



2024 Course Catalog for AWS Partners

AWS Training & Certification

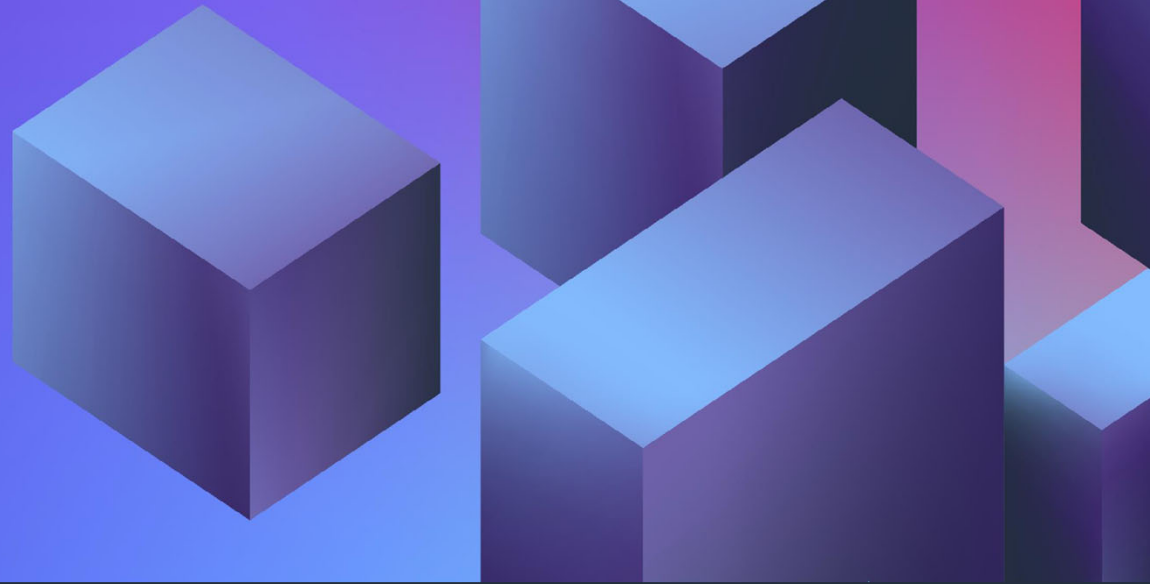
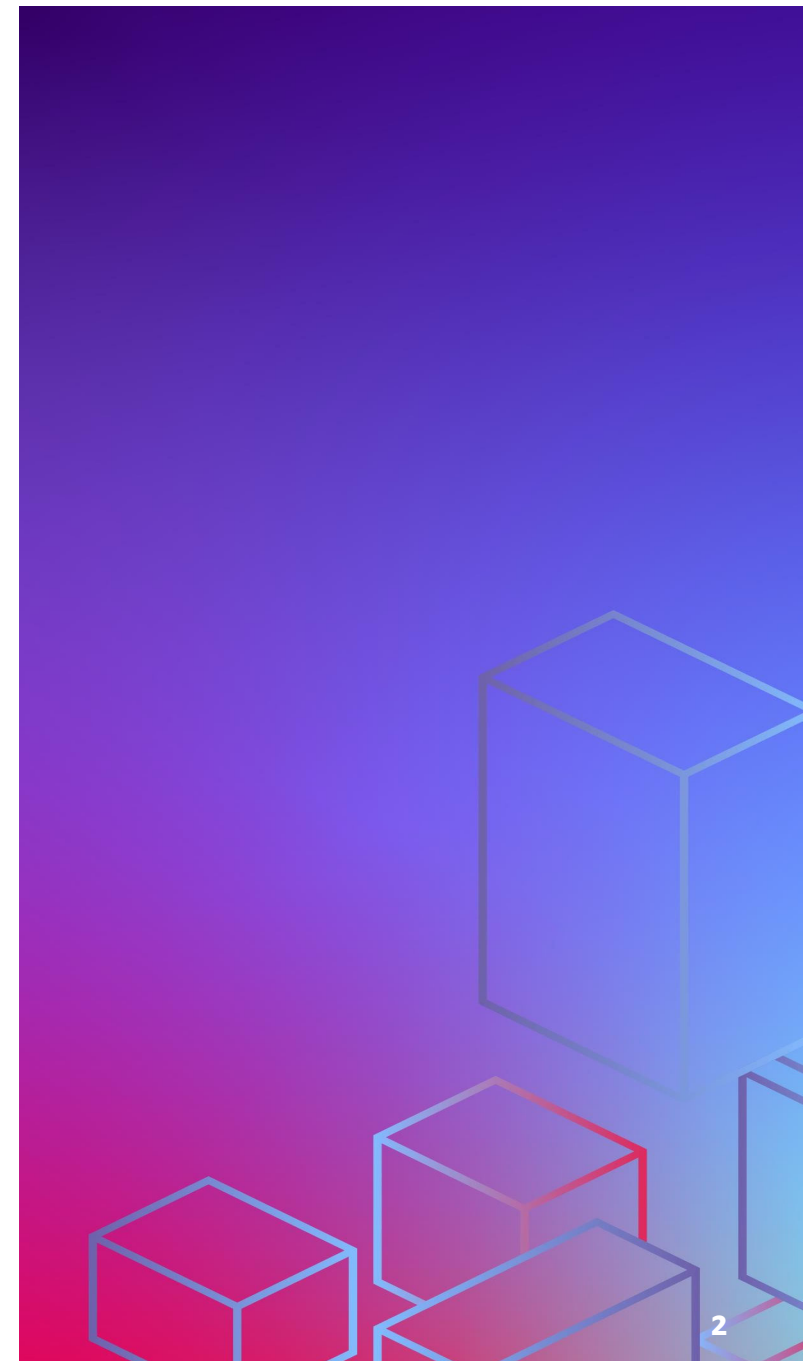


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Welcome to AWS Training and Certification

Getting started: an overview

As cloud technologies continue to transform businesses at a rapid pace, organizations need cloud expertise to achieve their goals. Customers are looking for educated and certified AWS Partners to help close this gap. AWS Training and Certification empowers your team to build their competence, confidence, and credibility, so you can better support customers with essential knowledge of the AWS Cloud.

As a member of the AWS Partner Network, you have access to a world of training and certification options that benefit you, your company, and your customers. AWS Partners have free access to digital and classroom courses designed specifically for AWS Partners, as well as discounted access to paid classroom training. As you build your cloud skills, we encourage you to get AWS Certified to validate your expertise.

Within this catalog you will find AWS Partner, AWS Digital, and AWS Classroom Training offerings. We've also included information on AWS Certifications and exam preparation.

To view all partner training options, visit aws.amazon.com/partners/training.

To sign up for AWS Partner courses, you must be logged into your AWS Partner Central [account](#).

