



AWS  
re:Invent

**C M P 3 0 2**

# AWS Outposts: Extend the AWS experience to on-premises environments

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Amazon Web Services

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Sr. Director, Operations  
Philips HealthSuite

# Agenda

What is AWS Outposts

How it works

Ordering and Installation

AWS services support for Outposts

Customer use-cases

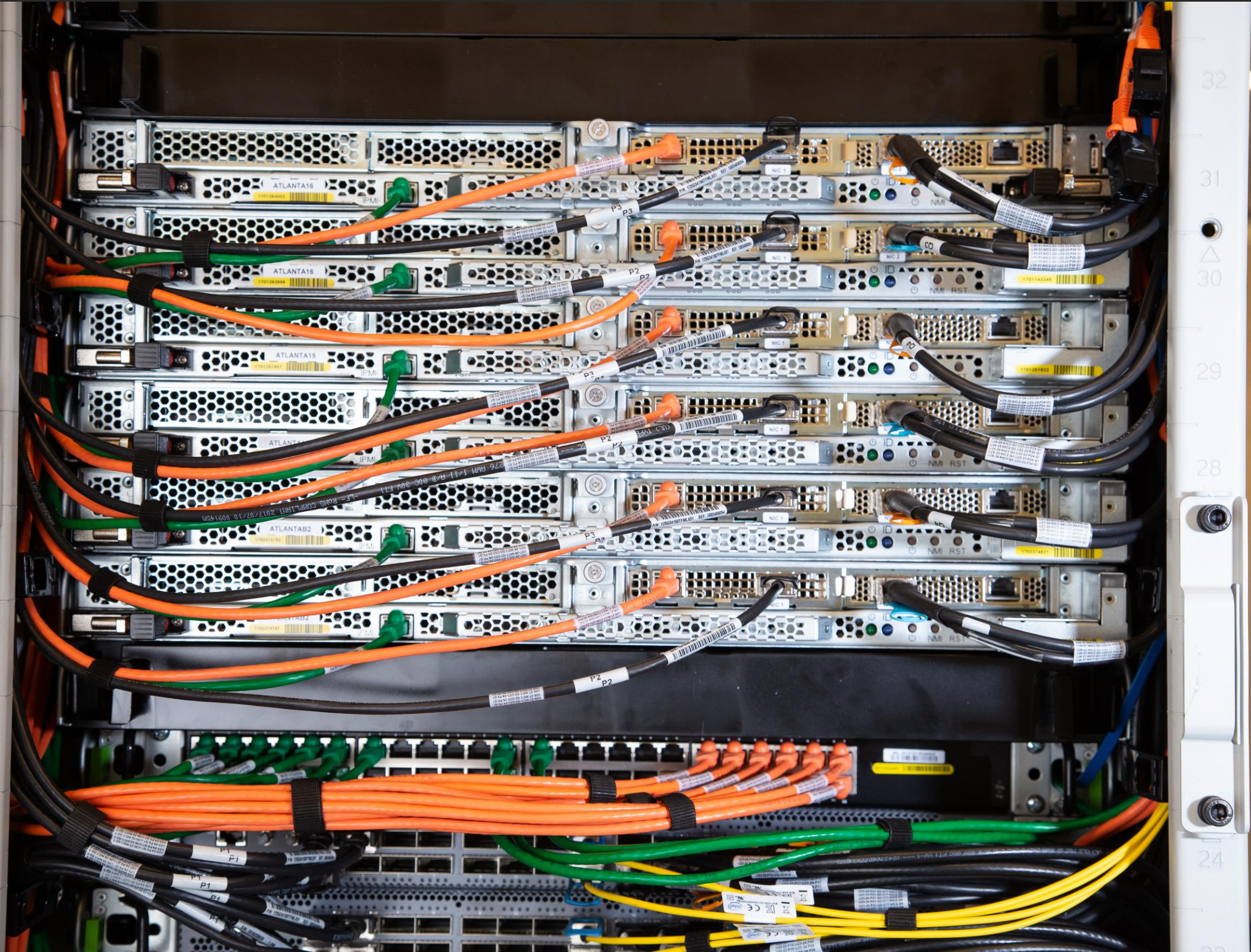
Q&A



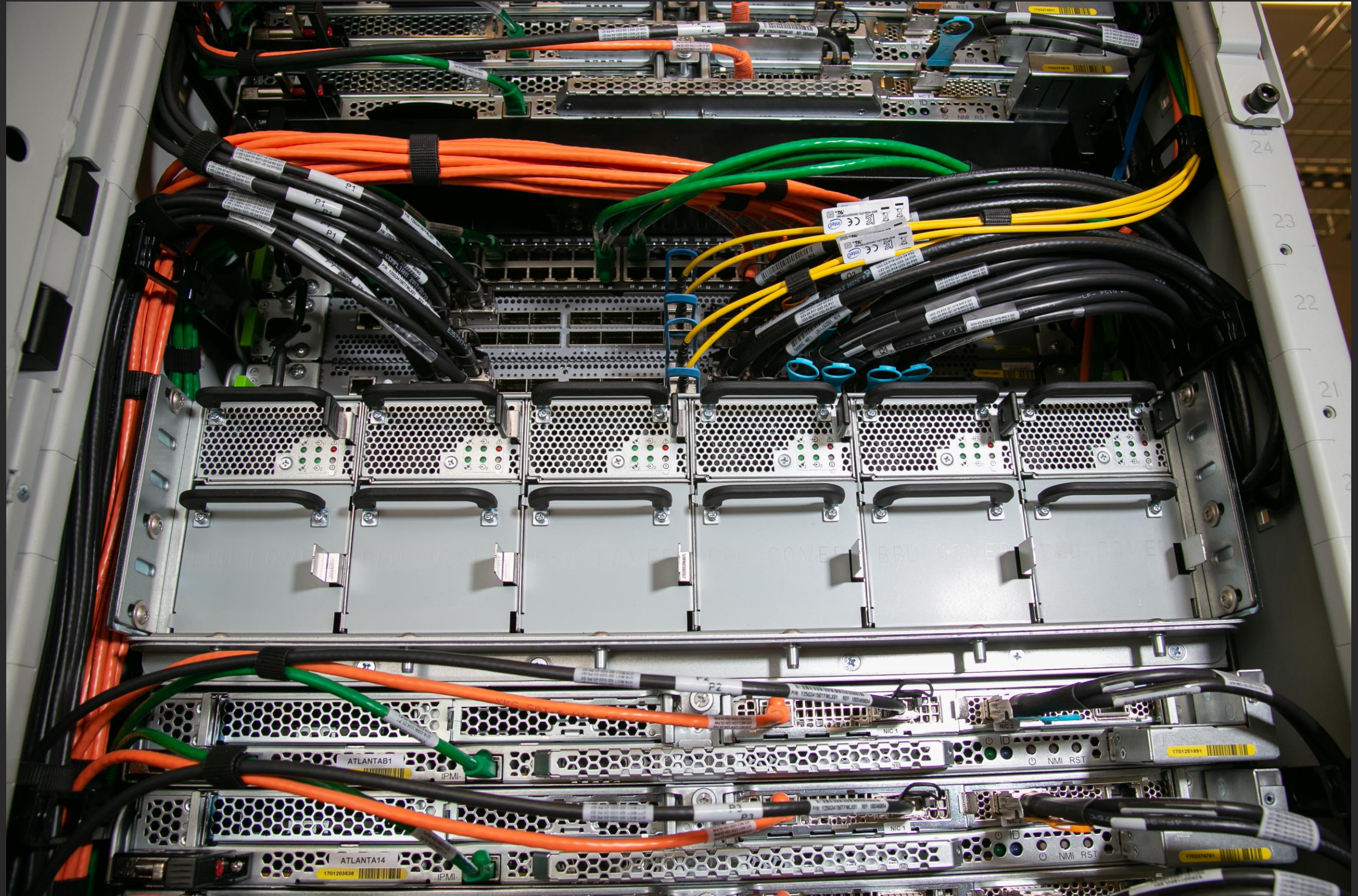


















