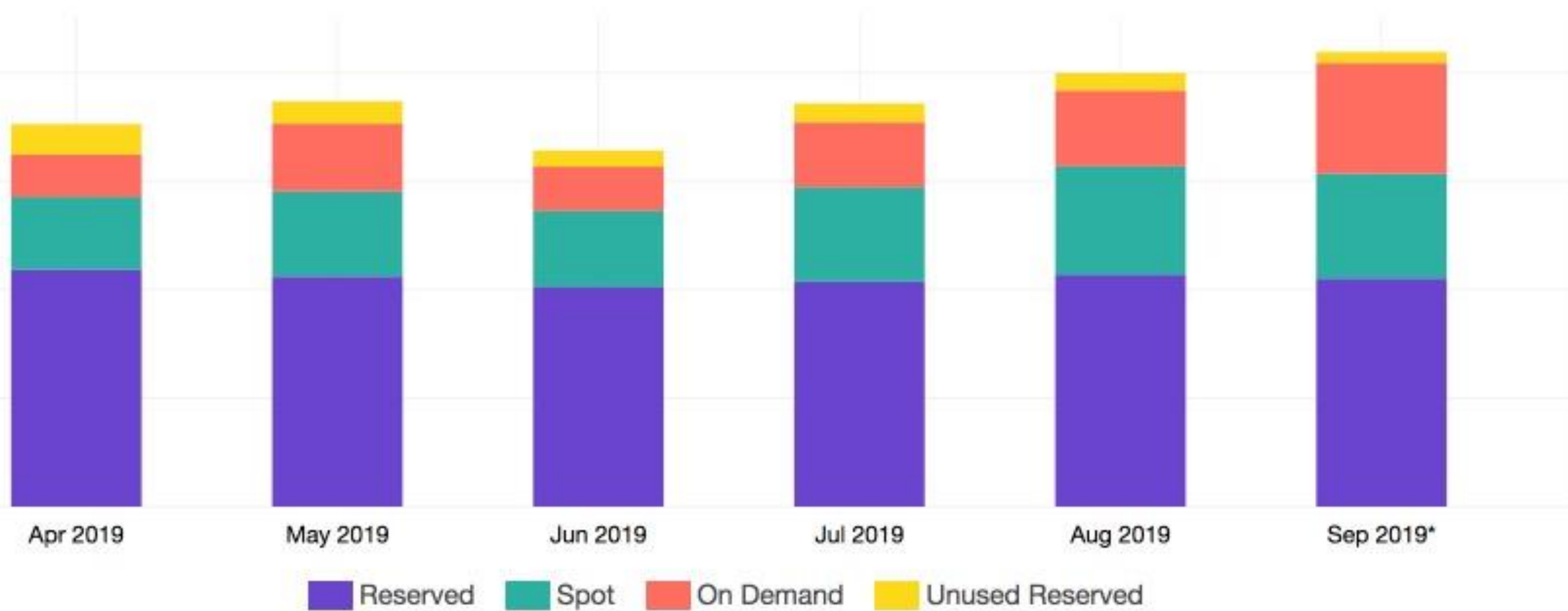
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“Our approach to managing AWS costs is **REACTIVE** and prioritizes taking action against the highest contributors to our costs **as observed in production**”

“The complexity of implementing multi-cloud makes this a decision we don’t even want to contemplate”





Things we do:

Tag resources

Use Cost Explorer to visualize trends

Things we do:

Work with product team to understand usage

Use a small number of modern instance families

Things we do:

Use auto scaling support for multiple instance types and purchase options

Costs are important, but...

We ship to learn.

We're technically conservative.

Example #2

Monolith

“Rebuilding your monolith from scratch using Go
microservices”

“Our monolith was poorly tested and deployed once every 6 months, and boy did you not want to be in the office that week (or month)”

“Our monolith kept slowing us down, so we had to
break it apart!”

Majestic monolith

Majestic monolith running on EC2 instances

Supercharging our monolith with serverless



Daniel Vassallo


@dvassallo



Lambda is a very poor substitute for EC2.

But it still has a place.