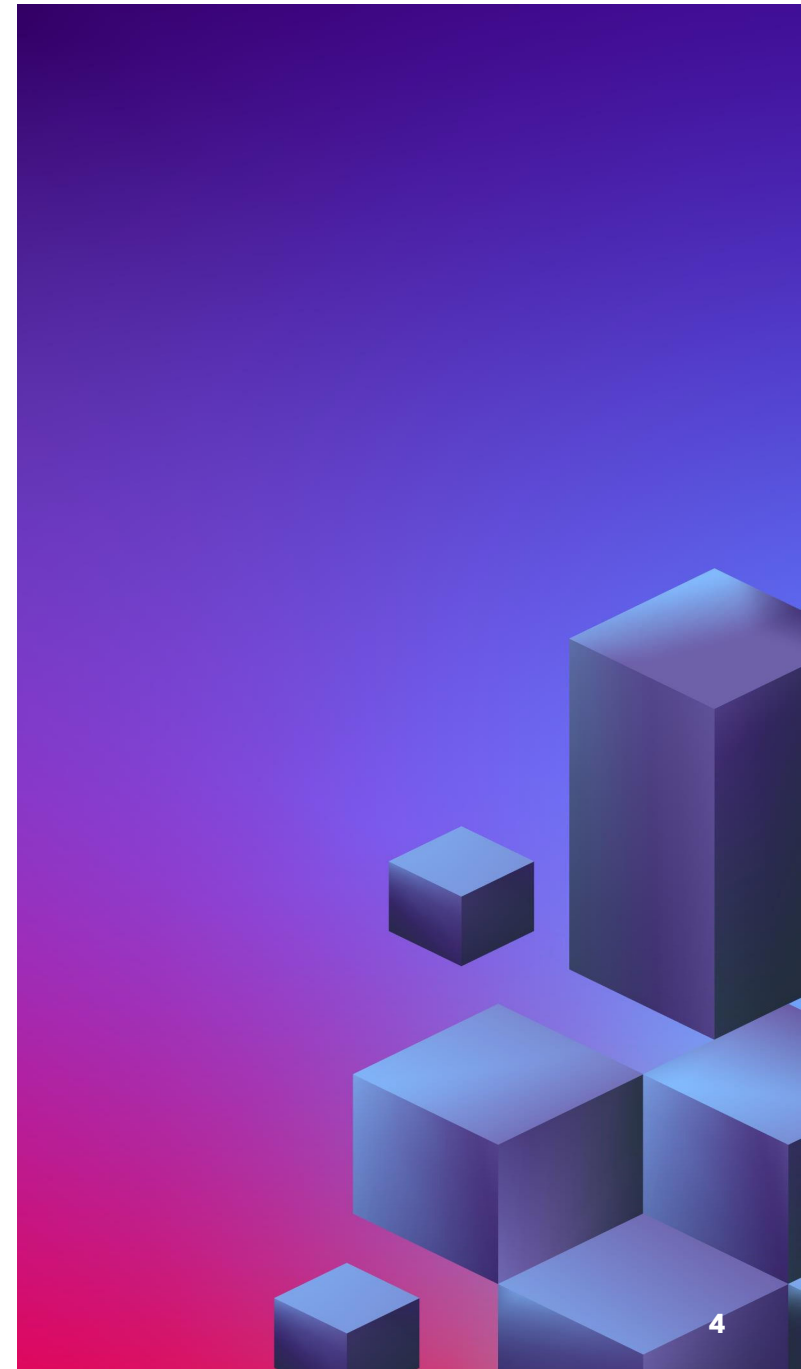
AWS Partner Training

AWS Training and Certification builds your competence, confidence, and credibility through practical cloud skills that are critical to establish and grow your AWS Cloud business. With over 600 free, on-demand digital training courses available on AWS Skill Builder, advancing your skills and knowledge has never been easier.

Whether you prefer to learn from instructors in a virtual classroom environment or need the flexibility of on-demand digital training, AWS Training & Certification has a course for you.

Ask for private team training


Let us help you create an integrated learning solution to meet your goals. [Contact an AWS Training Expert](#) who can answer your questions, recommend resource, share best practices, and design a comprehensive training strategy.



What's new – Generative AI learning plans for AWS Partners

Title	Type of training	Description	Duration
Generative AI Partner Learning Plan – Business Professionals	Digital	This learning plan provides business professionals an introduction to generative AI, the market opportunities and the latest generative AI capabilities on AWS.	5 courses
Generative AI Partner Learning Plan – Technical Professionals	Digital	This learning plan covers key use cases, the tools you can use to build generative AI offerings and solutions on AWS, and capture key guidance from AWS generative AI experts. It is recommended for AWS Partner individuals in technical roles.	12 courses
Generative AI Partner Learning Plan – Developers	Digital	This learning plan is designed to introduce generative AI to software developers interested in leveraging large language models without fine-tuning. The digital training included in this learning plan will provide an overview of generative AI, planning a generative AI project, getting started with Amazon Bedrock, the foundations of prompt engineering, and the architecture patterns to build generative AI applications using Amazon Bedrock and Langchain.	13 courses
Generative AI Companion Learning Plan – Developers (<i>subscription required</i>)	Digital	This companion learning plan is intended for AWS Partner learners with an active AWS Skill Builder subscription who wish to dive deeper into the topics explored throughout the Generative AI Partner Learning Plan: Developers.	2 courses
Generative AI Partner Learning Plan – Data Engineers	Digital	This learning plan covers building generative AI applications and solutions. It is recommended for Data Engineers at AWS Partner organizations.	10 courses


AWS Partner foundational courses

Title	Type of training	Description	Duration
AWS Partner: AWS Cloud Practitioner Essentials	Digital	In this course, you will learn about the AWS Cloud via a mix of presentations, peer discussion, and interactive activities. Whether you are in a technical or non-technical role, this course will help you develop the knowledge and skills necessary to demonstrate an overall understanding of the AWS Cloud.	6 hours
	Classroom*		1 day
AWS Partner: Sales Essentials 	Digital	This fundamental course is designed for AWS Partners to have more effective customer conversations. It covers basic concepts of cloud services, how to articulate business value, handle common customer objections, co-sell with AWS, pricing and licensing, security and compliance, migrations, and selling into the public sector. The optional lead generation workshop is designed to help you have constructive cloud conversations that address customer requirements. Upon passing the assessment, you will earn the AWS Partner Sales Accredited and Migrations Ambassador digital badges.	5 hours
	Classroom*		1 day




Title	Type of training	Description	Duration
AWS Partner: Sales Accreditation (Business)	Digital	This course helps AWS Partners understand and communicate the AWS value proposition. It covers basic concepts of cloud services, how to articulate the business value, how to handle common customer objections, and how to co sell with AWS. You will gain the tools and mental models to have effective AWS Cloud sales conversations with customers.	2.25 hours
AWS Partner: Accreditation (Technical)	Digital	This course provides AWS Partners with fundamental, technical knowledge of AWS cloud computing, global infrastructure, services, common solutions, migration, security, and compliance.	5 hours

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AWS Partner sales courses

Title	Type of training	Description	Duration
AWS Partner: Advanced Migration and Modernization Sales Training	Digital	In this course, you will learn the best practices to adopt as an advanced migration and modernization seller with Amazon Web Services (AWS). You'll also hear directly from AWS experts and learn from their experience to develop and to implement different sales strategies that you can use in the future.	2.5 hours
AWS Partner: Analytics on AWS – Sales Best Practices	Digital	In this course, you will learn best practices for identifying and developing opportunities in AWS analytics services and solutions. It covers basic analytics concepts, introduces core AWS services, and provides practical resources to help you begin working with customers.	30 minutes
AWS Partner: AWS for Data (Sales)	Digital	In this course, you will learn how to have business-level conversations with buyer personas and identify qualified customer opportunities for key data use cases. The course covers the business value of data solutions, points of entry in customer accounts, call simulations with key buyer personas, and AWS programs to progress opportunities—the same best practices AWS uses to train its internal sales teams.	70 minutes
AWS Partner: Generative AI on AWS Essentials (Business) 	Digital	This course shares the same use cases and customer engagement best practices we use to train internal AWS Sales teams. You will learn the basics of generative AI, examine key customer use cases and personas, and learn how generative AI on AWS helps customers reinvent their businesses. Upon passing the assessment, you will earn the Generative AI Essentials digital badge.	45 minutes
AWS Partner: Machine Learning (Sales)	Digital	In this course, you will learn how to have business-level conversations with buyer personas and identify qualified customer opportunities for key artificial intelligence (AI) and machine learning (ML) use cases. The course covers the value of AI/ML, points of entry in customer accounts, call simulations with key buyer personas, and AWS programs to progress opportunities—the same best practices AWS uses to train its internal sales teams.	1 hour

AWS Partner sales courses


Title	Type of training	Description	Duration
AWS Partner: Migration Sales Essentials 	Digital	In this course, you will learn how to engage customers in migration discussions and use AWS Migration Acceleration Program (MAP) to benefit migration opportunities. Upon passing the assessment, you will earn the Migration Ambassador 2023 (Business) badge.	80 minutes
AWS Partner: Modern Applications on AWS – Sales Best Practices	Digital	In this course, you will learn best practices for identifying and developing opportunities around modern applications on AWS. It covers three customer use case scenarios, how to anticipate potential barriers, and how to engage AWS Partner resources so you can start building your customer pipeline.	30 minutes
AWS Partner: Pricing and Licensing	Digital	In this course, you will learn how to explain the basics of AWS pricing and licensing to customers, including the fundamental AWS pricing philosophy, pricing components, and pricing models for AWS core services.	30 minutes
AWS Partner: Sales Essentials  	Digital	This fundamental course is designed for AWS Partners to have more effective customer conversations. It covers basic concepts of cloud services, how to articulate business value, handle common customer objections, co-sell with AWS, pricing and licensing, security and compliance, migrations, and selling into the public sector. The optional lead generation workshop is designed to help you have constructive cloud conversations that address customer requirements. Upon passing the assessment, you will earn the AWS Partner Sales Accredited and Migrations Ambassador digital badges.	5 hours
	Classroom*		1 day
AWS Partner: Security and Compliance	Digital	In this course, you will learn fundamental of AWS cloud security and compliance, including how security is managed with AWS, how to respond to customer concerns or objections about security and compliance in cloud adoption and how to identify resources for additional information.	30 minutes

