

AWS  
re:Invent

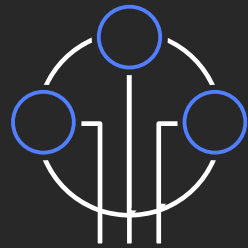
TLC305

# Industry 4.0 with mobile edge network services powered by AWS Outposts

## **Robin Harwani**

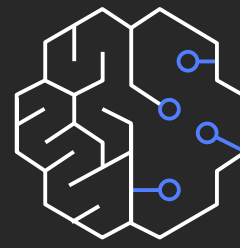
Principal, Global Partner SA Lead, Telecom IBU  
Amazon Web Services

# Our journey over the last 3 years



**2017**

Dedicated edge networks services with AWS IoT Core and AWS IoT Greengrass



**2018**

Machine learning with dedicated edge and private LTE networks



**2019**

Dedicated edge networks at scale, powered by AWS Outposts

# Agenda

- Industry 4.0 and the role of edge computing
- Understanding the problem statement
- Defining the solution approach w/ AWS Outposts
- Dive deeper into the architecture
- Lessons learned

# Industry 4.0 and the role of Edge Computing

# Industry 4.0 is transforming industrial processes

IoT brings sensors, machines, cloud computing, analytics, and people together to improve productivity and efficiency



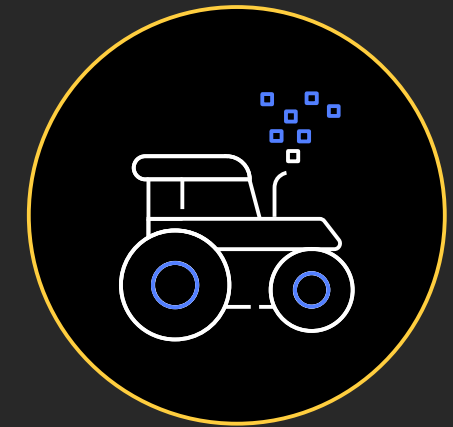
**Manufacturing**



**Mining**



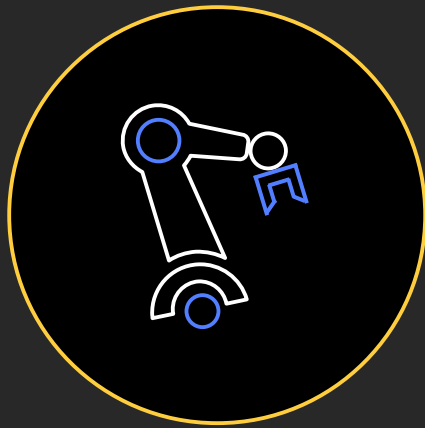
**Oil & gas**



**Agriculture**

# What are customers telling us?

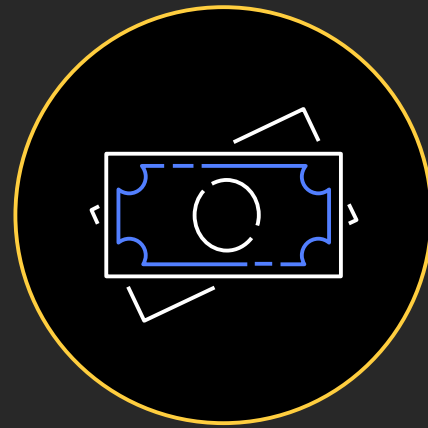
Convergence of business, process, and government standards like Industry 4.0 and Society 5.0



Mass production



Mass customization



Buy



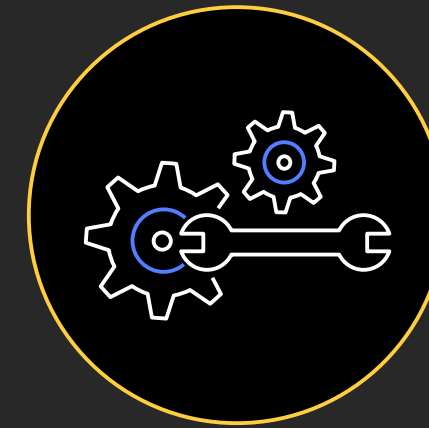
Lease



Pay upfront



Pay as you go



Manual



Automatic

# Important industrial application use cases



**Predictive  
maintenance**



**Predictive  
quality**



**Asset condition  
monitoring**





# Oil and gas customer explores anomaly detection

## Problem

Inability to access IoT data, teams operated independently using on-premises software

## Solution

AWS IoT Core processes data from field assets, enriches it, and stores it in a time-series optimized data store

## Impact

Build and train predictive models  
In the future, will deploy them on devices



Predictive  
maintenance



Predictive  
quality



Asset condition  
monitoring



# Predict crop quality

- 1 Soil sensors measure PH, moisture, nutrients, and gases
- 2 AWS IoT Analytics enriches soil sensor data with geolocation, rainfall, and weather information and predicts crop health and quality. Makes suggestions on watering and fertilization schedule to increase crop yield



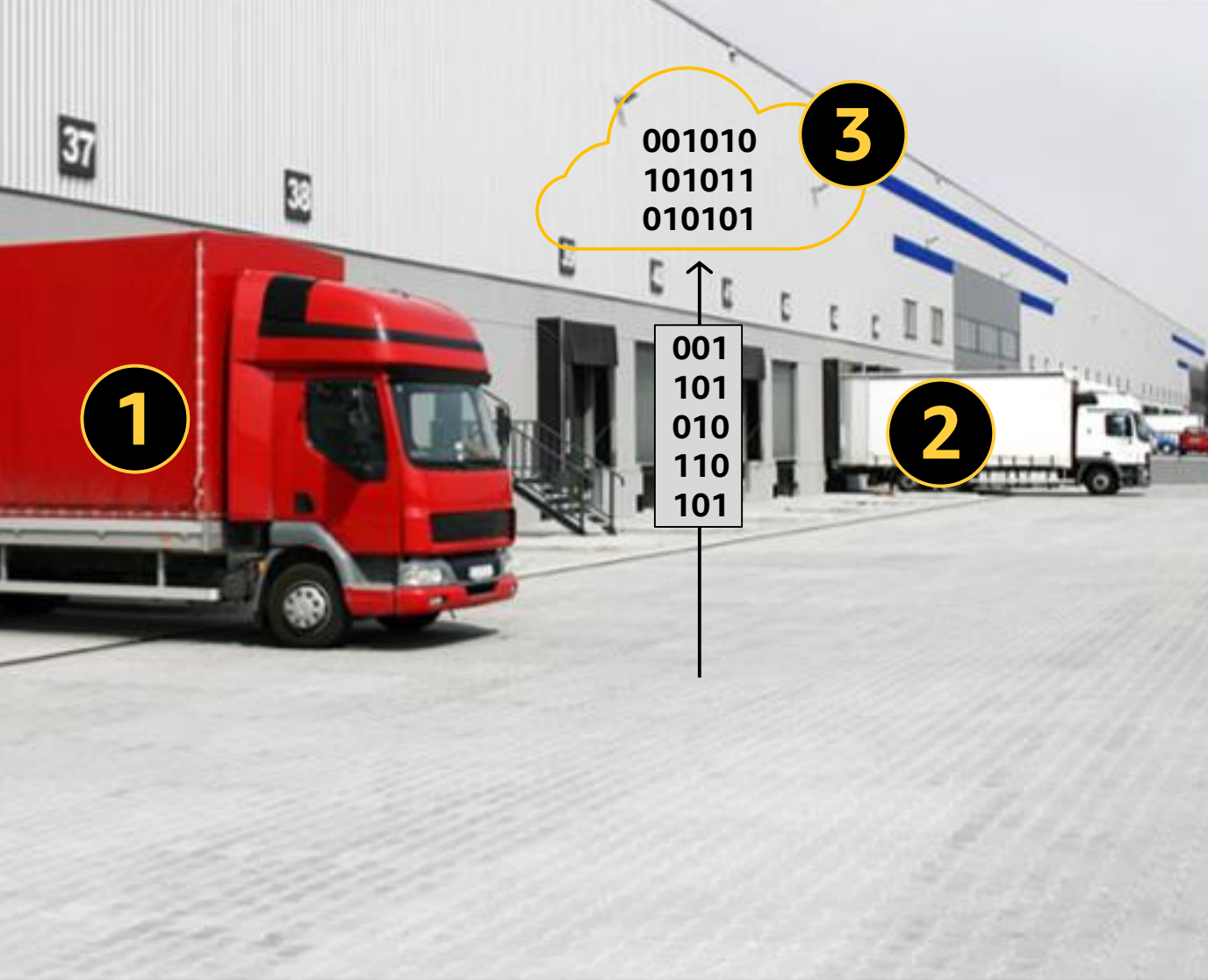
Predictive  
maintenance



Predictive  
quality



Asset condition  
monitoring



# Optimize truck loads

- 1** Sensors measure truck weight and idle time
- 2** Model powered by AWS-enabled device and alerts loading crews of changes to packing mix
- 3** AWS IoT Analytics collects truck data and builds a model to predict the most efficient load for location of truck over time. Sends updates to the model back to the AWS IoT Greengrass enabled device



