Adobe Sign and Amazon Web Services (AWS)

The trusted e-Signature solution powering secure mission-critical digital document workflows

Create seamless, uninterrupted digital experiences
Adobe Sign and AWS provide an agile, cloud-based e-Signature solution to power paperless processes and secure, compliant transactions. With Adobe Sign and AWS, it's easy to accelerate signing workflows from days to minutes. Additionally, leveraging the API-powered Adobe Tools for Developers, your team can easily create customized digital document workflows, reduce time-consuming and error-prone manual work, and seamlessly access AWS services like storage, natural language search, and more.

Automate and accelerate mission-critical workflows like these:

- Enhance the employee experience by eliminating manual, time-consuming tasks
- Accelerate digital onboarding for new team members
- Enable faster and more secure sales and contract workflows
- Sign and send documents on any device
- Enable better business continuity and more effective remote work
- Easy integration with your existing AWS services
- Maintain security and compliance with e-signatures that comply with the broadest range of security standards around the world
- Integrate seamlessly and pull data from your data lakes
- Reduce time-consuming, non-differentiated tasks and better allocate employee resources for high-value responsibilities
- Prebuilt integrations run directly inside most common business applications, so they are easy to deploy and use
Adobe Sign: The trusted, global leader powering secure digital document workflows

- Offers more data center locations than DocuSign
- Meets the highest levels of privacy requirements
- More language offerings for signing and sending documents than DocuSign
- Offers 75+ seamless prebuilt integrations with leading business applications

Customer Success Story: Sonoma County

Challenge:
Sonoma County, a municipality in Northern California, sought a way to reduce the high costs associated with printing, creating, and storing paper records. The government organization also sought a way to provide better services for citizens, enhance responsiveness, optimize productivity and provide even faster turnaround times.

Results:
Leveraging Adobe Sign, Sonoma County digitized mission-critical processes that impacted every single employee and citizen. Fillable PDFs and e-signatures enabled documents to easily and seamlessly be completed online and be automatically routed from one stakeholder to the next for signature in just a handful of clicks. Additionally, comprehensive audit trails from Adobe Sign helped ensure compliance with the State of California regulations.

Use Adobe PDF API with AWS services to streamline and automate the creation of purchase orders in PDF format.

- Amazon SQS (Message Queuing Service) initiates step function flow once the PO is received
- AWS Lambda (serverless) code to process the document and call Amazon Textract API to extract the data
- Identify Entity (Company name, item name, order quantity, etc.) using Amazon Comprehend (natural language processing)
- Send the information if manual intervention is required (e.g., PO exceeds a preset threshold)
- Human reviews the order information
- AWS Lambda receives the approval and organizes the data for API call
- Call Amazon AppFlow (codeless, automated third-party integration) to programmatically connect to backend ERP to create a sales order
- Send delivery information for e-Signatures accepting the dates Adobe Sign
- Store the signed contract back in ERP or Amazon S3
- Customer service can add enterprise search across multiple locations or content repositories with Amazon Kendra (intelligent search service powered by machine learning) to accelerate future document workflows

Learn how Adobe Sign and AWS can accelerate your digital document workflows

420%
ROI of Adobe Sign over 3 years

1.5
Hours saved per transaction

$6
Cost savings per transaction

$600,000
Paper and shipping cost savings over 3 years

125
Total hours saved per user over 3 years with Adobe Sign

$6.8
million
Benefits of Adobe Sign over 3 years