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AWS Partner sales courses

Title	Type of training	Description	Duration
AWS Partner: Selling into the Public Sector	Digital	This fundamental course covers how to engage with and sell AWS services to public sector customers.	40 minutes
AWS Partner: Windows on AWS – Sales Best Practices	Digital	In this course, you will learn best practices for identifying and developing Windows on AWS opportunities. The course covers common customer use cases and resources available to help you accelerate customer opportunities.	30 minutes

AWS Partner business courses

Title	Type of training	Description	Duration
AWS Partner: Amazon Connect (Business)	Digital	This course introduces the business benefits of setting up a cloud-based contact center using Amazon Connect. You will learn about the Amazon Connect Partner Program, as well as how to solve customer challenges and discuss the value proposition and pricing model of Amazon Connect to customers.	2.5 hours
AWS Partner: AWS for Microsoft Workloads (Business)	Digital	In this course, you will learn about the benefits of moving Microsoft workloads to the AWS Cloud. This course is a nontechnical, non-competitive training for AWS Partners. The live classroom course concludes with a comprehensive digital assessment.	2 hours
	Classroom*		4 hours
AWS Partner: AWS GovCloud (US) Essentials (Business) 	Digital	This badged course provides a comprehensive understanding of AWS GovCloud (US) and why several types of customers can benefit from this service. Ana, your virtual course facilitator, walks you through the basics of AWS GovCloud (US) infrastructure and services. Ana explains how the service supports regulatory compliance and introduces a method that will help you decide whether the service is a good fit for AWS customers.	2 hours
AWS Partner: Building your Business with AWS for Executives (Business)	Classroom*	This executive-level course is designed specifically for AWS Consulting Partner executives who are new to the AWS Cloud. You will explore what it takes to transition from a traditional IT sales model to profitability-delivering, value-added services for AWS customers. Partners with business in the public sector should enroll in the Public Sector version of this course.	4 hours
	Classroom* (Public Sector)		4 hours

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AWS Partner business courses

Title	Type of training	Description	Duration
AWS Partner: Data Analytics on AWS (Business)	Digital	In this course, you will learn AWS recommended best practices for effective business discovery conversations, how to align high-level data analytics solutions to customers' important business initiatives, and how to qualify and validate data analytics business opportunities. In addition, a practice plan will be provided which will be a blueprint for outlining your 12-month strategies and goals.	3.5 hours
	Classroom*		1 day
AWS Partner: Digital Workplace on AWS (Business)	Digital	In this course, you will learn how to identify opportunities to build and grow your End User Computing (EUC) practice on AWS. You will learn how to position AWS EUC services to customers and how to leverage the AWS tools and resources available to help you grow your business.	2 hours
AWS Partner: IoT on AWS (Business)	Digital	This course provides an overview of current market trends and AWS products and services for IoT. You will learn how to describe the AWS IoT value proposition, identify and qualify IoT opportunities, handle customer objections, discuss pricing considerations, and accelerate IoT adoption.	4 hours
	Classroom*		4 hours
AWS Partner: Machine Learning on AWS (Business)	Digital	In this course, you will learn how to identify and qualify customer machine learning (ML) opportunities, how to help customers navigate the ML solution-building process, and how to use that experience to build an AWS ML solutions practice.	4 hours
	Classroom*		4 hours

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AWS Partner business courses

Title	Type of training	Description	Duration
AWS Partner: Migrating to AWS (Business)	Digital	This course focuses on the value proposition of migrating IT workloads to the AWS Cloud and building a migration practice with AWS. You will learn the three phases of a migration: Assess, Mobilize, and Migrate and Modernize; how to build a business case; and the business drivers and sales approach for migrations.	2 hours
	Classroom*		4 hours
AWS Partner: Migration Business Case (Business)	Digital	In this course, you will learn advanced non-technical best practices for migrate large-scale workloads to the AWS Cloud. You will also explore the three types of analyses that pull together the business case for moving to AWS – business value analysis, directional business case, and detailed business case. In addition, the course provides instructor led scenario-based demonstrations of migration tools and the opportunity to apply newly learned concepts to create future business cases. Each module concludes with an assessment to demonstrate your knowledge.	4 hours
	Classroom*		4 hours
AWS Partner: SAP on AWS (Business)	Digital	This course will provide AWS Partners with market data, case studies, and customer engagement models to help you identify SAP workload opportunities for your customers.	2 hours
	Classroom*		4 hours
AWS Partner: Security Governance at Scale (Business)	Digital	This course covers how to qualify customer opportunities around security governance at scale. You will learn about AWS account management, cost control, security, and compliance through automation – along with best practices for establishing an automated, simplified, and secure framework for governance at scale.	4 hours
	Classroom*		4 hours
AWS Partner: VMware Cloud on AWS (Business)	Digital	This course provides AWS Partners with an introduction to the VMware Cloud on AWS. You will learn the key benefits and use cases to identify and qualify VMware Cloud on AWS opportunities.	1 hours
	Classroom*		4 hours

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Business courses for Software professionals

Title	Partner program	Type of training	Description	Duration
Channel Programs for ISV Alliance & Marketing	AWS Marketplace Channel Programs	Digital	In this course, you will review the AWS Marketplace Channel Programs and available Marketing and Alliance resources.	30 minutes
Channel Programs for ISV Operations	AWS Marketplace Channel Programs	Digital	In this course, you will review the operations processes related to the Channel Partner Private Offer (CPPO) feature.	30 minutes
Channel Programs for ISV Sales	AWS Marketplace Channel Programs	Digital	This course is an overview of AWS Marketplace Channel Programs for ISV sales personas.	30 minutes

Learn more about AWS Marketplace Channel at aws.amazon.com/marketplace/partners/

AWS Partner technical courses

Title	Type of training	Description	Duration
AWS Partner: Advanced AWS Well-Architected Best Practices (Technical)	Classroom*	<p>This hands-on, advanced course provides a deep dive into AWS best practices to help you perform effective and efficient AWS Well-Architected Framework reviews. The course covers the phases of a review, including how to prepare, run, and get guidance after a review has been performed.</p> <p>We recommend you take the AWS Partner: Well-Architected Best Practices before taking this course.</p>	1 day
AWS Partner: Advanced Migrating to AWS (Technical)	Classroom*	This advanced course provides prescriptive guidance on how to migrate workloads at scale, and covers common migration patterns and challenges of large-scale migrations. You will learn how to identify use cases for re-hosting, re-platforming, and re-factoring legacy applications to the AWS Cloud—and how to determine which applications are good candidates for automated modernization.	1 day
AWS Partner: Amazon Connect (Technical)	Digital	This course teaches AWS Partners the technical details of provisioning, configuring, and managing Amazon Connect for a contact center. You will get an overview of differentiators, customer adoption processes, and learn how to quickly set up a cloud-based contact center using Amazon Connect.	1.5 hours
AWS Partner: AWS Mainframe Modernization Automated Refactor Transformation Center (Technical)	Digital	You will learn how to transform and refactor mainframe legacy applications from COBOL to Java through AWS Blu Insights, and how to use AWS Mainframe Modernization Automated Refactor Transformation Center to resolve code errors, create code refactoring, and implement custom transformation.	1.25 hours
AWS Partner: AWS for Microsoft Workloads (Technical)	Digital	This course teaches AWS Partners the technical fundamentals of running Microsoft applications on AWS. You will learn how to discuss the advantages of AWS for Microsoft workloads, and explore the various tools available to migrate, develop, build, deploy, manage, and operate Microsoft workloads, applications and Windows Server on AWS.	6 hours
	Classroom*		1 day

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AWS Partner technical courses