Instead of thinking of Lambda as a host for your applications, think of it as an extension for other AWS services.

Examples: 

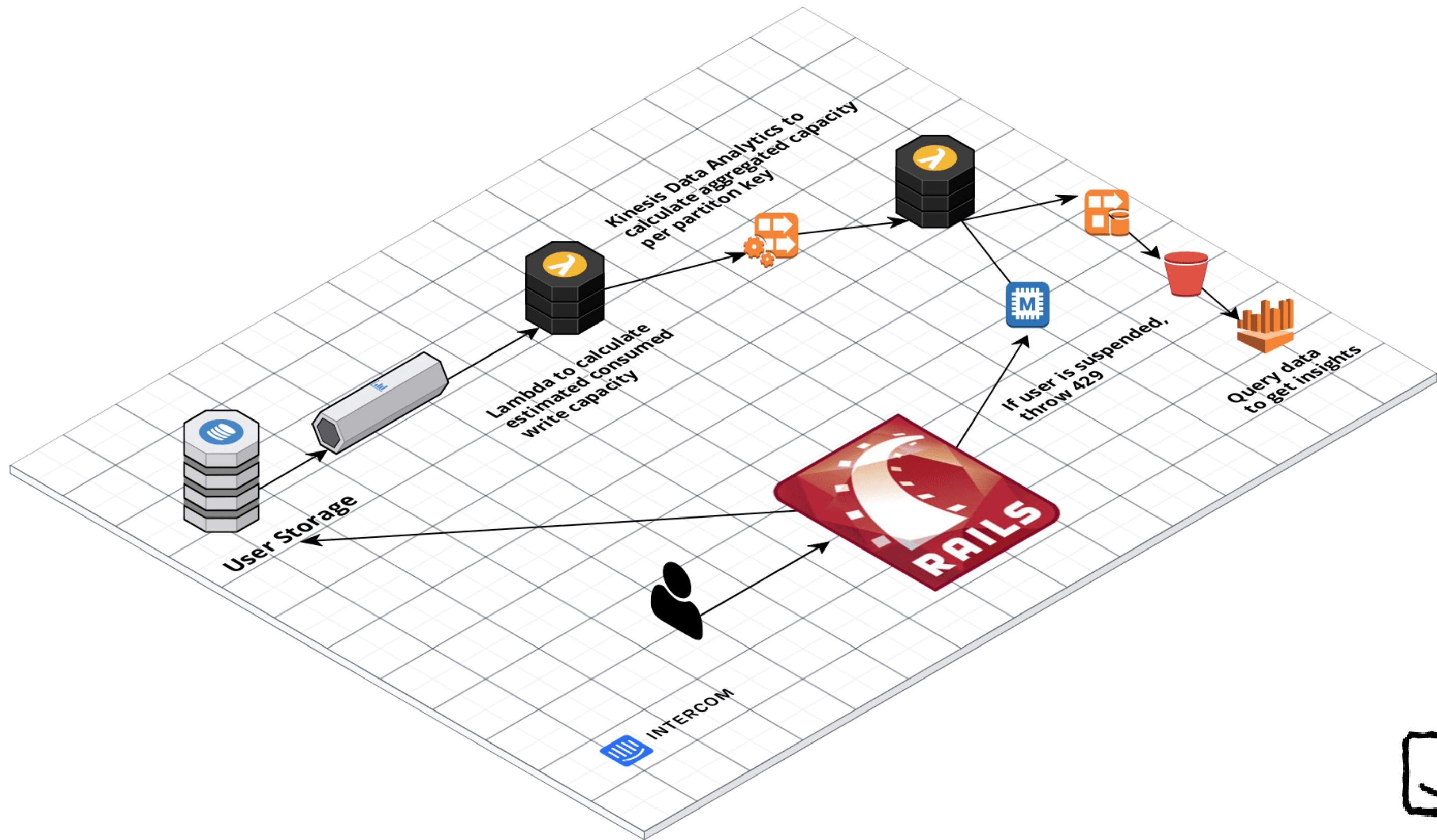
12:29 AM · Sep 30, 2019 · [Twitter Web App](#)

