The Total Economic Impact™ Of Amazon FSx For NetApp ONTAP

Forrester interviewed five representatives at four organizations using FSx for ONTAP and concluded that AWS has the following three-year financial impact.

**SUMMARY OF BENEFITS**

**Three-year risk-adjusted**

- **Technology cost savings**: $431K
- **Operational efficiency**: $223K
- **Migration time to value**: $104K

**ROI**: 61%

**BENEFITS PV**: $4.29M

**NPV**: $1.62M

**FSX FOR ONTAP BY THE NUMBERS**

- Avoided costs of hosting equivalent storage on premises of 31%.
- Increase in labor efficiency by migrating to FSx for ONTAP of 45%.
- Reduction in time to migrate storage to FSx for ONTAP by 40%.

**VOICE OF THE CUSTOMER**

- “Our goals going forward [are] about what you can do from a scalability perspective and from solving strategic business problems. [FSx for ONTAP] provides faster access to storage and helps us be more competitive while lowering costs over time.”

  *Chief technology leader, technology*

- “AWS helped de-risk our migration projects by using FSx for ONTAP features, the initial migration and ongoing data synchronization was pretty much automatic.”

  *Chief technology officer, healthcare*