Predictive  
maintenance



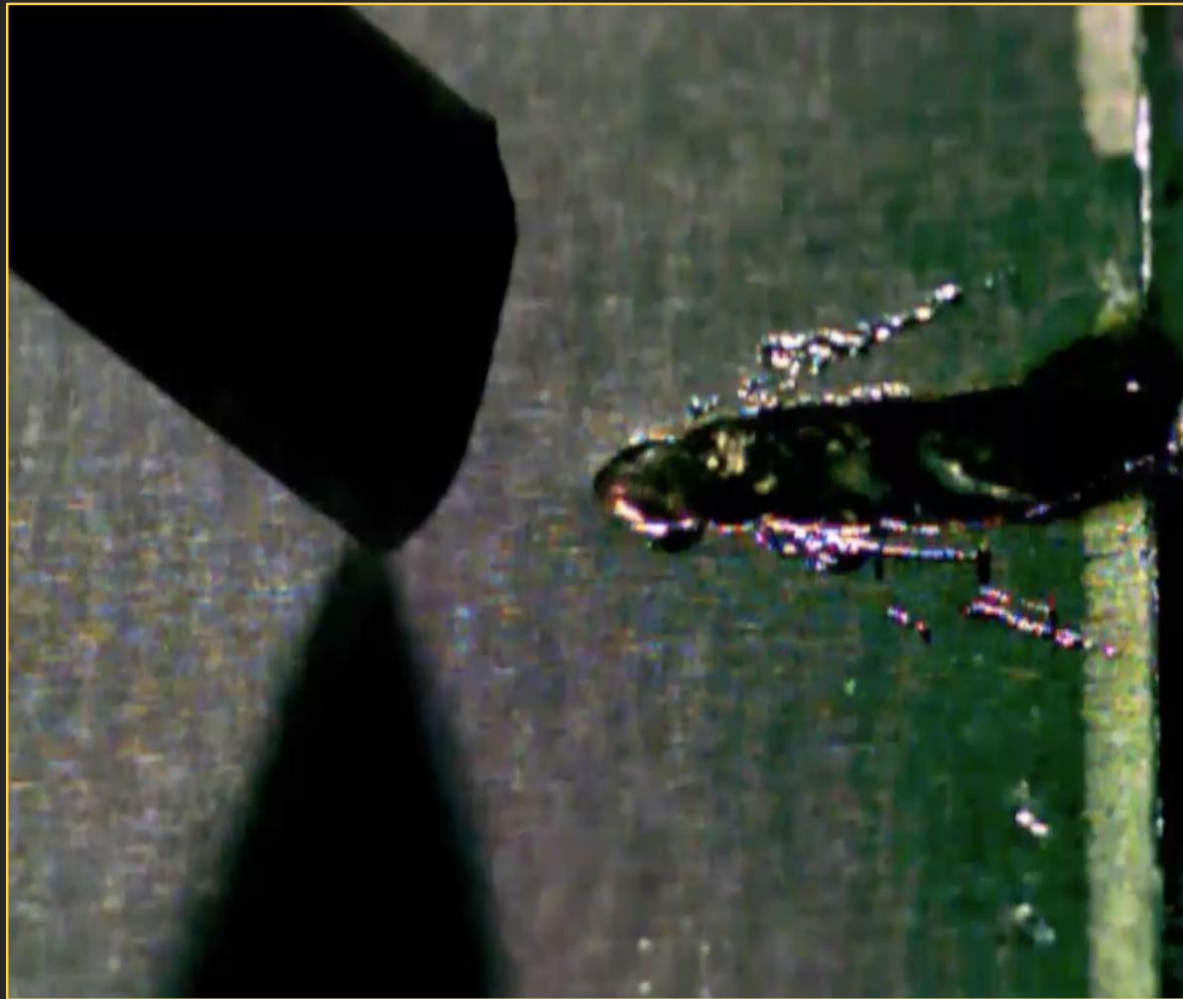
Predictive  
quality



Asset condition  
monitoring

# Closed loop machine control—use cases

Laser based cutting



Milling operation

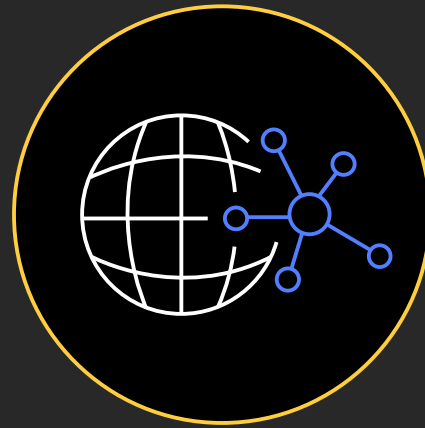


# Challenges faced by customers



## Security

Keep devices  
and data secure



## Connectivity

Operate at top performance  
with local mobility, even  
in remote locations



## Legacy equipment

Onboard Greenfield and  
Brownfield devices

Reliable, low latency and high-performance services

# Why dedicate edge networks for Industry 4.0?

Industrial use cases is an emerging solution to millions of locations globally

WiFi does not scale

Time to set up networks

Optimize operational cost



Industry private LTE networks' total connected devices will grow from more than **150 million** devices in 2017 to **750 million** by end of 2023



Enterprise clients use conventional wireless network connectivity, which is not **scalable, high performing, and secure**, to deliver IoT use cases

Key industry verticals

Number of sites globally

Transport venues and ports	50,000
Military bases	10,000
Warehouses	3,300,000
Industrial and manufacturing	10,710,000
Oil and gas	8,000
Power generation	47,600
Water utility plants	140,000
Mining	54,000
Hospitals and labs	263,000

Source: Harbor Research, The Private LTE/5G Opportunity for Industrial and Commercial IoT

What do I need to create dedicate edge mobile network at industrial locations?

What if I need dedicated edge networks  
for 100s of locations?



# Solving for dedicated edge networks at scale

- 1 Extend 4G and 5G virtual network functions to the edge
- 2 Planning, orchestration, and management for dedicated edge networks
- 3 Extend industrial ISV solutions to the edge
- 4 Make it easy for customers to identify devices for dedicated edge networks

# AWS Outposts for Dedicated Mobile Edge

# AWS Outposts

- **Consistent AWS experience** with AWS designed infrastructure for security and performance
- **Seamlessly extend AWS services** to your premises and access regional AWS services
- **Fully managed and updated** as part of AWS Regions with a **single point of service** and support

**Build once,  
deploy anywhere**



# Bring the cloud experience to your premises



## Same infrastructure

Same AWS-designed hardware and virtualization for high performance and security

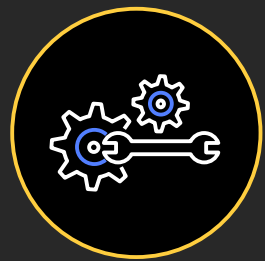
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## Same programming interface and deployment tools

Standard AWS CLI and SDK. Same deployment tools as in the cloud: AWS CloudFormation templates, AWS Elastic Beanstalk, AWS Cloud9

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## Same APIs

Build using familiar APIs, as Outposts maintains a unified control plane in the Region for both Outposts and AWS Cloud