# AWS Outposts: bringing AWS on-premises



**Same AWS-designed infrastructure** as in  
AWS data centers  
(built on AWS Nitro System)



**Fully managed, monitored,  
and operated by AWS**  
as if in AWS Regions



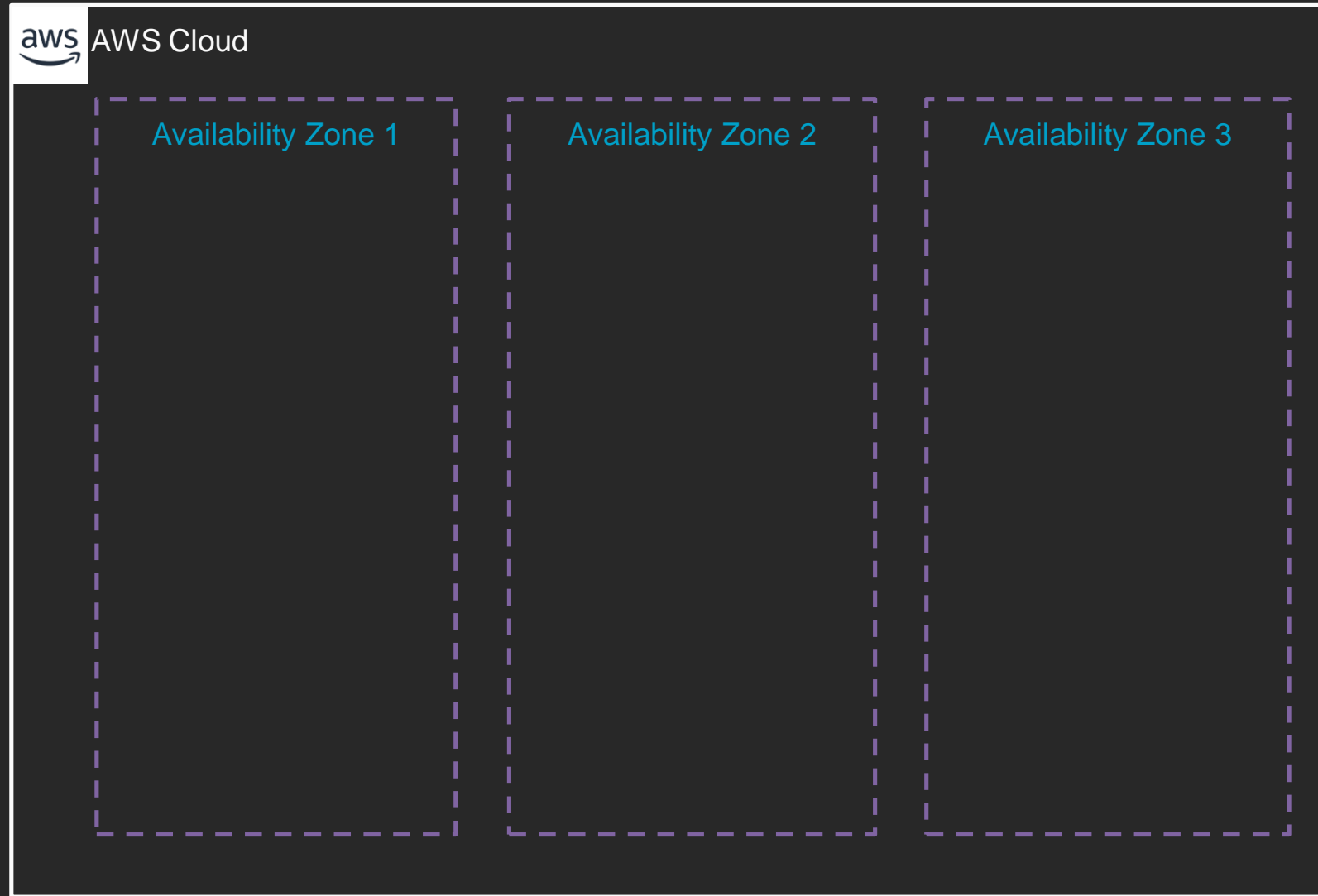
**Single pane of management**  
in the cloud providing the  
**same APIs and tools** as  
in AWS Regions



# Why now?

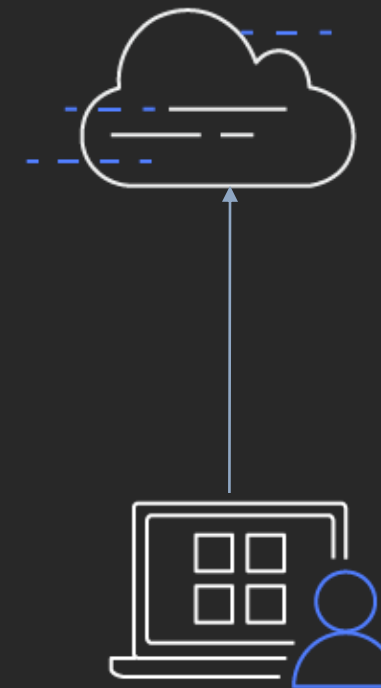
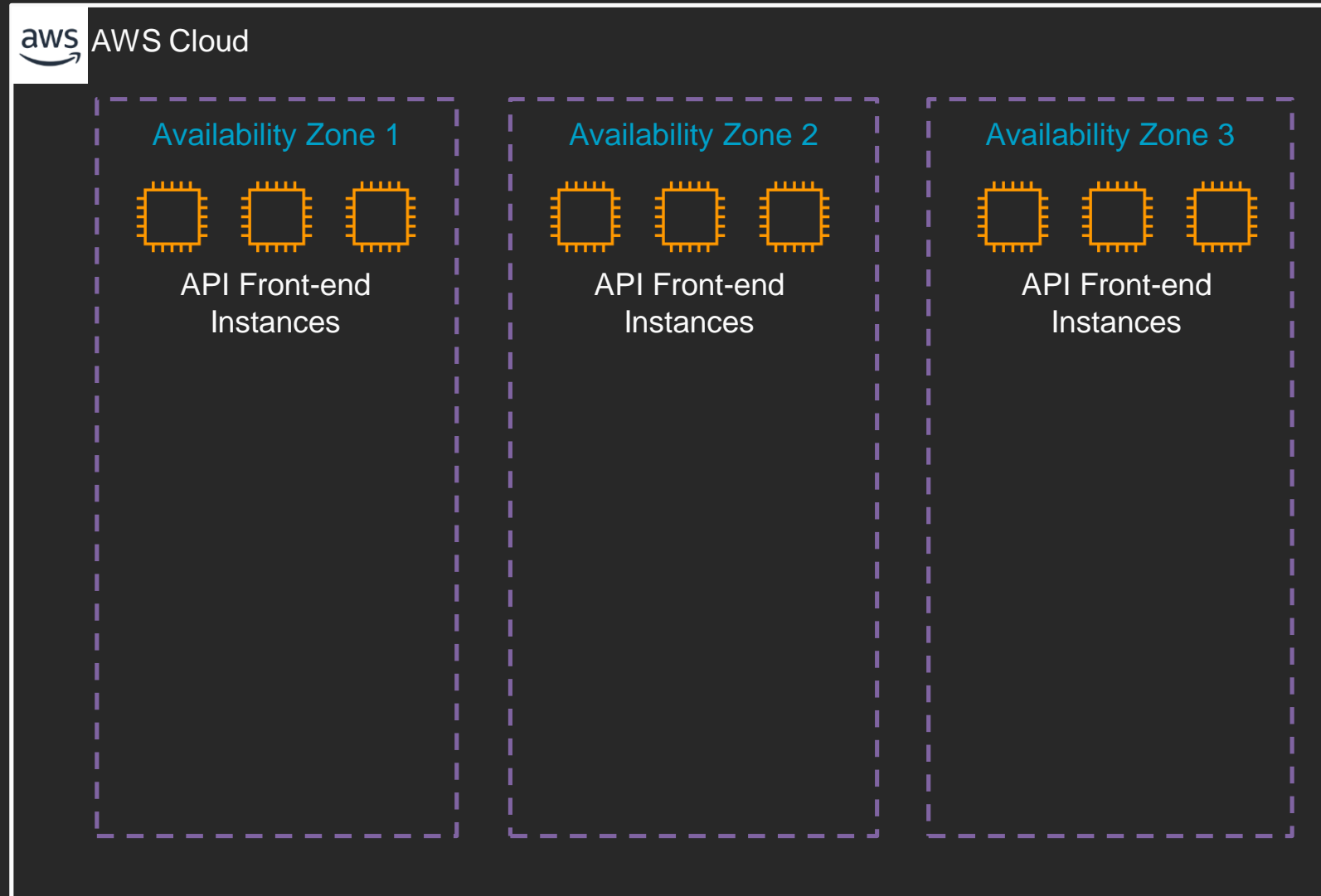


