aws | partner network

Focus on your core business value and reduce security risks

Build, migrate, and optimize your business solutions
with AWS Managed Service Providers (MSPs)

Today's businesses are looking for cloud-native solutions to save time and resources, improve business agility, and focus on innovation. An IDC report found that in 2021, 37 percent of businesses will redesign their network architecture to better support remote workers. By the end of 2021, IDC predicts that another 80 percent of enterprises will shift to a cloud-centric infrastructure that enables faster application delivery.[1]

Understanding how to migrate legacy, on-premise workloads to the cloud, or how to manage hybrid workloads is a complex undertaking.

To help mitigate risk and optimize the roles of internal resources, many organizations are turning to Managed Service Providers (MSP). According to IDC, 51 percent of companies are planning to have managed and optimized use of cloud across the enterprise by 2021.[2]

By working with a next-generation Amazon Web Services (AWS) Managed Service Provider (MSP), customers can leverage the cloud as a strategic business advantage that goes beyond technical benefits and generates positive business outcomes.

Next-generation AWS MSP Partners have developed expertise in helping customers assess, migrate, deploy, optimize, and manage their solutions on the AWS cloud.

[1] **IDC FutureScape: Worldwide Future Enterprise 2021 Predictions Live Virtual Forum**
[2] **IDC FutureScape: Worldwide Future Enterprise 2021 Predictions Live Virtual Forum**
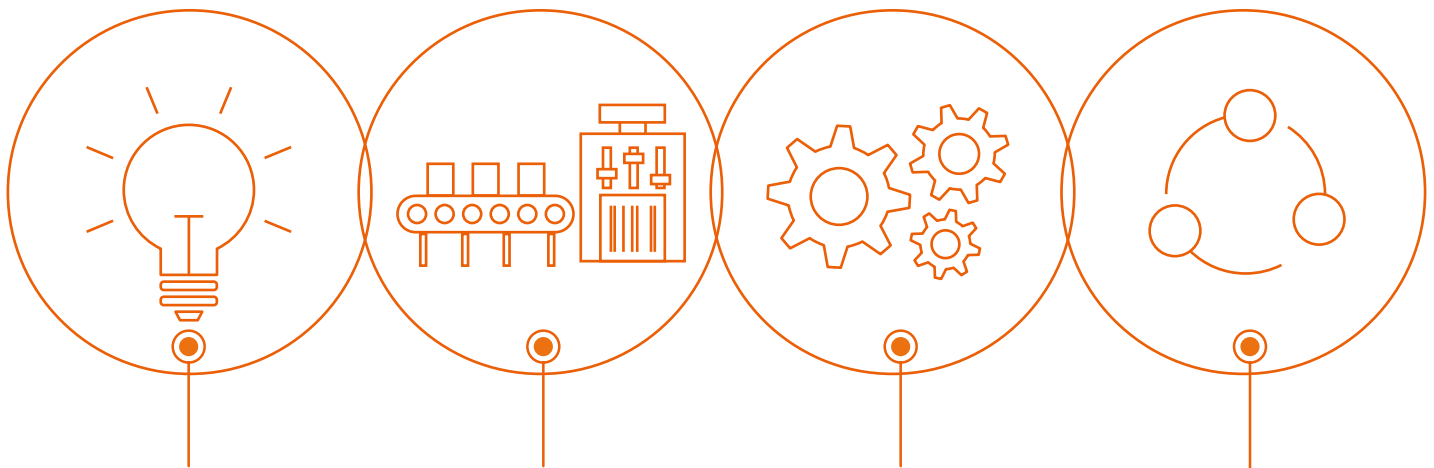
An AWS Partner for all your business needs

The next-generation AWS MSPs have demonstrated experience working with clients to understand their business objectives on the cloud, as well as developing and executing solutions across the full cloud adoption lifecycle.

AWS MSP Partners are validated to deliver services across a range of use cases such as:

- Systems integration
- Application development, management, hosting, and modernization
- Digital transformation
- Infrastructure management and modernization
- Managed security

To ensure success in your digital transformation journey, **AWS MSPs deliver services in four stages:**

Plan and design: Understand future-state objectives, review current technology investments, and create a roadmap.

Build and migrate: Experienced practitioners manage the future-state environment's build and migration process.

Run and operate: Next-generation AWS MSPs provide managed services to ensure efficiency and operational resilience.

Optimize: Leverage platform insights to determine how your environment can be fine-tuned for optimal value and performance.

"As our business unit was looking to dip our toes into cloud computing, we found a partner in Presidio to help us build our first AWS application. With their Managed Services for AWS, Presidio leverages the power of native tooling to target important, but undifferentiated tasks for automation. Our new application's evolved operating model gives us the agility we need to focus on how our application serves our users' needs, while Presidio manages all the application's operational tasks with their low-cost, automated management platform." *— Radha Narayanan,*
Associate Director,
NeoGenomics Laboratories, Inc.

Building alongside a next-generation AWS MSP

As your organization plans its future on the cloud, working with an AWS MSP Partner can deliver cost savings and efficiencies that enable your staff to focus on projects that help your business continue to grow.

Through consultations and planning, next-generation AWS MSP's work with your organization to understand its vision for the future and identify the solutions and resources needed to achieve it.

AWS MSP teams are highly skilled at delivering full-lifecycle solutions that reduce costs, improve business agility, increase security, and drive growth.

Next-generation AWS MSPs serve in an advisory role that allows them to simplify digital transformation through ongoing consulting and education on your business' services.

Regardless of where your business is in its cloud migration journey, AWS MSP Partners can help you realize your desired business outcomes.

aws partner network | managed service provider

Reduce costs
Monitor usage and patterns to save money and increase perfomance.

Increase security
Align to specific customer needs and system protections.

Improve agility
Design and deliver cloud adoption roadmaps that clarify app workloads.

Drive growth
Leverage automation to refocus resources and time on developing new features.