Table 1. Requirements for Provisional Access to APN Tier Benefits for Consulting Partners (Updated 20 November 2020)

	TBSB Requirements for Select Tier	Current APN Select Tier	TBSB Requirements for Advanced Tier	Current APN Advanced Tier
Annual APN Program Fee	US$2,500	US$2,500	US$2,500	US$2,500
Knowledge				
AWS Accredited Professionals	2 (minimum 1 Technical & 1 Business)	4 (minimum 2 Technical & 2 Business)	6 (minimum 3 Technical & 3 Business)	8 (minimum 4 Technical & 4 Business)
AWS Foundational Certified Individuals (Cloud Practitioner)	1	2	3	4
AWS Technical Certified Individuals	1	2	4 (min 2 Professional or Specialty)	6 (min 3 Professional or Specialty)
Experience				
Launched Opportunities	2 (combined MRR of at least US$500)	3 (combined MRR of at least US$1,500)	10 (combined MRR of at least US$5,000	20 (combined MRR of at least US$10,000)
Partner Business Plan	N/a	N/a	Yes	Yes
Customer Success				
Publicly Referenceable Customers	0	0	1	2
Customer Satisfaction Responses	0	0	10	20