# aws ec2 run-instances ...

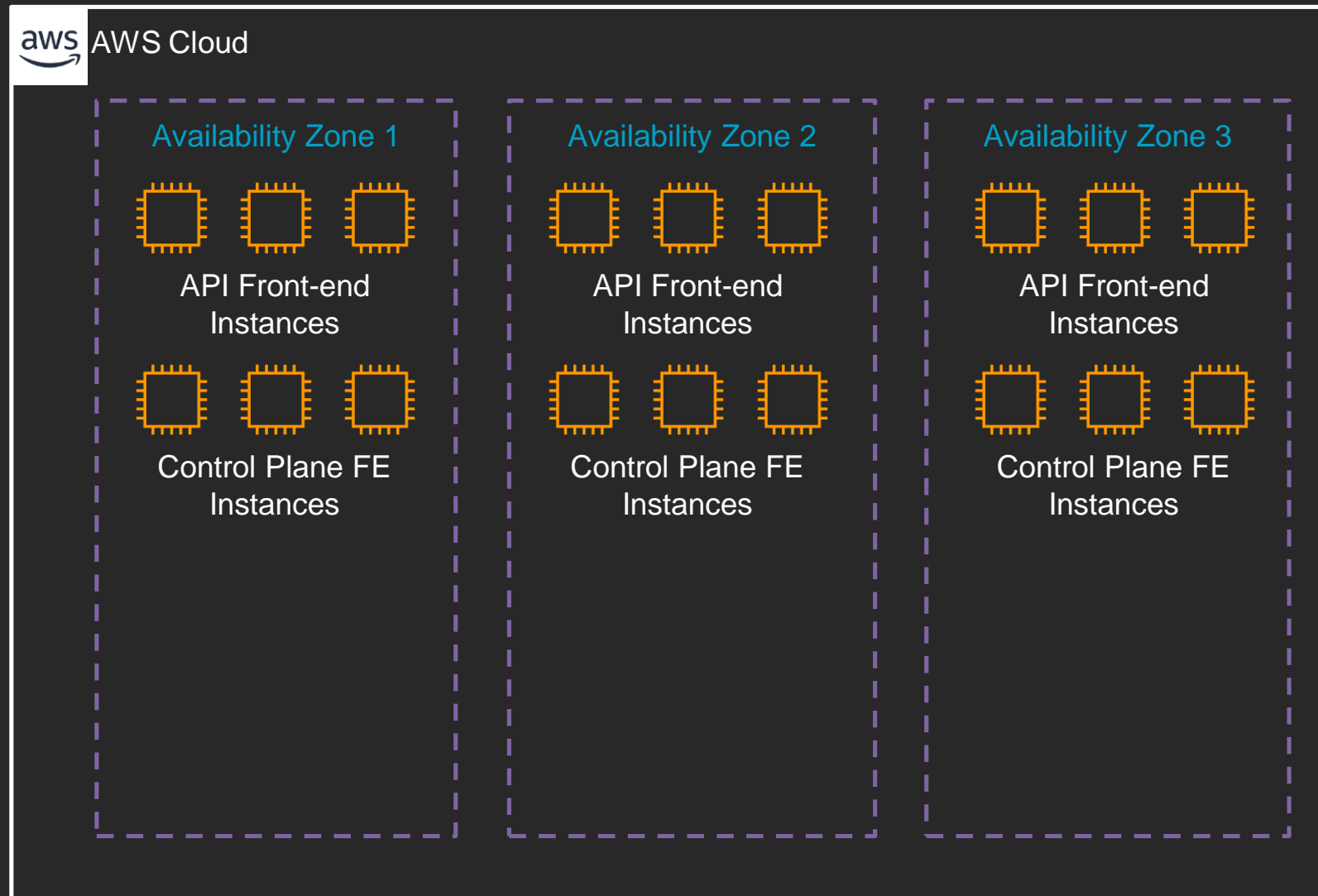




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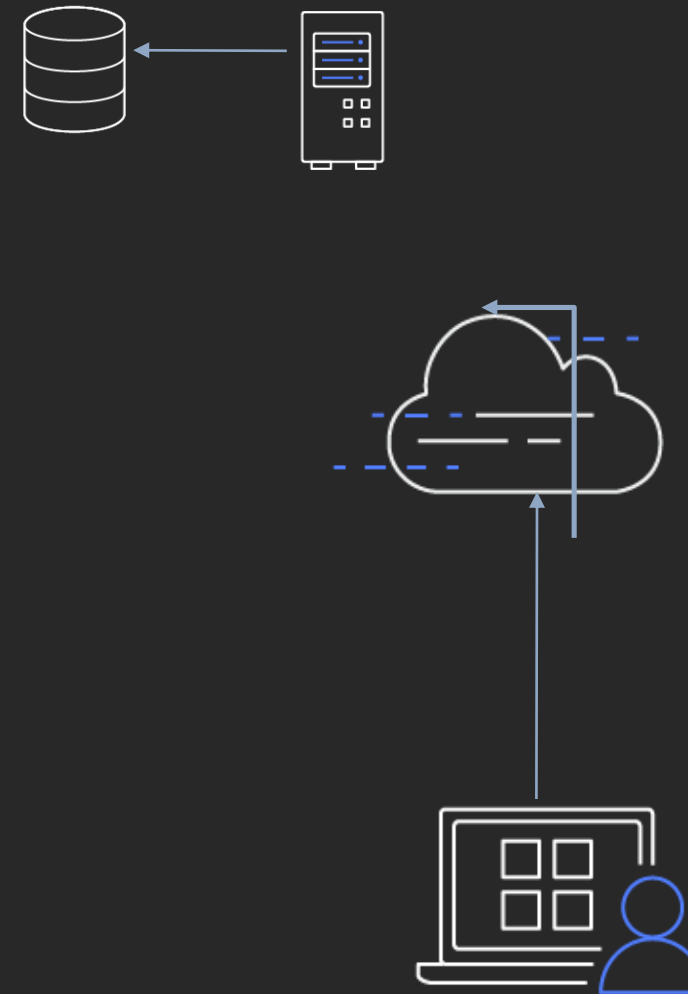
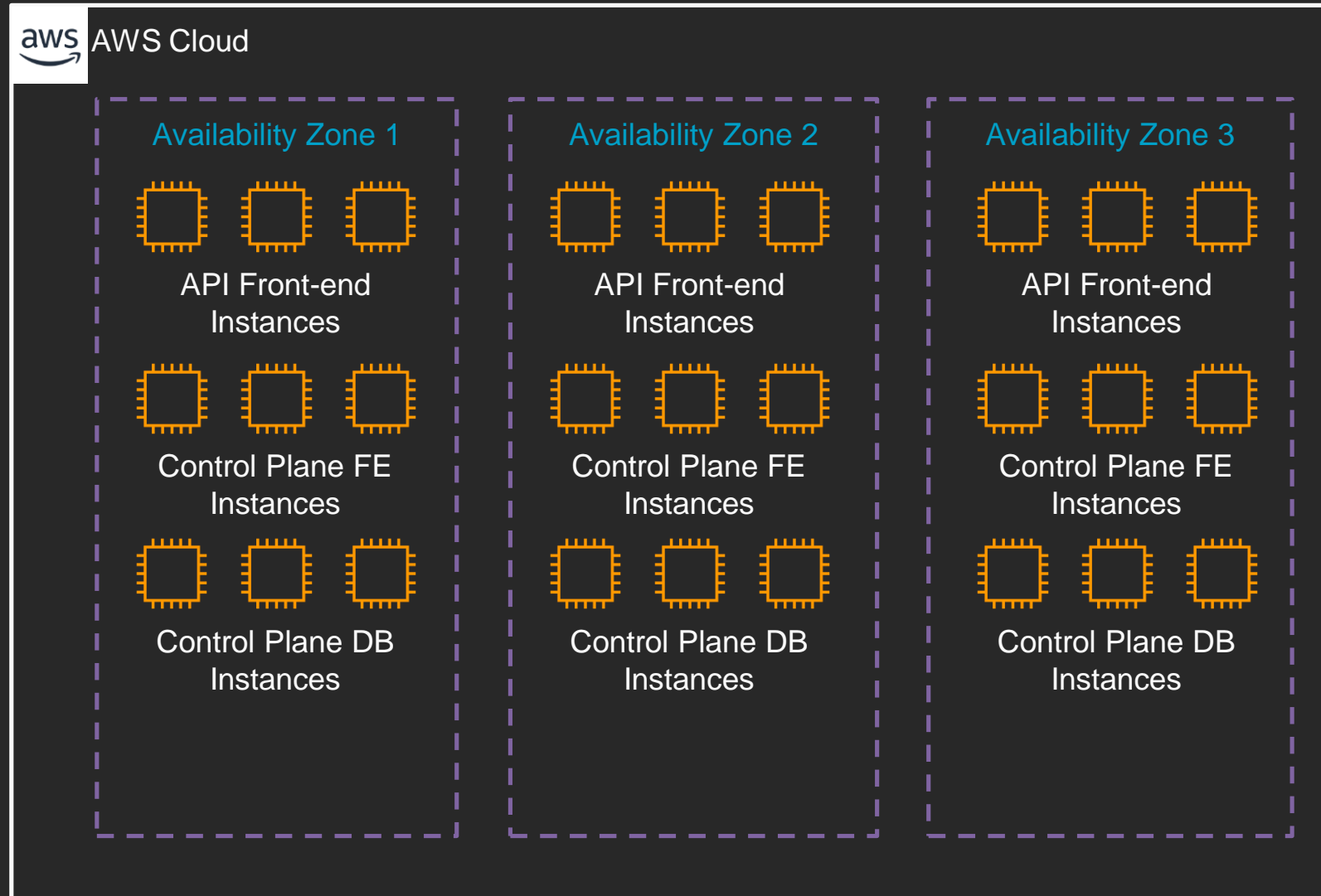


