



Registered



Select



Advanced

Benefits

Access to APN Partner Central for:

Online training and AWS Accreditations

AWS Solution Training for Partners

Discounts on AWS instructor-led trainings

APN Webcasts



Access to APN Navigate to define your APN journey

Get contacted by AWS Partner Manager in 1 business day of sign-up

Access to AWS Educate Job Board

Eligible to list your solutions for sale on AWS Marketplace

Eligible to receive support on AWS validated customer engagements

Access to sponsorship packages for re:Invent & other AWS events

Requirements

Complete online Partner Profile

Registered Benefits

Plus

Get the APN Select Tier Badge

Company profile listed on Partner Solutions Finder

Access to APN Marketing Central and go-to-market resources

Access to Partner Opportunity Acceleration (POA) Funding and AWS Promotion credit

Access to Partner Development Resource



Unlock Programs:

AWS Customer Engagement Program (ACE)

AWS Public Sector Partner Program

Requirements

Annual APN Program fee \$2500

AWS Certified individuals:
1 Technical Certified individual

\$15K in direct revenue
OR
3 launched opportunities
(total MRR >= \$1,500)

1 product listing

1 publicly referenceable customer

5 customer satisfaction responses

Registered Benefits

Select Benefits

Plus

Get the APN Advanced Tier Badge

Eligible for Market Development Funding (MDF)

Opportunity to be featured on APN Blog

Early access to sponsorship packages for re:Invent & other AWS events

Eligible for 1 AWS joint case study

Promotion of case study on APN forums



Unlock Programs:

AWS Competency Program

Requirements

Annual APN Program fee \$2500

AWS Certified individuals:
4 Technical Certified individuals
(min. 3 Professional or Specialty)

\$350K in direct revenue
OR
20 launched opportunities
(total MRR >= \$10,000)

1 product listing

2 publicly referenceable customers

20 customer satisfaction responses

Partner business plan

Technical baseline review