Title	Type of training	Description	Duration
AWS Partner: Building Batch Data Analytics Solutions on AWS (Technical)	Classroom*	In this course, you will learn how to build batch data analytics solutions using Amazon EMR, an enterprise-grade Apache Spark and Apache Hadoop managed service. You will learn how Amazon EMR integrates with open-source projects such as Apache Hive, Hue, and HBase, and with AWS services such as AWS Glue and AWS Lake Formation. The course addresses data collection, ingestion, cataloging, storage, and processing components in the context of Spark and Hadoop.	1 day
AWS Partner: Building Data Analytics Solutions Using Amazon Redshift (Technical)	Classroom*	This course focuses on the data collection, ingestion, cataloging, storage, and processing components of the analytics pipeline using Amazon Redshift, a cloud data warehouse service. You will learn to integrate Amazon Redshift with a data lake to support both analytics and machine learning workloads and how to apply security, performance, and cost management best practices.	1 day
AWS Partner: Building Data Lakes on AWS	Classroom*	In this course, you will learn how to build an operational data lake that supports analysis of both structured and unstructured data. You will also learn the components and functionality of the services involved in creating a data lake. You will use AWS Lake Formation to build a data lake, AWS Glue to build a data catalog, and Amazon Athena to analyze data.	1 day
AWS Partner: Building Streaming Data Analytics Solutions on AWS (Technical)	Classroom*	In this course, you will learn how to design and implement streaming data analytics solutions using Amazon Kinesis and Amazon Managed Streaming for Apache Kafka (MSK). This course addresses streaming data ingestion, stream storage, and stream processing components of the data analytics pipeline. You will also learn to apply security, performance, and cost management best practices to the operation of Amazon EMR.	1 day
AWS Partner: Containers on AWS (Technical)	Digital	This course provides AWS Partners with an introduction to AWS container solutions, including container platforms, benefits, and use cases. The course introduces the range of AWS container services and adjacent technologies, including an exploration of AWS design considerations and best practices.	4 hours
	Classroom*		1 day

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AWS Partner technical courses

Title	Type of training	Description	Duration
AWS Partner: Data Analytics on AWS (Technical)	Digital	You will learn how to successfully engage with data-driven customers, discuss five data analytics technical solutions, and make architectural decisions based on AWS-recommended best practices. After completing this course, you will understand how to build a serverless data lake architecture using an AWS CloudFormation template while making business decisions using the Data Flywheel approach.	4 hours
	Classroom*		1 day
AWS Partner: Digital Workplace on AWS (Technical)	Digital	This course provides a technical introduction to AWS End User Computing (EUC) services Amazon WorkSpaces and Amazon AppStream 2.0. You will learn how to answer common technical questions when discussing these solutions and how to provision, configure, and manage these services.	4 hours
AWS Partner: End-to-End AWS Blu Age Refactoring Process (Technical)	Digital	This course covers the refactoring process of a legacy mainframe application. You will learn how AWS Blu Age powers the automated refactoring pattern within the AWS Mainframe Modernization service, and how to accelerate the modernization of mainframe applications.	1 hour
AWS Partner: IBM z/OS Essentials (Technical)	Digital	In this course, you will learn about IBM Mainframes and z/OS and gain an understanding of legacy mainframe ecosystems, application components, architecture, data formats, file systems and external system integrations.	1 hour
AWS Partner: IoT on AWS (Technical)	Digital	This course introduces AWS Partners to the current Internet of Things (IoT) market trends and expanding landscape. You will learn about the AWS IoT platform and various AWS IoT services, IoT solution lifecycle and common design patterns for deploying AWS IoT services and how to help accelerate customer adoption.	2 hours
	Classroom*		1 day


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AWS Partner technical courses

Title	Type of training	Description	Duration
AWS Partner: Machine Learning on AWS (Technical)	Digital	In this course, you will learn the technical fundamentals of the machine learning (ML) process, how to create and deploy an ML model at scale using Amazon SageMaker, and how to identify opportunities and engage customers in ML discussions.	6 hours
	Classroom*		1 day
AWS Partner: Mainframe Discovery Approach and Questions (Technical)	Digital	In this course, you will learn how to better gather required technical information for each modernization activity, and how to use the prescribed discovery approach of Mainframe questions assessment in the AWS Assessment Tool.	1 hour
AWS Partner: Mainframe Modernization Proof of Concept Scoping with AWS Blu Insights (Technical)	Digital	In this course, you will learn how to narrow a Proof of Concept (POC) scope to transform the legacy codebase of a mainframe application, and how to define the POC perimeter with Blu Insights tool.	1.2 hours
AWS Partner: Migration Essentials (Technical)	Digital	Formerly AWS Partner: Migrating to AWS (Technical) This technical course provides AWS Partner solutions architects with methodologies and best practices for applying and executing migration readiness assessment and planning activities. You will learn how to perform migrations by employing migration tools and services.	4 hours
	Classroom*		1 day
AWS Partner: Networking Essentials for Cloud Applications on AWS	Classroom*	This intermediate course dives deep into implementing a networking infrastructure and networking best practices to align towards AWS Well-Architected Framework. You will gain hands-on, practical skills through labs focused on building a multi-availability zone VPC architecture, getting hands on with Amazon CloudFront, and achieving fault tolerance and global traffic optimization. We recommend the course for Network Engineers at an AWS Partner organization who want to run every workload with the highest level of reliability, security, and performance in the cloud.	1 day

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AWS Partner technical courses

Title	Type of training	Description	Duration
AWS Partner: Practical Data Science with Amazon SageMaker	Classroom*	This intermediate course covers how to prepare data and train, evaluate, tune, and deploy ML models. You will gain hands-on, practical skills through labs focused on data preparation with SageMaker Data Wrangler, model tuning and hyperparameter optimization with Amazon SageMaker, and deploying a model to a real-time endpoint to generate a prediction. We recommend the course for Developers or DevOps Engineers at an AWS Partner organization who want to understand how to collaborate efficiently with data scientists and build applications that integrate with ML.	1 day
AWS Partner: SAP on AWS (Technical) 	Digital	This course provides the technical fundamentals of running SAP on AWS. It is designed to teach pre-sales engineers at AWS Services Partners how to discuss the key architectural patterns for running SAP on AWS.	4 hours
	Classroom*		1 day
AWS Partner: Security Best Practices (Technical)	Classroom*	In this course, you will learn how to help your customers secure their compute, storage, networking resources on AWS Cloud. You will also learn about logging and alerting, which are key elements of maintaining the highest levels of cloud security.	1 day
AWS Partner: Security Essentials (Technical)	Classroom*	This course covers fundamental Amazon Web Services (AWS) security concepts, including AWS access control, data encryption methods, and how to secure network access to your AWS infrastructure. We recommend this course for security professionals with minimal to no working knowledge of AWS.	1 day
AWS Partner: Security Governance at Scale (Technical)	Digital	This course covers AWS-recommended cloud security best practices for establishing continuous governance and management at scale. Partners will be able to help their customers scale with agility and innovation while providing the visibility, control, and governance to protect sensitive data and systems.	4 hours
	Classroom*		1 day

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AWS Partner technical courses

Title	Type of training	Description	Duration
AWS Partner: VMware Cloud on AWS (Technical)	Digital	This course provides a technical introduction to VMware Cloud on AWS. It covers the core architecture of VMware Cloud on AWS's software-defined data center (SDDC) service, plus how foundational VMware compute, storage, networking, security, and management components interact with AWS services.	2 hours
	Classroom*		1 day
AWS Partner: Well-Architected Best Practices (Technical)	Digital	This course is designed to provide a deep dive into the AWS Well-Architected Framework and its 5 pillars. The Well-Architected Framework enables you to make informed decisions about your customers architectures in a cloud-native way and understand the impact of design decisions that are made.	2 hours
	Classroom*		1 day

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Technical courses for Software professionals