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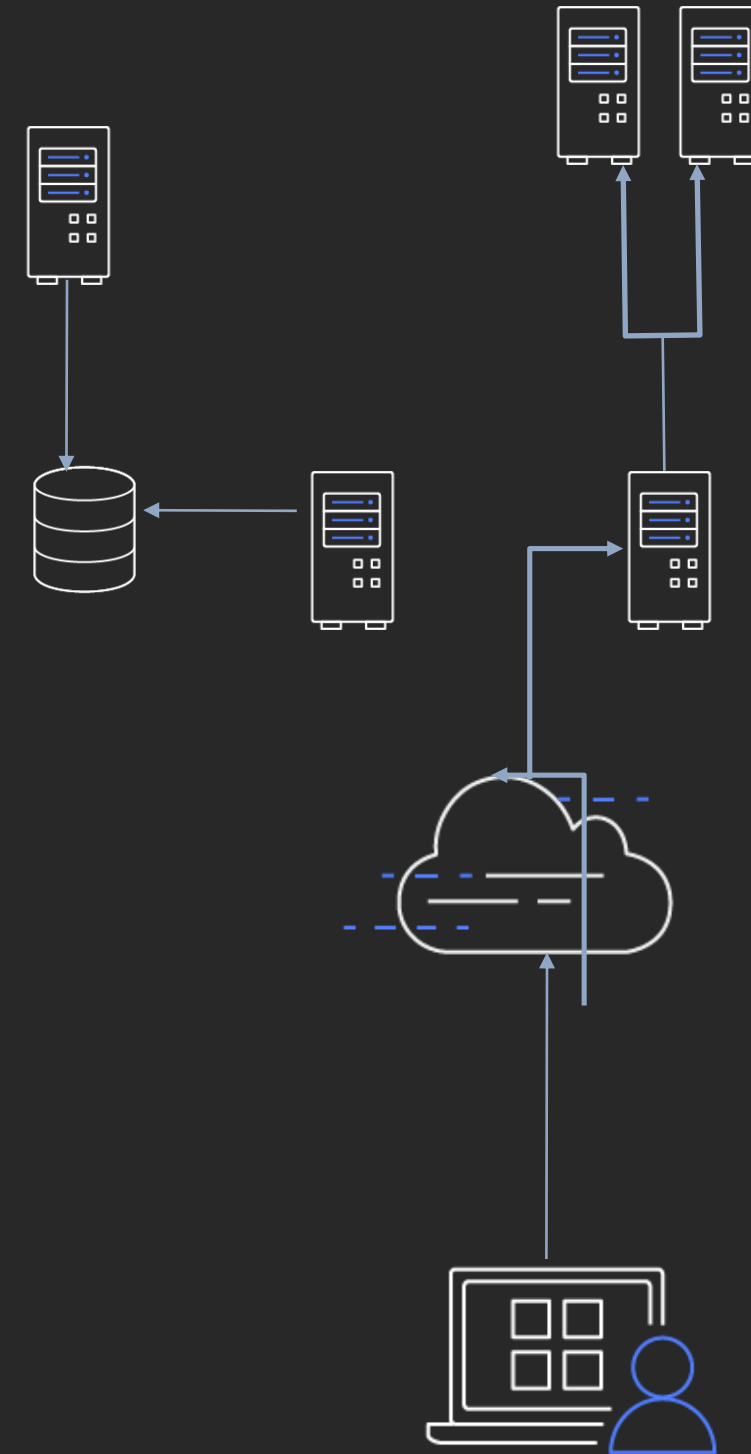
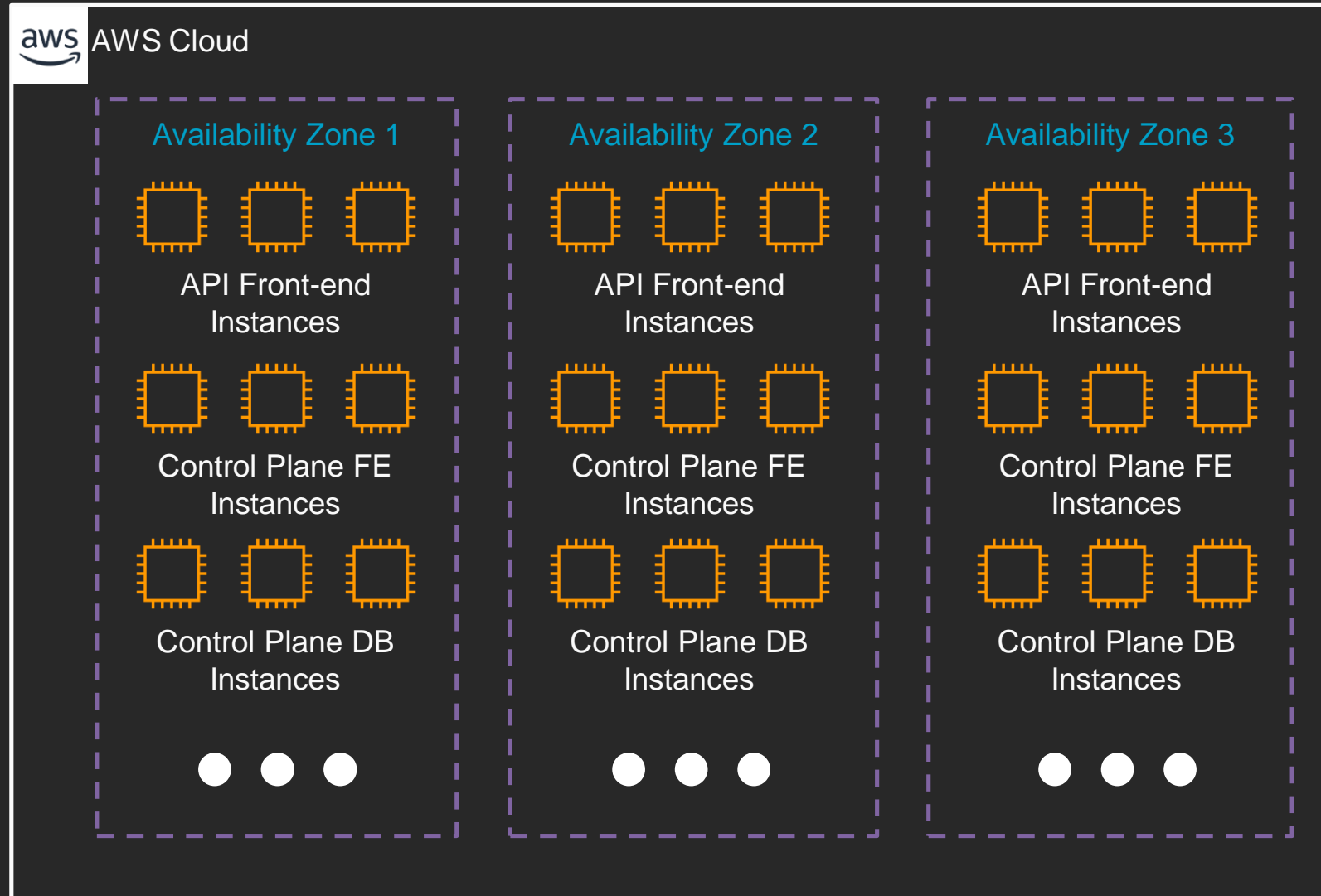




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# Fitting into one rack

- One instance instead of nine
  - Poor availability

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- Combine micro-services into a monolith
  - Uncanny valley



# Fitting into one rack

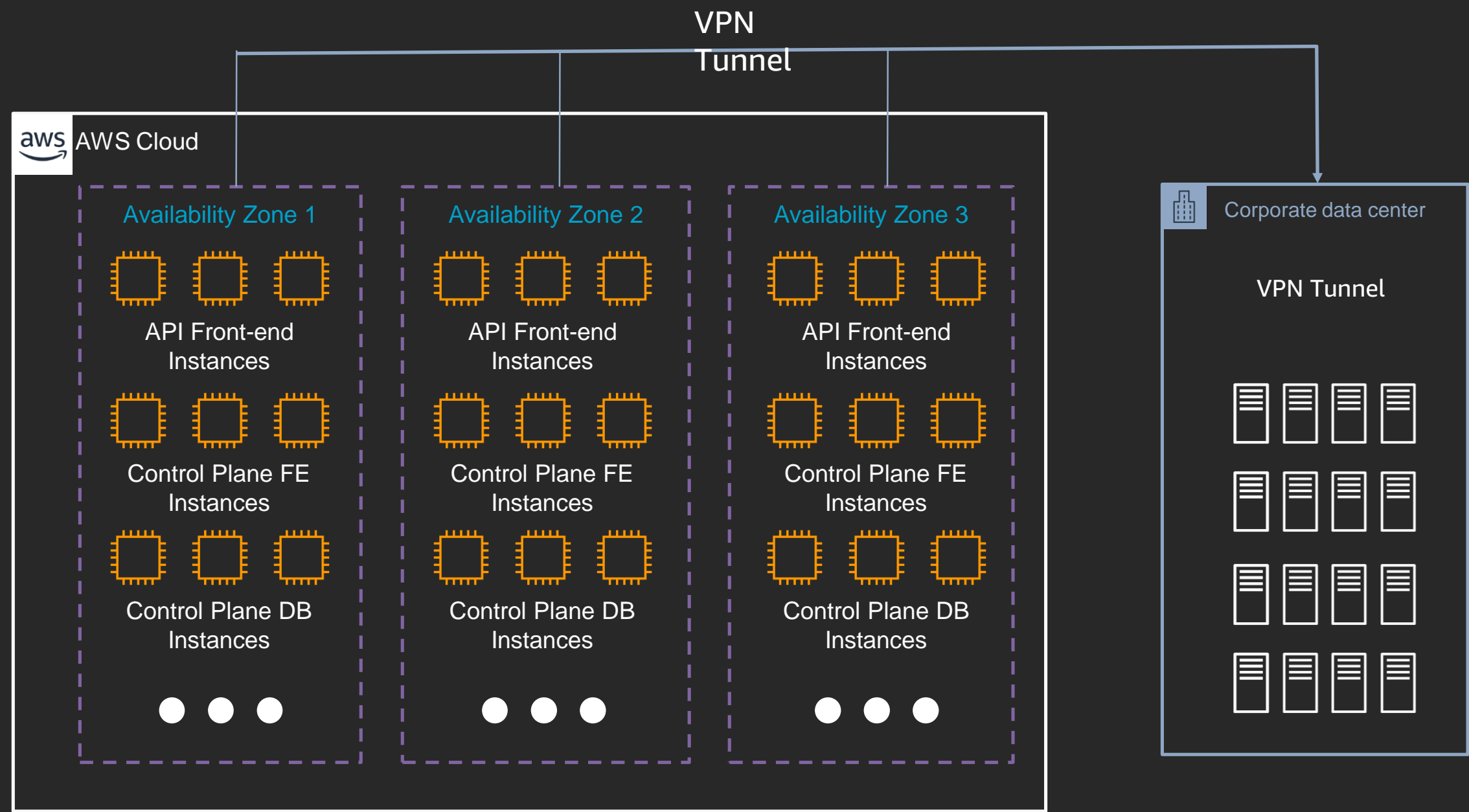
- One instance instead of nine
  - Poor availability
- Combine micro-services into a monolith
  - Uncanny valley
- Fundamentally different software stack
  - Different features
  - Always lagging behind

One rack is ...