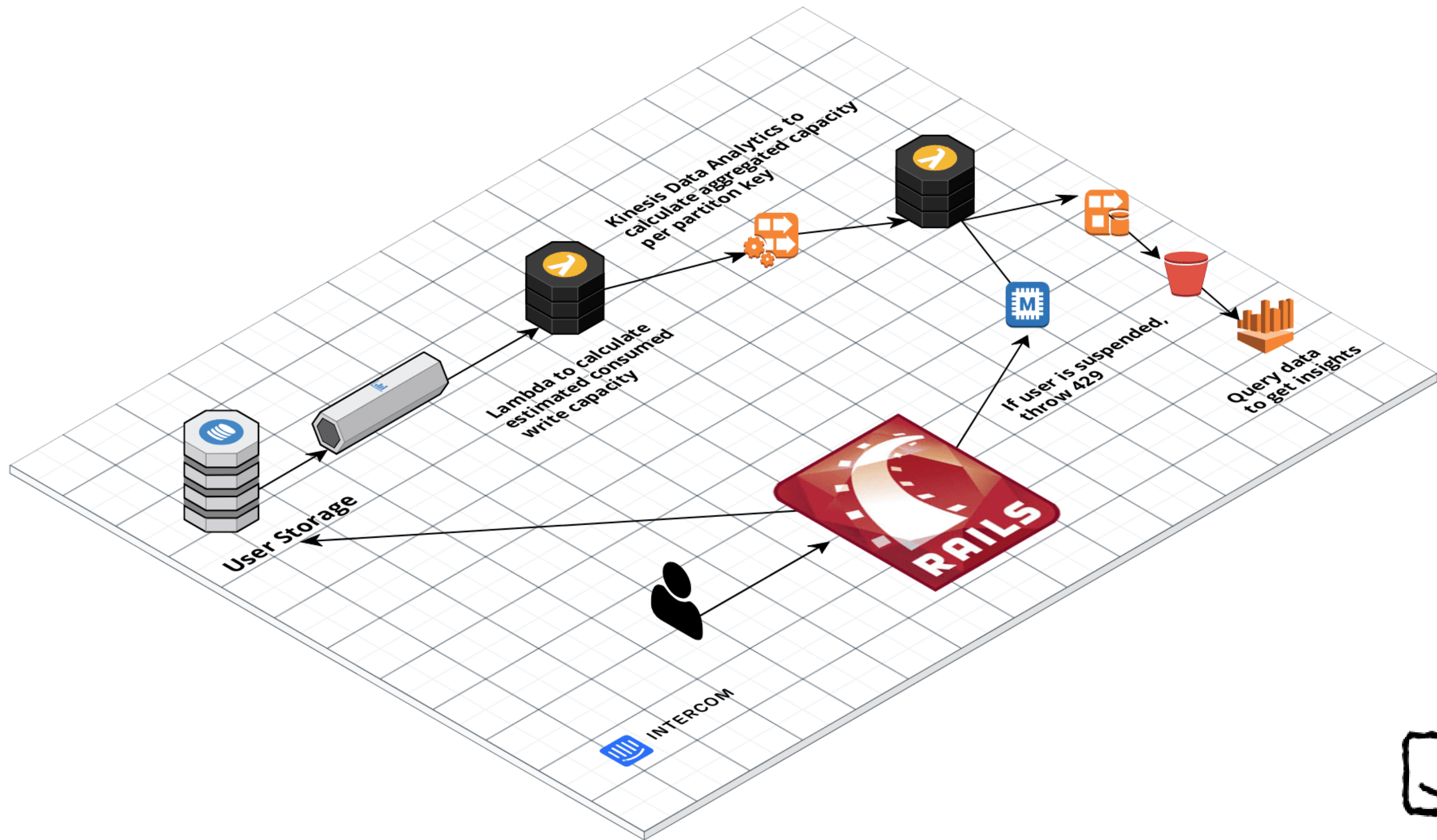
61 Retweets **243** Likes



Example #3

Replacing MongoDB with
Amazon DynamoDB





Thank you!

Brian Scanlan

@brian_scanlan



Please complete the session
survey in the mobile app.