Title	Partner program	Type of training	Description	Duration
AWS Partner: Migrating Your Application to AWS (Technical)	AWS TechShift - Migrate	Digital	In this course designed for AWS ISV Partners, you will learn the technical fundamentals and best practices of migrating your application from on-premises deployments to a single-tenant, highly available AWS Cloud solution.	4.5 hours
AWS Partner: Modernizing Your Application on AWS	AWS TechShift - Modernize	Digital	This course covers how to modernize your software application using a scalable, self-healing architecture on AWS. Using the AWS Cloud Development Kit (AWS CDK) you will learn design patterns for optimizing applications using AWS managed services. You will also review how to incorporate a continuous integration and continuous delivery (CI/CD) pipeline for deployment.	2.5 hours
FTR Readiness Series: FTR 101 – Introduction to the Foundational Technical Review	Foundational Technical Review	Digital	This is the first session in the FTR Readiness Series, designed to teach you everything you need to know about the Foundational Technical Review (FTR). In this first session, Partner Solution Architects walk you through the basics of the FTR, including the different types, benefits, process, and available resources. The session ends with guidance and instructions for companies that are interested in moving forward with an FTR.	19 minutes
FTR Readiness Series: FTR 201 – Partner-Hosted SaaS on AWS	Foundational Technical Review	Digital	This is a session in the FTR Readiness Series, designed to prepare you to submit a Partner-hosted software-as-a-service (SaaS) solution on Amazon Web Services (AWS) for a Foundational Technical Review (FTR). The FTR ensures that your solution's deployment meets AWS Well-Architected best practices. The course covers who should submit a Partner-hosted SaaS FTR, demonstrations of the tools you will use throughout the process, and common findings that might require mediation.	34 minutes
FTR Readiness Series: FTR 202 – Customer-Deployed on AWS	Foundational Technical Review	Digital	This is a session in the FTR Readiness series, designed to prepare you to submit a Foundational Technical Review (FTR) request for a customer-deployed solution on Amazon Web Services (AWS), which ensures your solution's deployment meets AWS Well-Architected best practices. The course covers who should submit a customer-deployed FTR, demos on the tools you will use through the process, and common findings that may require remediation.	10 minutes

Learn more about AWS TechShift at aws.amazon.com/events/techshift/, and AWS Foundational Technical Review (FTR) at aws.amazon.com/partners/foundational-technical-review/.

AWS Marketplace courses

Title	Partner program	Type of training	Description	Duration
Introduction to AWS Marketplace Channel	AWS Marketplace Channel Programs	Digital	In this course, you will be introduced to the Amazon Web Services (AWS) Marketplace and its related channel programs. This includes a general overview of existing channel programs, how they work, and associated benefits.	1.5 hours
Channel Programs for CP Alliance & Marketing	AWS Marketplace Channel Programs	Digital	In this course, you will review the operations processes related to the Channel Partner Private Offer (CPPO) feature.	30 minutes
Channel Programs for CP Operations	AWS Marketplace Channel Programs	Digital	In this course, you will review the AWS Marketplace Channel Programs and available marketing and alliance resources.	30 minutes
Channel Programs for CP Sales	AWS Marketplace Channel Programs	Digital	In this course, you will review the AWS Marketplace Channel Programs for channel partner sales personas.	30 minutes

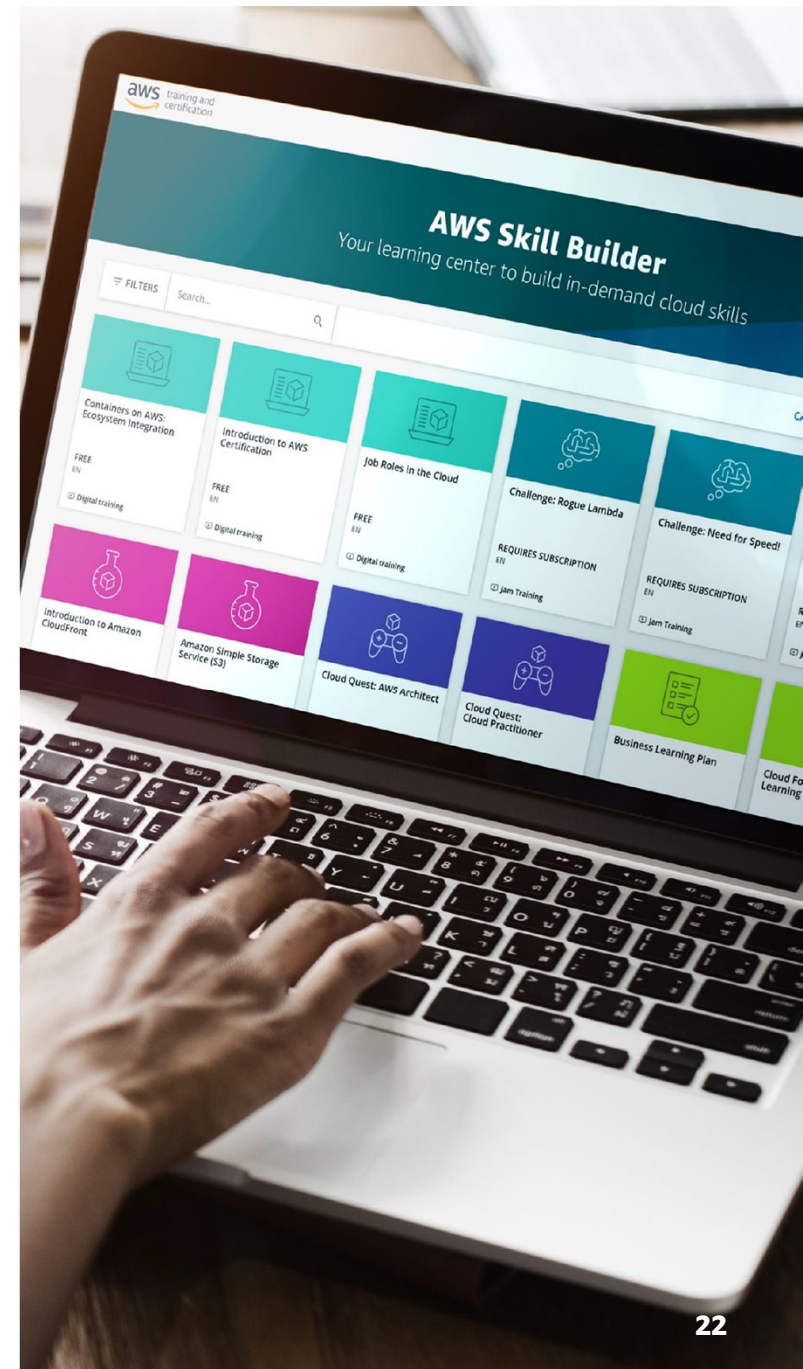
Learn more about AWS Marketplace Channel at aws.amazon.com/marketplace/partners/

AWS Digital Training

Free on-demand digital training helps you build new cloud skills and stay up-to-date with the latest services when and where it's convenient for you. Ranging from quick 10-minute tutorials to in-depth 8 hour courses, there's a digital course to meet your learning needs. AWS digital courses can be accessed, stopped, and started at any time, enabling you to complete them at your own pace.

With our new learning center, AWS Skill Builder, you can explore learning plans and 600+ digital courses to help you own your career and achieve your goals on your schedule. View the latest digital catalog at explore.skillbuilder.aws.

New to AWS Skill Builder? Watch [this video](#) to see how you can easily sign up as a partner.



AWS digital training quick search by solution area

<u>Application Integration</u>	<u>Compute</u>	<u>Developer Tools</u>	<u>Industry Solutions</u>	<u>Network & Content Delivery</u>	<u>Serverless</u>
<u>Architecting</u>	<u>Contact Center</u>	<u>Developing</u>	<u>Internet of Things (IoT)</u>	<u>Robotics</u>	<u>Storage</u>
<u>AWS Cost Management</u>	<u>Containers</u>	<u>DevOps</u>	<u>Machine Learning</u>	<u>SaaS</u>	<u>SysOps</u>
<u>Blockchain</u>	<u>Data Analytics</u>	<u>End User Computing</u>	<u>Management & Governance</u>	<u>SAP on AWS</u>	
<u>Business Applications</u>	<u>Database</u>	<u>Front-End Web & Mobile</u>	<u>Media Services</u>	<u>Satellite</u>	
<u>Cloud Essentials</u>	<u>Dedicated Cloud</u>	<u>AWS for Games</u>	<u>Migration & Transfer</u>	<u>Security, Identity & Compliance</u>	<u>AWS PartnerCast</u>

AWS Training and Certification offers hundreds of free, on-demand digital courses that help you learn new cloud skills and services when and where it's convenient for you.

[Explore all digital courses](#)

Learn step-by-step with AWS Partner learning plans

Accelerate practical cloud skills and expertise with learning plans purposefully designed for AWS Partners. Select a self-paced plan based on your or your team's learning objective, whether it's to get AWS certified, ramp up for a customer deployment, or increase effectiveness for customer engagement, and follow the prescriptive guidance.