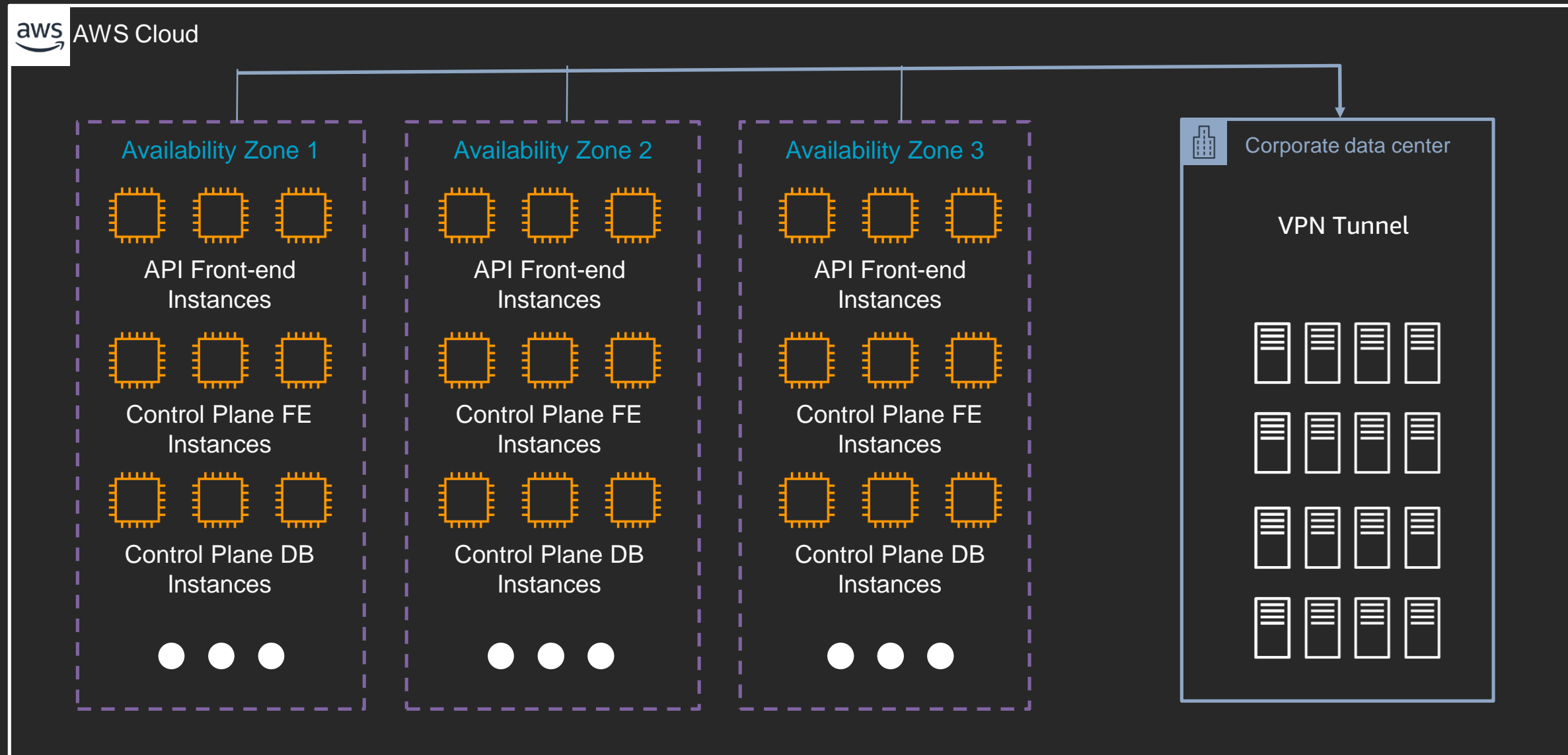
**Not the cloud**



# How we could solve the problem



# How we could solve the problem





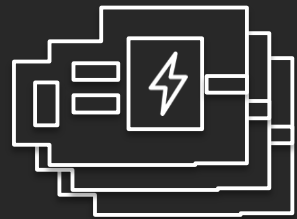
# But this cannot work!

- Violates trust boundaries
  - Uncontrolled data center
- Cannot use shared secrets
  - How does bootstrapping work?
- Software cannot be updated without large idle pools
  - If you can only use live migration

# Enter Nitro

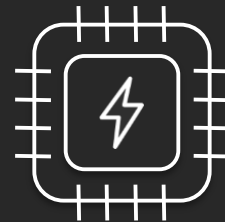
# Nitro

## Nitro Cards



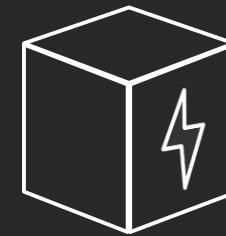
VPC Networking  
Amazon Elastic Block Store  
(Amazon EBS)  
Instance Storage  
System Controller

## Nitro Security Chip



Integrated into motherboard  
Protects hardware resources  
Hardware Root of Trust