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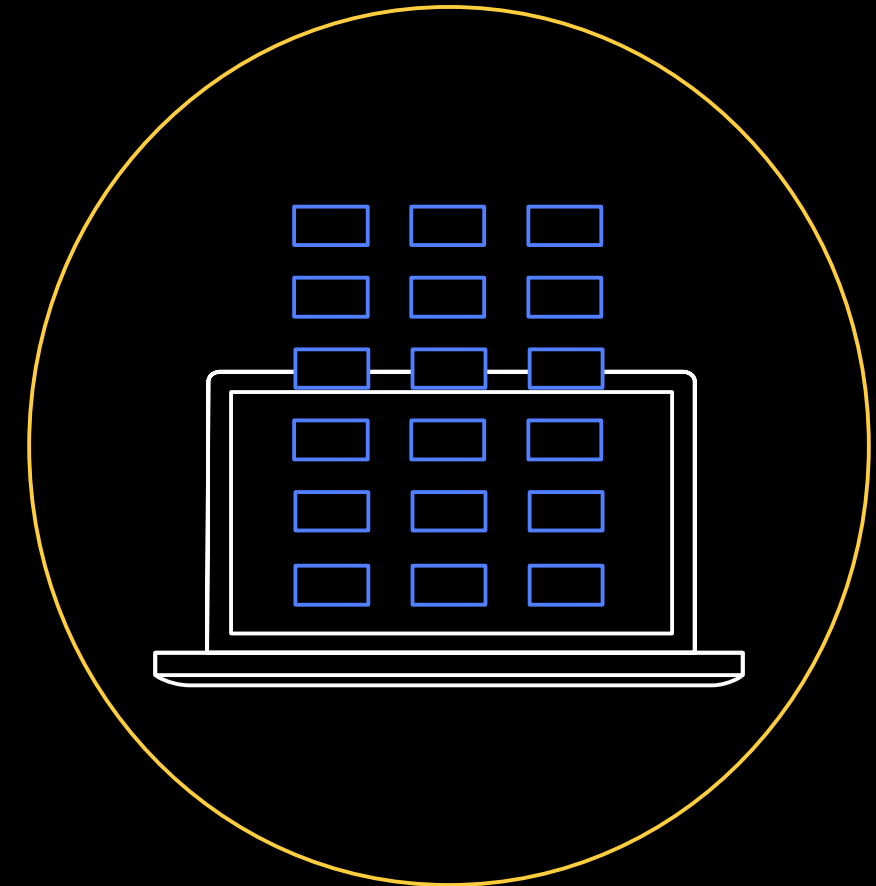


## Same monitoring and automation

Amazon CloudWatch Metrics, AWS CloudTrail, and other reporting capabilities enabled

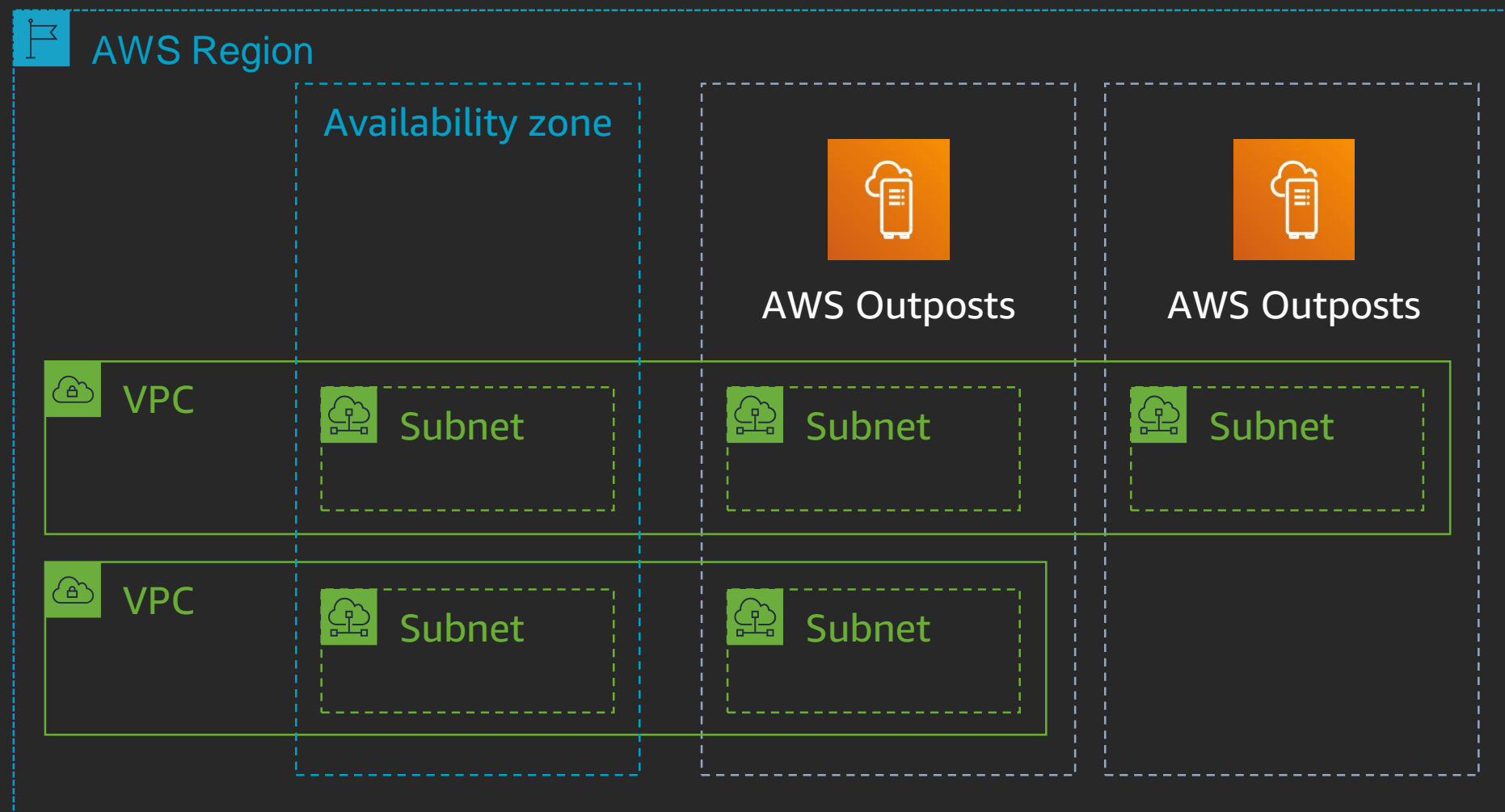
# AWS services available on Outposts

- **Compute & Storage**  
Amazon EC2 instances and EBS volumes
- **Secure Networking**  
Amazon Virtual Private Cloud (Amazon VPC)
- **Database**  
Amazon Relational Database Service (Amazon RDS)
- **Containers**  
Amazon Elastic Container Service (Amazon ECS) and Amazon Elastic Kubernetes Service (Amazon EKS)
- **Data Processing**  
Amazon Elastic Map Reduce (EMR), Amazon Managed Streaming for Kafka (Amazon MSK)
- **File System Processing**  
Amazon FSx
- **Machine Learning**  
Amazon SageMaker

