

APN Partner Learning Path

AWS offers Training and Certification resources to APN Partners so you can more effectively help customers leverage the cloud.



AWS Training for Partners

AWS offers free digital and instructor-led training designed specifically for partners. Partners also receive a 20% discount on AWS-delivered public training classes.

aws.amazon.com/partners/training



AWS Certifications

AWS Certifications validate knowledge and recognize IT professionals with the technical skills to design, deploy, and operate applications and infrastructure on AWS. Certification helps you and your organization gain visibility and credibility for your AWS experience.

aws.amazon.com/certification



APN Certification Distinctions: These badges showcase how many active AWS Certifications a company has collectively achieved.

aws.amazon.com/partners/apn-certification-distinction

Learning Paths for APN Partners

We've designed two learning paths to provide partners in either business or technical roles with knowledge to better serve customers. Many of our partner training courses are available both digitally or in-person. See page 2 for more details.

Business Professionals



Technical Professionals



Partner Training for Business Professionals

Name	Details	Description
<input type="checkbox"/> AWS Business Professional	Online - 5 hours	Learn the basics of AWS services, their value proposition, and best practices.
<input type="checkbox"/> AWS TCO and Cloud Economics	Online - 3 hours	Learn about total cost of ownership (TCO) and AWS data center economics.
<input type="checkbox"/> AWS Solutions Training for Partners: Foundations	Classroom - 1 day Online - 3 hours	Learn about AWS best practices, customer stories, adoption patterns, and pricing examples.
<input type="checkbox"/> AWS Solutions Training for Partners: Big Data and Analytics	Classroom - 1 day Online - 2 hr 40 mins	Understand big data and analytics challenges faced by small to enterprise businesses.
<input type="checkbox"/> AWS Solutions Training for Partners: AWS for Windows (Business)	Classroom - 4 hours Online - 2 hours	Learn AWS best practices for Windows and Microsoft application challenges faced by small/medium and enterprise businesses
<input type="checkbox"/> AWS Solutions Training for Partners: Amazon Connect (Business)	Online - 90 mins	Learn about the business benefits of setting up a cloud-based contact center using Amazon Connect.

Partner Training for Technical Professionals

Name	Details	Description
<input type="checkbox"/> AWS Technical Professional	Online - 5 hours	Learn about the technical foundation of AWS services and common solutions.
<input type="checkbox"/> AWS TCO and Cloud Economics	Online - 3 hours	Learn about total cost of ownership (TCO) and AWS data center economics.
<input type="checkbox"/> AWS Solutions Training for Partners - Best Practices: Well-Architected	Online - 2 hours	Learn how to make informed decisions about your cloud-native architectures.
<input type="checkbox"/> AWS Solutions Training for Partners: AWS for Windows (Technical)	Classroom - 1 day Online - 4 hours	Learn the technical fundamentals of running Microsoft applications and Windows workloads on AWS.
<input type="checkbox"/> AWS Solutions Training for Partners: Amazon Connect (Technical)	Online - 90 mins	Learn how to quickly set up a cloud-based contact center using Amazon Connect.
<input type="checkbox"/> Role-Based Technical Training	Classroom - 3 days	Take <i>Architecting on AWS</i> , <i>Developing on AWS</i> , or <i>Systems Operations on AWS</i> to learn best practices most relevant to you.
<input type="checkbox"/> AWS Certification Exam Readiness Workshop	Classroom - 4 hours	Learn how the exam is structured and how to interpret questions. Get practice with sample exam questions.
<input type="checkbox"/> AWS Certification Associate Exam	Testing Center - 80 mins	Validate your knowledge with an industry-recognized certification in Architecting, Developing, or Systems Operations.

How to Get Started

Step 1: Sign into the APN Portal (apn-portal.com)

Step 2: Explore Training Resources