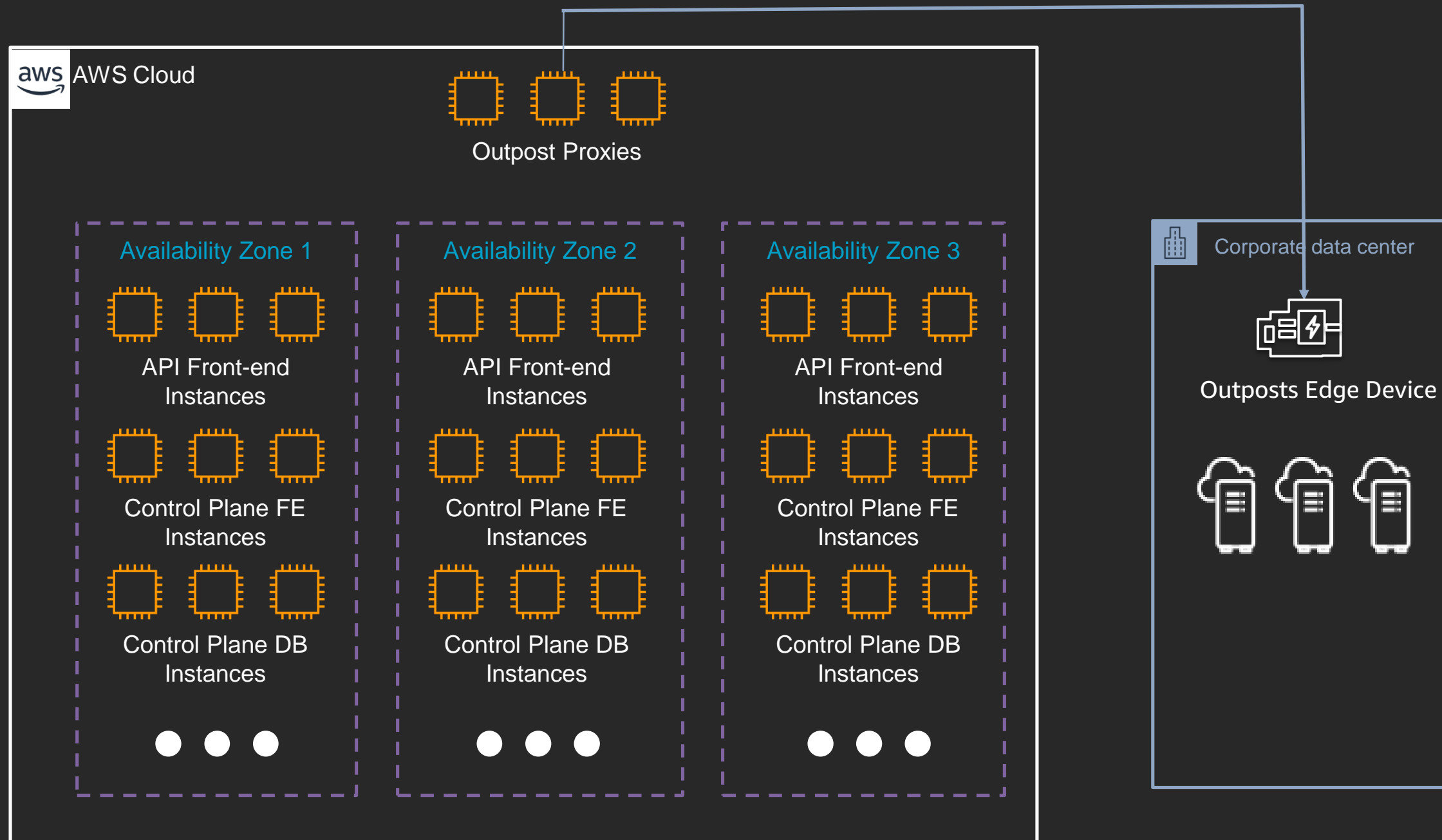
## Nitro Hypervisor



Lightweight hypervisor  
Memory and CPU allocation  
Bare Metal-like performance

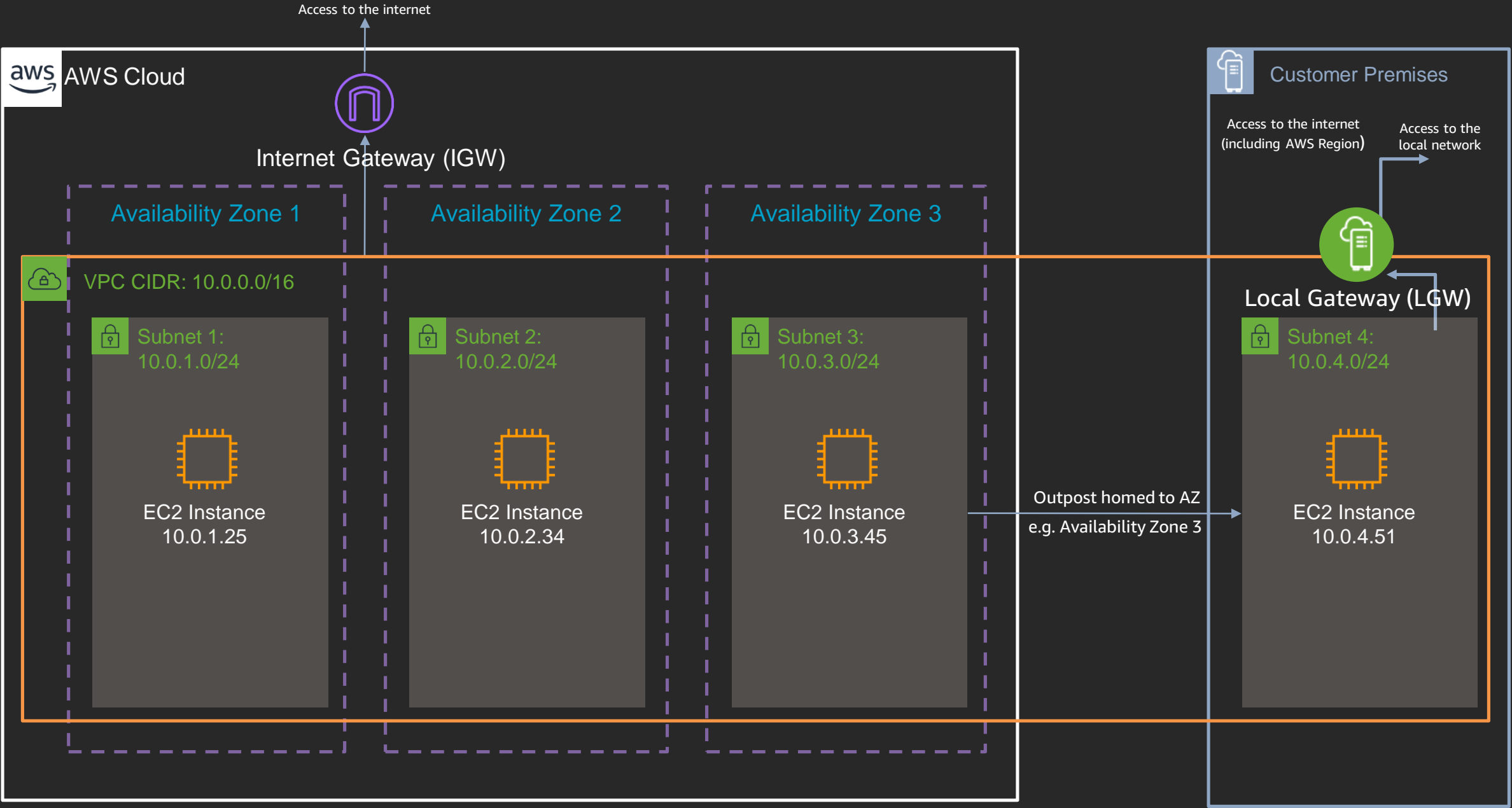


# AWS Outposts





# Networking with Outposts





# Ordering

## Create a Site



- ✓ Location
- ✓ Power Requirements
- ✓ Network Configuration
- ✓ Weight Requirements

# Ordering

## Create a Site



- ✓ Location
- ✓ Power Requirements
- ✓ Network Configuration
- ✓ Weight Requirements

## Select an Outpost



Compute &  
Amazon EBS

Most Nitro instances available  
Contact us for new configurations

# Ordering

## Create a Site



- ✓ Location
- ✓ Power Requirements
- ✓ Network Configuration
- ✓ Weight Requirements

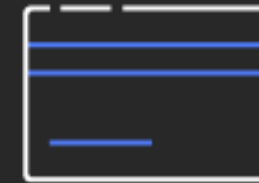
## Select an Outpost



Compute &  
Amazon EBS

Most Nitro instances available  
Contact us for new configurations

## Submit Order



Installation team will contact you



# Installation Day

- AWS Outposts Technicians meet you at the loading dock
- Move the rack into place
- An electrician energizes the rack
- Technician connects uplinks
- You can launch instances shortly after



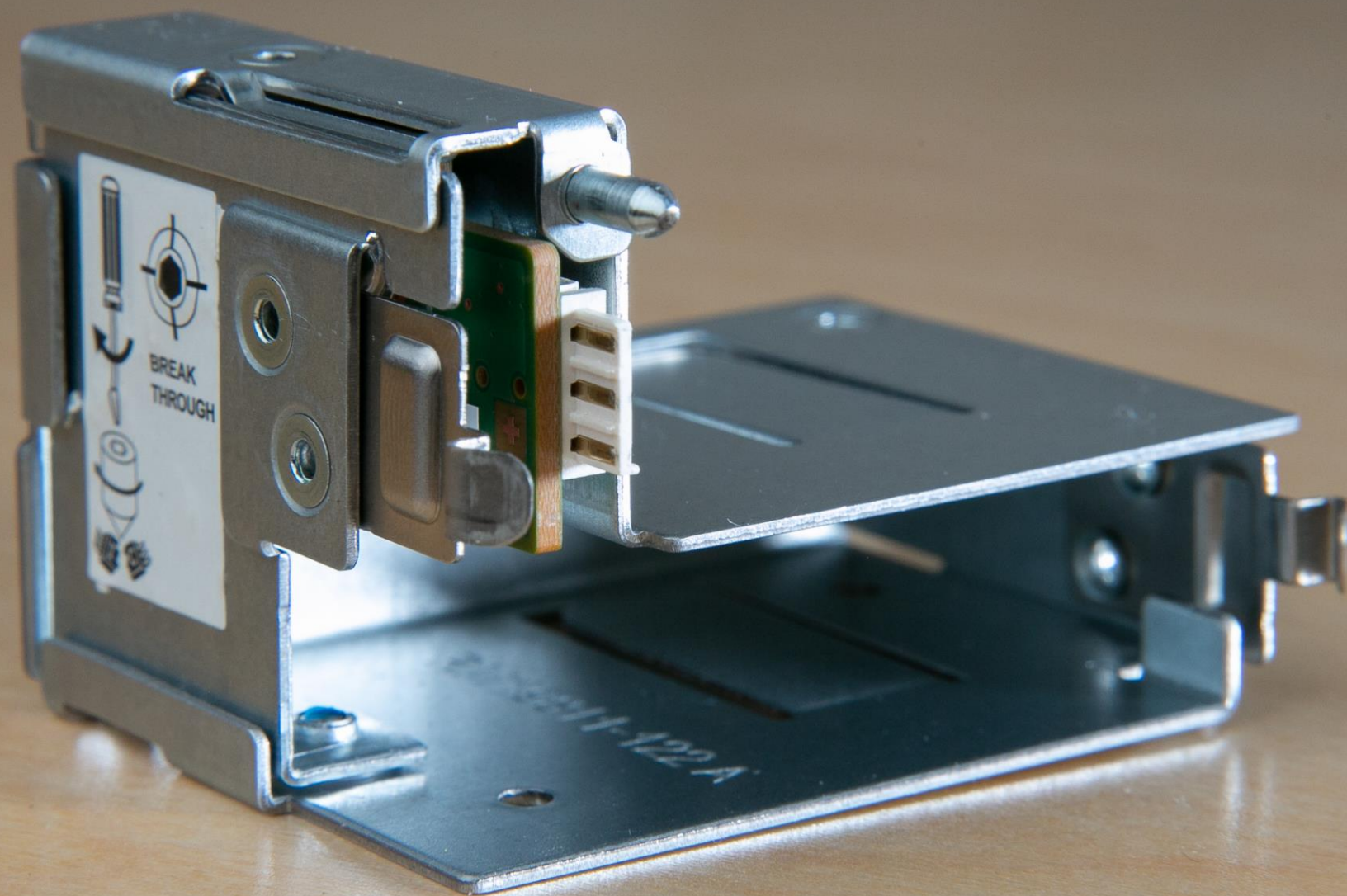
# Hardware Repair

- All things fail
- Components in rack are redundant
- AWS will ship new component and schedule replacement
- Built into the cost of an Outpost

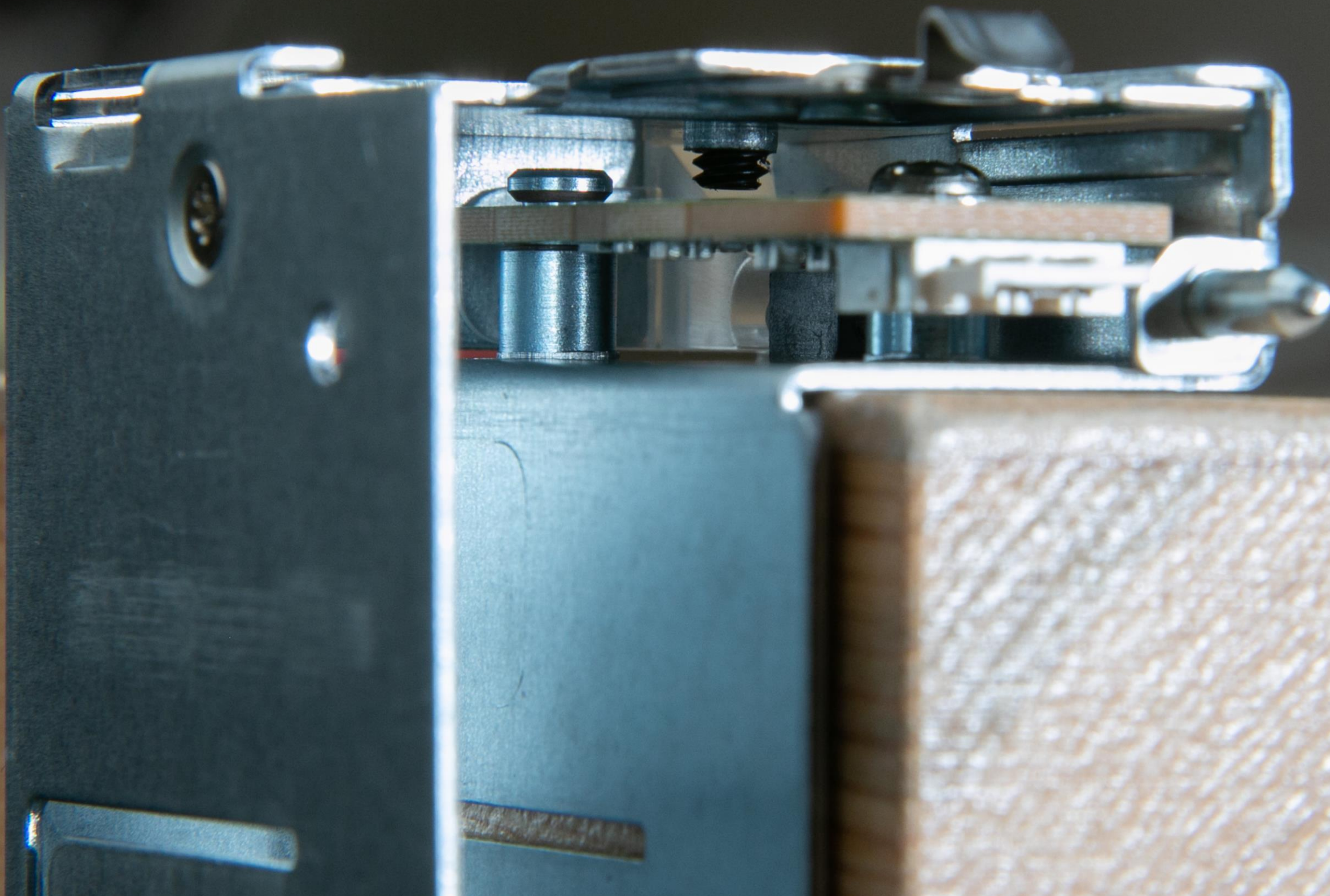


# Nitro Security Key

- [illegible]