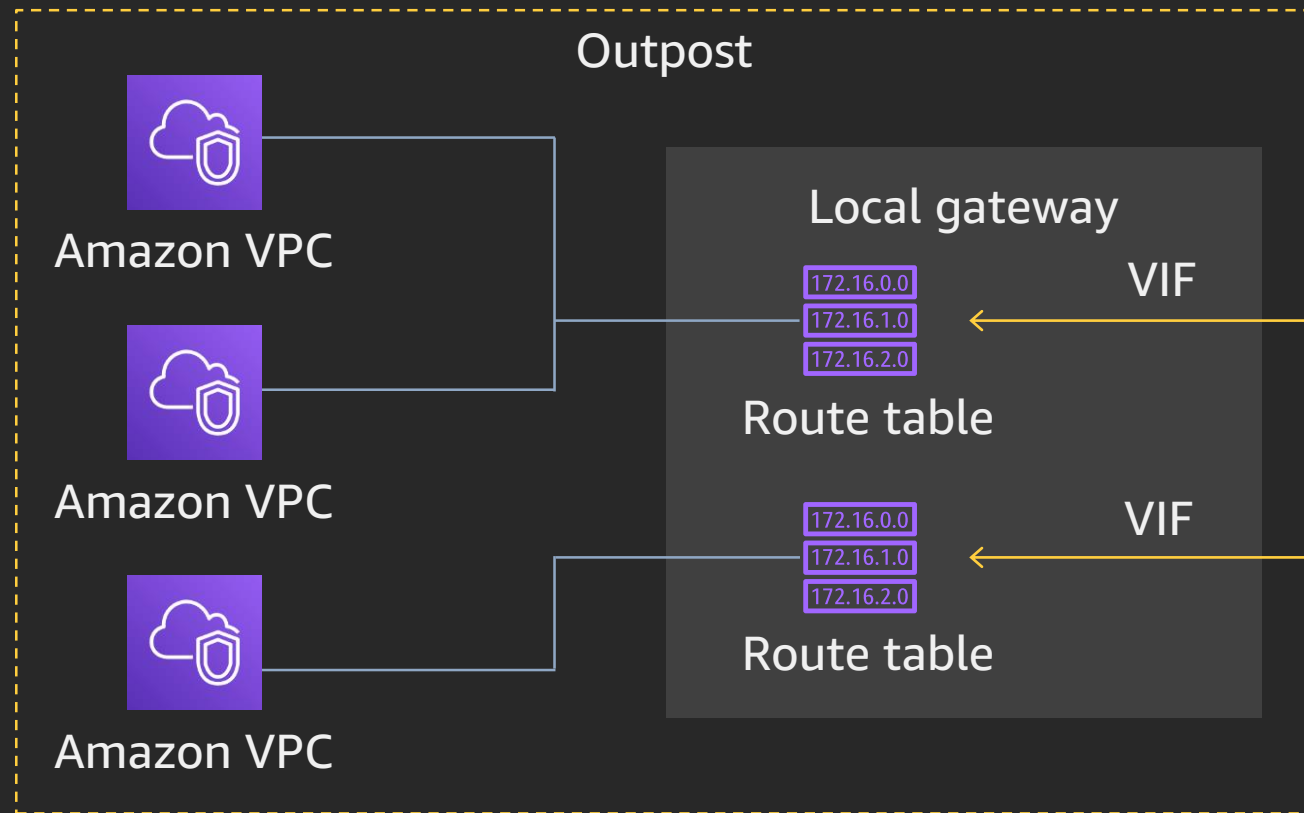


# Seamlessly connect your Regional and Outpost environments

Extend your existing VPC experience to the edge



# Connecting Outposts to local edge network

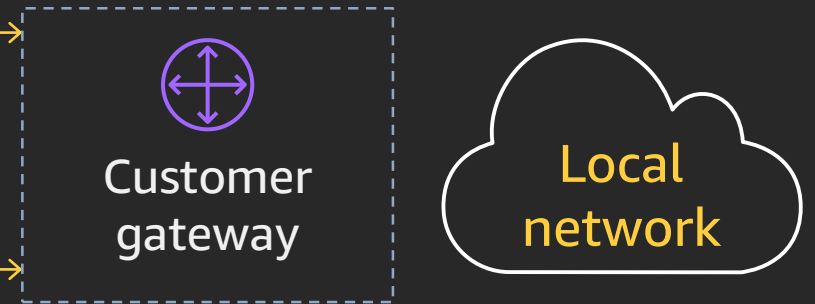


Attach one or more route tables to the new LGW on the Outpost

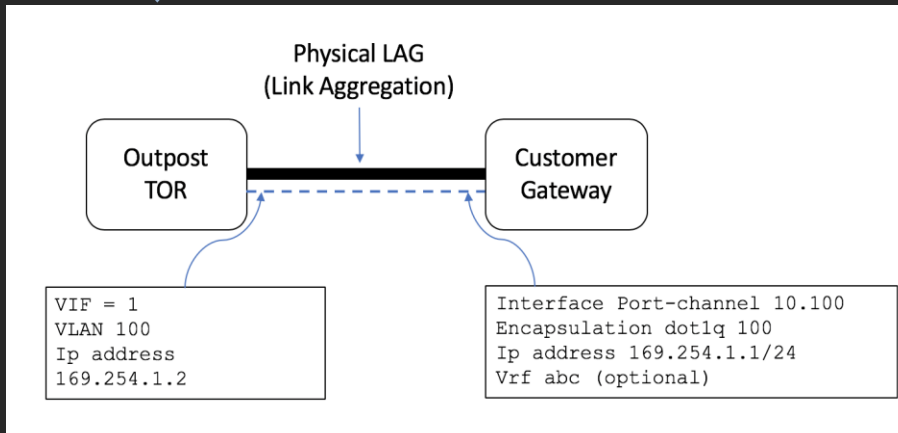
Each route table can be associated with one VIF and one or more VPCs and

Dynamic Routing (BGP)

Static Routing (1:1 NAT)



Destination	Target
10.0.0.0/16	Local
0.0.0.0/0	IGW-11aa22bb
192.168.10.0/24	LGW-1a2b3c



# Solving for dedicated edge networks @ scale

**1** Extend 4G and 5G virtual network functions to the edge

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2 Planning, orchestration and management for dedicated edge networks

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3 Extend industrial ISV solutions to the edge

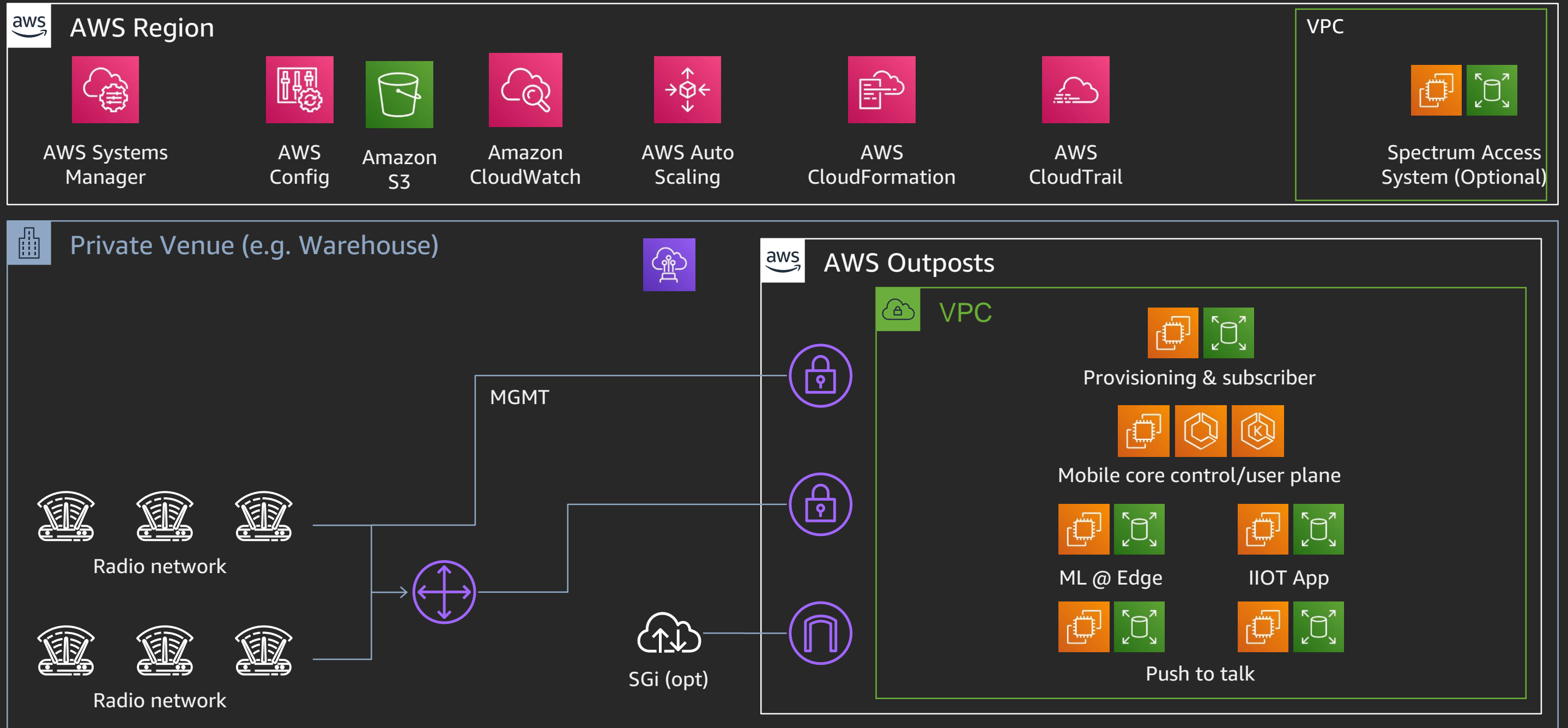
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4 Make it easy for customers to identify devices for dedicate edge networks