To launch AWS Partner Learning Plans, you will need to [create a free account on the AWS Partner Network portal](#). Watch the [account setup tutorial](#) to learn more.

Certification exam preparation

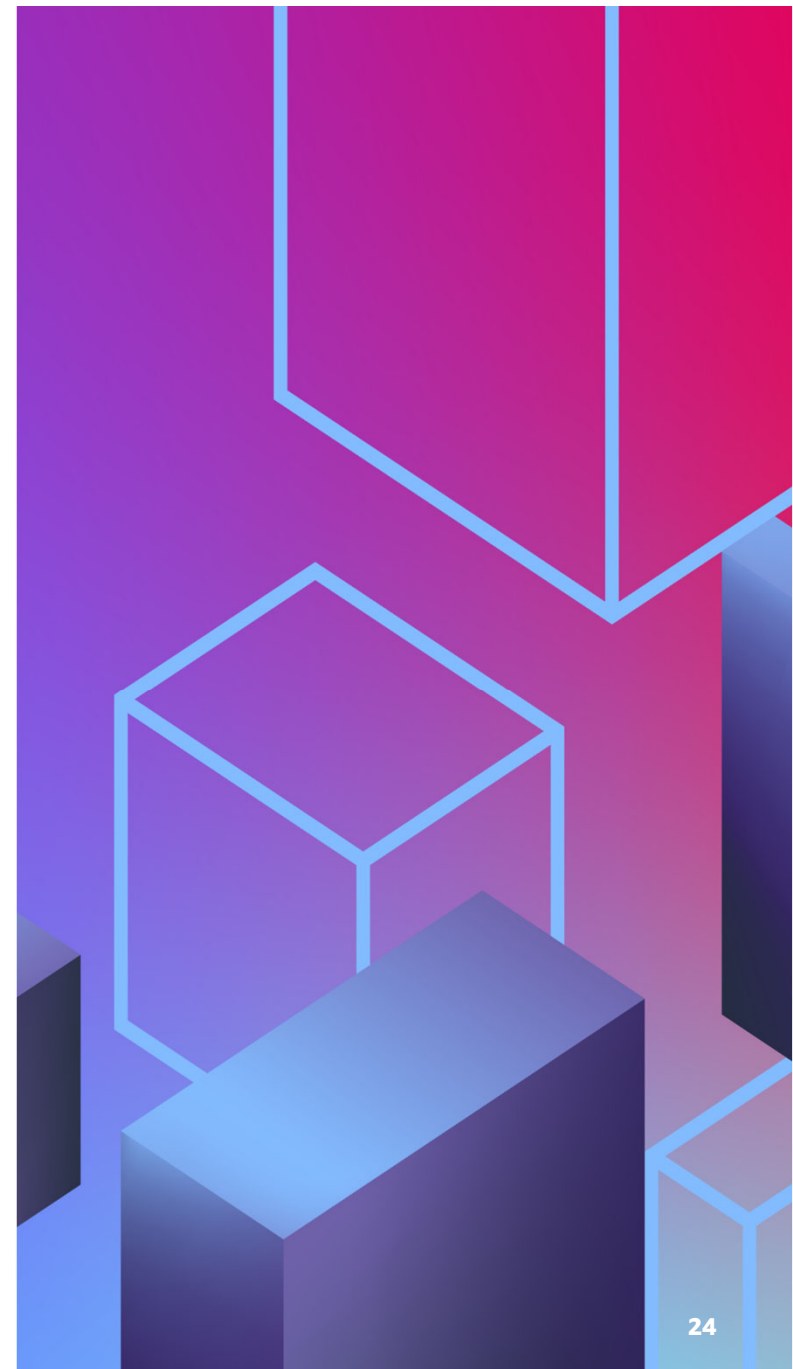
Business and Sales

Technical

Technology-specific

Industry-specific

[Explore Partner Learning Plans](#)



Subscribe and get more

Want to build in-demand cloud skills in an interactive, engaging way? In addition to the free content, an Individual subscription offers access to self-paced labs, practice exams, role-based games, and challenges to enhance your learning experience.

Looking to equip your team to build in AWS Cloud through continuous training? Team subscription on AWS Skill Builder gives your team a unique way to learn with interactive training solutions. Whether your team is just starting their cloud journey or diving into specialized skills, unlock the value of AWS by setting team goals, learning together, and developing hands-on, real-world capabilities.

Free learning content

Special features include:

- ✓ 600+ digital courses
- ✓ Learning plans
- ✓ AWS Certification Official Practice Question Sets
- ✓ *AWS Cloud Quest: Cloud Practitioner role-playing game*

[Learn more](#)

Individual subscription

Everything in free learning content plus:

- ✓ AWS Cloud Quest
- ✓ AWS Industry Quest
- ✓ AWS Certification Official Practice Exams
- ✓ Exam prep courses
- ✓ AWS Builder Labs
- ✓ AWS Jam Journey

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Team subscription

Everything in individual subscription, plus:

- ✓ AWS Jan events
- ✓ Assign training
- ✓ Progress reports
- ✓ Single Sign-On (optional)

[Explore](#)

“AWS Skill Builder became my go-to resource that helped me learn, validate my AWS skills, and put them into practice. Practice labs, exam readiness courses, and sample exams made my preparation for certification a lot easier – I achieved my Cloud Practitioner and Solutions Architect – Associate certifications in three months!”

— Ntekaniwa Paul, Network and Technical Support Engineer, Beem



AWS Classroom Training

AWS Classroom Training provides a hands-on environment with an instructor who teaches you in-demand cloud skills and best practices using a mix of presentations, discussion, and hands-on labs. Delivered by expert AWS instructors, in-person and virtual classroom training enables you to ask questions and get on-the-spot practical help. You'll also have the opportunity to engage other learners and share valuable experience.

Classroom training is also available as private on-site or virtual training. With private training you get a learning experience dedicated to your team that encourages a free exchange of ideas and issues relevant to your organization's current and future cloud needs.

AWS Training and Certification works with approved AWS Training Partners to expand delivery and offer classes in local languages.

Foundational

Title	Description	Duration
AWS Cloud Essentials for Business Leaders	Understand how a business uses cloud technology to realize business value and how a cloud strategy can help your team meet business objectives.	1/2 day
AWS Cloud Essentials for Business Leaders – Financial Services	Understand how a business in the financial services industry uses cloud technology to realize business value and how a cloud strategy can help your team meet business objectives.	1/2 day
AWS Cloud for Finance Professionals	In this course, you will learn how finance professionals can use Amazon Web Services (AWS) to adopt cloud in a fiscally responsible manner. You will gain foundational knowledge to help you manage, optimize, and plan cloud spend. You will learn how to influence your organization's builders to be more accountable and cost conscious.	2 days
AWS Technical Essentials	Learn fundamentals to become more proficient in identifying AWS services so that you can make informed decisions about IT solutions based on your business requirements and get started working on AWS.	1 day

Architect

Title	Description	Duration	Course level
Architecting on AWS	Learn how to identify services and features to build resilient, secure and highly available IT solutions in the AWS Cloud. Gain an understanding of the use of tools and best practices necessary to help you think through the process of architecting optimal IT solutions in the AWS Cloud.	3 days	Intermediate
Advanced Architecting on AWS	Building on <i>Architecting on AWS</i> , learn how to build complex solutions which incorporate data services, governance, and security on AWS.	3 days	Advanced

Containers

Title	Description	Duration	Course level
Running Containers on Amazon Elastic Kubernetes Service (Amazon EKS)	Learn container management and orchestration for Kubernetes using Amazon EKS.	3 days	Intermediate

Cost management

Title	Description	Duration	Course level
AWS Cloud for Finance Professionals	In this course, you will learn how finance professionals can use Amazon Web Services (AWS) to adopt cloud in a fiscally responsible manner. You will gain foundational knowledge to help you manage, optimize, and plan cloud spend. You will learn how to influence your organization's builders to be more accountable and cost conscious.	2 days	Foundational
AWS Cloud Financial Management for Builders	Learn how to implement architectural best practices, explore cost optimization strategies, and design patterns to help you architect cost-efficient solutions on AWS	3 days	Intermediate