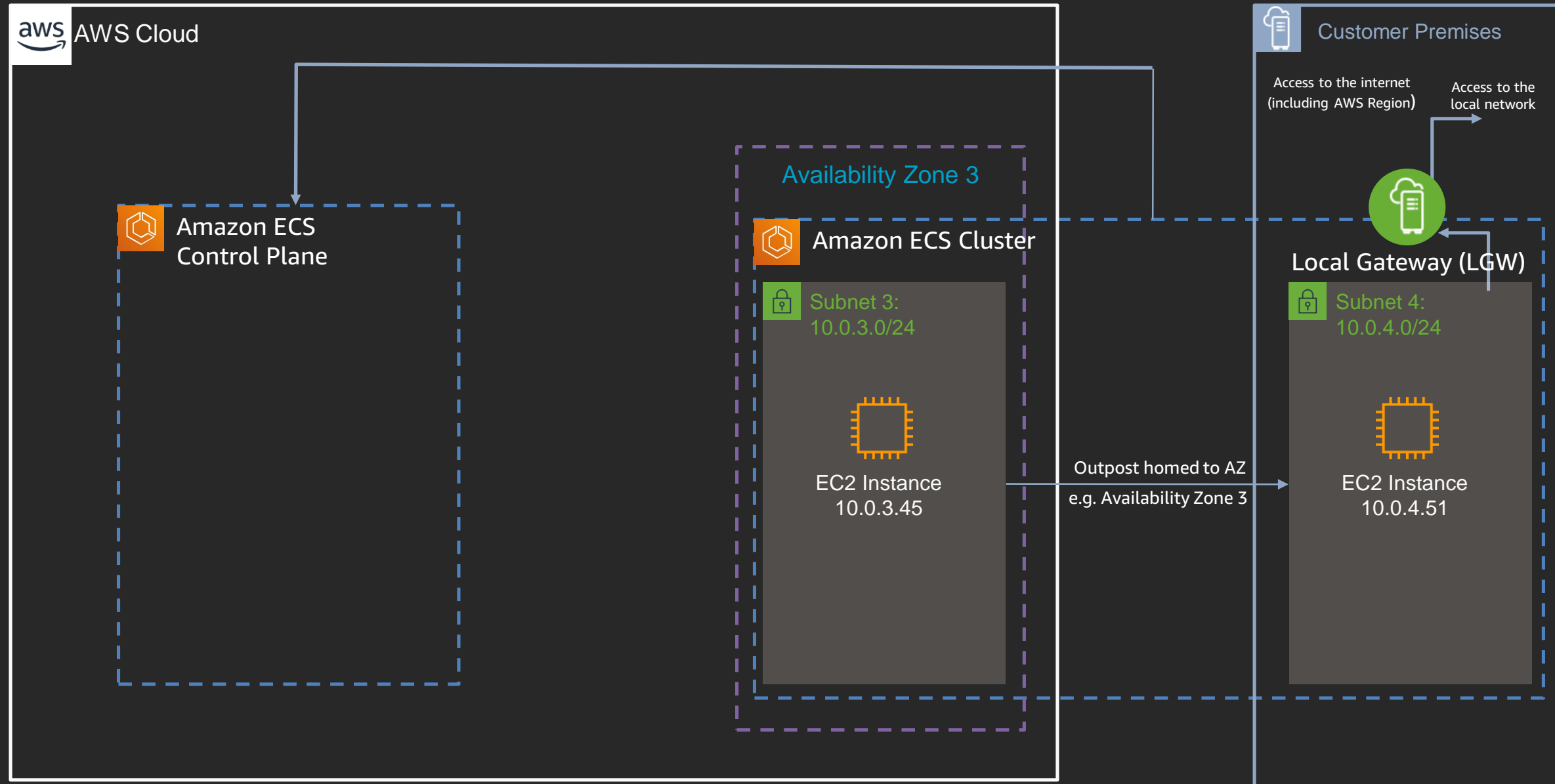






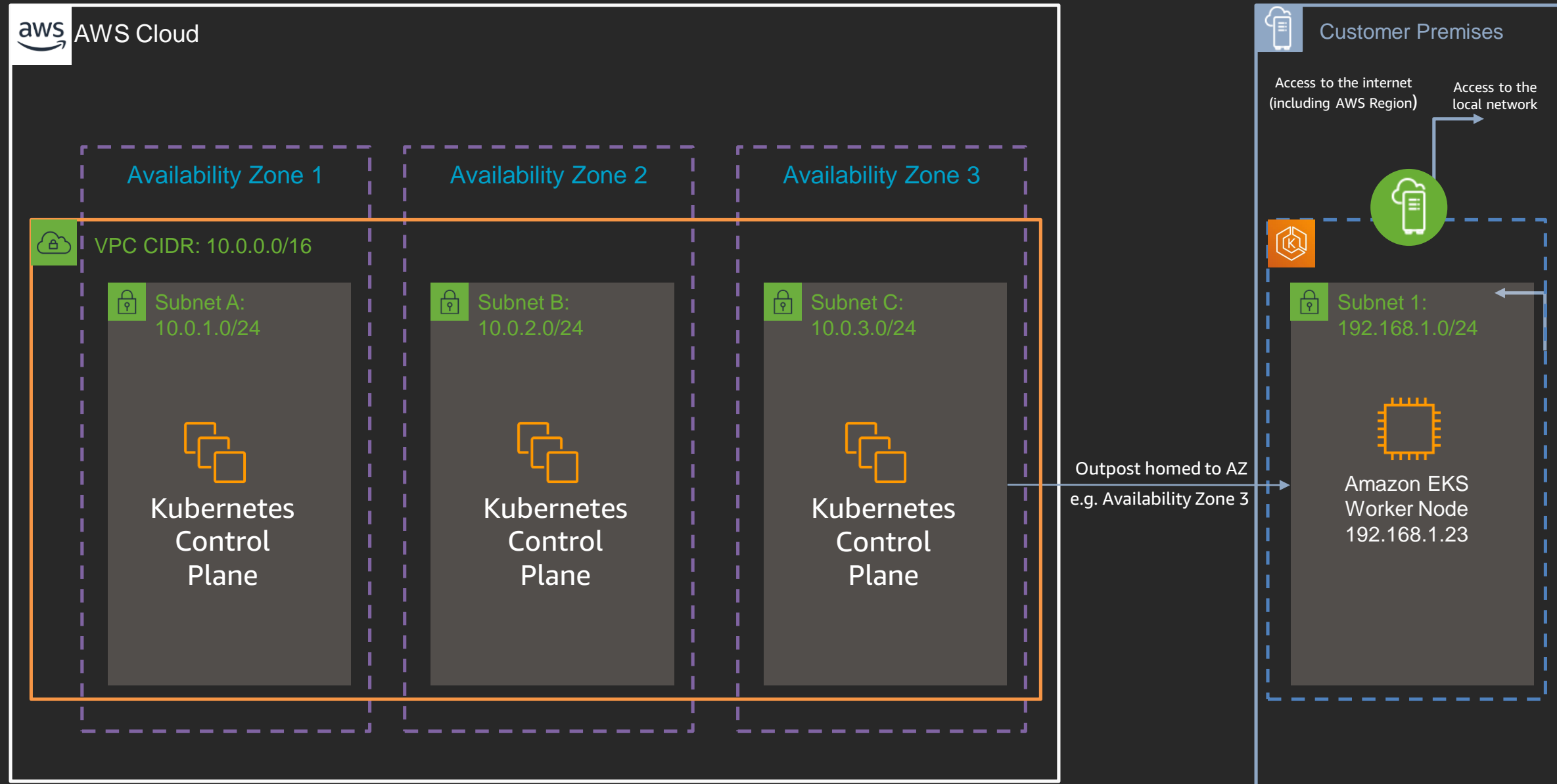
# AWS Services on Outposts

# Amazon Elastic Container Service (Amazon ECS)





# Amazon Elastic Kubernetes Service (Amazon EKS)



# Services Optimized to Run Locally



Amazon EC2



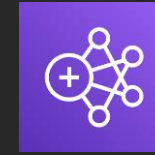
Amazon EBS



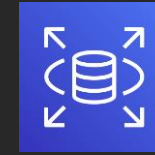
Amazon ECS



Amazon EKS



Amazon EMR



Amazon RDS  
(Preview)