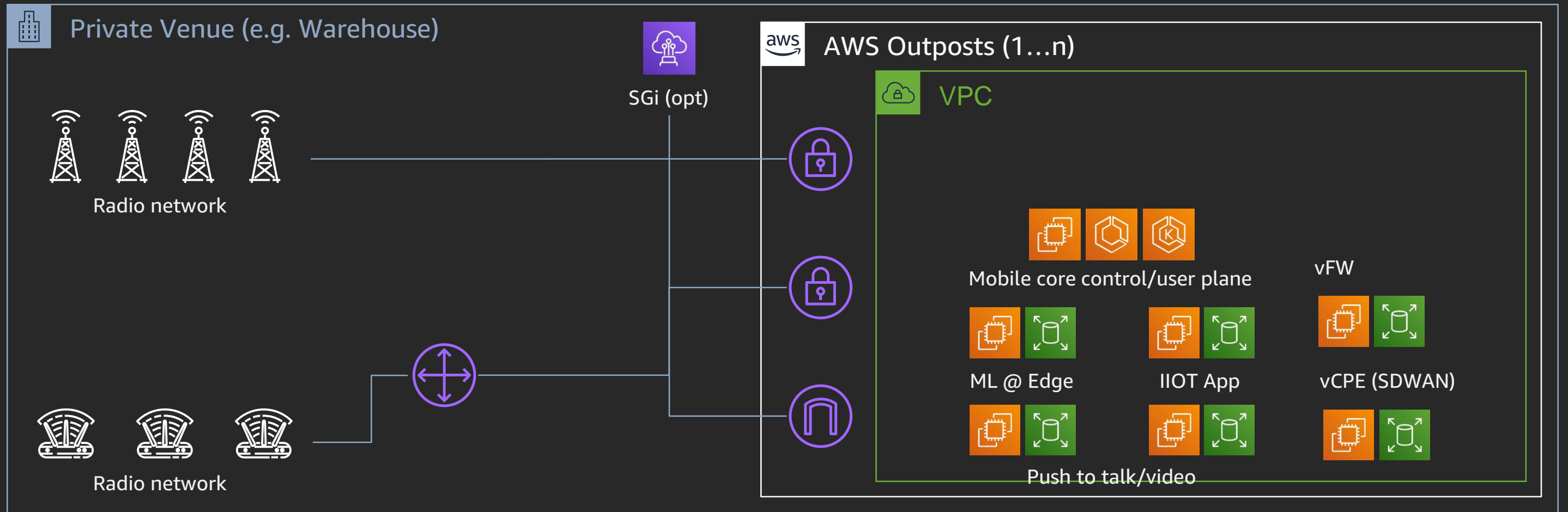
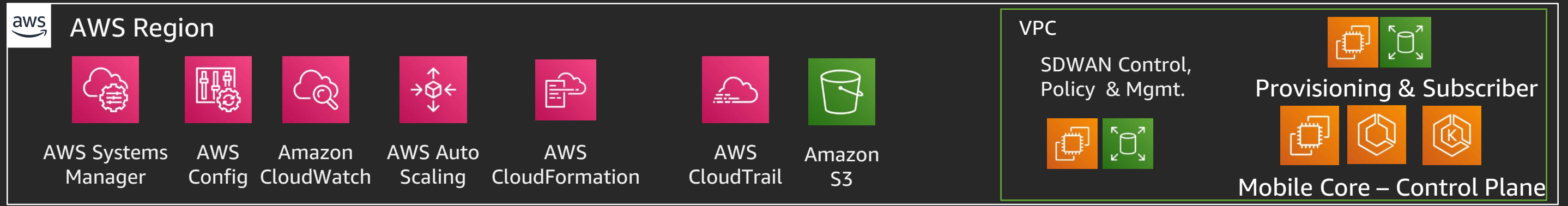
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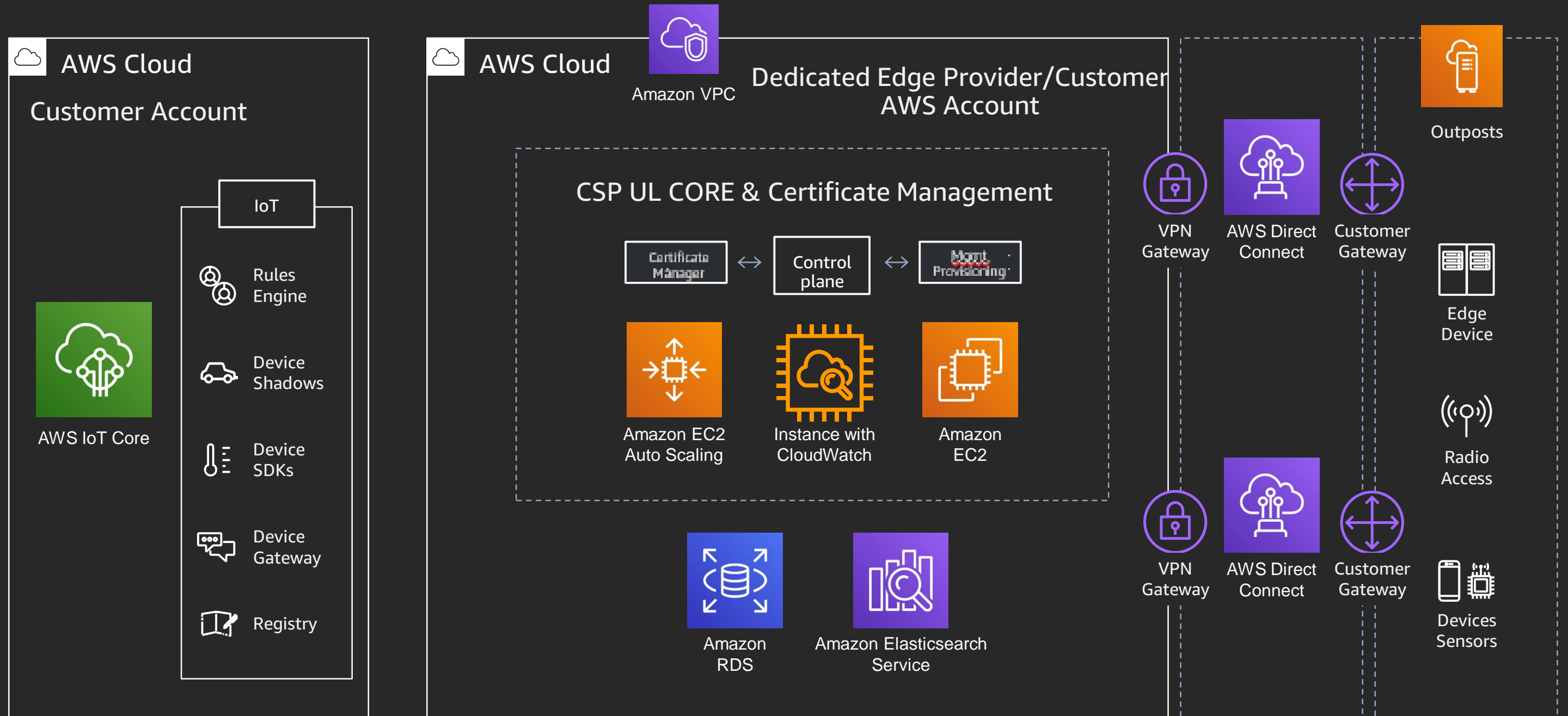
# Dedicate Mobile Edge architecture: Single site



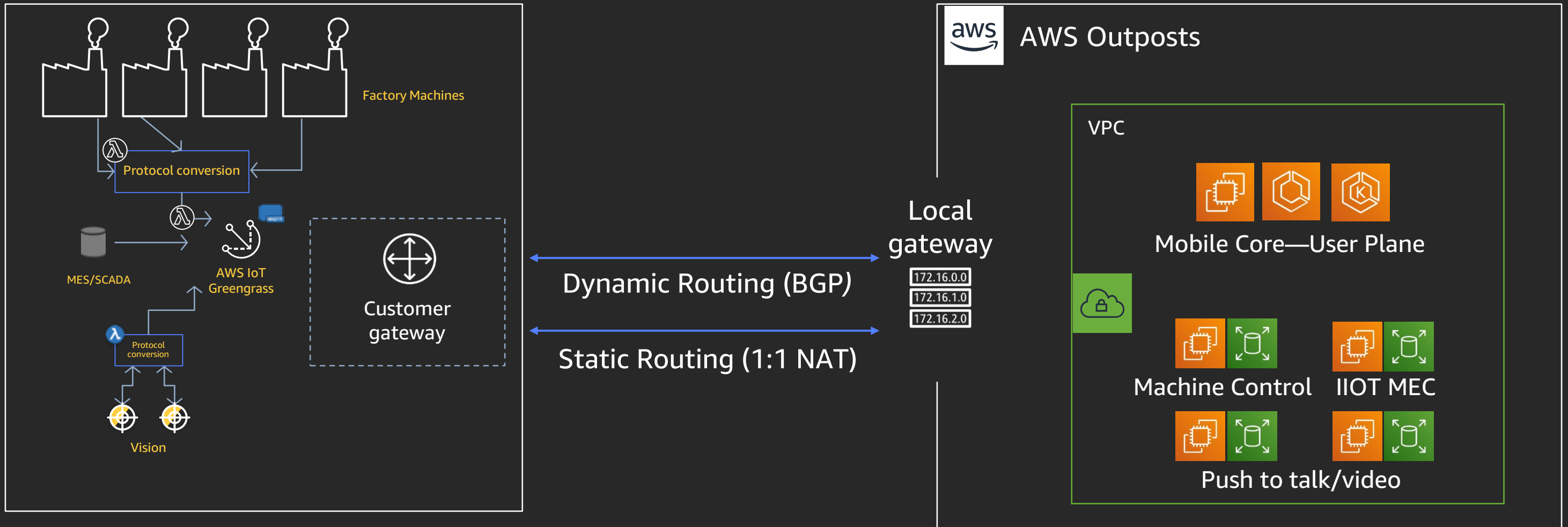
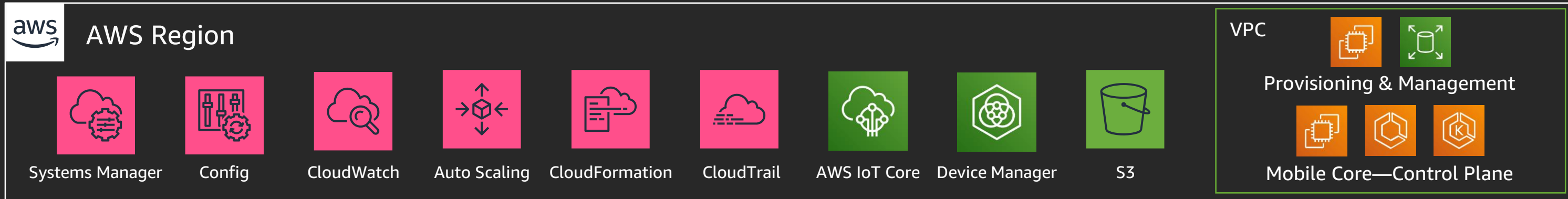
# Dedicated Mobile Edge architecture: Multi-site