Data analytics

Title	Description	Duration	Course level
Data Warehousing on AWS	Learn concepts, strategies, and best practices for designing a cloud-based data warehousing solution using Amazon Redshift	3 days	Intermediate
Authoring Visual Analytics Using Amazon QuickSight	Learn to leverage Amazon QuickSight by understanding how to build data visualizations through connecting and scaling your data to allow end-users to make better data-driven decisions.	2 days	Advanced

Database

Title	Description	Duration	Course level
Planning and Designing Databases on AWS	Explore the key features of AWS database services and learn how to choose the appropriate AWS database service to meet your application's needs and requirements.	3 days	Intermediate

Developer

Title	Description	Duration	Course level
Developing on AWS	Learn how to use the AWS SDK to develop secure and scalable cloud applications.	3 days	Intermediate
Advanced Developing on AWS	Learn how to take a legacy, on premise monolithic application and refactoring it into a serverless microservices architecture.	3 days	Advanced

DevOps engineer

Title	Description	Duration	Course level
DevOps Engineering on AWS	Learn the most common DevOps patterns to develop, deploy, and maintain applications on the AWS platform.	3 days	Intermediate

Machine learning

Title	Description	Duration	Course level
MLOps Engineering on AWS	Learn how to extend DevOps practices to build, train, and deploy machine learning models.	3 days	Intermediate
Practical Data Science with Amazon SageMaker	Learn how to solve a real-world use case with Machine Learning (ML) and produce actionable results using Amazon SageMaker.	1 day	Intermediate
The Machine Learning Pipeline on AWS	Learn to build, train, evaluate, tune, and deploy an ML model using Amazon SageMaker to solve a business problem in a project-based learning environment.	4 days	Intermediate
Amazon SageMaker Studio for Data Scientists	For experienced Data Scientists. Learn to boost productivity at every step of the ML lifecycle and accelerate your time to build, train, and deploy ML models with Amazon SageMaker Studio.	3 days	Advanced

Media services

Title	Description	Duration	Course level
Video Streaming Essentials for AWS Media Services	Learn the media and cloud fundamentals that empower you to develop a cloud strategy that meets your business goals.	2 days	Intermediate

Operations

Title	Description	Duration	Course level
Cloud Operations on AWS	Learn how to create automatable and repeatable deployments of networks and systems on the AWS platform. This course was formerly named Systems Operations on AWS.	3 days	Intermediate

Serverless

Title	Description	Duration	Course level
Developing Serverless Solutions on AWS	Learn AWS Serverless Frameworks and how to build, secure, deploy, and manage modern serverless applications.	3 days	Intermediate

Security

Title	Description	Duration	Course level
Security Engineering on AWS	Learn how to efficiently use AWS security services to stay secure in the AWS Cloud.	3 days	Intermediate

Get AWS Certified

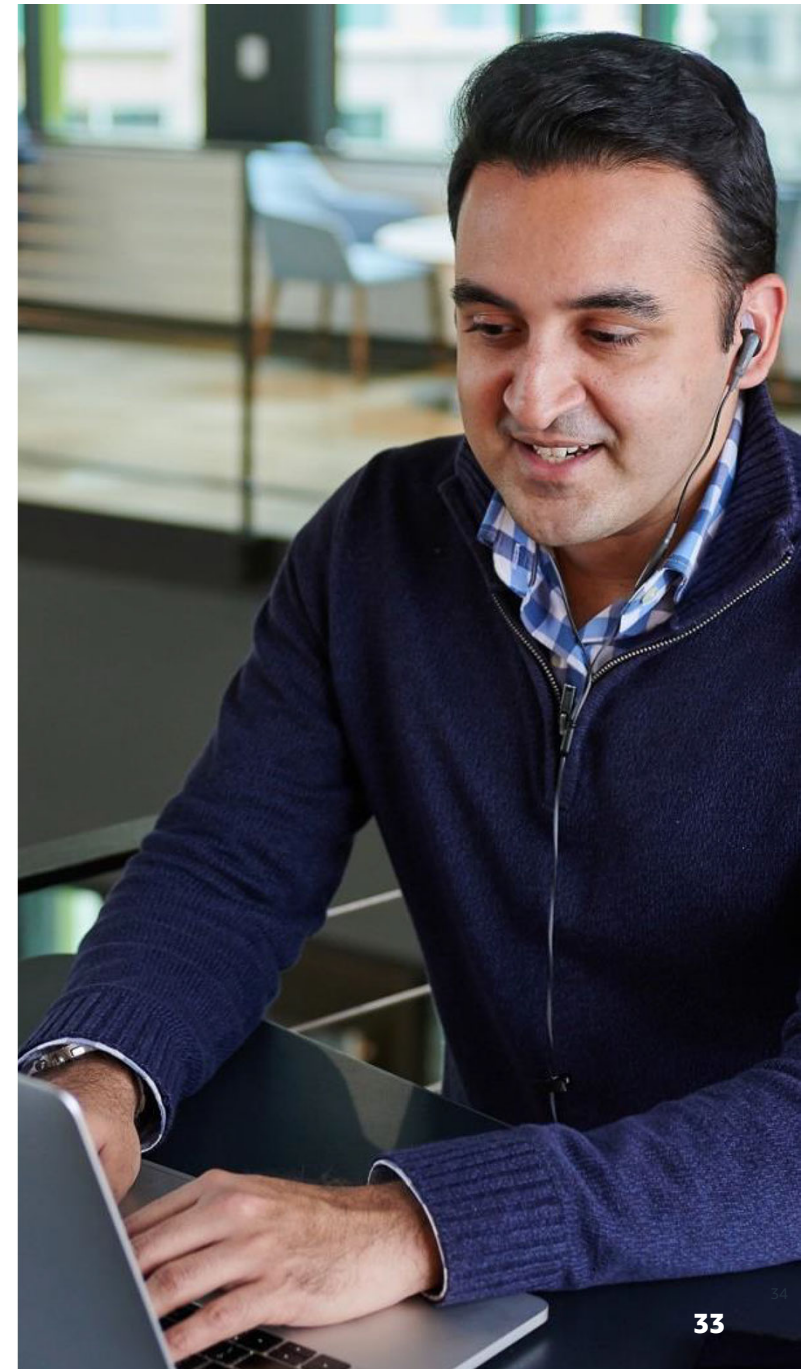
AWS Certification builds your credibility and confidence by validating your cloud expertise with an industry-recognized credential. AWS Training will prepare you for certification with Exam Prep Training and Official Practice Exams.

With a range of Foundational, Associate, Professional, and Specialty certifications across a range of roles, such as Architect, Developer, and Operations, AWS Certifications are a proven, globally recognized way to validate your technical skills and knowledge.

AWS Certification also gives you tangible benefits to help you showcase your achievements and further advance your AWS expertise. You'll gain access to AWS Certification lounges at AWS re:Invent and select AWS Summit events. You'll also receive digital badges to showcase your AWS Certified status, use of the official AWS Certified logo, special invitations to regional appreciation receptions, and more.

[Schedule an exam](#)

[Prepare for an exam](#)



Available AWS Certifications



FOUNDATIONAL

Knowledge-based certification for foundational understanding of AWS Cloud.

No prior experience needed.



ASSOCIATE

Role-based certifications that showcase your knowledge and skills on AWS and build your credibility as an AWS Cloud professional.

Prior cloud and/or strong on-premises IT experience recommended.



PROFESSIONAL

Role-based certifications that validate advanced skills and knowledge required to design secure, optimized, and modernized applications and to automate processes on AWS.

2 years of prior AWS Cloud experience recommended.