- Amazon S3 for Outposts (Coming Soon)
- Can use any service in the AWS Region



# Customer Use-Cases

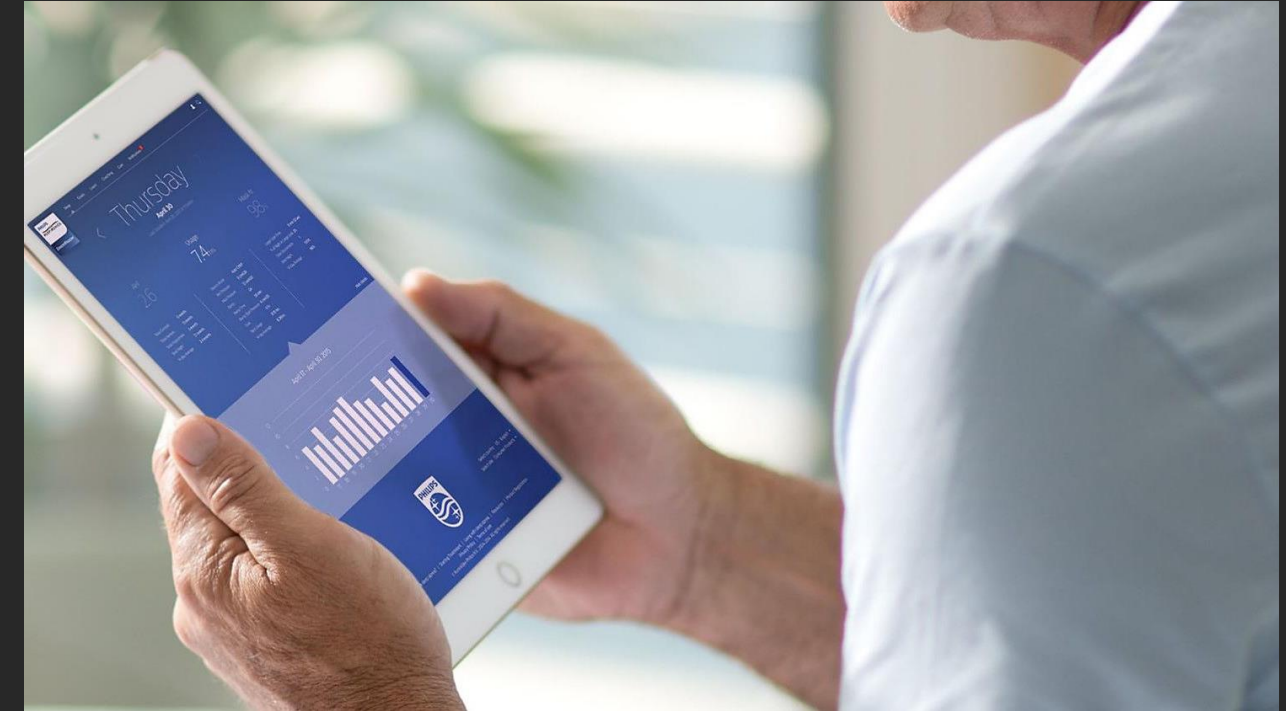
# Philips

- Royal Philips is a leading healthcare technology company focused on improving people's health and enabling better outcomes across the care continuum from healthy living and prevention to diagnosis, treatment, and home care.
- Serving both professional and consumer markets throughout the world in the areas of health systems and personal health
- Delivering solutions in diagnostic imaging, image-guided therapy, patient monitoring and health informatics, as well as in consumer health and home care.



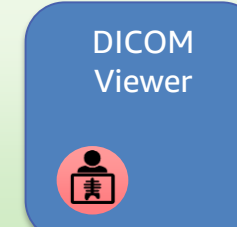
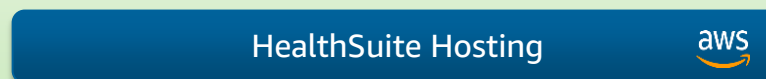
# Philips HealthSuite Digital Platform

- Connect devices, analyze data, create solutions with cloud-first design
- Integrate data from many sources for seamless, connected and collaborative care
- Enables providers to deliver care that is precise, personal, predictive and proactive



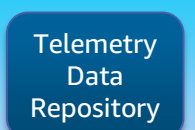
# HealthSuite digital platform

## Consumer and Clinical Solutions

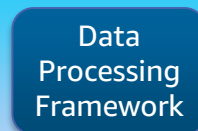
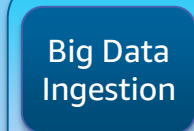


Customer application layer

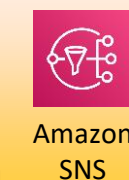
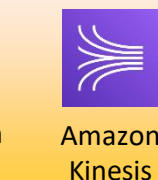
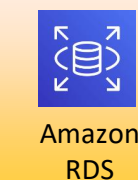
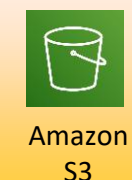
## HealthSuite Digital Platform



3<sup>rd</sup> party services



HealthSuite platform services (PaaS)

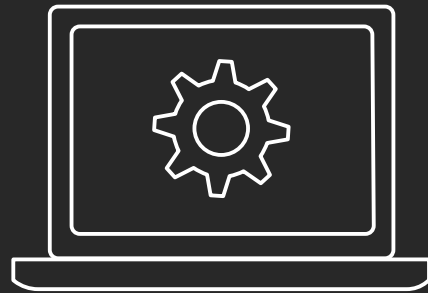


Underlying infrastructure (IaaS)



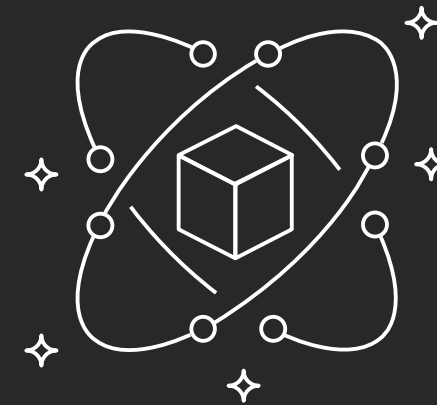
# Applications that need to remain on premises

Applications that are sensitive to latency and variability in latency



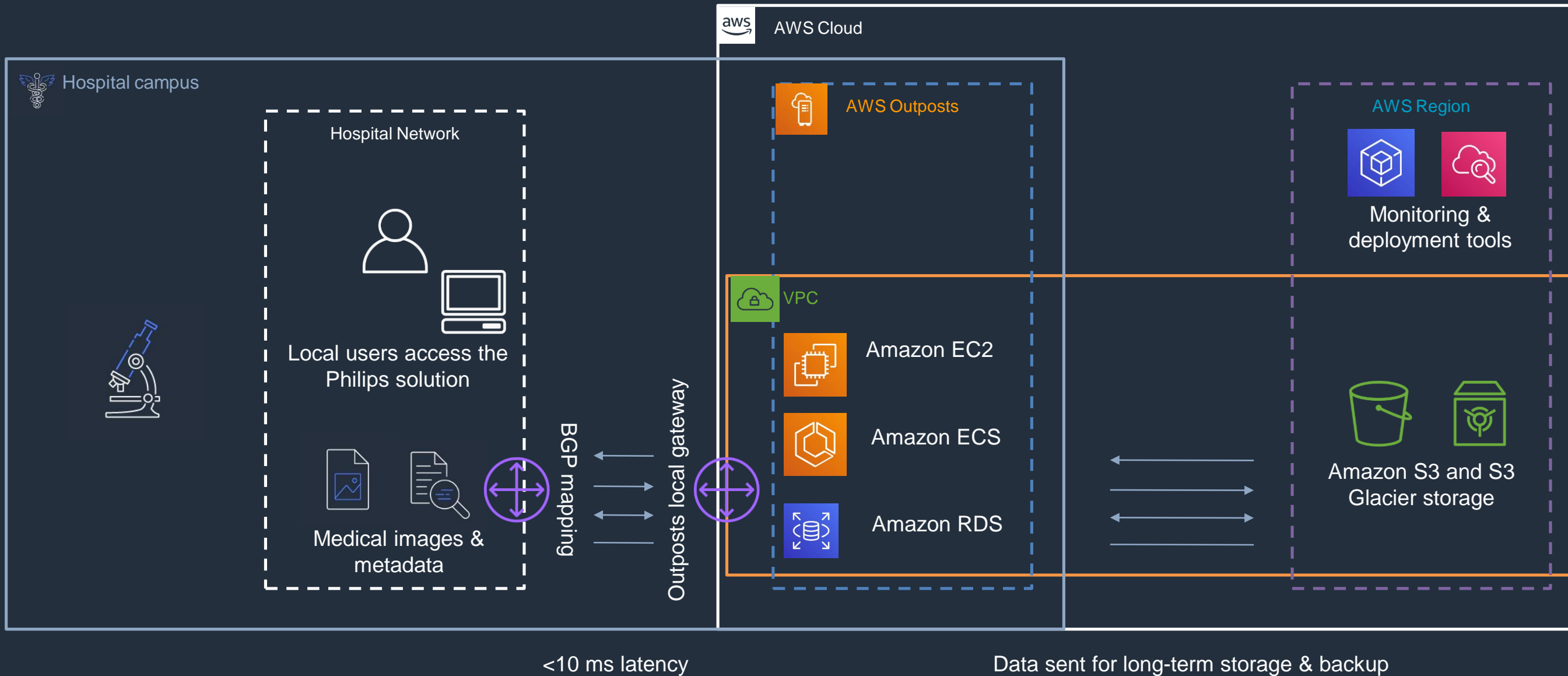
- Need for near real-time responses to providers accessing data
- Need to communicate with other on-premises systems

Applications that process data locally



- Need for managing local data stores (e.g., PACS system processing high-resolution patient images)
- Need to pre-process some data locally before streaming to the cloud (e.g., genomic sequencing data)





# Philips HealthSuite & AWS Outposts pilot

- Philips HealthSuite has been piloting Outposts at a lab facility
- AWS-managed installation experience
- Ongoing updates to Outposts capabilities deployed remotely
- Mapped to local network for lower latency
- AMI deployments using AWS Management Console & AWS CloudFormation



# Thank you!



Please complete the session  
survey in the mobile app.