# Dedicated Mobile Edge architecture: IoT Integration



# Dedicated Mobile Edge architecture: IoT integration



# Solving for dedicated edge networks @ scale

1 Extend 4G and 5G virtual network functions to the edge

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**2 Planning, orchestration and management for dedicated edge networks**

---

3 Extend industrial ISV solutions to the edge

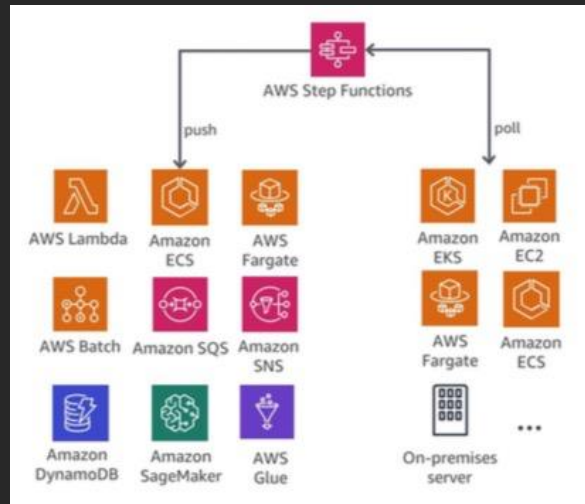
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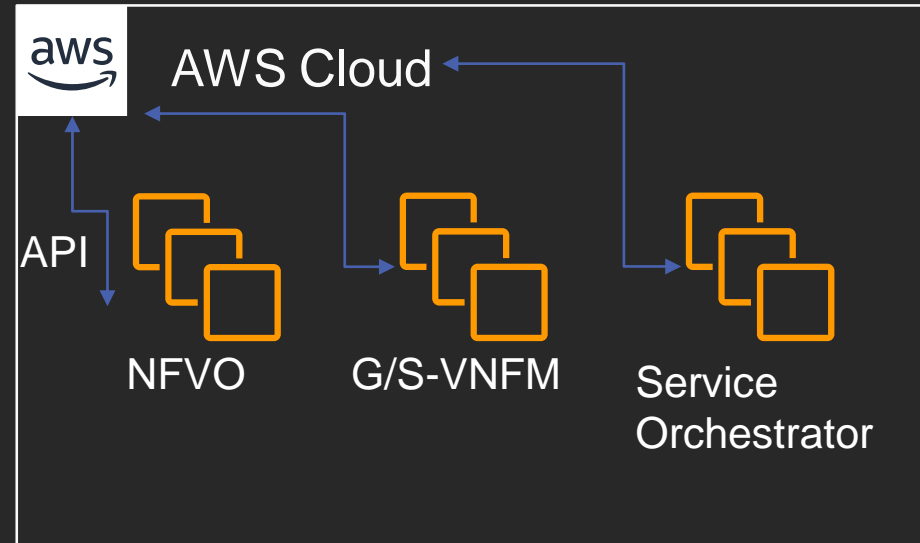
# Orchestration Approaches for Edge

## AWS Native Tools



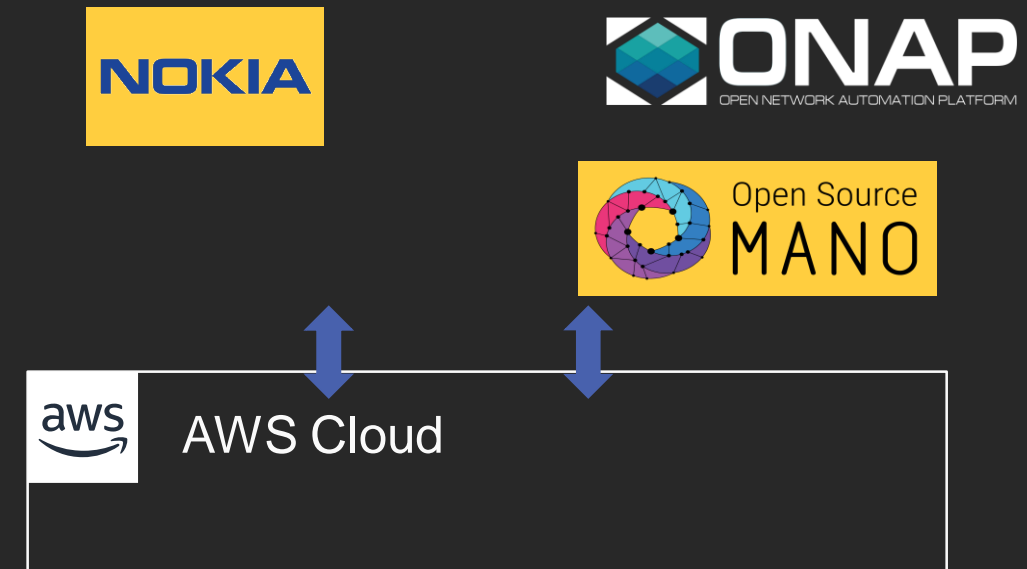
Cloud Native Orchestration

## Hosting NFVO/VNFM on AWS with API Interworking



MANO model with AWS service integration  
AWS provides NFVI & VIM layer and other automation tools

## Using 3<sup>rd</sup> Party Orchestration Platforms



Using ONAP or OSM, w/ positioning AWS as NFVI and VIM layer

# Network Service Orchestrator: AWS Service Mapping

<b>Key Functions by ETSI MANO</b>	<b>AWS Services</b>
On-board Network Service	AWS Service Catalog
Instantiate Network Service	AWS Service Catalog, CloudFormation
Scale Network Service	Amazon EC2 Auto Scaling, Lambda
Update Network Service	Config, Config-rules, Systems Manager (Run Command)
Terminate Network Services	Amazon EC2 APIs & Console