SPECIALTY

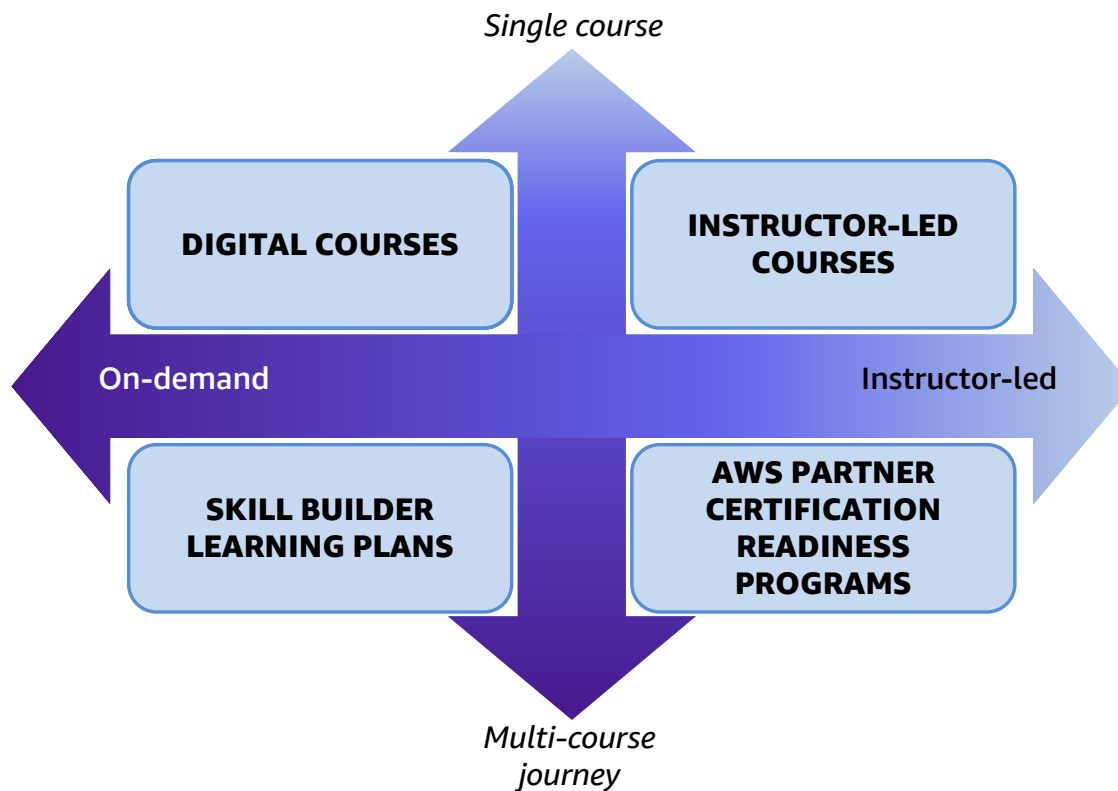
Dive deeper and position yourself as a trusted advisor to your stakeholders and/or customers in these strategic areas.

Refer to the exam guides on the exam pages for recommended experience.



Exam preparation based on your learning style

The best preparation for certification exams is practical experience. We also offer training and materials to help you prepare. Whether you prefer to learn on your own or with a group, at your own pace or with an instructor's guidance, we have a training for you.



Boost your exam prep with a Skill Builder Subscription

With a Skill Builder subscription, you unlock additional exam prep resources including

- exam-style questions;
- flashcards;
- hands-on labs; and
- the AWS Certification Official Practice Exam.

[Learn more](#)

Exam preparation learning plans for AWS Partners – Foundational and Associate

Certification	Title		Duration
AWS Certified Cloud Practitioner	AWS Cloud Practitioner Certification Learning Plan		21 courses
AWS Certified Developer - Associate	AWS Certified Developer - Associate Certification Learning Plan		25 courses
	AWS Certified Developer - Associate Certification Companion Learning Plan	■	12 courses
AWS Certified Solutions Architect - Associate	AWS Certified Solutions Architect - Associate Certification Learning Plan		40 courses
	AWS Certified Solutions Architect - Associate Certification Companion Learning Plan	■	12 courses
AWS Certified SysOps Administrator – Associate	AWS Certified SysOps Administrator - Associate Certification Learning Plan		22 courses
	AWS Certified SysOps Administrator - Associate Certification Companion Learning Plan	■	13 courses
AWS Certified Data Engineer - Associate	AWS Certified Data Engineer – Associate Certification Learning Plan		15 courses
	AWS Certified Data Engineer - Associate Certification Companion Learning Plan	■	9 courses

■ Requires paid [AWS Skill Builder subscription](#).





Exam preparation learning plans for AWS Partners – Professional and Specialty

Certification	Title	Duration
AWS Certified Solutions Architect - Professional	AWS Certified Solutions Architect - Professional Certification Learning Plan	32 courses
	AWS Certified Solutions Architect - Professional Certification Companion Learning Plan 	12 courses
AWS Certified DevOps Engineer Professional	AWS Certified DevOps Engineer – Professional Certification Learning Plan	38 courses
	AWS Certified DevOps Engineer - Certification Companion Learning Plan 	11 courses

Certification	Title	Duration
AWS Certified Advanced Networking – Specialty	AWS Certified Advanced Networking – Specialty Certification Learning Plan	21 courses
	AWS Certified Advanced Networking – Specialty Certification Companion Learning Plan 	10 courses
AWS Certified Machine Learning – Specialty	AWS Certified Machine Learning – Specialty Certification Learning Plan	11 courses
	AWS Certified Machine Learning – Specialty Certification Companion Learning Plan 	3 courses
AWS Certified Security – Specialty	AWS Certified Security – Specialty Certification Learning Plan	19 courses
	AWS Certified Security – Specialty Certification Companion Learning Plan 	7 courses


 Requires paid [AWS Skill Builder subscription](#).

Exam preparation digital training courses – Foundational and Associate

Certification	Title	Duration
AWS Certified Cloud Practitioner	Exam Prep Standard Course: AWS Certified Cloud Practitioner (CLF-C02 - English)	4.5 hours
	Exam Prep Enhanced Course: AWS Certified Cloud Practitioner (CLF-C02 - English) 	11 hours
AWS Certified Developer – Associate	Exam Prep Standard Course: AWS Certified Developer - Associate (DVA-C02)	4.5 hours
	Exam Prep Enhanced Course: AWS Certified Developer - Associate (DVA-C02) 	11 hours
AWS Certified Solutions Architect – Associate	Exam Prep Standard Course: AWS Certified Solutions Architect - Associate (SAA-C03)	4.5 hours
	Exam Prep Enhanced Course: AWS Certified Solutions Architect - Associate (SAA-C03) 	9.5 hours
AWS Certified SysOps Administrator – Associate	Exam Prep Standard Course: AWS Certified SysOps Administrator - Associate (SOA-C02)	3 hours
	Exam Prep Enhanced Course: AWS Certified SysOps Administrator - Associate (SOA-C02) 	6 hours

 Requires paid [AWS Skill Builder subscription](#).

Exam preparation digital training courses – Professional

Certification	Title	Duration
AWS Certified DevOps Engineer – Professional	Exam Prep Standard Course: AWS Certified DevOps Engineer - Professional (DOP-C02 - English)	6 hours
	Exam Prep Enhanced Course: AWS Certified DevOps Engineer - Professional (DOP-C02 - English) 	12 hours
AWS Certified Solutions Architect – Professional	Exam Prep Standard Course: AWS Certified Solutions Architect - Professional (SAP-C02)	5 hours
	Exam Prep Enhanced Course: AWS Certified Solutions Architect - Professional (SAP-C02) 	10.5 hours

Exam preparation digital training courses – Specialty

Certification	Title	Duration
AWS Certified Advanced Networking – Specialty	Exam Prep Standard Course: AWS Certified Advanced Networking - Specialty (ANS-C01)	3.3 hours
	Exam Prep Enhanced Course: AWS Certified Advanced Networking - Specialty (ANS-C01) 	6 hours
AWS Certified Data Analytics - Specialty	Exam Readiness: AWS Certified Data Analytics - Specialty	3.5 hours
AWS Certified Database - Specialty	Exam Readiness: AWS Certified Database - Specialty	3.5 hours
AWS Certified Machine Learning - Specialty	Exam Readiness: AWS Certified Machine Learning - Specialty	4 hours
AWS Certified: SAP on AWS - Specialty	AWS PartnerCast – SAP on AWS Specialty Certification Journey	12+ hours
AWS Certified Security - Specialty	Exam Prep Standard Course: AWS Certified Security – Specialty (SCS-C02)	6.5 hours
	Exam Prep Enhanced Course: AWS Certified Security – Specialty (SCS-C02) 	14.25 hours

AWS Partner Certification Readiness Programs

Join us for an upcoming AWS Partner Certification Readiness program and get exam-ready in as little as four weeks. The program provides training and resources to prepare for the exam, including:



**Digital curriculum
covering key exam
topics and AWS
best practices**



**Live study sessions
with AWS Subject
Matter Experts**



**Hands-on practice
opportunities**



**Exam strategy
guidance**



**Practice
questions to
apply and test
your knowledge**

[**View upcoming programs**](#)



Any questions?

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