



Focus on your core business value and reduce security risks

Build, migrate, and optimize your business solutions with AWS Managed Service Providers (MSPs)

Today's businesses are looking for cloud-native solutions to save time and resources, improve business agility, and focus on innovation. Understanding how to migrate legacy, on-premise workloads to the cloud, or how to manage hybrid workloads is a complex undertaking. To help mitigate risk and optimize the roles of internal resources, many organizations are turning to Managed Service Providers (MSPs).

IDC predicts that by 2026, IT spending on cloud-related managed and professional services will increase from **39%** to **53%**. Additionally, Managed Service Providers (MSPs) will manage **65%** of the total public cloud spend on Infrastructure as a Service, Platform as a Service and Service Integration as a Service.¹



AWS Managed Service Providers are adept in navigating customers' cloud strategy and deployment as well as reducing the resource and financial burden of what can often be a convoluted journey.

By working with a next-generation [Amazon Web Services \(AWS\) Managed Service Provider \(MSP\)](#), customers can leverage the cloud as a strategic business advantage that goes beyond technical benefits and generates positive business outcomes.

Next-generation AWS MSP Partners have developed expertise in helping customers assess, migrate, deploy, optimize, and manage their solutions on the AWS cloud.

¹ IDC Worldwide Whole Cloud Forecast, 2022–2026: The Next Stage of the Shift to a Cloud-Centric Technology Industry

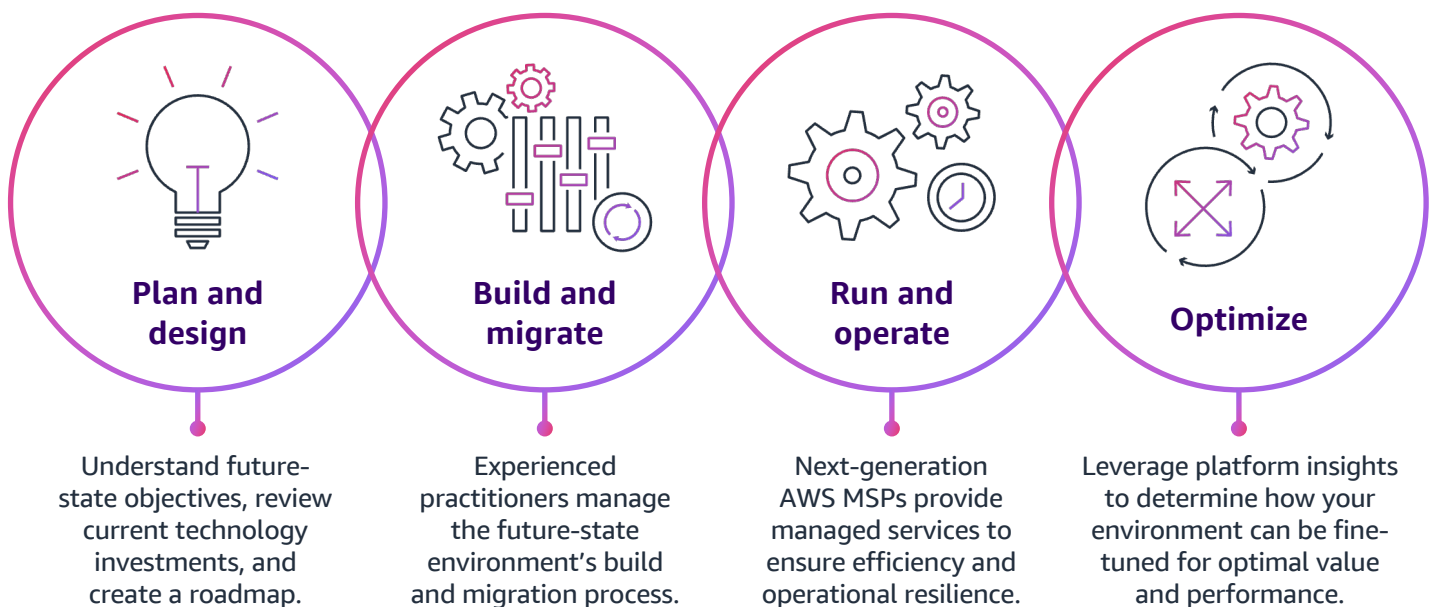
An AWS Partner for all your business needs

The next-generation AWS MSPs have demonstrated experience working with clients to understand their business objectives on the cloud, as well as developing and executing solutions across the full cloud adoption lifecycle.

AWS MSP Partners are validated across a range of technical and business capabilities in a 2-day, rigorous audit. Additionally, validated AWS MSP Partners are required to complete continuous compliance checks on an annual basis which ensures a high bar for our customers. Partners who achieve the designation have proven success in delivering for use cases such as (but not limited to):

- Systems integration
- Application development, management, hosting, and modernization
- Digital transformation
- Infrastructure management and modernization
- Managed security

To ensure success in your digital transformation journey, **AWS MSPs deliver services in four stages:**



“The technical training sessions and Atos’ customer experiences helped us improve the services of our IT team and drive the delivery of the migration project with confidence. We no longer need to reserve resources for the future, because we can scale whenever necessary. Using AWS saves nearly 30 percent over the cost of our on-premises data center. We can now invest those resources into growing the business.” [Read the full story](#)

Yang Zhaoyong
Senior IT Manager, WeEn Semiconductors



Building alongside a next-generation AWS MSP

As your organization plans its future on the cloud, working with an AWS MSP Partner can deliver cost savings and efficiencies that enable your staff to focus on projects that help your business continue to grow.

Through consultations and planning, next-generation AWS MSP's work with your organization to understand its vision for the future and identify the solutions and resources needed to achieve it.

AWS MSP teams are highly skilled at delivering full-lifecycle solutions that reduce costs, improve business agility, increase security, and drive growth.

Next-generation AWS MSPs serve in an advisory role that allows them to simplify digital transformation through ongoing consulting and education on your business' services.

Regardless of where your business is in its cloud migration journey, [connecting with AWS MSP Partners](#) can help you realize your desired business outcomes.

“ The initial decision to move from on-premises to cloud meant navigating delivery challenges and operational risk. We needed to be sure we partnered our teams with professional service providers who would deliver.”

[Read the full story](#)

John Armstrong
Vice President of
Business Service Platforms,
Burberry