# VNFM Requirements: AWS Service Mapping

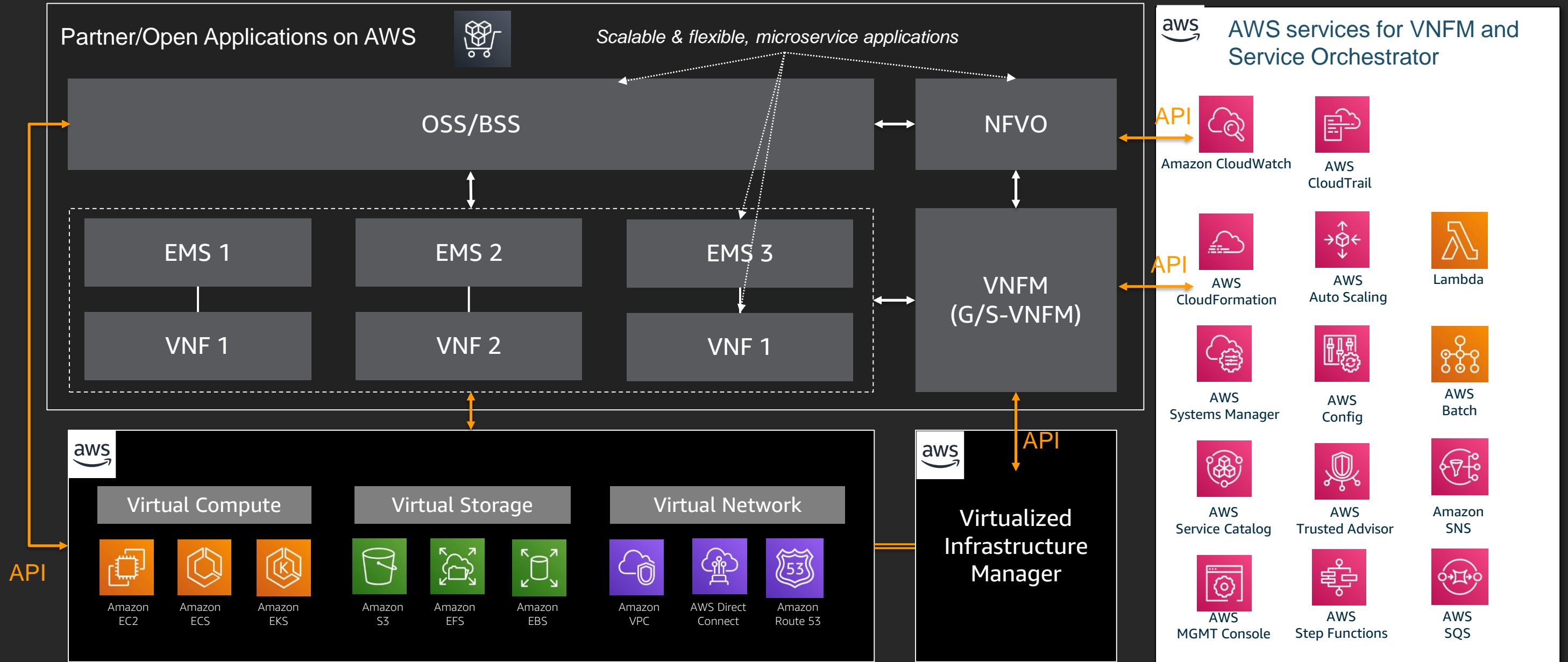
<b>Key Functions by ETSI MANO</b>	<b>AWS Service</b>
Instantiate VNF (create a VNF using the VNF on-boarding artefacts)	CloudFormation EC2 API's & Console
Scale VNF (increase or reduce the capacity of the VNF)	AWS Auto Scaling, Lambda
Update and/or Upgrade VNF (support VNF software and/or configuration changes of various complexity)	Systems Manager (Patch and Run)
Terminate VNF (release VNF-associated NFVI resources and return it to NFVI resource pool)	Amazon EC2 APIs & Console



# VIM Requirements – AWS Service Mapping

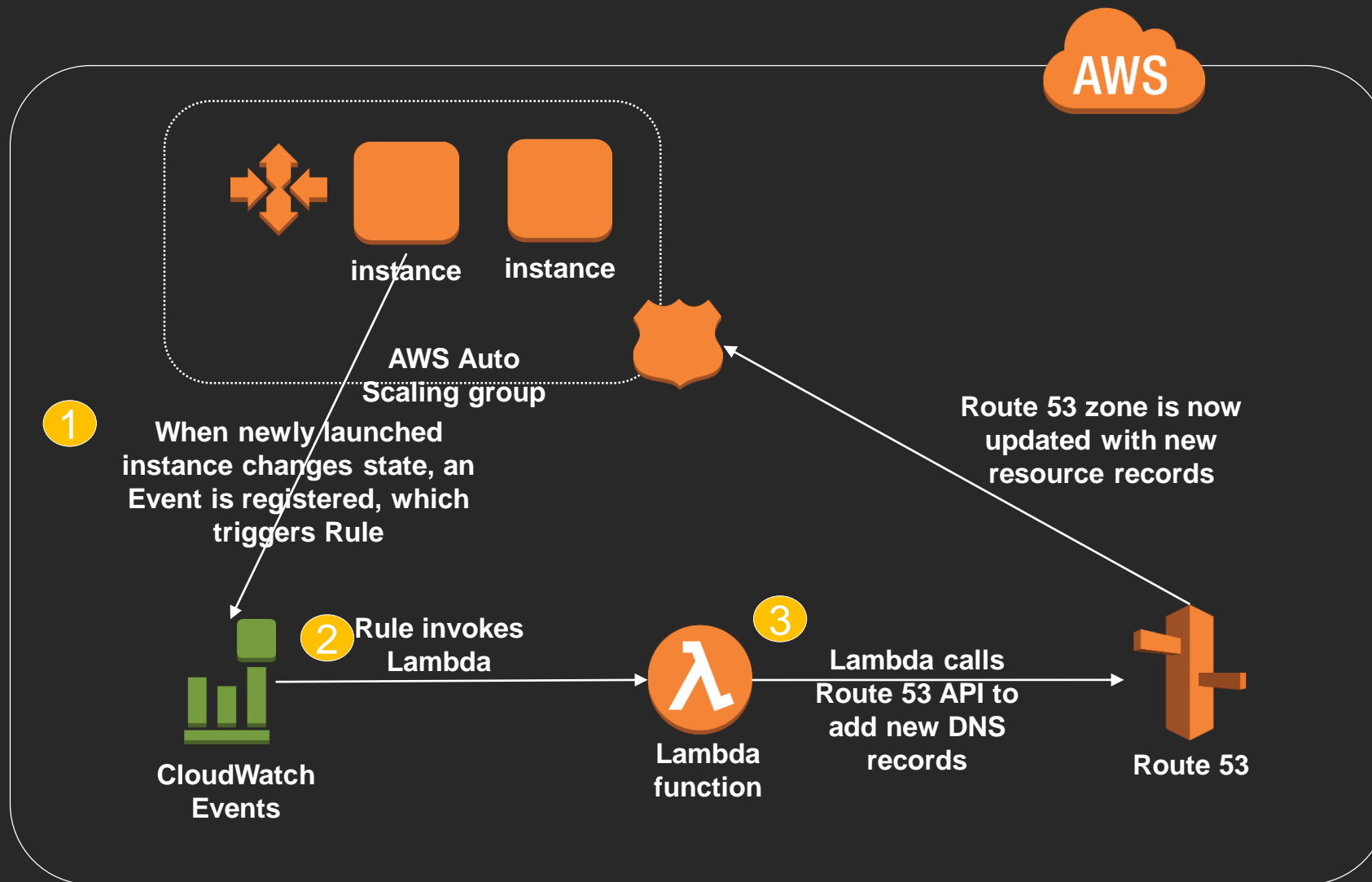
<b>Key Functions by ETSI MANO</b>	<b>AWS Service</b>
Discovery of available services	Amazon EC2
Management of virtualized resources availability/allocation/release	Amazon EC2
Physical and virtualized resource fault/performance management	Amazon EC2
Terminate VNF (release VNF-associated NFVI resources and return them to NFVI resource pool)	Amazon EC2

# Carrier-grade Telco Orchestrator on AWS



# Event-driven scaling of network service: Example

## ✓ Event-Driven Orchestration using CloudWatch Events & Lambda



Use Case: Event-driven Scale-Out

Auto-scaling Scale-Out Policy triggers CloudWatch Events when instances change state after launch

Event is configured with a rule to invoke a Lambda function

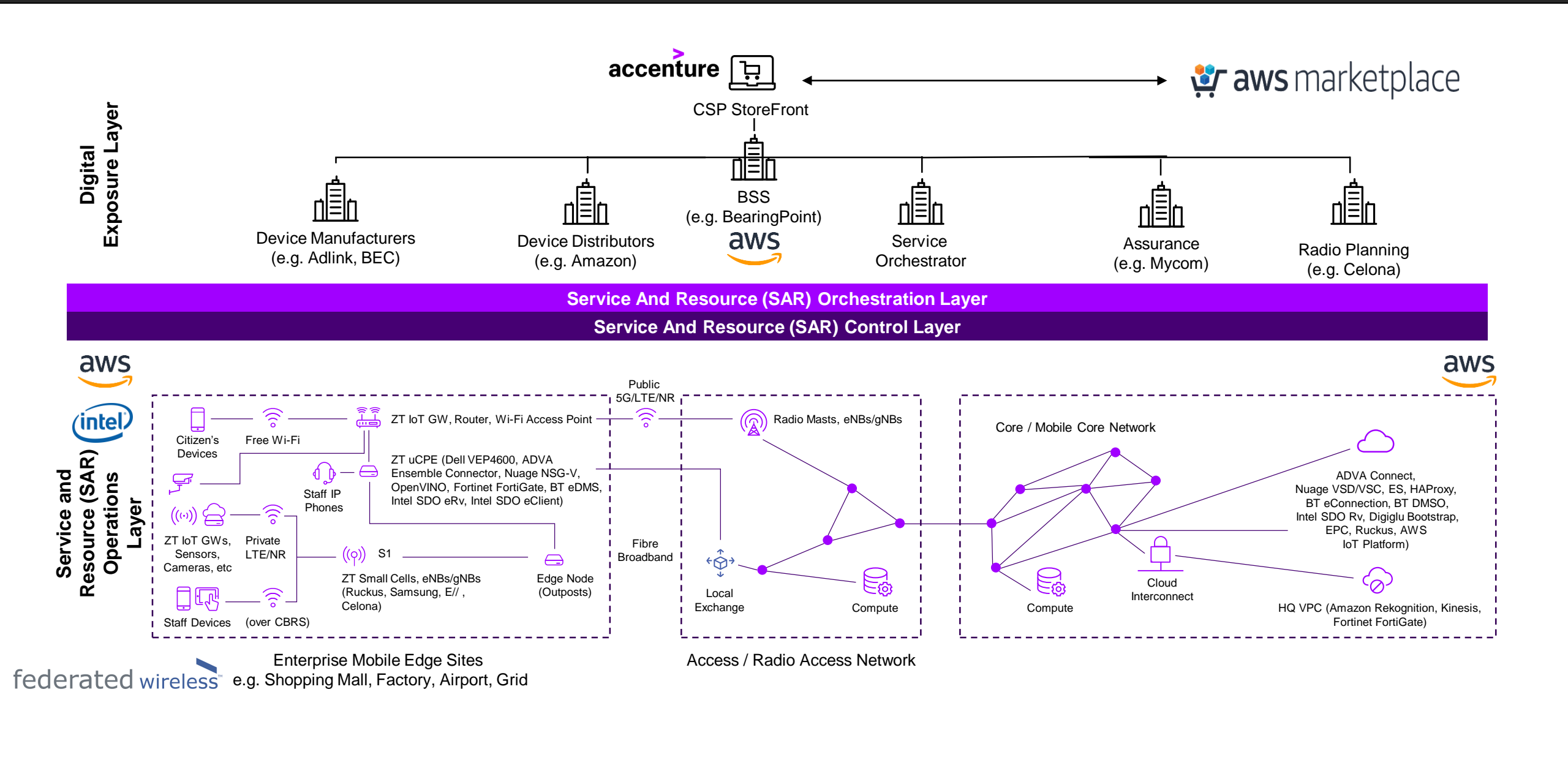
Lambda function handler checks if state change is from pending to "Running," then updates Route 53 to add DNS A Records to reflect new instances in auto-scaling cluster

Alternatively use startup and shutdown scripts

# Digital Exposure & Monetization

# Digital Exposure Layer for CSPs to Monetize Edge

Plan to provision; Order to Cash; Trouble to Resolution



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# Autonomous Industrial Robotics

Canvas @ re:Invent 2019



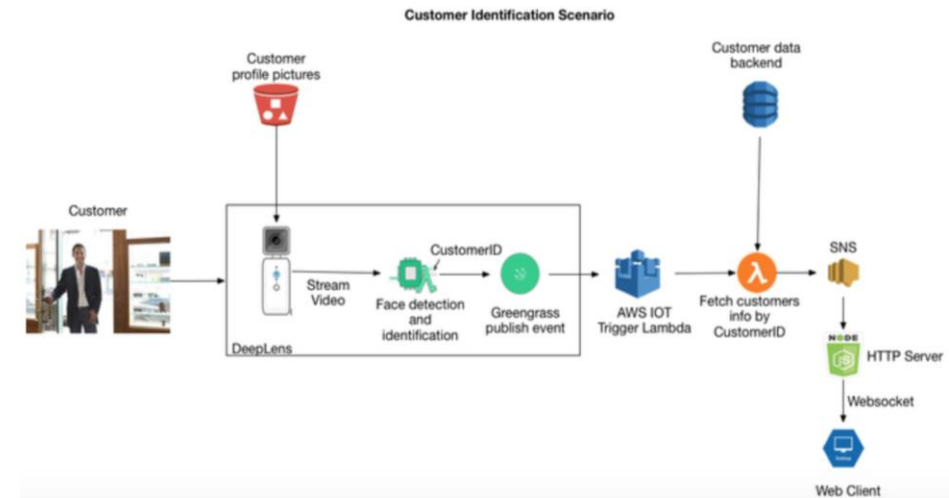
# Industrial applications at Telecom Lounge

## Smart conveyer belts

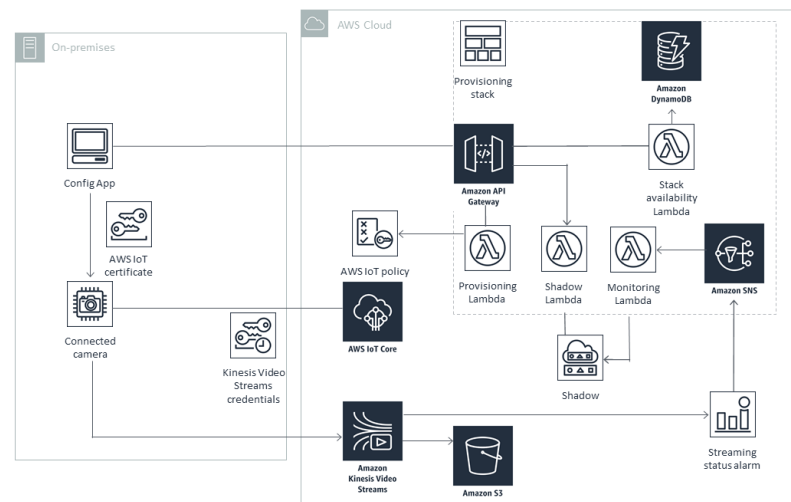


- Amazon FreeRTOS (Machine Control)
- AWS IoT Greengrass (Machine learning @Edge)
- Amazon Sumerian (Machine management)

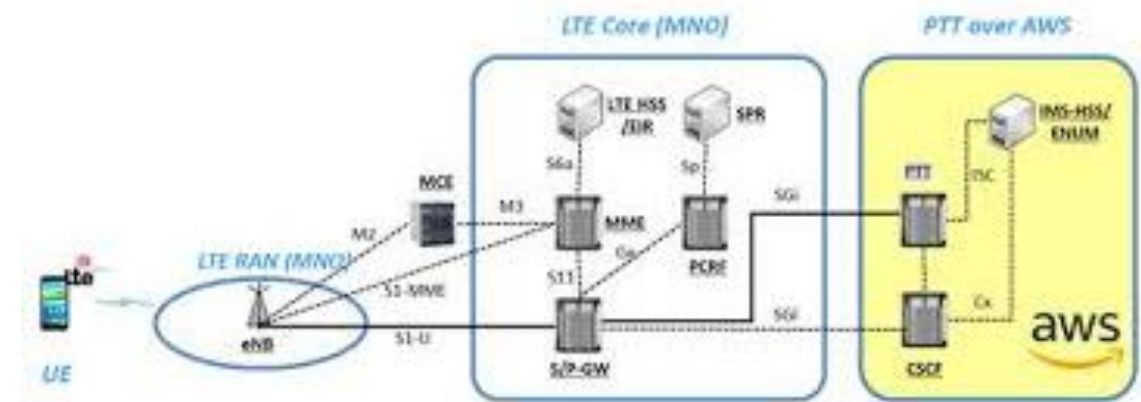
## Biometric authentication



## Video Surveillance



## Push To talk



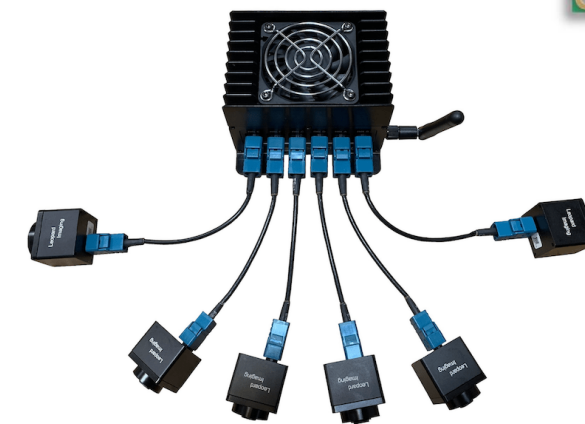


# Solving for dedicated edge networks at scale

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-

Multiple IoT devices  
for dedicated edge networks  
including LTE, LTE-M &  
Wi-Fi devices:

<https://devices.amazonaws.com/>



# Lessons Learned

- It is no longer about single venue, factory, or warehouse: think 100s of industrial locations for dedicate private edge solutions
- AWS Outposts enable you to
  - Extend Industrial ecosystem for dedicated/private edge for machine control
  - Implement virtual network functions (4G & 5G) across AWS Regions and edge locations
  - Extend cloud native orchestration & management of network and applications seamlessly to edge
- Remember all the other building blocks including AWS IoT Greengrass, FreeRTOS to integrate end to end solutions
- Digital Exposure layer enables Telecom Operators to monetize CBRS, MulteFire, LAA, sXGP
- AWS IoT Partner Device catalog is an important mechanism to locate the right device for your use case

**Visit **Telecom Lounge at MGM** for  
Telecom happy hour at 3:30 PM today!**

# Thank you!



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